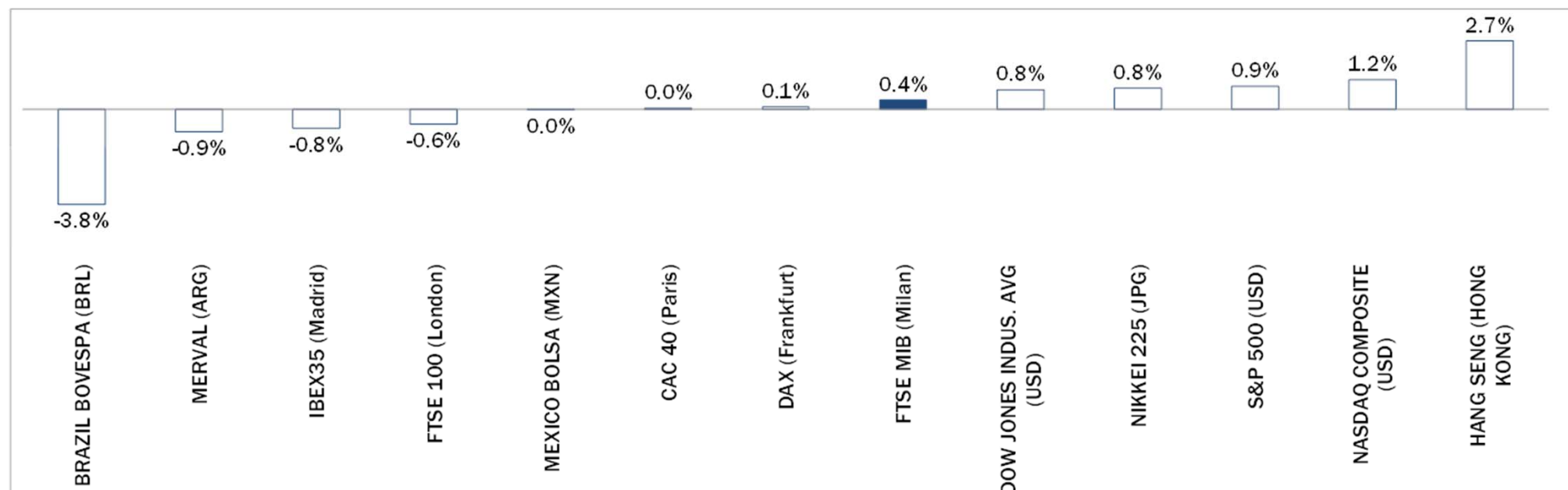


# Weekly Stock Market Report for Telecom Italia Retail Shareholders

October 12th – October 16th, 2015

# Weekly Performance of Major Worldwide Market Stock Exchanges

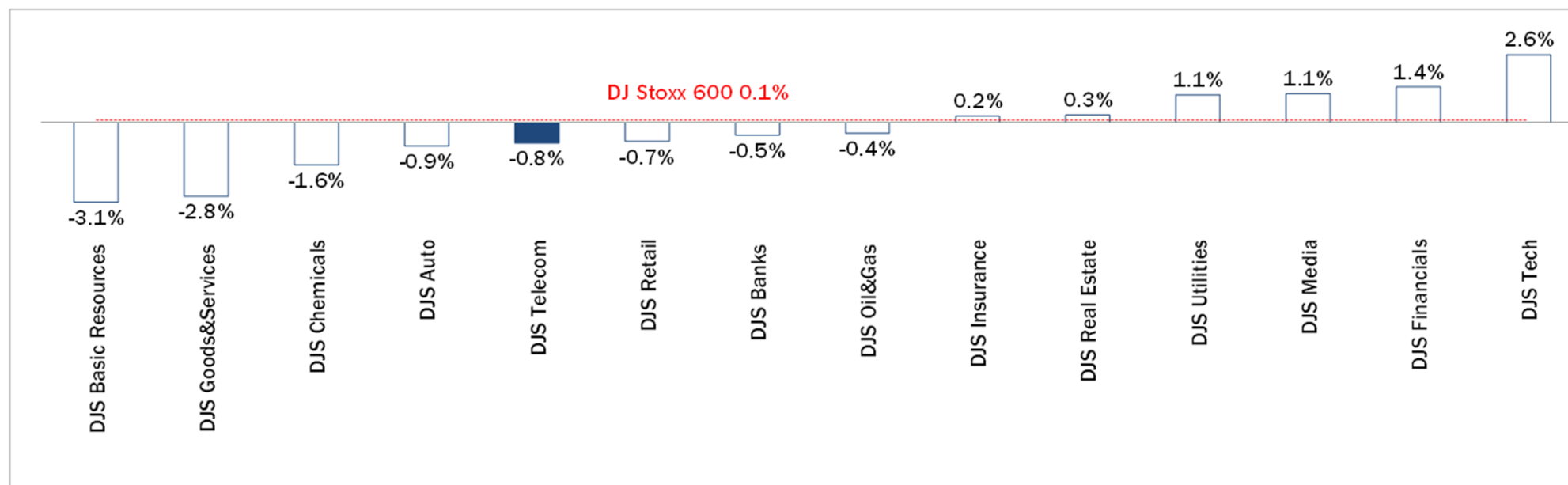


	Index Point as of 16-Oct-15	Performance (Δ%)*					Last 52 weeks		Daily average volume **		Market Cap. (mln. local cur.)
		1 week	1 month	6 months	1 year	from Jan. '15	Low Price	High Price	1 week	1 month	
Europe											
FTSE MIB (Milan)	22,338	0.4%	1.3%	-5.4%	23.5%	17.5%	17,556	24,157	488,735,245	595,308,080	466,896
FTSE 100 (London)	6,378	-0.6%	2.4%	-9.7%	2.9%	-2.9%	5,768	7,123	665,359,014	826,567,509	1,767,697
DAX (Frankfurt)	10,104	0.1%	-1.2%	-15.8%	17.7%	3.0%	8,355	12,391	100,587,226	117,309,671	987,010
CAC 40 (Paris)	4,703	0.0%	1.2%	-10.0%	20.0%	10.1%	3,789	5,284	116,731,774	131,106,815	1,272,996
IBEX35 (Madrid)	10,232	-0.8%	2.6%	-11.9%	5.8%	-0.5%	9,231	11,885	387,962,125	421,731,329	587,642
America											
DOW JONES INDUS. AVG (USD)	17,216	0.8%	2.8%	-4.9%	6.8%	-3.4%	15,370	18,351	103,801,286	121,707,247	5,197,619
S&P 500 (USD)	2,033	0.9%	1.9%	-3.4%	9.1%	-1.3%	1,835	2,135	591,640,006	694,330,284	18,536,490
NASDAQ COMPOSITE (USD)	4,887	1.2%	-0.1%	-2.4%	15.9%	3.2%	4,132	5,232	395,004,992	481,972,458	7,389,224
MEXICO BOLSA (MXN)	44,364	0.0%	2.5%	-2.5%	3.4%	2.8%	39,257	46,078	163,218,416	184,493,167	2,100,593
MERVAL (ARG)	11,177	-0.9%	4.4%	-7.4%	12.0%	30.3%	7,276	12,611	8,327,862	8,958,401	11,109
BRAZIL BOVESPA (BRL)	47,236	-3.8%	-2.7%	-13.6%	-13.0%	-5.5%	42,749	58,575	446,754,899	404,417,472	1,604,696
Asia											
NIKKEI 225 (JPG)	18,292	0.8%	1.2%	-6.9%	25.9%	4.8%	14,529	20,953	1,471,196,058	1,580,728,503	342,021,984
HANG SENG (HONG KONG)	23,067	2.7%	5.2%	-16.6%	0.2%	-2.3%	20,368	28,589	1,810,083,507	2,043,041,766	14,252,139

\* performance calculated on closing price, \*\* n. of traded shares

Source: Bloomberg LP

