# 1Q06 figures restatement: old view vs new view

# **OLD VIEW**

#### 1Q06 reported (a) €mln REVENUES Wireline Domestic 4.268 2.370 Mobile Domestic European Project 204 TIM Brasil 837 44 Media 94 Olivetti 47 Bolivia Corporate, Elim. & Adj. (382)**Total TI Group** 7.482

BITDA reported	
Wireline Domestic	1.981
Mobile Domestic	1.260
European Project	2
TIM Brasil	181
Media	(28)
Olivetti	(12)
Bolivia	20
Corporate, Elim. & Adj.	(109)
Total TI Group	3.295

EBITDA before exceptionals	
Wireline Domestic	1.998
Mobile Domestic	1.269
European Project	2
TIM Brasil	190
Media	(27)
Olivetti	(11)
Bolivia	20
Corporate, Elim. & Adj.	(105)
Total TI Group	3.336

Adjustements	
	(b)
REVENUES	
Wireline Domestic*	18
Mobile Domestic	0
Corporate, Elim. & Adj.**	(359)
European Project	0
TIM Brasil	0
Media	0
Olivetti	0
Bolivia	0
Corporate, Elim. & Adj.**	341

EBITDA reported	
Wireline Domestic	0
Mobile Domestic	0
Corporate, Elim. & Adj.**	(93)
European Project	0
TIM Brasil	0
Media	0
Olivetti	0
Bolivia	0
Corporate, Elim. & Adj.**	93
Total TI Group	0

0

EBITDA before exceptionals	
Wireline Domestic	0
Mobile Domestic	0
Corporate, Elim. & Adj.**	(89)
European Project	0
TIM Brasil	0
Media	0
Olivetti	0
Bolivia	0
Corporate, Elim. & Adj.**	89
Total TI Group	0

# NEW VIEW 1Q06 proforma

•	
	(a+b)
REVENUES	
Wireline Domestic	4.286
Mobile Domestic	2.370
Corporate, Elim. & Adj.	(359)
Domestic	6.297
European Project	204
TIM Brasil	837
Media	44
Olivetti	94
Bolivia	47
Other, Elim. & Adj.	(41)
Total TI Group	7.482

EBITDA reported	
Wireline Domestic	1.981
Mobile Domestic	1.260
Corporate, Elim. & Adj.	(93)
Domestic	3.148
European Project	2
TIM Brasil	181
Media	(28)
Olivetti	(12)
Bolivia	20
Other, Elim. & Adj.	(16)
Total TI Group	3.295

1.998
1.269
(89)
3.178
2
190
(27)
(11)
20
(16)
3.336

<sup>\*</sup> In the "old view" intercompany revenues relative to European Project were netted from domestic perimeter revenues. This accounting practise refers only to revenues (18 € mln), not to EBITDA or EBIT.

**Total TI Group** 

<sup>\*\*</sup> In the "new view", most of "Corporate" P&L is now included in "Domestic". Eliminations between Domestic mobile and fixed are calculated within the Domestic perimeter.

# 1Q06 figures restatement: old view vs new view

#### **OLD VIEW**

Bolivia

Corporate, Elim. & Adj.

**Total TI Group** 

#### 1Q06 reported **Adjustements** 1Q06 proforma (b) €mln (a) (a+b) EBIT reported EBIT reported **EBIT** reported Wireline Domestic 1.213 Wireline Domestic Wireline Domestic 1.213 Mobile Domestic 925 Mobile Domestic 0 Mobile Domestic 925 Corporate, Elim. & Adj.\*\* (57)Corporate, Elim. & Adj. (57) **Domestic** 2.081 European Project (38)European Project 0 European Project (38) TIM Brasil (36) TIM Brasil 0 TIM Brasil (36) (41) Media (41)Media Media Olivetti (17)Olivetti Olivetti (17)Bolivia 10 Bolivia Bolivia 10 25 Corporate, Elim. & Adj. (32)Corporate, Elim. & Adj.\*\* 57 Other, Elim. & Adj. **Total TI Group** 1.984 **Total TI Group** 0 **Total TI Group** 1.984 **EBIT** before exceptionals EBIT before exceptionals EBIT before exceptionals Wireline Domestic 1.230 Wireline Domestic 0 Wireline Domestic 1.230 Mobile Domestic 934 Mobile Domestic 0 Mobile Domestic 934 (138)(138)Corporate, Elim. & Adj.\*\* Corporate, Elim. & Adj. 2.026 **Domestic** European Project (38)European Project 0 European Project (38)TIM Brasil (27)TIM Brasil 0 TIM Brasil (27)(40) 0 (40) Media Media Media Olivetti (16)Olivetti 0 Olivetti (16)

