

# Weekly Stock Market Report for Telecom Italia Retail Shareholders

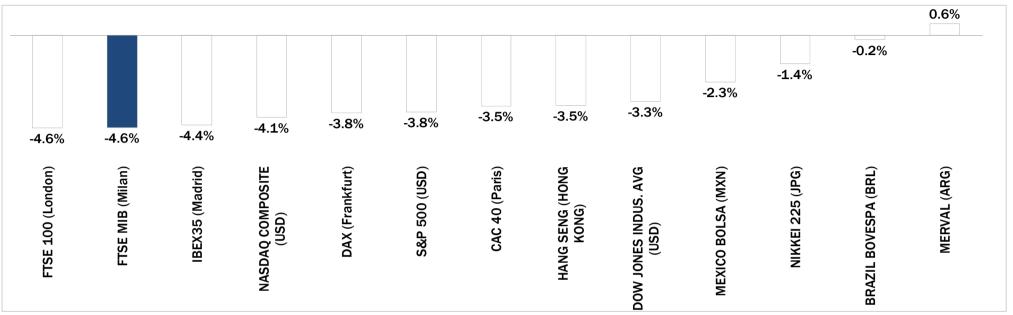
December 7th – December 11th, 2015





## TI ÜN

## Weekly Performance of Major Worldwide Market Stock Exchanges



	Index Point as	Performance (∆%)*					Last 52	2 weeks	Daily average	Market	
	of	1	1	6	1	from Jan. '15	Low	High Price	1 week	1 month	Cap.
	11-Dec-15	week	month	months	year		Price				(mln. local cur.)
Europe											
FTSE MIB (Milan)	21,015	-4.6%	-6.1%	-9.3%	9.4%	10.5%	17,729	24,157	515,372,813	551,239,828	438,959
FTSE 100 (London)	5,953	-4.6%	-5.5%	-13.1%	-7.9%	-9.3%	5,768	7,123	774,368,589	724,161,533	1,661,349
DAX (Frankfurt)	10,340	-3.8%	-5.2%	-8.8%	4.8%	5.5%	9,219	12,391	87,429,997	88,010,708	1,020,986
CAC 40 (Paris)	4,550	-3.5%	-8.1%	-8.5%	7.7%	6.5%	3,926	5,284	146,812,621	128,455,557	1,231,730
IBEX35 (Madrid)	9,631	-4.4%	-7.2%	-13.7%	-7.7%	-6.3%	9,231	11,885	357,431,629	363,078,460	562,310
America											
DOWJONES INDUS. AVG (USD)	17,265	-3.3%	-25%	-4.3%	-19%	-3.1%	15,370	18,351	116,079,494	115,112,603	5,313,388
S&P 500 (USD)	2,012	-3.8%	-3.0%	-4.6%	- <b>1.1</b> %	-23%	1,867	2,135	672,805,568	615,772,399	18,687,144
NASDAQ COMPOSITE (USD)	4,933	<b>-4.1</b> %	-26%	-29%	4.8%	4.2%	4,292	5,232	425,389,555	429,864,990	7,672,413
MEXICO BOLSA (MXN)	42,001	-23%	-5.3%	-5.9%	0.7%	-27%	39,257	46,078	214,424,182	219,180,558	2,009,183
MERVAL (ARG)	12,779	0.6%	-29%	125%	47.7%	49.0%	7,276	14,597	7,778,770	12,979,472	13,107
BRAZIL BOVESPA (BRL)	45,263	-0.2%	-3.8%	-15.7%	-9.2%	-9.5%	42,749	58,575	362,703,379	365,323,052	1,506,495
<b>Asia</b>											,
NIKKEI 225 (JPG)	19,230	-14%	-19%	-5.8%	10.7%	10.2%	16,593	20,953	1,286,451,776	1,354,116,841	349,876,096
HANG SENG (HONG KONG)	21,464	-3.5%	-4.2%	-21.3%	-7.7%	-9.1%	20,368	28,589	1,537,545,421	1,658,914,325	13,281,264

<sup>\*</sup> performance calculated on closing price, \*\* n. of traded shares

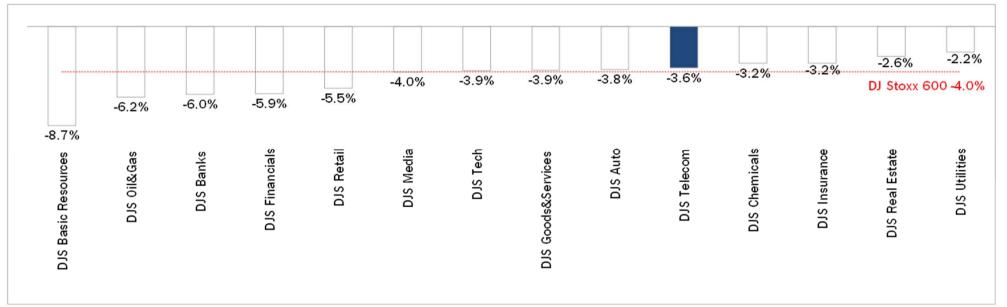
Source: Bloomberg LP





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## **Weekly Performance of Major European Sectors**



