

INSTRUCTIONS:

Table A is for casting a vote on specific proposed resolutions.

Table B is for casting a vote in the event of the proposed resolutions on the agenda being (i) amended or supplemented and/or (ii) alternative resolutions being made. In this respect, Table B provides for the vote cast in Table A to be (i) confirmed, (ii) revoked or (iii) amended. If the option is chosen to revoke the votes cast in Table A, the corresponding shares will not be taken into account for the purpose of calculating the majority and the share of capital required to approve the resolution. Voters by mail may only tick one box in each table. In the event of an unclear vote, the vote cast will not be considered valid and the corresponding shares will not therefore be taken into account for the purpose of calculating the majority and the share of capital required to approve the resolutions.

RESOLUTION 1 – FINANCIAL STATEMENTS AS AT 31 DECEMBER 2019 – 1A APPROVAL OF THE FINANCIAL STATEMENTS DOCUMENTATION	
TABLE A	TABLE B
Proposed Board resolution	In case of voting on (i) amendments or supplements to the proposed resolution referred to in Table A or (ii) alternative proposals with respect to it
<input type="checkbox"/> For <input type="checkbox"/> Against <input type="checkbox"/> Abstain	<input type="checkbox"/> I confirm the instructions in Table A <input type="checkbox"/> I revoke the instructions in Table A I modify the instructions in Table A and <input type="checkbox"/> vote for the amendment/supplement proposed by the Board of Directors <input type="checkbox"/> vote for the amendment/supplement and/or alternative proposal made by another shareholder <input type="checkbox"/> vote against all proposals for amendments/supplements and/or alternative proposals <input type="checkbox"/> I abstain on all the proposals for amendments/supplements and/or alternative proposals

RESOLUTION 1 – FINANCIAL STATEMENTS AS AT 31 DECEMBER 2019 – 1B ALLOCATION OF PROFITS FOR THE YEAR AND DISTRIBUTION OF DIVIDENDS	
TABLE A	TABLE B
Proposed Board resolution	In case of voting on (i) amendments or supplements to the proposed resolution referred to in Table A or (ii) alternative proposals with respect to it
<input type="checkbox"/> For <input type="checkbox"/> Against <input type="checkbox"/> Abstain	<input type="checkbox"/> I confirm the instructions in Table A <input type="checkbox"/> I revoke the instructions in Table A I modify the instructions in Table A and <input type="checkbox"/> vote for the amendment/supplement proposed by the Board of Directors <input type="checkbox"/> vote for the amendment/supplement and/or alternative proposal made by another shareholder <input type="checkbox"/> vote against all proposals for amendments/supplements and/or alternative proposals <input type="checkbox"/> I abstain on all the proposals for amendments/supplements and/or alternative proposals

RESOLUTION 2 – DECISIONS REGARDING THE TERMINATION OF OFFICE OF TWO DIRECTORS – 2A SUBSTITUTION OF FULVIO CONTI	
TABLE A	TABLE B
Proposed Board resolution	In case of voting on (i) amendments or supplements to the proposed resolution referred to in Table A or (ii) alternative proposals with respect to it
<input type="checkbox"/> For <input type="checkbox"/> Against <input type="checkbox"/> Abstain	<input type="checkbox"/> I confirm the instructions in Table A <input type="checkbox"/> I revoke the instructions in Table A I modify the instructions in Table A and <input type="checkbox"/> vote for the amendment/supplement proposed by the Board of Directors <input type="checkbox"/> vote for the amendment/supplement and/or alternative proposal made by another shareholder <input type="checkbox"/> vote against all proposals for amendments/supplements and/or alternative proposals <input type="checkbox"/> I abstain on all the proposals for amendments/supplements and/or alternative proposals

RESOLUTION 2 – DECISIONS REGARDING THE TERMINATION OF OFFICE OF TWO DIRECTORS – 2B SUBSTITUTION OF AMOS GENISH	
TABLE A	TABLE B
Proposed Board resolution	In case of voting on (i) amendments or supplements to the proposed resolution referred to in Table A or (ii) alternative proposals with respect to it
<input type="checkbox"/> For <input type="checkbox"/> Against <input type="checkbox"/> Abstain	<input type="checkbox"/> I confirm the instructions in Table A <input type="checkbox"/> I revoke the instructions in Table A I modify the instructions in Table A and <input type="checkbox"/> vote for the amendment/supplement proposed by the Board of Directors <input type="checkbox"/> vote for the amendment/supplement and/or alternative proposal made by another shareholder <input type="checkbox"/> vote against all proposals for amendments/supplements and/or alternative proposals <input type="checkbox"/> I abstain on all the proposals for amendments/supplements and/or alternative proposals

Voter by mail	Signature
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RESOLUTION 3 - REPORT ON THE REMUNERATION POLICY AND EMOLUMENTS PAID - 3A APPROVAL OF THE FIRST SECTION (2020 REMUNERATION POLICY)	
TABLE A	TABLE B
Proposed Board resolution	In case of voting on (i) amendments or supplements to the proposed resolution referred to in Table A or (ii) alternative proposals with respect to it
<input type="checkbox"/> For <input type="checkbox"/> Against <input type="checkbox"/> Abstain	<input type="checkbox"/> I confirm the instructions in Table A <input type="checkbox"/> I revoke the instructions in Table A I modify the instructions in Table A and <input type="checkbox"/> vote for the amendment/supplement proposed by the Board of Directors <input type="checkbox"/> vote for the amendment/supplement and/or alternative proposal made by another shareholder <input type="checkbox"/> vote against all proposals for amendments/supplements and/or alternative proposals <input type="checkbox"/> I abstain on all the proposals for amendments/supplements and/or alternative proposals