# Weekly Performance of Major European Sectors



Index	Index Point as of 16-Oct-15	Performance (Δ%)*					Last 52 weeks		Daily average volume **		Market Cap (mln. local cur.)
		1 week	1 month	6 months	1 year	from Jan. '15	Low Price	High Price	1 week	1 month	
<b>DJ Stoxx 600</b>	<b>363.13</b>	<b>0.1%</b>	<b>0.3%</b>	<b>-11.6%</b>	<b>17.1%</b>	<b>6.0%</b>	<b>302.48</b>	<b>415.18</b>	<b>2,614,966,067</b>	<b>2,951,688,589</b>	<b>9,377,978.00</b>
<b>Sectors</b>											
<b>DJS Telecom</b>	<b>334.02</b>	<b>-0.8%</b>	<b>-3.8%</b>	<b>-11.3%</b>	<b>23.4%</b>	<b>4.4%</b>	<b>265.32</b>	<b>399.43</b>	<b>272,425,059</b>	<b>314,874,522</b>	<b>457,351.47</b>
DJS Auto	508.70	-0.9%	-6.5%	-22.6%	19.6%	1.5%	407.83	694.29	46,765,972	54,430,373	299,182.03
DJS Banks	194.04	-0.5%	-0.3%	-11.1%	8.7%	2.8%	173.86	227.47	1,142,640,742	1,261,473,075	1,228,299.88
DJS Basic Resources	305.96	-3.1%	-0.3%	-26.9%	-19.7%	-18.6%	248.23	437.1	157,566,570	204,083,962	215,365.48
DJS Chemicals	797.02	-1.6%	-2.9%	-17.7%	14.0%	1.4%	677.03	999.46	19,184,684	22,319,209	407,554.78
DJS Oil&Gas	290.08	-0.4%	7.3%	-15.5%	-2.3%	2.0%	242.42	347.07	125,112,858	154,927,749	545,993.31
DJS Financials	432.95	1.4%	0.7%	-8.5%	37.9%	14.7%	307.16	483.43	27,327,348	28,960,561	176,661.44
DJS Goods&Services	411.83	-2.8%	-2.4%	-15.7%	13.3%	1.4%	351.98	494.3	161,418,317	172,873,726	962,431.94
DJS Insurance	268.44	0.2%	0.8%	-11.7%	22.9%	7.1%	214.07	308.93	85,833,403	113,943,574	528,364.38
DJS Media	308.57	1.1%	2.6%	-7.1%	32.6%	13.2%	226.72	339.86	47,245,203	51,109,912	289,480.78
DJS Tech	329.97	2.6%	3.5%	-9.1%	23.5%	5.7%	260.2	379.24	60,335,165	68,030,905	305,539.56
DJS Utilities	305.68	1.1%	5.1%	-9.6%	4.6%	-3.1%	278.31	342.48	183,292,954	192,090,472	427,513.56
DJS Retail	344.06	-0.7%	1.6%	-8.9%	29.3%	10.4%	259.46	383.51	86,430,606	99,830,499	369,968.38
DJS Real Estate	184.61	0.3%	3.2%	-6.6%	28.7%	12.9%	139.11	201.27	22,362,432	26,021,594	163,908.88

\* performance calculated on closing price. \*\* n. of traded shares.

