



Consolidated statements of income

(millions of euro)	Year	Year	Change	
	2004 (a)	2003 (b)	Amount	%
A. SALES AND SERVICE REVENUES	31,237	30,850	387	1.3
Changes in inventories of work in progress, semifinished and finished goods	(6)	13	(19)	-
Changes in inventory of contract work in process	(6)	(87)	81	(93.1)
Increases in capitalized internal construction costs	742	805	(63)	(7.8)
Operating grants	12	14	(2)	(14.3)
B. STANDARD PRODUCTION VALUE	31,979	31,595	384	1.2
Raw materials and outside services (1)	(13,414)	(13,018)	(396)	3.0
C. VALUE ADDED	18,565	18,577	(12)	(0.1)
Labor costs (1)	(4,037)	(4,297)	260	(6.1)
D. GROSS OPERATING PROFIT	14,528	14,280	248	1.7
Amortization of other intangible assets and depreciation of fixed assets	(5,092)	(4,949)	(143)	2.9
Other valuation adjustments	(280)	(477)	197	(41.3)
Provisions to reserves for risks and charges	(81)	(94)	13	(13.8)
Net other income (expenses)	(321)	(141)	(180)	-
E. OPERATING INCOME BEFORE AMORTIZATION OF DIFFERENCE ON CONSOLIDATION	8,754	8,619	135	1.6
Amortization of difference on consolidation	(1,554)	(1,830)	276	(15.1)
F. OPERATING INCOME	7,200	6,789	411	6.1
Net financial income (expenses) (2)	(1,952)	(2,192)	240	(10.9)
Net investment income (expenses)	118	(72)	190	-
G. INCOME BEFORE EXTRAORDINARY ITEMS AND INCOME TAXES	5,366	4,525	841	18.6
Net extraordinary income (expenses)	(410)	(1,083)	673	(62.1)
H. INCOME BEFORE INCOME TAXES	4,956	3,442	1,514	44.0
Income taxes	(3,054)	(1,014)	(2,040)	-
I. NET INCOME BEFORE MINORITY INTEREST	1,902	2,428	(526)	(21.7)
Net income of Minority interest	(1,121)	(1,236)	115	(9.3)
L. NET INCOME – PARENT COMPANY INTEREST	781	1,192	(411)	(34.5)

(1) Reduced by related cost recoveries

(2) Includes value adjustments to financial assets, other than investments