



# Weekly Stock Market Report for Telecom Italia Retail Shareholders

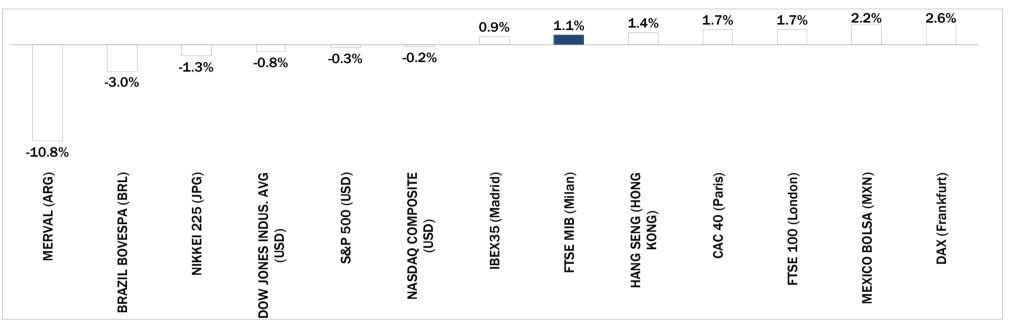
December 14th - December 18th, 2015





## TI UN

#### Weekly Performance of Major Worldwide Market Stock Exchanges



	Index Point as		P	erformance	(∆%)*		Last 52	2 weeks	Daily average	Market	
	of	1	1	6	1	from	Low	High	1	1	Сар.
	18-Dec-15	week	month	months	year	Jan. '15	Price	Price	week	month	(min. local cur.)
Europe											
FTSE MIB (Milan)	21,242	1.1%	-4.1%	-6.4%	11.9%	11.7%	17,992	24,157	667,438,016	556,354,045	442,800
FTSE 100 (London)	6,052	<b>17</b> %	-4.5%	-9.8%	-7.5%	-7.8%	5,768	7,123	893,688,256	758,334,705	1,690,561
DAX (Frankfurt)	10,608	26%	-4.6%	-3.9%	8.4%	8.2%	9,325	12,391	119,212,130	92,318,722	1,047,651
CAC 40 (Paris)	4,625	<b>17</b> %	-5.8%	-3.9%	9.0%	8.3%	4,076	5,284	169,763,142	133,304,655	1,251,436
IBEX35 (Madrid)	9,717	0.9%	-5.6%	- <b>11.2</b> %	-6.2%	-5.5%	9,231	11,885	551,794,323	386,730,051	568,440
America											
DOWJONES INDUS. AVG (USD)	17,129	-0.8%	-3.9%	<b>-4.9</b> %	-3.8%	-3.9%	15,370	18,351	170,035,090	126,878,924	5,185,912
S&P 500 (USD)	2,006	-0.3%	-4.0%	<b>-4.9</b> %	<b>-3.1</b> %	-26%	1,867	2,135	920,020,813	669,256,882	18,266,102
NASDAQ COMPOSITE (USD)	4,923	-0.2%	-3.6%	-3.8%	3.3%	3.9%	4,292	5,232	668,438,368	465,573,250	7,500,529
MEXICO BOLSA (MXN)	42,937	22%	-4.4%	<b>-4.5</b> %	10%	-0.5%	39,257	46,078	280,353,485	229,157,076	2,032,347
MERVAL (ARG)	11,405	-10.8%	-19.5%	16%	42.2%	329%	7,895	14,597	7,770,897	11,165,200	11,405
BRAZIL BOVESPA (BRL)	43,911	-3.0%	-8.8%	-18.3%	-116%	- <b>12.2</b> %	42,749	58,575	326,376,358	358,164,948	1,451,076
Asia											
NIKKEI 225 (JPG)	18,987	-13%	-4.5%	-5.9%	7.7%	8.8%	16,593	20,953	1,535,582,259	1,339,581,801	347,655,264
HANG SENG (HONG KONG)	21,756	14%	-4.4%	-18.7%	-5.9%	-7.8%	20,368	28,589	1,714,657,741	1,648,833,788	13,438,158