**NEW VIEW** 

Bolivia

Other, Elim. & Adj.

**Total TI Group** 

138

10

(2)

1.913

**Total TI Group** 

Corporate, Elim. & Adj.\*\*

Bolivia

10

(140)

1.913

<sup>\*\*</sup> In the "new view", most of "Corporate" P&L is now included in "Domestic". Eliminations between Domestic mobile and fixed are calculated within the Domestic perimeter.

# 1H06 figures restatement: old view vs new view

### **OLD VIEW**

### 1H06 reported €mln (a) REVENUES Wireline Domestic 8.550 Mobile Domestic 4.982 427 European Project TIM Brasil 1.722 98 Media Olivetti 212 Bolivia 93 Corporate, Elim. & Adj. (749)15.335 **Total TI Group**

EBITDA reported	
Wireline Domestic	3.888
Mobile Domestic	2.553
European Project	14
TIM Brasil	354
Media	(52)
Olivetti	(26)
Bolivia	37
Corporate, Elim. & Adj.	(250)
Total TI Group	6.518

EBITDA before exceptionals	
Wireline Domestic	3.938
Mobile Domestic	2.570
European Project	14
TIM Brasil	363
Media	(48)
Olivetti	(19)
Bolivia	37
Corporate, Elim. & Adj.	(237)
Total TI Group	6.618

Adjustements	
	(b)
REVENUES	
Wireline Domestic*	49
Mobile Domestic	0
Corporate, Elim. & Adj.**	(704)
European Project	0
TIM Brasil	0
Media	0
Olivetti	0
Bolivia	0
Corporate, Elim. & Adj.**	655
Total TI Group	0

EBITDA reported	
Wireline Domestic	4
Mobile Domestic	0
Corporate, Elim. & Adj.**	(235)
European Project	0
TIM Brasil	0
Media	0
Olivetti	0
Bolivia	0
Corporate, Elim. & Adj.**	231
Total TI Group	0

EBITDA before exceptionals	
Wireline Domestic	4
Mobile Domestic	0
Corporate, Elim. & Adj.**	(223)
European Project	0
TIM Brasil	0
Media	0
Olivetti	0
Bolivia	0
Corporate, Elim. & Adj.**	219
Total TI Group	0

### **NEW VIEW**

1H06 proforma	
	(a+b)
REVENUES	
Wireline Domestic	8.599
Mobile Domestic	4.982
Corporate, Elim. & Adj.	(704)
Domestic	12.877
European Project	427
TIM Brasil	1.722
Media	98
Olivetti	212
Bolivia	93
Other, Elim. & Adj.	(94)
Total TI Group	15.335

EBITDA reported	
Wireline Domestic	3.892
Mobile Domestic	2.553
Corporate, Elim. & Adj.	(235)
Domestic	6.210
European Project	14
TIM Brasil	354
Media	(52)
Olivetti	(26)
Bolivia	37
Other, Elim. & Adj.	(19)
Total TI Group	6.518

EBITDA before exceptionals	
Wireline Domestic	3.942
Mobile Domestic	2.570
Corporate, Elim. & Adj.	(223)
Domestic	6.289
European Project	14
TIM Brasil	363
Media	(48)
Olivetti	(19)
Bolivia	37
Other, Elim. & Adj.	(18)
Total TI Group	6.618

<sup>\*</sup> Intercompany revenues relative to European Project were netted from domestic perimeter revenues in the "old view". This accounting practise refers to revenues (42€ mln) and EBIT (-6 € mln), not to EBITDA . In addition, in line with the current 2007 classification, Telsy has been "moved" from Corporate to Wireline Domestic items (revenues 7€ mln, ebitda 4 € mln and ebit 3 € mln).