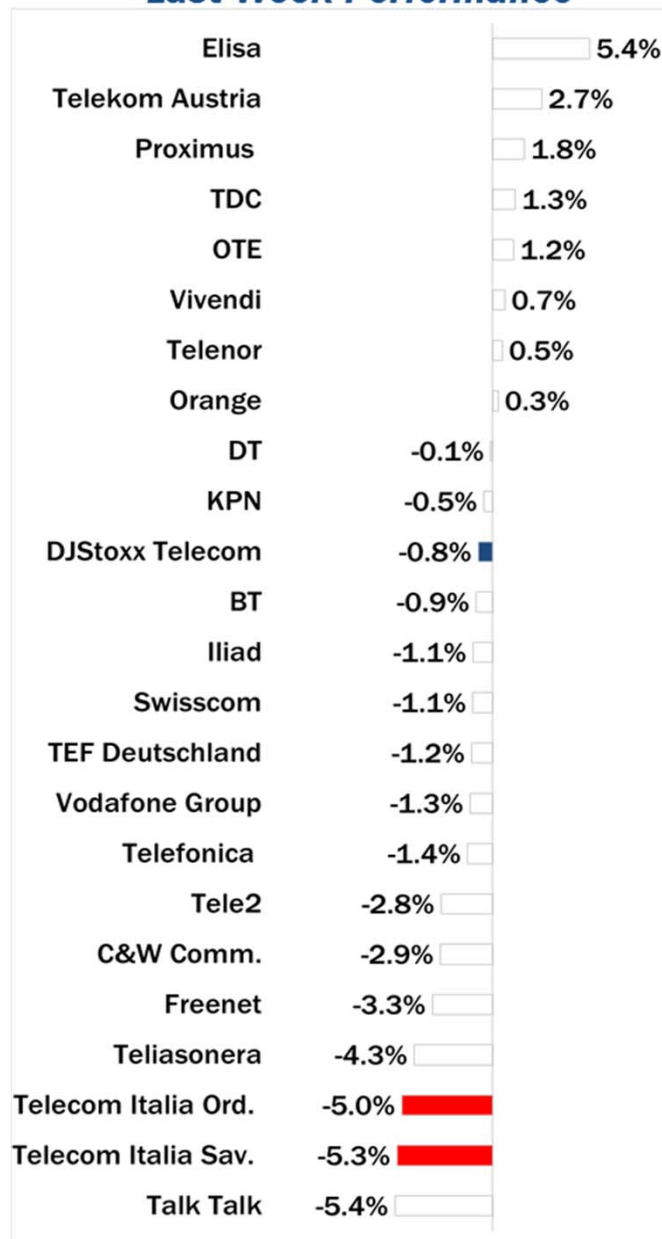
Source: Bloomberg LP



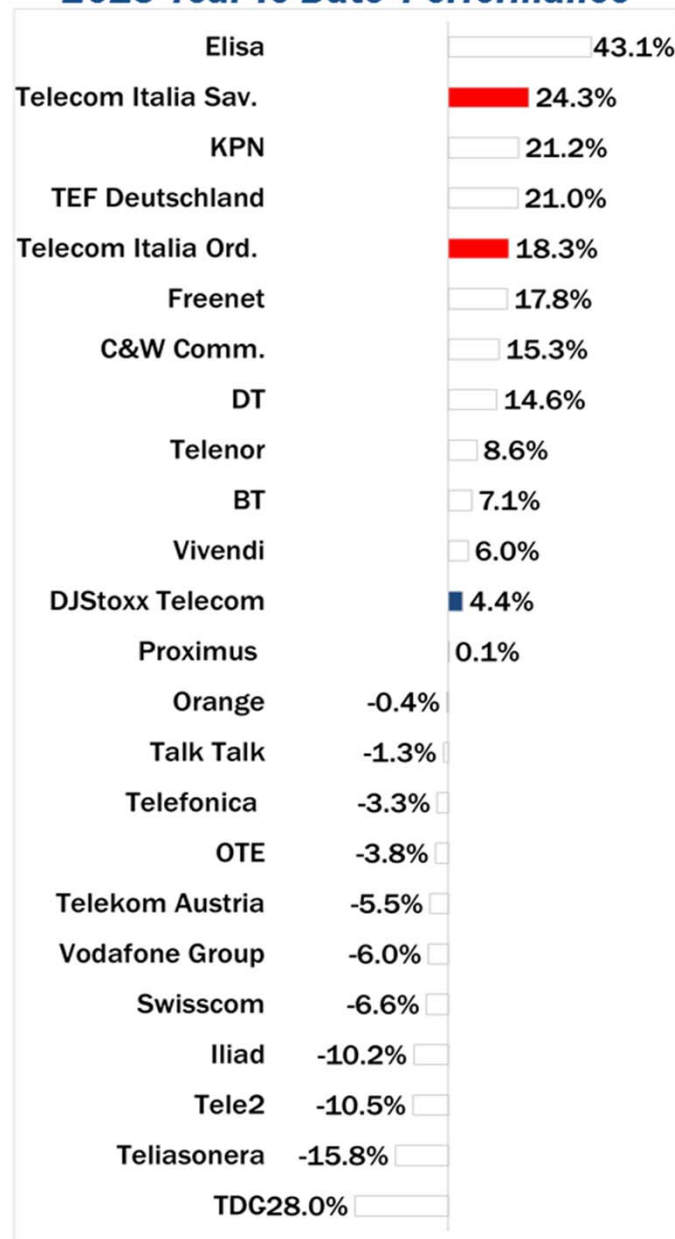
## Europe: Stock Performance of Main TLC Operators