\* performance calculated on closing price, \*\*n of traded shares

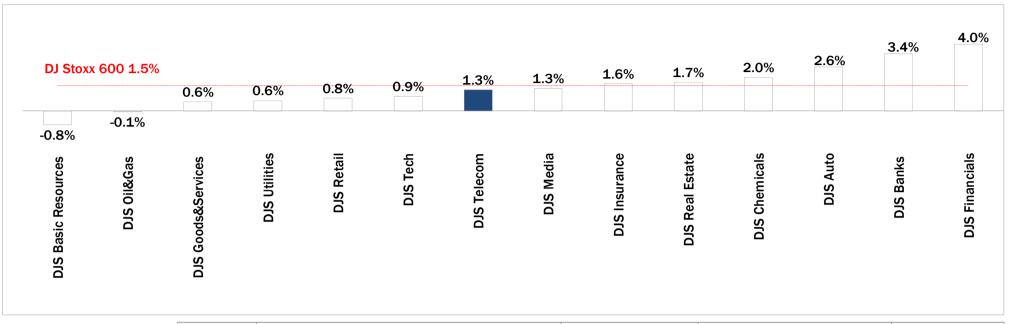
Source: Bloomberg LP





## TI UN

### **Weekly Performance of Major European Sectors**



	Index Point as		P	erformance	(∆%)*		Last 52	2 weeks	Daily averag	Market			
	of	1	1	6	1	from	Low	High	1	1	Сар.		
	18-Dec-15	week	month	months	year	Jan. '15	Price	Price	week	month	(min. local cur.)		
Index				•									
DJ Stoxx 600	361.23	15%	-5.4%	-6.3%	6.2%	5.5%	330.85	415.18	3,413,022,003	2,745,215,351	9,389,081.00		
Sectors													
DJS Telecom	341.6	13%	-7.5%	-7.1%	6.5%	6.7%	307.16	399.43	398,977,286	313,194,708	471,185.50		
DJS Auto	557.61	26%	-0.3%	<b>-9.1</b> %	<b>11.5</b> %	11.2%	440.4	694.29	35,178,455	31,567,304	321,297.88		
DJS Banks	18243	3.4%	-4.8%	-14.6%	-28%	-3.4%	17277	227.47	1,450,696,371	1,113,228,322	1,183,023.50		
DJS Basic Resources	233.99	-0.8%	-17.6%	-40.0%	-36.4%	-37.8%	227.83	437.1	169,436,125	165,209,822	158,119.48		
DJS Chemicals	819.48	20%	-7.6%	-9.7%	4.9%	4.2%	756.38	999.46	24,222,279	20,417,429	418,348.25		
DJS Oil&Gas	257.82	-0.1%	-10.5%	<b>-17.2</b> %	-10.3%	-9.4%	242.42	347.07	163,991,632	135,393,590	491,219.22		
DJS Financials	441.73	4.0%	-5.2%	-0.8%	18.3%	17.1%	366.3	483.43	34,462,991	26,742,010	180,891.02		
DJS Goods&Services	424.12	0.6%	-5.5%	<b>-7.1</b> %	5.6%	4.4%	387.3	494.3	202,141,027	186,764,976	987,595.75		
DJS Insurance	283.08	16%	-3.0%	3.4%	<b>13.2</b> %	13.0%	241.98	308.93	179,984,038	121,797,097	565,978.75		
DJS Media	299.18	13%	-5.3%	-4.8%	11.9%	9.8%	262.58	339.86	57,432,838	54,829,000	280,275.25		
DJSTech	348.22	0.9%	-3.4%	-0.2%	13.5%	11.5%	284.27	379.24	106,779,234	75,459,296	327,437.28		
DJS Utilities	299.18	0.6%	-4.8%	-6.3%	-4.8%	-5.2%	278.31	34248	226,858,141	190,340,805	415,303.75		
DJS Retail	334.87	0.8%	-7.5%	-6.4%	10.3%	7.4%	299.22	383.51	128,324,242	106,102,594	367,196.78		
DJS Real Estate	18287	<b>17</b> %	-5.8%	3.6%	13.3%	11.9%	159.33	201.27	30,941,157	23,599,850	162,901.20		

\* performance calculated on dosing price. \*\* n. of traded shares.

