



TIM Group

Q1 '25

## Analysts' Consensus



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## Analysts' Consensus Q1 '25

Organic figures excluding Sparkle <sup>(1)</sup>

€m, IFRS 16 & After Lease

TIM Group			
	Q1 '24 comparable base <sup>(1)</sup>	Consensus	
		Q1 '25	YoY
<b>REVENUES</b>	<b>3,189</b>	<b>3,259</b>	<b>2.2%</b>
TIM Domestic	2,209	2,224	0.7%
o/w TIM Consumer	1,481	1,481	0.0%
o/w TIM Enterprise	727	761	4.6%
TIM Brasil	990	1,042	5.2%
<b>SERVICE REVENUES</b>	<b>2,970</b>	<b>3,041</b>	<b>2.4%</b>
TIM Domestic	2,020	2,037	0.9%
o/w TIM Consumer	1,357	1,353	-0.3%
o/w TIM Enterprise	663	702	5.9%
TIM Brasil	960	1,010	5.2%
<b>EBITDA</b>	<b>927</b>	<b>980</b>	<b>5.7%</b>
TIM Domestic	462	484	4.9%
TIM Brasil	467	498	6.7%
<b>EBITDA AL</b>	<b>773</b>	<b>821</b>	<b>6.2%</b>
TIM Domestic	420	441	4.9%
TIM Brasil	355	381	7.2%
<b>CAPEX</b>	<b>485</b>	<b>467</b>	<b>-3.8%</b>
TIM Domestic	265	250	-5.7%
TIM Brasil	220	219	-0.7%
<b>EBITDA AL - CAPEX</b>	<b>288</b>	<b>354</b>	<b>22.8%</b>
TIM Domestic	155	190	22.9%
TIM Brasil	135	162	20.0%

### Reported figures including Sparkle

EQUITY FREE CASH FLOW AL	-190
NET DEBT AL <sup>(2)</sup>	7,504

(1) Organic like-for-like figures excluding non-recurring items and Sparkle, classified as discontinued operations. Comparable base also excluding exchange rate fluctuations.

(2) Adjusted