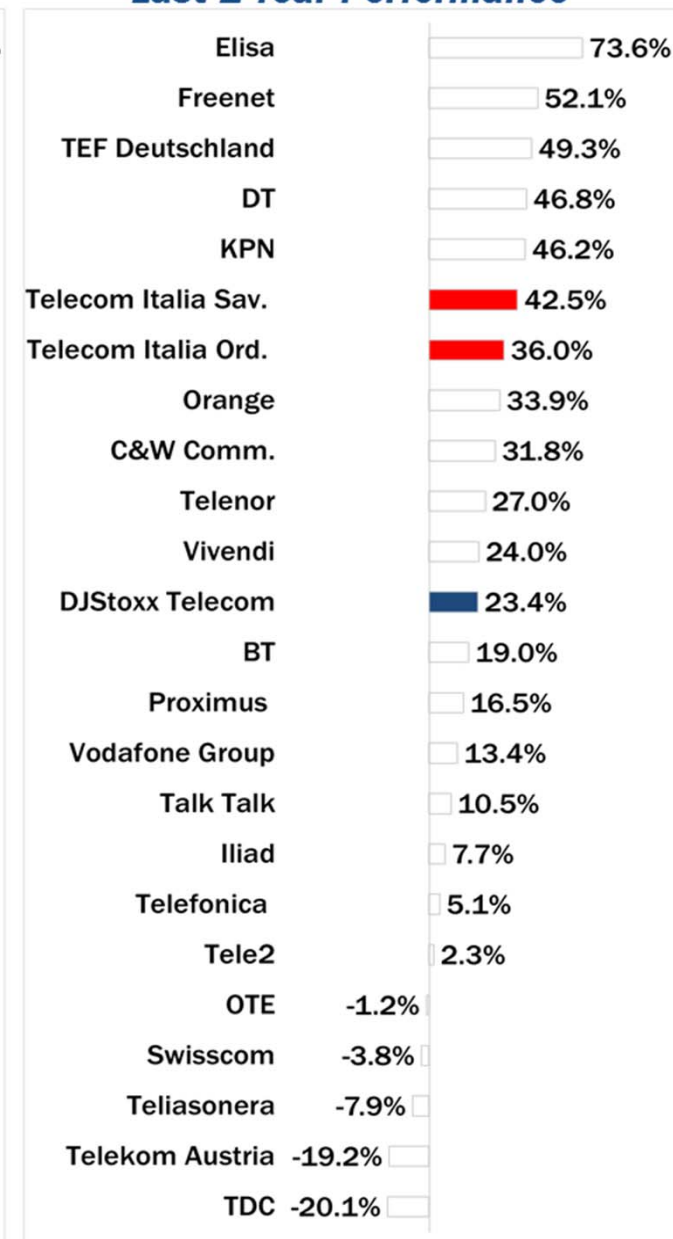
## Last Week Performance



## 2015 Year-To-Date Performance



## Last 1 Year Performance



# Latam: Stock Performance of Main TLC Operators

## Last Week Performance



## 2015 Year-To-Date Performance



## Last 1 Year Performance



# European Telecoms Sector: Credit Outlook

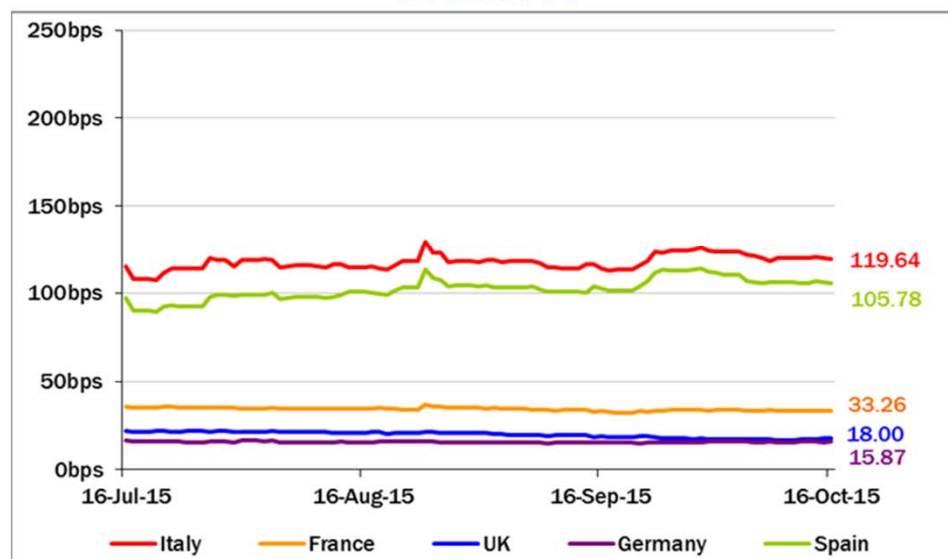


## Long-term Credit Ratings

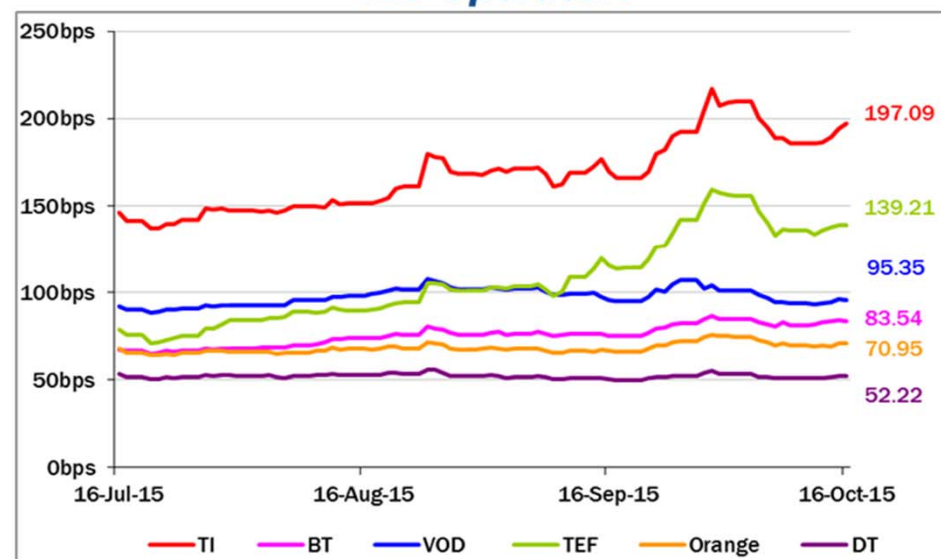
	Moody's		S&P		Fitch	
	rating	outlook	rating	outlook	rating	outlook
TELECOM ITALIA	Ba1	NEG	BB+	STABLE	BBB-	NEG
PROXIMUS	A1	STABLE	A	STABLE	na	na
BT GROUP	Baa2	POS	BBB	POS	BBB	POS
DEUTSCHE TELEKOM	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE
ORANGE	Baa1	STABLE	BBB+	NEG	BBB+	STABLE
KPN	Baa3	STABLE	BBB-	STABLE	BBB-	POS
OI GROUP	B1	NEG	BB+	NEG	BB	NEG
SWISSCOM	A2	STABLE	A	STABLE	na	na
TELEFONICA	Baa2	STABLE	BBB	POS	BBB+	STABLE
TELEKOM AUSTRIA	Baa2	STABLE	BBB	STABLE	na	na
TELIA SONERA	A3	NEG	A-	STABLE	A	STABLE
TELENOR	A3	STABLE	A	STABLE	na	na
VODAFONE GROUP	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE
WIND TELECOMUNICAZIONI	B2	POS	BB-	POS	B+	STABLE
VIMPEL COM	Ba3	STABLE	BB	POS	na	na