	Index Point as	Performance (Δ%)*						2 weeks	Daily averag	Market	
	of 11-Dec-15	1 week	1 month	6 months	1 year	from Jan '15	Low Price	High Price	1 week	1 month	Cap. (mln. local cur.)
Index									'	'	
DJ Stoxx 600	355.79	-4.0%	-6.1%	-9.5%	4.9%	3.9%	318.95	415.18	2,551,944,627	2,650,621,133	9,241,876.00
Sectors											
DJSTelecom	337.37	-3.6%	-8.1%	-8.5%	4.3%	5.4%	304.05	399.43	257,365,488	301,686,749	462,270.63
DJSAuto	543.35	-3.8%	-0.2%	-14.3%	9.1%	8.4%	440.4	694.29	30,173,596	31,453,961	313,142.13
DJS Banks	176.38	-6.0%	-9.1%	-19.3%	-7.7%	-6.6%	174.77	227.47	948,559,194	1,077,137,291	1,141,212.88
DJS Basic Resources	235.95	-87%	-18.4%	-40.7%	-34.1%	-37.2%	2319	437.1	199,134,504	162,494,949	159,479.66
DJS Chemicals	803.38	-3.2%	-7.8%	-129%	2.5%	22%	735.81	999.46	20,475,924	19,688,388	409,918.41
DJS Oil&Gas	257.96	-6.2%	-10.0%	-19.0%	-6.8%	-9.3%	242.42	347.07	151,230,344	130,799,304	488,858.22
DJSFinancials	424.73	-5.9%	-81%	-6.5%	15.8%	126%	347.38	483.43	29,149,803	25,123,608	173,990.22
DJS Goods&Services	4218	-3.9%	-4.5%	-9.8%	6.5%	3.9%	377.96	494.3	175,301,584	182,455,713	979,081.94
DJS Insurance	278.55	-3.2%	-3.4%	-0.2%	123%	112%	233.42	308.93	127,088,763	110,178,111	557,109.75
DJSMedia	295.21	-4.0%	-5.9%	-7.0%	11.0%	8.3%	254.17	339.86	47,680,890	52,669,024	277,616.84
DJSTech	345.17	-3.9%	-3.0%	-3.0%	13.7%	10.6%	284.27	379.24	81,601,017	70,180,259	324,072.38
DJS Utilities	297.34	-22%	-3.2%	-7.6%	-5.7%	-5.7%	27831	34248	182,208,259	182,882,820	413,730.78
DJS Retail	332.34	-5.5%	-86%	-8.7%	11.2%	6.6%	283.04	383.51	108,720,744	102,819,514	364,068.50
DJS Real Estate	179.77	-26%	-4.6%	-22%	12.9%	10.0%	15181	201.27	21,333,462	22,945,298	160,281.83

\* performance calculated on dosing price. \*\* n. of traded shares.

Source: Bloomberg LP





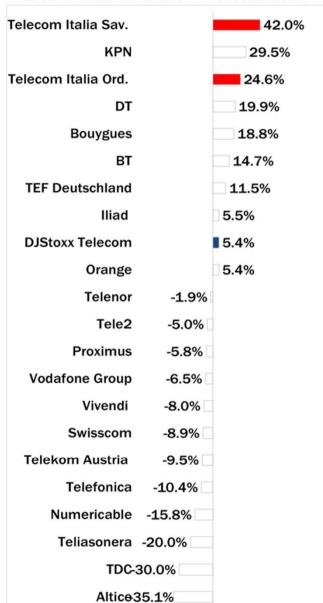
## **Europe: Stock Performance of Main TLC Operators**