Source: Bloomberg LP

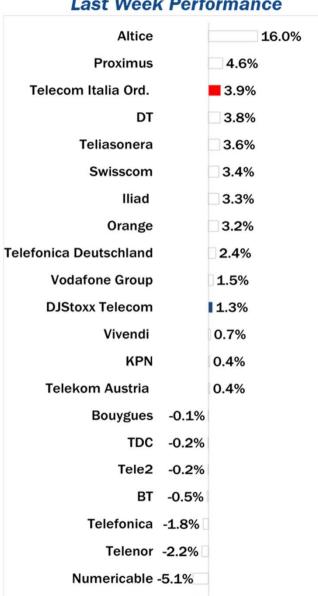




#### **Europe: Stock Performance of Main TLC Operators**



#### **Last Week Performance**



#### 2015 Year-To-Date Performance

Telecom Italia Sav.		32.9%
KPN		30.0%
Telecom Italia Ord.		29.5%
DT		24.5%
Bouygues		18.7%
ВТ		14.1%
Telefonica Deutschland		14.1%
Iliad		9.0%
Orange		8.7%
DJStoxx Telecom		■ 6.7%
Proximus	-1.5%	
Telenor	-4.0%	
Vodafone Group	-5.1%	
Tele2	-5.2%	
Numericable	-5.8%	
Swisscom	-5.8%	
Vivendi	-7.4%	
Telekom Austria	-9.2%	
Telefonica	-12.0%	
Teliasonera	-17.1%	
Altice	-24.7%	
TDC	-30.1%	

#### **Last 1 Year Performance**

Telecom Italia Sav.		30.3%
KPN		29.9%
Telecom Italia Ord.		26.9%
DT		23.8%
Bouygues		19.2%
Telefonica Deutschland		13.3%
Iliad		13.3%
ВТ		13.2%
Orange		8.0%
Numericable		7.0%
DJStoxx Telecom		■6.5%
Proximus	-2.0%	
Telekom Austria	-5.2%	
Vivendi	-5.4%	
Tele2	-5.5%	-
Swisscom	-5.8%	-
Vodafone Group	-6.1%	
Telenor	-6.9%	
Telefonica	-13.0%	
Altice	-16.7%	-
Teliasonera	-17.3%	
TDC	-30.8%	



Telecom Italia Sav.-6.4%



#### **Latam: Stock Performance of Main TLC Operators**

#### **Last Week Performance**



#### 2015 Year-To-Date Performance



#### **Last 1 Year Performance**







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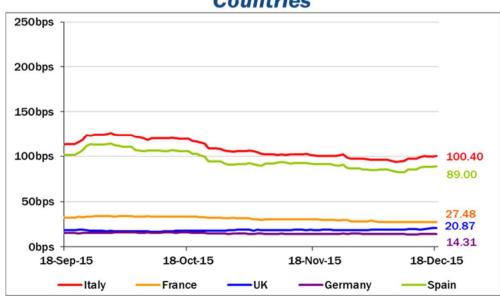
#### **European Telecoms Sector: Credit Outlook**