## 5 Years CDS levels

### Countries

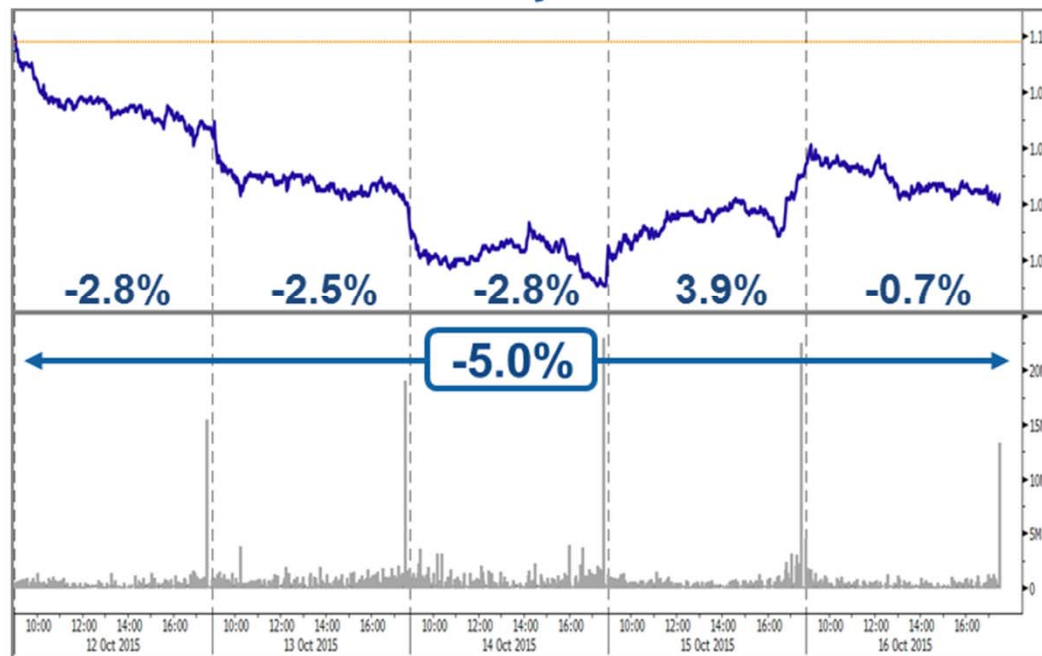


### TLC Operators



## Telecom Italia Group – Weekly Performance: Price (€) and Volumes (mln)

### TI Ordinary Shares



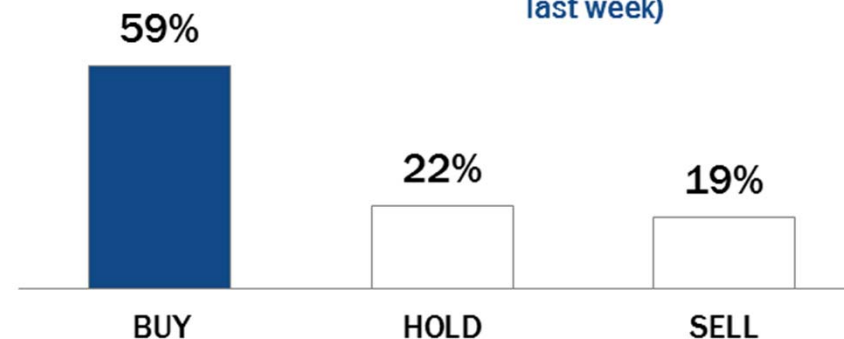
### TI Saving Shares



### Analysts' Recommendations on TI Ords

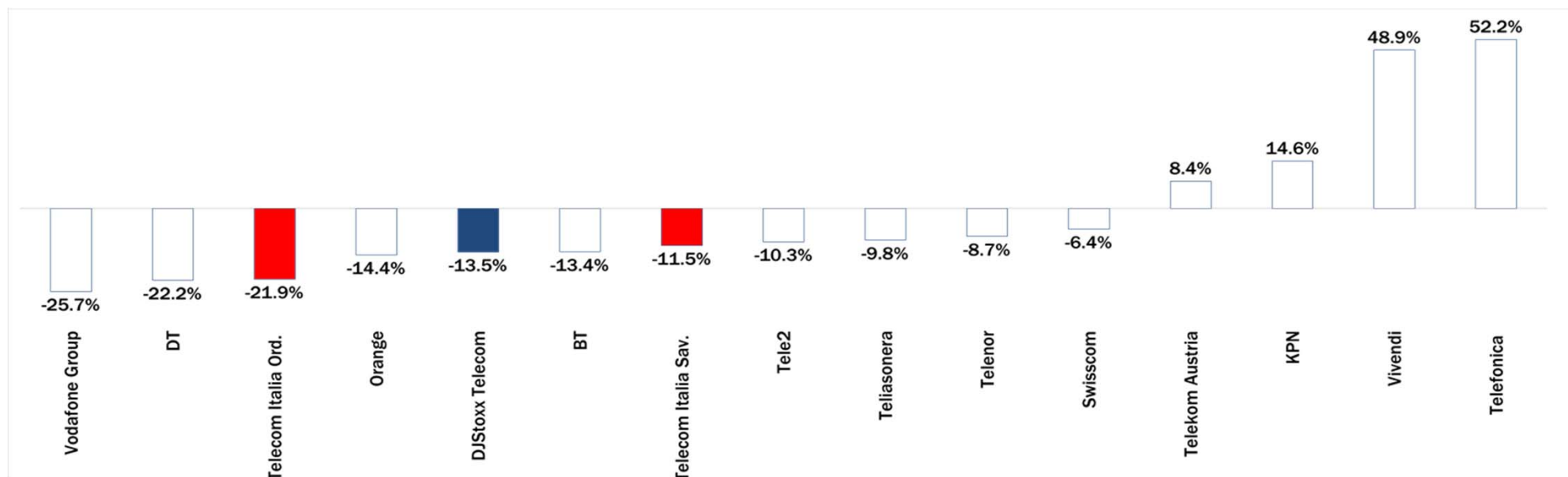
Total Coverage of 32 Active Brokers

Average Target Price: 1.20€ (flat vs last week)

