

## STATEMENTS OF INCOME

|  |          | 1st Quarter<br>2005 | 1st Quarter<br>2004 | Year 2004        | Change   | Change %     |
|--|----------|---------------------|---------------------|------------------|----------|--------------|
| (in millions of euro)  | notes    | (a)                 | (b)                 |                  | (a-b)    | (a/b)        |
| Revenues   | 2)       | 7.104               | 6.806               | 28.573           | 298      | 4,4          |
| Other income   | 3)       | 78                  | 86                  | 1.100            | (8)      | (9,3)        |
| Total revenues and operating income  |          | 7.182               | 6.892               | 29.673           | 290      | 4,2          |
| Purchases of materials and external services   |          | (2.789)             | (2.703)             | (12.052)         | (86)     | 3,2          |
| Personnel costs  |          | (948)               | (941)               | (3.842)          | (7)      | 0,7          |
| Other operating expense  |          | (253)               | (234)               | (1.617)          | (19)     |              |
| Changes in inventories   |          | 17                  | 23                  | 26               | (6)      | (26,1)       |
| Capitalized internal construction costs  |          | 93                  | 145                 | 714              | (52)     | (35,9)       |
| OPERATING INCOME BEFORE DEPRECIATION AND AMORTIZATION,<br>GAIN/LOSSES ON DISPOSALS, WRITEDOWNS/REVALUATIONS OF |          |                     |                     |                  |          |              |
| NON-CURRENT ASSETS (EBITDA)  | 4)       | 3.302               | 3.182               | 12.902           | 120      | 3,8          |
| Depreciation and amortization  |          | (1.254)             | (1.135)             | (4.852)          | (119)    | 10,5         |
| Gains/losses on disposals of non-current assets (I)  |          | -                   | 3                   | (9)              | (3)      | 0            |
| Writedowns/revaluations of non-current assets  |          | (10)                | (1)                 | (444)            | (9)      | 0            |
| OPERATING INCOME (EBIT)  | 5)       | 2.038               | 2.049               | 7.597            | (11)     | (0,5)        |
| Channel complete of any lite investments in consistent valued with the   |          |                     |                     |                  |          |              |
| Share of earnings of equity investments in associates valued with the equity method                            |          | 11                  | (                   | (4)              | F        | 02.2         |
| Financial income   | 6)<br>7) | 11<br>696           | 6<br>475            | (4)<br>1.804     | 5<br>221 | 83,3<br>46,5 |
| Financial expense  | 7)<br>7) | (1.257)             | (935)               | (3.805)          | (322)    | 40,5<br>34,4 |
| RESULT FROM CONTINUING OPERATIONS BEFORE TAX   | ')       | 1.488               | 1.595               | (3.603)<br>5.592 | (107)    | (6,7)        |
|  |          |                     |                     |                  | (,       | (-1-7        |
| Income taxes for the period  |          | (666)               | (742)               | (2.657)          | 76       | (10,2)       |
| NET INCOME FROM CONTINUING OPERATIONS  |          | 822                 | 853                 | 2.935            | (31)     | (3,6)        |
| Net income (loss) from discontinued operations/held for sale   | 8)       | 5                   | (2)                 | (101)            | 7        | ٥            |
| NET INCOME FOR THE PERIOD  | 1)       | 827                 | 851                 | 2.834            | (24)     | (2,8)        |
| Attributable to:   |          |                     |                     |                  |          |              |
| * Net income attributable to the Parent  |          | 656                 | 595                 | 1.815            | 61       | 10,3         |
| * Net income attributable to the minority interest   |          | 171                 | 256                 | 1.019            | (85)     | (33,2)       |

(I) escluded gains/losses on disposals of discontinued operations and of equity investments in other than subsidiaries.