#### **Long-term Credit Ratings**

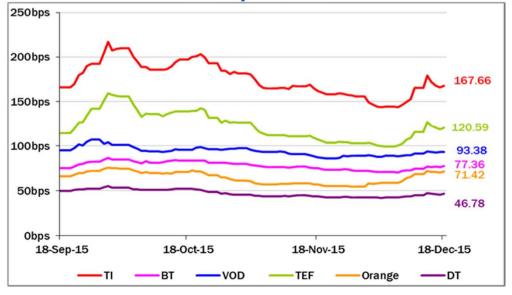
	Mod	ody's	S	&P	Fitch	
	rating	outlook	rating	outlook	rating	outlook
TELECOM ITALIA	Ba1	NEG	BB+	STABLE	BBB-	STABLE
PROXIMUS	A1	STABLE	Α	STABLE	n.a.	n.a.
BT GROUP	Baa2	POS	BBB	POS	BBB	POS
DEUTSCHE TELEKOM	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE
ORANGE	Baa1	STABLE	BBB+	NEG	BBB+	STABLE
KPN	ВааЗ	STABLE	BBB-	STABLE	BBB-	POS
OI GROUP	B1	NEG	BB+	NEG	BB	NEG
SWISSCOM	A2	STABLE	Α	STABLE	n.a.	n.a.
TELEFONICA	Baa2	STABLE	BBB	POS	BBB+	STABLE
TELEKOM AUSTRIA	Baa2	STABLE	BBB	STABLE	n.a.	n.a.
TELIASONERA	А3	NEG	A-	STABLE	A-	STABLE
TELENOR	А3	STABLE	Α	STABLE	n.a.	n.a.
VODAFONE GROUP	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE
WIND TELECOMUNICAZIONI	B2	POS	BB-	POS	B+	STABLE
VIMPELCOM	ВаЗ	STABLE	BB	POS	n.a.	n.a.

#### **5 Years CDS levels**

#### **Countries**



#### **TLC Operators**



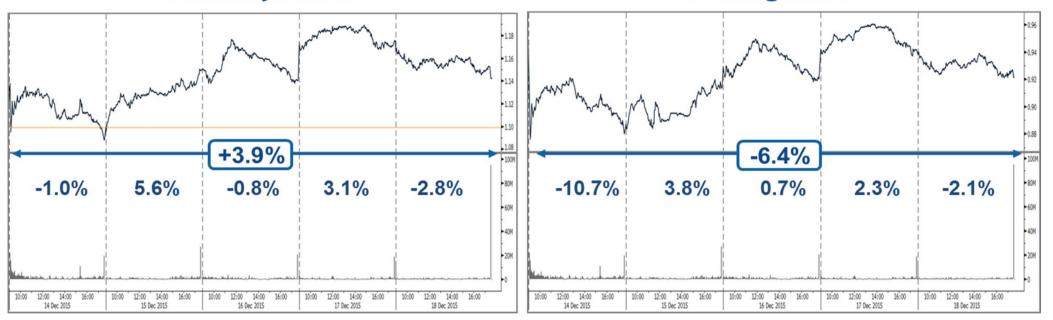




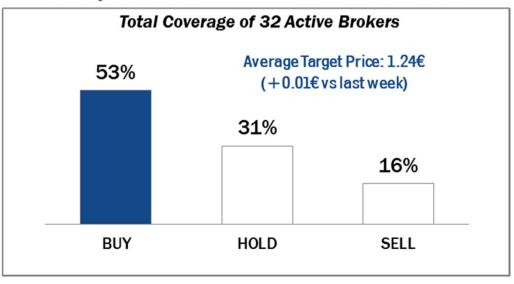
#### **Telecom Italia Group – Weekly Performance: Price (€) and Volumes (mln)**