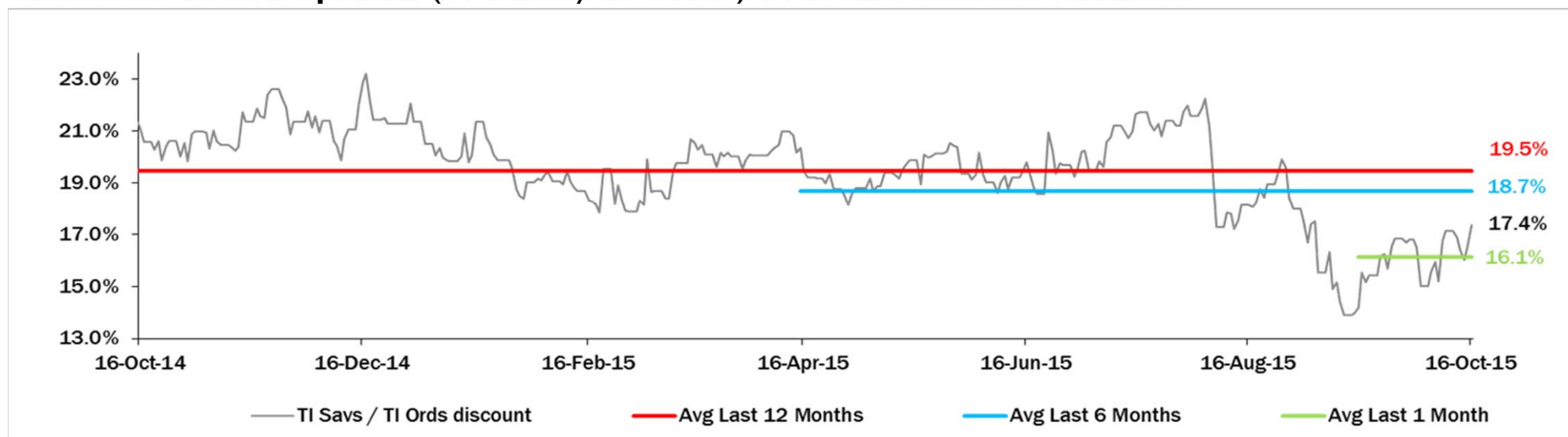




## Weekly Trading Activity: Weekly average volumes vs last 1 month average



## Evolution of the spread (TI Savs / TI Ords ) over the last 12 months





## Performance Summary of Main European TLC Operators



	Cl. Price (local 16-Oct-15	Performance (Δ%)*					Last 52 weeks		Daily average volume **		Market Cap. (all in €m)
		1 week	1 month	6 months	1 year	from Jan. '15	Low Price	High Price	1 week	1 month	
EUROPEAN TLC OPERATORS											
Index											
DJStoxx Telecom	334.02	-0.8%	-3.8%	-11.3%	23.4%	4.4%	265.32	399.43	272,425,059	314,874,522	
TLC Operators											
Telecom Italia Ord.	1.043	-5.0%	-6.0%	-5.5%	36.0%	18.3%	0.737	1.280	102,162,100	130,757,800	14,080
Telecom Italia Sav.	0.862	-5.3%	-8.0%	-3.0%	42.5%	24.3%	0.583	1.031	27,767,620	31,371,180	5,196
Proximus	30.13	1.8%	-5.0%	-10.8%	16.5%	0.1%	24.915	35.880	528,294	564,291	10,183
British Telecom	430.10	-0.9%	0.9%	-4.8%	19.0%	7.1%	351.900	481.750	12,910,240	14,910,330	48,875
C&VComm	57.25	-2.9%	-1.3%	-12.7%	31.8%	15.3%	42.970	71.400	5,955,446	6,529,373	3,395
Deutsche Telekom	15.19	-0.1%	-4.7%	-9.6%	46.8%	14.6%	10.065	17.625	9,433,351	12,126,390	69,975
Elisa	32.35	5.4%	8.2%	24.3%	73.6%	43.1%	18.190	32.470	439,569	513,288	5,413
Freenet	27.92	-3.3%	-4.4%	-5.5%	52.1%	17.8%	17.695	33.105	358,837	387,257	3,575
Orange	14.09	0.3%	-1.0%	-11.0%	33.9%	-0.4%	10.200	16.450	7,618,502	8,896,200	37,323
OTE	8.75	1.2%	11.5%	15.1%	-1.2%	-3.8%	5.750	10.490	997,262	720,864	4,289
Iliad	178.35	-1.1%	-6.8%	-18.6%	7.7%	-10.2%	161.100	237.950	109,422	100,253	10,448
Inmarsat	925.00	-1.3%	-7.6%	-4.3%	36.2%	15.7%	653.000	1,056.000	1,332,178	1,162,501	5,645
KPN	3.16	-0.5%	-4.8%	-2.7%	46.2%	21.2%	2.113	3.659	19,500,610	19,421,350	13,473
TEF Deutschland	5.34	-1.2%	-4.9%	0.8%	49.3%	21.0%	3.466	5.844	1,400,830	1,496,436	15,884
Swisscom	488.20	-1.1%	-1.2%	-10.8%	-3.8%	-6.6%	474.400	587.500	108,417	180,439	23,371
TalkTalk	300.00	-5.4%	-4.0%	-13.8%	10.5%	-1.3%	264.000	415.100	883,505	1,380,512	3,891
TDC	34.00	1.3%	-7.6%	-34.6%	-20.1%	-28.0%	32.850	54.050	6,964,821	4,576,409	3,701
Telefonica	11.40	-1.4%	-2.6%	-16.2%	5.1%	-3.3%	10.375	14.305	27,454,810	30,058,450	55,429
Telenor	164.60	0.5%	1.6%	-3.5%	27.0%	8.6%	128.900	186.100	1,441,842	1,607,411	26,828
Tele2	77.05	-2.8%	-4.4%	-20.1%	2.3%	-10.5%	74.089	105.920	2,311,811	2,132,658	3,714
TelekomAustria	5.22	2.7%	-1.4%	-21.9%	-19.2%	-5.5%	4.915	6.868	165,054	183,010	3,467
TeliaSonera	42.42	-4.3%	-8.8%	-17.1%	-7.9%	-15.8%	39.890	55.850	25,286,390	16,984,790	19,634
Vivendi	21.94	0.7%	2.3%	-7.5%	24.0%	6.0%	17.320	24.830	3,999,679	5,380,289	30,007
Vodafone Group	209.30	-1.3%	-4.5%	-8.0%	13.4%	-6.0%	179.100	258.000	42,856,560	56,550,960	75,431

## EUROPEAN TOWERS OPERATORS

Irmit	4.55	2.1%	3.8%	na	na	24.7%	3.650	4.686	461,363	851,905	2,730
El Towers	52.85	-0.3%	-7.0%	-0.5%	38.0%	27.7%	37.650	59.450	49,661	28,004	1,494
Rai Way	4.39	1.2%	-4.5%	4.5%	na	37.7%	2.910	5.055	252,039	200,008	1,195
Cellnex Telecom (Abertis)	14.95	-1.4%	-2.6%	na	na	6.8%	14.440	16.680	2,553,222	1,582,241	3,464

## Main International Peers

American Towers	96.13	1.3%	6.1%	-0.7%	4.0%	-2.8%	86.830	106.305	1,732,311	2,105,980	35,752
Crown Castle Intl	81.66	0.6%	4.2%	-5.0%	3.0%	3.8%	74.450	89.435	1,467,890	2,248,888	23,948
SBA Communications	110.38	0.2%	-2.3%	-8.3%	3.5%	-0.3%	102.130	128.470	745,182	1,159,214	12,386