<sup>\*\*</sup> In the "new view", most of "Corporate" P&L is now included in "Domestic". Eliminations between Domestic mobile and fixed are calculated within the Domestic perimeter.

<sup>\*\*\*</sup> Differences from Analyst Day figures are related to the inclusion within "Other activities" of companies previously part of the Domestic perimeter. At the Ebit level this includes the accounting of capital losses from TILS and Eustema (+25 € mln) among "Other Activities" as opposed to prior Domestic classification.

# 1H06 figures restatement: old view vs new view

#### **OLD VIEW**

#### 1H06 reported **Adjustements** 1H06 proforma €mln (a) (b) (a+b) **EBIT** reported **EBIT** reported EBIT reported Wireline Domestic 2.371 Wireline Domestic (3) Wireline Domestic 2.368 1.874 1.874 Mobile Domestic Mobile Domestic 0 Mobile Domestic (205) Corporate, Elim. & Adj.\*\* Corporate, Elim. & Adj. (205)Domestic 4.037 (78) European Proiect (78) European Project European Project (78) TIM Brasil TIM Brasil 0 TIM Brasil (78)Media (79)Media 0 Media (79)Olivetti (35) Olivetti Olivetti (35) 18 О 18 Bolivia Bolivia Bolivia (192) 208 16 Corporate, Elim. & Adj. Corporate, Elim. & Adi.\*\* Other, Elim, & Adi 3.801 Total TI Group Total TI Group Total TI Group 3.801 **EBIT** before exceptionals EBIT before exceptionals **EBIT** before exceptionals 2.421 (3) 2.418 Wireline Domestic Wireline Domestic Wireline Domestic Mobile Domestic 1.891 Mobile Domestic Mobile Domestic 1.891 Corporate, Elim, & Adi,\*\* (316)Corporate, Elim. & Adi. (316)3.993 Domestic European Project (78)European Project C European Project (78)TIM Brasil (69) TIM Brasil TIM Brasil (69) (74) (74) Media Media Media Olivetti (28) Olivetti Olivetti (28)Bolivia Bolivia Bolivia 18 18 Corporate, Elim. & Adj. (306)Corporate, Elim. & Adj.\*\* 319 Other, Elim. & Adj. 13 **Total TI Group** 3.775 **Total TI Group** 3.775

**NEW VIEW** 

**Total TI Group** 

<sup>\*</sup> Intercompany revenues relative to European Project were netted from domestic perimeter revenues in the "old view". This accounting practise refers to revenues (42€ mln), not to EBITDA and EBIT (-6€ mln). In addition, in line with the current 2007 classification, Telsy has been "moved" from Corporate to Wireline Domestic items (revenues 7€ mln, ebitda 4 € mln and ebit 3 € mln).

<sup>\*\*</sup> In the "new view", most of "Corporate" P&L is now included in "Domestic". Eliminations between Domestic mobile and fixed are calculated within the Domestic perimeter.

<sup>\*\*\*</sup> Differences from Analyst Day figures are related to the inclusion within "Other activities" of companies previously part of the Domestic perimeter. At the Ebit level this includes the accounting of capital losses from TILS and Eustema (+25 € mln) among "Other Activities" as opposed to prior Domestic classification.