#### **Last Week Performance**

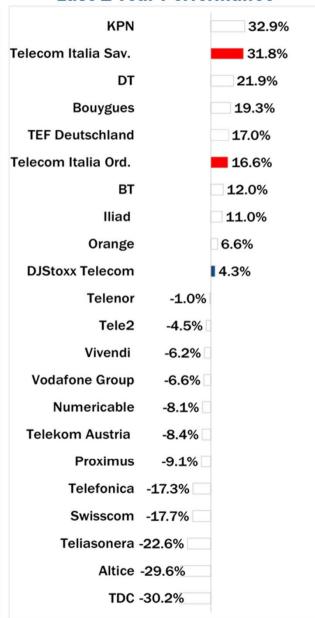
#### Bouygues 4.3% **Telenor** 1.3% Iliad 0.7% DT -1.9% **KPN** -2.0% **Telekom Austria** -2.4% **Teliasonera** -2.9% Vivendi -2.9% **Vodafone Group** -3.4% **Orange** -3.5% **DJStoxx Telecom** -3.6% **Proximus** -3.9% BT -3.9% Swisscom -4.0% Tele2 -4.2% **TDC** -4.4% Telefonica -4.6% **TEF Deutschland** -4.9% Telecom Italia Sav. -5.1% Telecom Italia Ord. -5.8% Numericable -10.0%

Altice -14.7%

#### 2015 Year-To-Date Performance



#### **Last 1 Year Performance**







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## **Latam: Stock Performance of Main TLC Operators**

#### **Last Week Performance**



#### 2015 Year-To-Date Performance



#### **Last 1 Year Performance**







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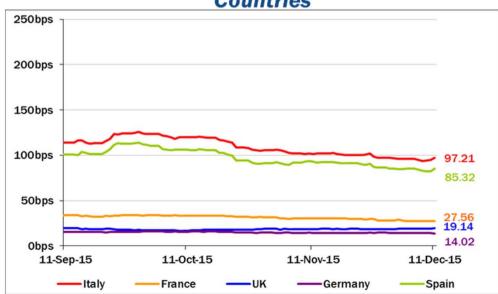
## **European Telecoms Sector: Credit Outlook**

## **Long-term Credit Ratings**

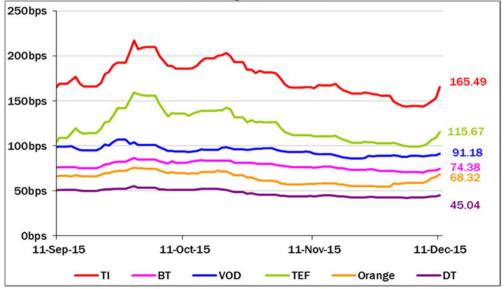
	Mod	ody's	S	&P	Fitch		
	rating	outlook	rating	outlook	rating	outlook	
TELECOM ITALIA	Ba1	NEG	BB+	STABLE	BBB-	STABLE	
PROXIMUS	A1	STABLE	Α	STABLE	n.a.	n.a.	
BT GROUP	Baa2	POS	BBB	POS	BBB	POS	
DEUTSCHE TELEKOM	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE	
ORANGE	Baa1	STABLE	BBB+	NEG	BBB+	STABLE	
KPN	Baa3	STABLE	BBB-	STABLE	BBB-	POS	
OI GROUP	B1	NEG	BB+	NEG	BB	NEG	
SWISSCOM	A2	STABLE	Α	STABLE	n.a.	n.a.	
TELEFONICA	Baa2	STABLE	BBB	POS	BBB+	STABLE	
TELEKOM AUSTRIA	Baa2	STABLE	BBB	STABLE	n.a.	n.a.	
TELIASONERA	А3	NEG	A-	STABLE	A-	STABLE	
TELENOR	А3	STABLE	Α	STABLE	n.a.	n.a.	
VODAFONE GROUP	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE	
WIND TELECOMUNICAZIONI	B2	POS	BB-	POS	B+	STABLE	
VIMPELCOM	ВаЗ	STABLE	BB	POS	n.a.	n.a.	

### **5 Years CDS levels**





### **TLC Operators**







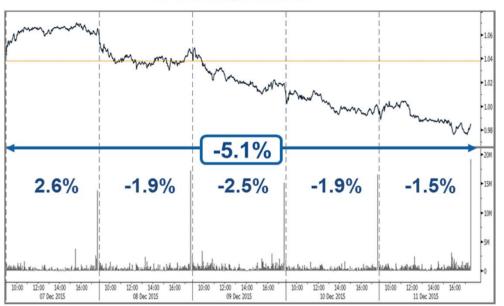
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## **Telecom Italia Group – Weekly Performance: Price (€) and Volumes (mln)**