#### **TI Ordinary Shares**

#### **TI Saving Shares**



#### **Analysts' Recommendations on TI Ords**

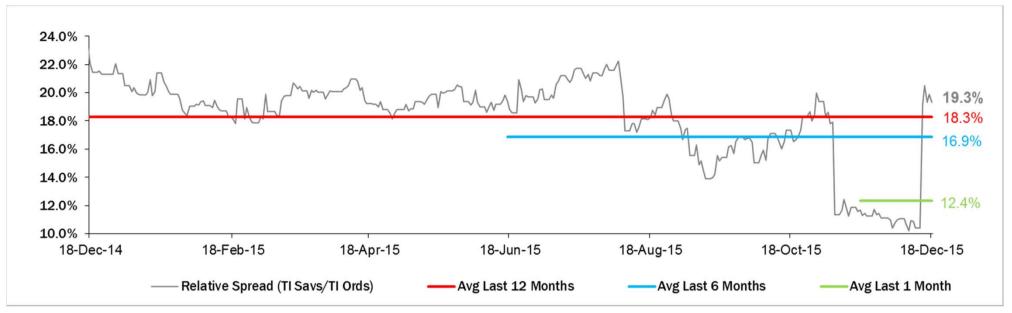




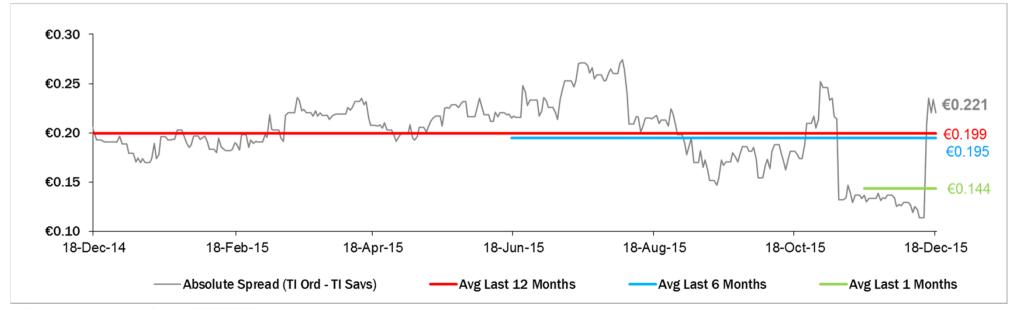


# TI ÖN

#### Weekly Trading Activity: Weekly average volumes vs last 1 month average



#### Evolution of the spread (TI Savs /TI Ords ) over the last 12 months







### **Performance Summary of Main European TLC Operators**

	Cl. Price		Pe	rformance (Δ°	%)*		Last 5	2 weeks	Daily average	≇e volume **	Market			
Country	untry (local currency) 1	1	6	1	from	Low	High	1	1	Cap				
_	18-Dec-15	week	month	months	vear	Jan. '15	Price	Price	week	month	(all in €min)			

