



**INSTRUCTIONS:**

Panel A is intended for voting on specific resolution proposals.

Panel B is intended for voting in the event of a proposal that amends, supplements or alternatives to the one referred to in Panel A, where practicable. In this regard, where present, Panel B provides for the possibility of (i) confirming, (ii) revoking or (iii) modifying the voting indications expressed in Panel A. If the option of revoking the indications in Panel A is chosen, the corresponding shares will not be taken into account for the purposes of calculating the majority and the share of capital required for the approval of the resolution. The mail-in voter may tick only one box in each box. In the event of an equivocal vote, the voting indication will not be considered effective and consequently the corresponding shares will not be taken into account for the purposes of calculating the majority and the share of capital required for the approval of the resolutions. It should be noted that only proposals previously published on the Company's website, within the terms resulting from the notice of call, will be put to the vote, where the proposals referred to in Table A are not approved.

| <b>RESOLUTION 1 – CONVERSION OF SAVINGS SHARES INTO ORDINARY SHARES: (I) ATTRIBUTION TO THE HOLDERS OF SAVINGS SHARES OF THE RIGHT TO CONVERT THEM INTO ORDINARY SHARES, WITH PAYMENT OF A CASH ADJUSTMENT BY THE COMPANY; AND (II) MANDATORY CONVERSION INTO ORDINARY SHARES OF SAVINGS SHARES FOR WHICH THE CONVERSION OPTION REFERRED TO IN POINT (I) IS NOT EXERCISED, ALSO WITH PAYMENT OF A CASH ADJUSTMENT BY THE COMPANY. AMENDMENT OF ARTICLES 5, 6, 14, 18, 19 AND 20 OF THE ARTICLES OF ASSOCIATION. RELATED AND CONSEQUENT RESOLUTIONS.</b> |  |
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| <b>PANEL A</b>  | <b>PANEL B</b>   |
| Proposal of the Board of Directors<br><input type="checkbox"/> Favorable<br><input type="checkbox"/> Contrary<br><input type="checkbox"/> Abstained   | In the event of a vote on a proposal that amends, supplements or alternatives to the one referred to in Panel A  |
| Proposal of the Shareholder Michele Petrera<br><input type="checkbox"/> Favorable<br><input type="checkbox"/> Contrary<br><input type="checkbox"/> Abstained  | <input type="checkbox"/> I confirm the indications under Panel A<br><input type="checkbox"/> I revoke the indications under Framework A<br><br>I modify the indications under Panel A and<br><input type="checkbox"/> vote in favour of the amendment/integration proposed by the Board of Directors<br><input type="checkbox"/> vote in favour of the modification/integration and/or alternative proposal of another shareholder<br><input type="checkbox"/> vote against all changes/additions and/or alternative proposals<br><input type="checkbox"/> I abstain from all changes/additions and/or alternative proposals |

|              |           |
|--------------|-----------|
| Postal voter | Signature |
|--------------|-----------|