\* performance calculated on closing price \*\* n of traded shares

Source: Bloomberg LP



## Performance Summary of FTSE MIB



Index	Cl. Price € 16-Oct-15	Performance (Δ%)*					Last 52 weeks		Daily average volume		Market** Cap. mil. Euro
		1 week	1 month	6 months	1 year	from Jan. '15	Low Price	High Price	1 week	1 month	
<b>FTSE MIB (Milan)</b>	<b>22,338</b>	<b>0.4%</b>	<b>1.3%</b>	<b>-5.4%</b>	<b>23.5%</b>	<b>17.5%</b>	<b>17,566</b>	<b>24,157</b>	<b>486,752,301</b>	<b>587,900,273</b>	<b>469,091</b>
FTSE Italia All-Share (Milan)	23,923	0.4%	1.1%	-5.2%	25.1%	18.8%	18,587	25,746	649,446,829	758,204,562	572,560
<b>Stocks FTSE MIB</b>											
A2A SPA	1.23	2.6%	7.0%	15.5%	75.5%	46.9%	0.68	1.24	10,498,130	13,935,000	3,853
ATLANTIA SPA	24.94	2.2%	2.5%	0.2%	45.4%	29.0%	16.59	25.63	2,330,137	2,296,341	20,595
AZIMUT HOLDING SPA	19.81	-4.3%	-3.9%	-25.7%	23.6%	12.5%	15.65	29.58	1,293,777	1,255,849	2,838
BANCA MONTE DEI PASCHI SIENA	1.64	-4.6%	-5.9%	-33.2%	-50.6%	-14.2%	1.42	4.08	50,484,390	62,690,180	4,812
BANCO POPOLARE SC	14.01	1.7%	-3.4%	0.5%	33.2%	39.3%	8.71	16.55	2,035,103	2,620,298	5,074
BANCA POPOL EMILIA ROMAGNA	7.90	2.0%	0.1%	1.7%	43.7%	44.5%	4.70	8.65	1,776,445	2,576,662	3,800
BUZZI UNICEM SPA	14.84	0.1%	-4.8%	6.1%	53.5%	41.2%	9.45	16.50	1,435,414	1,030,160	2,817
CNH INDUSTRIAL NV	5.92	-8.6%	-12.4%	-27.5%	-6.5%	-11.7%	5.66	8.92	4,718,831	4,562,643	8,062
DAVIDE CAMPARI-MILANO SPA	7.56	3.0%	6.3%	4.3%	45.9%	46.5%	4.89	7.58	1,542,925	1,813,237	4,391
ENEL GREEN POWER SPA	1.75	-1.0%	4.9%	-1.6%	-2.0%	0.7%	1.56	1.97	8,618,659	9,588,372	8,730
ENEL SPA	4.12	1.8%	1.7%	-5.3%	16.0%	11.5%	3.36	4.50	43,931,110	45,798,580	38,742
ENI SPA	15.73	1.4%	4.1%	-8.8%	-0.8%	8.4%	12.98	17.66	16,857,170	24,006,350	57,166
EXOR SPA	43.95	5.5%	6.0%	1.7%	60.5%	29.1%	26.89	47.18	547,218	546,133	10,822
FIAT CHRYSLER AUTOMOBILES NV	14.27	3.3%	8.6%	-5.4%	na	48.6%	6.57	16.29	20,993,600	18,893,890	18,370
FINMECCANICA SPA	11.90	-2.2%	-4.8%	2.2%	77.3%	53.8%	6.32	13.65	3,774,026	3,316,795	6,880
ASSICURAZIONI GENERALI	16.55	-0.8%	0.9%	-8.9%	11.9%	-2.6%	14.40	19.21	5,958,353	6,561,817	25,766
ANSALDO STS SPA	9.64	1.5%	1.3%	1.6%	12.0%	15.7%	7.91	9.69	1,076,827	1,006,205	1,928