# 9M06 figures restatement: old view vs new view

### **OLD VIEW**

<u>OLD VIEW</u>	
9M06 reported	d
€mln	(a)
REVENUES	
Wireline Domestic	12.633
Mobile Domestic	7.565
European Project	662
TIM Brasil	2.792
Media	136
Olivetti	298
Bolivia	142
Corporate, Elim. & Adj.	(1.124)
Total TI Group	23.104
	-
EBITDA reported	
Wireline Domestic	5.707
Mobile Domestic	3.859

EBITDA reported	
Wireline Domestic	5.707
Mobile Domestic	3.859
European Project	40
TIM Brasil	604
Media	(71)
Olivetti	(36)
Bolivia	59
Corporate, Elim. & Adj.	(376)
Total TI Group	9.786

EBITDA before exceptionals	
Wireline Domestic	5.767
Mobile Domestic	3.875
European Project	40
TIM Brasil	608
Media	(66)
Olivetti	(26)
Bolivia	59
Corporate, Elim. & Adj.	(352)
Total TI Group	9.905

Adjustements	
	(b)
REVENUES	
Wireline Domestic*	74
Mobile Domestic	0
Corporate, Elim. & Adj.**	(1.049)
European Project	0
TIM Brasil	0
Media	0
Olivetti	0
Bolivia	0
Corporate, Elim. & Adj.**	975
Total TI Group	0

EBITDA reported	
Wireline Domestic	3
Mobile Domestic	0
Corporate, Elim. & Adj.**	(349)
European Project	0
TIM Brasil	0
Media	0
Olivetti	0
Bolivia	0
Corporate, Elim. & Adj.**	346
Total TI Group	0

EBITDA before exceptionals	
Wireline Domestic	3
Mobile Domestic	0
Corporate, Elim. & Adj.**	(330)
European Project	0
TIM Brasil	0
Media	0
Olivetti	0
Bolivia	0
Corporate, Elim. & Adj.**	327
Total TI Group	0

### **NEW VIEW**

9M06 proforma	
	(a+b)
REVENUES	
Wireline Domestic	12.707
Mobile Domestic	7.565
Corporate, Elim. & Adj.	(1.049)
Domestic	19.223
European Project	662
TIM Brasil	2.792
Media	136
Olivetti	298
Bolivia	142
Other, Elim. & Adj.	(149)
Total TI Group	23.104

EBITDA reported	
Wireline Domestic	5.710
Mobile Domestic	3.859
Corporate, Elim. & Adj.	(349)
Domestic	9.220
European Project	40
TIM Brasil	604
Media	(71)
Olivetti	(36)
Bolivia	59
Other, Elim. & Adj.	(30)
Total TI Group	9.786

EBITDA before exceptionals	
Wireline Domestic	5.770
Mobile Domestic	3.875
Corporate, Elim. & Adj.	(330)
Domestic	9.315
European Project	40
TIM Brasil	608
Media	(66)
Olivetti	(26)
Bolivia	59
Other, Elim. & Adj.	(25)
Total TI Group	9.905

<sup>\*</sup> Intercompany revenues relative to European Project were netted from domestic perimeter revenues in the "old view". This accounting practise refers to revenues (67€ mln) and EBIT (-9 € mln), not to EBITDA . In addition, in line with the current 2007 classification, Telsy has been "moved" from Corporate to Wireline Domestic items (revenues 7€ mln, ebitda and ebit 3 € mln).

<sup>\*\*</sup> In the "new view", most of "Corporate" P&L is now included in "Domestic". Eliminations between Domestic mobile and fixed are calculated within the Domestic perimeter.

<sup>\*\*\*</sup> Differences from Analyst Day figures are related to the inclusion within "Other activities" of companies previously part of the Domestic perimeter. At the Ebit level this includes the accounting of capital losses from TILS and Eustema (+25 € mln) among "Other Activities" as opposed to prior Domestic classification.

## 9M06 figures restatement: old view vs new view

#### **OLD VIEW**

Corporate, Elim. & Adj.

**Total TI Group** 

#### 9M06 reported **Adjustements** €mln (a) EBIT reported EBIT reported Wireline Domestic 3.421 Wireline Domestic Mobile Domestic 2.834 Mobile Domestic Corporate, Elim. & Adj.\*\* European Project (106)European Project TIM Brasil (47) TIM Brasil Media (111)Media Olivetti (49) Olivetti 31 Bolivia Bolivia Corporate, Elim. & Adj. Corporate, Elim. & Adj.\*\* (352)**Total TI Group** 5.621 **Total TI Group EBIT** before exceptionals EBIT before exceptionals Wireline Domestic Wireline Domestic 3.491 Mobile Domestic 2.850 Mobile Domestic Corporate, Elim. & Adj.\*\* European Project (106)European Project TIM Brasil (43) TIM Brasil Media (106)Media Olivetti (40)Olivetti 31 Bolivia Bolivia