		18-Dec-15	week	month	months	year	Jan. '15	Price	Price	week	month	(all in€mln)
EUROPEANTLC OPERAT	ORS											
Index												
DJStoxx Telecom	EU	341.60	1.3%	-7.5%	-7.1%	6.5%	6.7%	307.16	399.43	398,977,286	313,194,708	
TLC Operators												
Attice	NL	12.28	16.0%	-12.5%	-57.3%	-167%	-24.7%	9.975	35.800	4,593,507	3,535,264	13,568
Bouygues	FR	35.59	-0.1%	-0.1%	5.8%	19.2%	18.7%	28.385	39.240	1,100,575	925,304	12,041
BT	GB	458.30	-0.5%	-6.7%	0.9%	132%	14.1%	385.600	502,600	17,080,620	14,287,270	52,727
C&WComm	GB	74.00	-0.2%	-26%	12.9%	50.9%	49.1%	48.250	79.850	7,080,023	9,786,377	4,444
DT	DE	16.49	3.8%	-3.9%	7.5%	23.8%	24.5%	12.625	17.625	15,176,880	10,852,780	75,964
Bisa	FI	34.80	4.4%	-19%	26.7%	52.1%	53.9%	22.100	35.990	404,253	356,530	5,823
Freenet	DE	30.84	3.9%	-4.0%	24%	30.7%	30.2%	23.030	33.105	480,044	419,036	3,949
Orange	FR	15.39	3.2%	-86%	11.4%	80%	87%	12210	16.975	9,694,926	8,132,084	40,753
OIE	GR	9.08	4.2%	-4.1%	21.1%	0.3%	-0.2%	5.750	9.550	1,207,611	786,849	4,451
lliad	FR	216.50	3.3%	1.2%	56%	133%	9.0%	173.050	237.950	96,762	105,149	12,687
Inmarsat	GB	1.108.00	0.7%	3.6%	17.4%	410%	38.6%	780.000	The state of the s	1,387,151	1,355,031	6.848
KPN	NL	3.38	0.4%	-5.2%	66%	29.9%	30.0%	2.405	3.664	11,978,370	13,111,520	14,446
Numericable	FR	32.72	-5.1%	-69%	-19.6%	7.0%	-5.8%	28115	50.896	432,627	287.056	14,339
Proximus	BE	29.65	46%	-7.0%	-3.5%	-20%	-1.5%	27.860	35.880	856,350	543,552	10,022
Sunrise	СН	56.90	-0.7%	-5.7%	-30.3%	n.a.	na	48.400	90.000	123,153	114,602	2,375
Swisscom	CH	492.20	3.4%	-60%	-7.0%	-5.8%	-5.8%	471.100	580,500	155,253	117,929	23,651
TalkTalk	GB	214.10	-23%	-9.0%	-44.3%	-29.8%	-29.6%	210.100	415.100	1,806,291	2,558,026	2,812
TDC	DK	33.02	-0.2%	-83%	-33.1%	-30.8%	-30.1%	32.100	54.050	3,446,277	3,268,338	3,594
Tele2	SE	81.65	-0.2%	-5.1%	-19.1%	-5.5%	-5.2%	74.850	105.920	2,289,038	1,797,632	3,956
Telecom Italia Ord.	п	1.142	3.9%	-1.7%	-1.6%	26.9%	29.5%	0.845	1.316	190,390,200	124,749,100	15,417
Telecom Italia Sav.	п	0.92	-6.4%	-10.4%	-25%	30.3%	32.9%	0.675	1.122	125,618,900	59,708,420	5,555
Telefonica	ES	10.38	-1.8%	-12.1%	-18.9%	-130%	-12.0%	10.225	14.305	40,978,060	44,026,850	51,618
Telefonica Deutschland	DE	504	24%	-5.7%	-0.8%	133%	14.1%	4.303	5.994	3,081,159	2,708,053	14,986
Telenor	NO	145.40	-22%	-5.6%	-15.9%	-69%	-4.0%	144.700	186.100	2702681	2,410,862	22,973
Telekom Austria	AT	501	0.4%	-62%	-13.0%	-5.2%	-9.2%	4.805	6.868	726,484	497,231	3,331
Teliasonera	SE	41.78	36%	-3.0%	-14.3%	-17.3%	-17.1%	39.890	55.850	15,856,000	12.182.750	19,472
Vivendi	FR	19.15	0.7%	-55%	-17.8%	-54%	-7.4%	18805	24830	6833622	5,662,752	26,193
Vodafone Group	GB	211.30	15%	-4.6%	-9.6%	-6.1%	-5.1%	201.250		64,351,010	53,866,140	77,130
EUROPEAN TOWERS OF	ERATOR	s										
Inwit	п	5.04	0.9%	9.8%	38.1%	na	38.1%	3.650	5.180	2,057,937	1,429,612	3,024
El Towers	IT	57.90	4.3%	4.1%	62%	419%	40.0%	39.950	59.750	33,703	36,462	1,636
Rai Way	IT	4.85	-30%	0.0%	13.0%	59.5%	52.0%	2.992	5.450	178,676	152,489	1,319
Cellnex Telecom (Abertis)	ES	16.80	3.7%	5.4%	8.4%	n.a.	20.0%	14.440	17.350	3,858,476	2,242,967	3,892
Main International Peer	S		ı									
American Towers	us	94.60	1.0%	-5.0%	-1.4%	-5.0%	-4.3%	86.830	104.120	2,184,271	1,894,158	36,975
Crown Castle Intl	us	84.82	0.0%	-15%	25%	9.7%	7.8%	75.780	89.435	2,997,277	2,014,064	26,124
SBA Communications	us	100.42	-0.7%	-4.6%	-16.1%	-11.3%	-9.3%	100.120	128470	1,406,750	1,154,356	11,690