INTESASANPAOLO	3.26	2.2%	2.6%	5.1%	55.0%	34.4%	2.00	3.65	78,345,740	101,913,500	54,383
LUXOTTICA GROUP SPA	62.90	2.3%	4.6%	4.7%	77.9%	40.0%	34.31	67.80	588,391	644,747	30,409
MEDIOBANCA SPA	8.99	-0.3%	0.3%	2.1%	50.1%	32.8%	5.75	10.15	4,287,126	3,823,047	7,798
MEDIOLANUM SPA	7.10	-0.4%	3.4%	-9.8%	43.2%	34.1%	4.75	8.48	1,580,537	1,694,228	5,242
MONCLER SPA	13.92	-13.0%	-12.6%	-14.2%	35.8%	25.2%	10.01	19.00	2,756,430	1,303,762	3,482
MEDIASET SPA	4.56	1.5%	3.2%	0.8%	79.6%	32.5%	2.42	4.93	9,721,821	7,695,786	5,384
PIRELLI & C.	14.95	0.0%	-0.7%	-2.5%	49.8%	33.4%	9.61	15.81	2,752,554	3,322,765	7,300
BANCA POPOLARE DI MILANO	0.91	0.3%	-2.4%	-2.5%	68.2%	66.9%	0.50	1.04	23,653,840	36,380,340	3,977
PRYSMIAN SPA	18.86	-1.7%	-5.8%	-1.3%	47.6%	24.5%	12.34	22.35	1,056,824	1,286,797	4,087
SALVATORE FERRAGAMO SPA	23.75	-10.6%	-1.6%	-21.2%	30.2%	16.4%	17.61	32.55	995,534	707,691	4,009
SAIPEM SPA	8.32	-7.1%	1.2%	-29.4%	-44.7%	-5.1%	6.86	15.94	5,966,521	5,541,568	3,671
SNAM SPA	4.56	1.4%	1.2%	-3.8%	13.0%	11.2%	3.76	4.87	10,887,880	12,309,140	15,956
STMICROELECTRONICS NV	6.54	0.1%	2.3%	-25.9%	26.5%	5.6%	4.89	9.60	5,133,767	5,238,926	5,958
TENARIS SA	12.34	-0.9%	6.7%	-16.4%	-19.0%	-1.0%	9.96	15.84	3,765,658	3,689,906	14,568
<b>TELECOM ITALIA SPA</b>	<b>1.043</b>	<b>-5.0%</b>	<b>-6.0%</b>	<b>-5.5%</b>	<b>36.0%</b>	<b>18.3%</b>	<b>0.74</b>	<b>1.28</b>	<b>102,162,100</b>	<b>130,757,800</b>	<b>19,276</b>
TOD'S SPA	78.45	-3.5%	-3.5%	-8.7%	10.3%	9.0%	64.20	98.00	124,142	165,367	2,401
TERNASPA	4.46	2.6%	5.1%	5.4%	18.9%	18.6%	3.54	4.47	7,328,437	7,788,107	8,965
UBI BANCA SPA	6.98	4.2%	1.3%	-5.3%	25.0%	17.1%	5.18	7.88	5,711,825	7,361,222	6,294
UNICREDIT SPA	5.82	-0.9%	0.0%	-6.4%	10.4%	9.0%	4.82	6.61	33,069,850	49,471,340	34,720
UNIPOLSAI SPA	2.16	-0.9%	6.1%	-21.7%	8.3%	-3.5%	1.88	2.80	6,521,354	7,868,288	5,995
WORLD DUTY FREE SPA	10.25	0.2%	0.3%	2.2%	61.9%	28.7%	6.05	11.40	1,285,074	676,906	2,609
YOOX NET-A-PORTER GROUP	28.80	-2.7%	2.5%	-3.4%	93.5%	56.5%	13.87	32.69	745,504	713,916	3,679

\*\* for FTSE MIB stocks, market cap here reported on overall shares outstanding

Source: Bloomberg LP