(454)

5.623

# NEW VIEW 9M06 proforma

(a+b)

EBIT reported	
Wireline Domestic	3.415
Mobile Domestic	2.834
Corporate, Elim. & Adj.	(366)
Domestic	5.883
European Project	(106)
TIM Brasil	(47)
Media	(111)
Olivetti	(49)
Bolivia	31
Other, Elim. & Adj.	20
Total TI Group	5.621

3.485
2.850
(472)
5.863
(106)
(43)
(106)
(40)
31
24
5.623

<sup>\*</sup> Intercompany revenues relative to European Project were netted from domestic perimeter revenues in the "old view". This accounting practise refers to revenues (67€ mln) and EBIT (-9 € mln), not to EBITDA. In addition, in line with the current 2007 classification, Telsy has been "moved" from Corporate to Wireline Domestic items (revenues 7€ mln, ebitda and ebit 3 € mln).

(b)

(6)

(366)

0

372

0

(6)

(472)

0

0

0

478

Total TI Group

Corporate, Elim. & Adj.\*\*

<sup>\*\*</sup> In the "new view", most of "Corporate" P&L is now included in "Domestic". Eliminations between Domestic mobile and fixed are calculated within the Domestic perimeter.

<sup>\*\*\*</sup> Differences from Analyst Day figures are related to the inclusion within "Other activities" of companies previously part of the Domestic perimeter. At the Ebit level this includes the accounting of capital losses from TILS and Eustema (+25 € mln) among "Other Activities" as opposed to prior Domestic classification.

# FY06 figures restatement: old view vs new view

## **OLD VIEW**

FY06 reported	
€mln	(a)
REVENUES	
Wireline Domestic	16.880
Mobile Domestic	10.210
European Project	915
TIM Brasil	3.964
Media	207
Olivetti	440
Bolivia	192
Corporate, Elim. & Adj.	(1.533)
Total TI Group	31.275
	_
FRITDA reported	

EBITDA reported	
Wireline Domestic	7.393
Mobile Domestic	5.042
	_
European Project	81
TIM Brasil	950
Media	(83)
Olivetti	(33)
Bolivia	82
Corporate, Elim. & Adj.	(582)
Total TI Group	12.850

EBITDA before exceptionals	
Wireline Domestic	7.539
Mobile Domestic	5.064
European Project	81
TIM Brasil	954
Media	(77)
Olivetti	(12)
Bolivia	82
Corporate, Elim. & Adj.	(549)
Total TI Group	13.082

Adjustements	
	(b)
REVENUES	
Wireline Domestic*	108
Mobile Domestic	0
Corporate, Elim. & Adj.**	(1.413)
European Project	0
TIM Brasil	0
Media	0
Olivetti	0
Bolivia	0
Corporate, Elim. & Adj.**	1.305
Total TI Group	0

EBITDA reported	
Wireline Domestic*	3
Mobile Domestic	C
Corporate, Elim. & Adj.**	(545)
European Project	C
TIM Brasil	C
Media	C
Olivetti	C
Bolivia	C
Corporate, Elim. & Adj.**	542
Total TI Group	0

EBITDA before exceptionals	
Wireline Domestic*	3
Mobile Domestic	0
Corporate, Elim. & Adj.**	(518)
European Project	0
TIM Brasil	0
Media	0
Olivetti	0
Bolivia	0
Corporate, Elim. & Adj.**	515
Total TI Group	0

# NEW VIEW FY06 proforma

(a+b)
16.988
10.210
(1.413)
25.785
915
3.964
207
440
192
(228)
31.275

EBITDA reported	
Wireline Domestic	7.396
Mobile Domestic	5.042
Corporate, Elim. & Adj.	(545)
Domestic***	11.893
European Project	81
TIM Brasil	950
Media	(83)
Olivetti	(33)
Bolivia	82
Other, Elim. & Adj.	(40)
Total TI Group	12.850