performance calculated on dosing price



Source Bloomberg LP



\*\* n of traded shares

#### **Performance Summary of FTSE MIB**

	Cl. Price €	Performance (2%)* Last 52 weeks Daily avera						age volume	Market**		
		1	1	6	1	from	Low	High	1	1	Cap.
	18Dec-15	week	month	months	vear	Jan '15	Price	Price	week	month	mil. Euro

	G. Files	1	1	6	1	from	Low	High	1	1	Cap.
	18Dec-15	week	month	months	year	Jan '15	Price	Price	week	month	mil. Euro
Index FISE MIB (Milan)	21,242	1.1%	-4.1%	-64%	11.9%	11.7%	17,992	24,157	667,438,016	556,354,045	442,800
FTSE Italia All-Share (Milan)	23,017	12%	-36%	-48%	146%	143%	19,154	25,746	930,876,826	781,564,197	546,590
Stocks FISEMIB Index	23,017	1.270	-30%	-46/0	140%	14.5%	13,1:34	23,140	950,670,620	101,304,191	540,550
A2ASpa	1.27	-1.2%	-29%	131%	545%	51.9%	0.79	1.37	22,240,060	15766730	3.985
Anima Holding Spa	856	81%	-0.3%	132%	1146%	1055%	3.80	9.87	1,140,349	1,137,297	2565
AnsaldoSts Spa	9.73	0.0%	0.1%	41%	160%	168%	815	983	2,080,555	784,266	1,946
Atlantia Spa	24.35	24%	-1.7%	102%	257%	260%	1893	25.74	2,331,943	2500,554	20,108
•	23.10	32%	-0.8%	-65%	34.9%	31.2%	17.05	29.58	2,331,943 880,856	1,010,898	3,309
Azimut Holding Spa Banca Monte Dei Paschi Siena	121	0.5%	-17.0%	-34.5%	-40.3%	-36.7%	1.15	264	57,762,570	52,667,480	3,548
Banca Popol Emilia Romagna	7.07	67%	-21%	-56%	367%	29.3%	4.70	865	2,908,086	2702744	3,400
New Arts Art of the Control of the C	0.92	66%	31%	-26%	67.1%	69.4%	0.52	104	37,774,530	38658860	4,036
Banca Popolare Di Milano					29.3%	100000000000000000000000000000000000000	700000000000000000000000000000000000000	V.1307-C.1-724	The second secon		
Banco Popolare Sc Buzi UnicemSpa	1270 1641	6.2% 0.9%	-5.2% -4.5%	-13.7% 28.5%	59.9%	262% 561%	9.50	1655 17.79	2,166,896 701,519	2,303,715 851,664	4,600 3,118
	801	1.8%	-3.1%	158%	57.6%	551%	4.89	852	1,663,856	1,891,712	4,649
Davide Campari-Milano Spa Onh Industrial Nv	628	-3.5%	-06%	-22.0%	-50%	-63%	566	892	5,184,150	5428627	8,467
Enel Spa Enel Green Power Spa	3.92 1.89	1.0%	-4.5% -3.0%	-8.2% 10.8%	64% 92%	60% 9.2%	3.36 1.56	4.50 2.04	47,227,000 12,890,820	43,342,430 18,081,800	36,824 9,465
Eni Spa	1350	-10%	-96%	-15.8%	-91%	-7.0%	1305	17.66	24,595,910	18192900	49,062