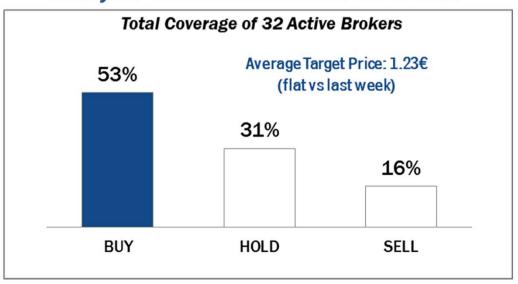
## **TI Ordinary Shares**



## **TI Saving Shares**



## **Analysts' Recommendations on TI Ords**

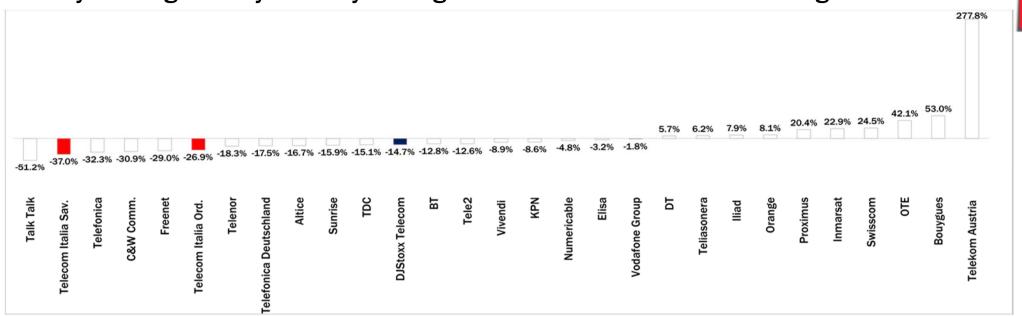




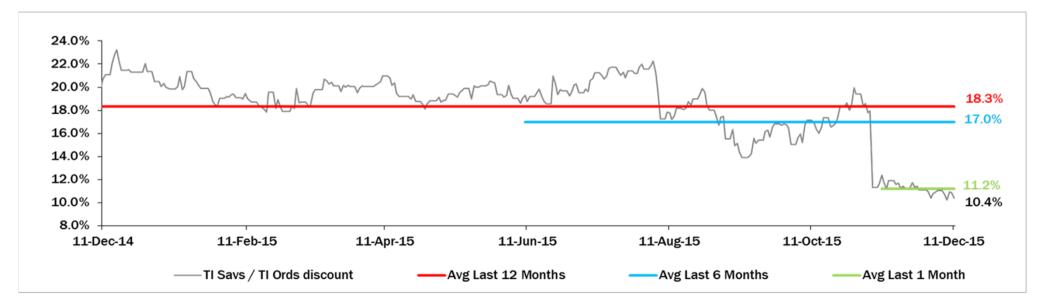


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## Weekly Trading Activity: Weekly average volumes vs last 1 month average