RESOLUTION 3 - REPORT ON THE REMUNERATION POLICY AND EMOLUMENTS PAID - 3B NON BINDING VOTE ON THE SECOND SECTION (2019 EMOLUMENTS)	
TABLE A	TABLE B
Proposed Board resolution	In case of voting on (i) amendments or supplements to the proposed resolution referred to in Table A or (ii) alternative proposals with respect to it
<input type="checkbox"/> For <input type="checkbox"/> Against <input type="checkbox"/> Abstain	<input type="checkbox"/> I confirm the instructions in Table A <input type="checkbox"/> I revoke the instructions in Table A I modify the instructions in Table A and <input type="checkbox"/> vote for the amendment/supplement proposed by the Board of Directors <input type="checkbox"/> vote for the amendment/supplement and/or alternative proposal made by another shareholder <input type="checkbox"/> vote against all proposals for amendments/supplements and/or alternative proposals <input type="checkbox"/> I abstain on all the proposals for amendments/supplements and/or alternative proposals

RESOLUTION 4 - LONG TERM INCENTIVE PLAN 2020 - 2022 - APPROVAL OF THE INCENTIVE PLAN BASED ON FINANCIAL INSTRUMENTS, RELATED AND CONSEQUENT RESOLUTIONS	
TABLE A	TABLE B
Proposed Board resolution	In case of voting on (i) amendments or supplements to the proposed resolution referred to in Table A or (ii) alternative proposals with respect to it
<input type="checkbox"/> For <input type="checkbox"/> Against <input type="checkbox"/> Abstain	<input type="checkbox"/> I confirm the instructions in Table A <input type="checkbox"/> I revoke the instructions in Table A I modify the instructions in Table A and <input type="checkbox"/> vote for the amendment/supplement proposed by the Board of Directors <input type="checkbox"/> vote for the amendment/supplement and/or alternative proposal made by another shareholder <input type="checkbox"/> vote against all proposals for amendments/supplements and/or alternative proposals <input type="checkbox"/> I abstain on all the proposals for amendments/supplements and/or alternative proposals

RESOLUTION 5 - LONG TERM INCENTIVE PLAN 2020 - 2022 - ISSUE OF SHARES TO SERVICE THE PLAN, AMENDMENT OF ART. 5 OF THE COMPANY'S BY-LAWS, RELATED AND CONSEQUENT RESOLUTIONS	
TABLE A	TABLE B
Proposed Board resolution	In case of voting on (i) amendments or supplements to the proposed resolution referred to in Table A or (ii) alternative proposals with respect to it
<input type="checkbox"/> For <input type="checkbox"/> Against <input type="checkbox"/> Abstain	<input type="checkbox"/> I confirm the instructions in Table A <input type="checkbox"/> I revoke the instructions in Table A I modify the instructions in Table A and <input type="checkbox"/> vote for the amendment/supplement proposed by the Board of Directors <input type="checkbox"/> vote for the amendment/supplement and/or alternative proposal made by another shareholder <input type="checkbox"/> vote against all proposals for amendments/supplements and/or alternative proposals <input type="checkbox"/> I abstain on all the proposals for amendments/supplements and/or alternative proposals

Voter by mail	Signature
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RESOLUTION 6 – 2020 EMPLOYEE SHARE PLAN – ISSUE OF SHARES TO SERVICE THE PLAN, AMENDMENT OF ART. 5 OF THE COMPANY’S BY-LAWS, RELATED AND CONSEQUENT RESOLUTIONS	
TABLE A	TABLE B
Proposed Board resolution	In case of voting on (i) amendments or supplements to the proposed resolution referred to in Table A or (ii) alternative proposals with respect to it
<input type="checkbox"/> For <input type="checkbox"/> Against <input type="checkbox"/> Abstain	<input type="checkbox"/> I confirm the instructions in Table A <input type="checkbox"/> I revoke the instructions in Table A I modify the instructions in Table A and <input type="checkbox"/> vote for the amendment/supplement proposed by the Board of Directors <input type="checkbox"/> vote for the amendment/supplement and/or alternative proposal made by another shareholder <input type="checkbox"/> vote against all proposals for amendments/supplements and/or alternative proposals <input type="checkbox"/> I abstain on all the proposals for amendments/supplements and/or alternative proposals

RESOLUTION 7 – NEW PROVISIONS REGARDING GENDER BALANCE – AMENDMENT OF ART. 9 OF THE COMPANY’S BY-LAWS	
TABLE A	TABLE B
Proposed Board resolution	In case of voting on (i) amendments or supplements to the proposed resolution referred to in Table A or (ii) alternative proposals with respect to it
<input type="checkbox"/> For <input type="checkbox"/> Against <input type="checkbox"/> Abstain	<input type="checkbox"/> I confirm the instructions in Table A <input type="checkbox"/> I revoke the instructions in Table A I modify the instructions in Table A and <input type="checkbox"/> vote for the amendment/supplement proposed by the Board of Directors <input type="checkbox"/> vote against all proposals for amendment/supplement made by the Board of Directors <input type="checkbox"/> I abstain on all the proposals for amendments/supplements made by the Board of Directors

Voter by mail	Signature
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