Exor Spa	41.05	1.8%	1.1%	-38%	191%	20.6%	33.11	47.18	509,538	560,680	10,108
The state of the s	1276	22%	-0.3%	-5.5%	367%	329%	9.28	1629	11,767,960	10,710,110	16319
Fiat Chrysler Automobiles Nv Finmeccanica Spa	1278	-0.9%	-3.4%	134%	61.5%	652%	7.23	1394	2,829,642	3,471,276	7,389
Assicurazioni Generali	16.88	-0.1%	-46%	31%	-0.3%	-0.7%	1516	1921	7,043,449	6107,537	26280
Intesa Sanpaolo	3.09	23%	-21%	-42%	268%	27.5%	222	365	97,593,450	80,969,870	51,623
Italcementi Spa	10.18	-0.4%	-0.2%	70.9%	111.6%	1061%	457	10.28	1,563,017	1,192,569	3,556
Lixottica Group Spa	59.05	-0.8%	-5.8%	-18%	35.4%	31.4%	43.11	67.80	748,005	641,854	28557
Mediaset Spa	377	-1.5%	-101%	-11.0%	9.3%	95%	315	4.93	5,081,425	8793871	4,449
Mediobanca Spa	874	36%	-65%	-0.5%	29.8%	29.0%	638	10.15	3,720,366	3,566,667	7,577
MedidanumSpa	7.50	18%	-23%	37%	463%	41.8%	500	848	1,253,835	1842697	5541
Monder Spa	1311	-53%	-124%	-22.6%	21.5%	17.9%	10.58	1900	1,743,824	1,563,687	3279
Pysmian Spa	19.72	-0.3%	0.8%	-1.4%	33.9%	30.2%	14.15	2235	1,108,486	1,127,709	4,274
SaipemSpa	7.52	0.6%	-7.3%	-18.8%	-16.6%	-14.3%	686	1285	2,927,935	3925654	3318
Salvatore Ferragamo Spa	21.49	-0.8%	-23%	-20.1%	7.7%	53%	1973	32.55	595,051	1,027,896	3627
9namSpa	480	0.9%	0.8%	10.9%	183%	17.1%	387	501	25,926,360	15350,050	16803
Strnicroelectronics Nv	606	-19%	-89%	-14.5%	-17%	-22%	560	960	4,282,535	4,277,628	5,520
Telecom Italia Spa	1.142	3.9%	-17%	-16%	26.9%	29.5%	0.845	1.316	190,390,200	124,749,100	20,972
Tenaris Sa	10.75	-0.9%	-9.7%	-12.7%	-12.7%	-13.7%	9.96	1534	3,506,427	4238006	12691
Tema Spa	469	1.8%	1.3%	132%	253%	24.8%	3.54	4.86	9,298,823	9,850,995	9,435
Tod's Spa	71.55	-4.5%	-89%	-17.9%	27%	-0.6%	68.55	98.00	120,022	151,357	2190
Uti Banca Spa	618	5.9%	-46%	-14.2%	47%	36%	518	7.88	6,115,638	4979548	5,568
UnicreditSpa	511	0.7%	-7.5%	-16.9%	-38%	-42%	482	661	55,096,150	49,262,160	30,512
Unipol Gruppo Finanziario Sp	467	28%	27%	62%	11.9%	134%	3.80	5.45	2,815,908	2646615	3,353
Unipolsai Spa	228	0.2%	-26%	-56%	28%	22%	1.88	280	9,170,614	9071,412	6351
Yook Net-A-Porter Group	33.49	0.2%	81%	87%	828%	820%	1551	3678	700,290	953,442	4,358
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<sup>\*\*</sup> for FTSE MIB stocks, market cap here reported on overall shares oustanding