EBITDA before exceptionals	
Wireline Domestic	7.542
Mobile Domestic	5.064
Corporate, Elim. & Adj.	(518)
Domestic***	12.088
European Project	81
TIM Brasil	954
Media	(77)
Olivetti	(12)
Bolivia	82
Other, Elim. & Adj.	(34)
Total TI Group	13.082

<sup>\*</sup> Intercompany revenues relative to European Project were netted from domestic perimeter revenues in the "old view". This accounting practise refers only to revenues (99 € mln), not to EBITDA or EBIT. In addition, in line with the current 2007 classification, Telsy has been "moved" from Corporate to Wireline Domestic items (revenues 9 € mln, ebitda and ebit 3 € mln).

<sup>\*\*</sup> In the "new view", most of "Corporate" P&L is now included in "Domestic". Eliminations between Domestic mobile and fixed are calculated within the Domestic perimeter.

<sup>\*\*\*</sup> Differences from Analyst Day figures are related to the inclusion within "Other activities" of companies previously part of the Domestic perimeter. At the Ebit level this includes the accounting of capital losses from TILS and Eustema (+34 € mln) among "Other Activities" as opposed to prior Domestic classification.

## FY06 figures restatement: old view vs new view

## **OLD VIEW**

#### FY06 reported (a) €mln EBIT reported Wireline Domestic 4.522 3.741 Mobile Domestic (125) European Project TIM Brasil 21 Media (137)Olivetti (50)Bolivia 44 Corporate, Elim. & Adj. (579) 7.437 **Total TI Group**

EBIT before exceptionals	
Wireline Domestic	4.693
Mobile Domestic	3.763
European Project	(125)
TIM Brasil	25
Media	(132)
Olivetti	(31)
Bolivia	44
Corporate, Elim. & Adj.	(673)
Total TI Group	7.564

Adjustements	
	(b)

(591)

695 **0**  Bolivia

Other, Elim. & Adj.

**Total TI Group** 

Corporate, Elim. & Adj.**	587
Total TI Group	0
EBIT before exceptionals	
Wireline Domestic*	3
Mobile Domestic	1
Corporate, Elim. & Adj.**	(699)
European Project	0
TIM Brasil	0
Media	0
Olivetti	0
Bolivia	0

# NEW VIEW FY06 proforma

(a+b)

44

7.437

EBIT reported	
Wireline Domestic	4.525
Mobile Domestic	3.742
Corporate, Elim. & Adj.	(591)
Domestic***	7.676
European Project	(125)
TIM Brasil	21
Media	(137)
Olivetti	(50)

EBIT before exceptionals	
Wireline Domestic	4.696
Mobile Domestic	3.764
Corporate, Elim. & Adj.	(699)
Domestic***	7.761
European Project	(125)
TIM Brasil	25
Media	(132)
Olivetti	(31)
Bolivia	44
Other, Elim. & Adj.	22
Total TI Group	7.564

<sup>\*</sup> Intercompany revenues relative to European Project were netted from domestic perimeter revenues in the "old view". This accounting practise refers only to revenues (99 € mln), not to EBITDA or EBIT. In addition, in line with the current 2007 classification, Telsy has been "moved" from Corporate to Wireline Domestic items (revenues 9 € mln, ebitda and ebit 3 € mln).

**Total TI Group** 

Corporate, Elim. & Adj.\*\*

EBIT reported

Wireline Domestic\*

Corporate, Elim. & Adj.\*\*

Mobile Domestic

European Project

TIM Brasil

Media

Olivetti

Bolivia

<sup>\*\*</sup> In the "new view", most of "Corporate" P&L is now included in "Domestic". Eliminations between Domestic mobile and fixed are calculated within the Domestic perimeter.

<sup>\*\*\*</sup> Differences from Analyst Day figures are related to the inclusion within "Other activities" of companies previously part of the Domestic perimeter. At the Ebit level this includes the accounting of capital losses from TILS and Eustema (+34 € mln) among "Other Activities" as opposed to prior Domestic classification.