## Evolution of the spread (TI Savs /TI Ords ) over the last 12 months







## **Performance Summary of Main European TLC Operators**

		Cl. Price							2 weeks	Daily averag	Daily average volume **		
	Country	ntry (local cunency) 11-Dec-15	1	1	6	1	from	Low Price	High Price	1 week	1 month	Cap. (all in €min)	
			week	month	months	year	Jan. '15						
EUROPEANTLC OPERAT	TORS												
Index													
DJStax Telecom	EU	337.37	-3.6%	-8.1%	-8.5%	4.3%	5.4%	304.05	399.43	257,365,488	301,686,749		
TLC Operators													
Altice	NL	10.59	-14.7%	-35.4%	-64.0%	-29.6%	-35.1%	10.505	35.800	2,599,017	3,118,689	11,662	
Bouygues	FR	3561	4.3%	16%	27%	19.3%	18.8%	27.880	39.240	1,312,302	857,579	12,050	
ВГ	GB	460.55	-3.9%	-3.1%	31%	120%	14.7%	385.600	502.600	11,640,540	13,346,500	53,347	
C&WComm	GB	74.15	-2.8%	16%	12.4%	51.8%	49.4%	47.250	79.850	6,608,223	9,567,759	4,483	
DT	DE	15.89	-1.9%	-5.5%	27%	21.9%	19.9%	12400	17.625	10,570,240	9,999,373	73,177	
Elisa .	FI	33.34	-3.6%	-4.4%	22.1%	39.6%	47.5%	21.420	35.990	339,388	350,788	5,579	
Freenet	DE	29.67	-2.2%	-66%	-20%	265%	25.2%	21.810	33.105	286,261	403,024	3.800	
Orange	FR	14.92	-3.5%	-10.0%	5.9%	66%	5.4%	12210	16975	8,428,806	7,796,081	39,508	
OTE	GR	871	0.7%	-0.3%	69%	4.3%	-4.3%	5.750	9.550	970,048	682,666	4,269	
lliad	FR	209.55	0.7%	7.0%	-28%	11.0%	5.5%	173.050	237.950	108.255	100.351	12.279	
Inmarsat	GB	1.100.00	-0.8%	5.8%	13.0%	40.1%	37.6%	758.500		1,544,798	1,257,059	6,845	
KPN	NL	337	-2.0%	-1.7%	27%	32.9%	29.5%	2405	3.664	12,007,160	13,137,720	14,391	
Numericable	FR	34.47	-10.0%	-14.6%	-29.4%	-81%	-15.8%	33,740	60.010	235,630	247,541	15,106	
Proximus	BE	2835	-3.9%	-8.9%	-9.5%	-9.1%	-5.8%	28.070	35.880	642,536	533,570	9.581	
Sunrise	ан	57.30	-4.3%	18%	-27.6%	n.a.	na.	48.400	90.000	88,490	105,240	2,385	
Swisscom	ан	476.20	-4.0%	-7.4%	-10.2%	-17.7%	-8.9%	474.400	580.500	130,400	104,779	22,821	
TalkTalk	GB	219.10	-7.2%	-10.9%	-44.1%	-28.4%	-28.0%	210.100	415.100	1,417,186	2,906,891	2.898	
TDC	DK	33.08	-4.4%	-11.4%	-35.8%	-30.2%	-30.0%	32.850	54.050	3,111,043	3,666,224	3,600	
Tele2	SE	81.80	-4.2%	-3.9%	-19.9%	-4.5%	-5.0%	74.850	105.920	1,532,469	1,753,680	3,945	
Telecom Italia Ord.	п	1.099	-5.8%	-6.5%	-4.8%	16.6%	24.6%	0.845	1.316	95,583,740	130,802,700	14,836	
Telecom Italia Sav.	п	0.99	-5.1%	-5.0%	5.1%	31.8%	42.0%	0.663	1.122	37,039,220	58,812,400	5,937	
Telefonica	ES	10.57	-4.6%	-13.3%	-18.4%	-17.3%	-10.4%	10.375	14.305	28,286,200	41,786,710	51,392	
Telefonica Deutschland	DE	492	-4.0%	-89%	-5.1%	17.0%	11.5%	4.107	5.994	2.099,449	2.545.385		
	NO	148.60	1.3%	- <b>4</b> .9%	-15.2%	-1.0%	-1.9%	143.700	186.100		2,345,385	14,641	
Telenor	AT	5.00	-2.4%	-4.9% -5.2%	-15.2% -19.1%	-84%	-9.5%	4900	6.868	1,999,174	380,694	23,331	
Telekom Austria Teliasonera		40.32	100000000000000000000000000000000000000						55.850	1,438,163		3,319	
Vivendi	SE FR	19.03	-2.9% -2.9%	-4.1% -6.6%	-17.9% -20.1%	-226% -62%	-20.0% -8.0%	39.890 18.990	24.830	11,940,370 4,716,604	11,241,700 5,178,589	18,695 26,021	
Vodafone Group	GB	208.15	-3.4%	-7.3%	-12.2%	-66%	-6.5%	201.250	258.000	47,161,460	48,030,420	76,499	
value a ap	ш	200.15	-3.470	-1.370	-12.2/0	-00/0	-0.570	201.2.0	2.00.00	47,101,400	46,000,420	70,455	
EUROPEAN TOWERS OF	TRATOR	5											
Inwit	п	5.00	-0.3%	5.7%	na	na	36.9%	3.650	5.180	565.847	1.150.264	2,998	
El Towers	п	55.50	-3.4%	-1.7%	1.3%	35.0%	34.2%	39.250	59.750	41,271	33,035	1,569	
Rai Way	п	5.00	0.2%	32%	13.6%	62.2%	56.7%	2910	5.450	180,168	151,355	1,360	
Cellnex Telecom (Abertis)		1620	-4.5%	17%	4.2%	n.a.	15.7%	14.440	17.350	791,890	1,665,450	3,753	
Main International Peer													
American Towers	US	93.68	-4.0%	-4.0%	0.3%	-63%	-5.2%	86.830	104.120	2,564,695	1,956,251	36,092	
Crown Castle Intl	US	84.82	-0.3%	0.2%	23%	10.4%	7.8%	74.450	89.435	2,533,943	1,745,433	25,751	
SBACommunications	US	101.08	-6.9%	-5.4%	-13.3%	-81%	-8.7%	100.120	128.470	880,582	1,238,531	11,598	





#### Telecom Italia Shareholders' Club

## **Performance Summary of FTSE MIB**



	U. Hiœ €	1	1	6	1	from	Low	High	1	1	Cap.
	11-Dec-15	week	month	months	year	Jan '15	Price	Price	week	month	mil. Euro
Index											
FISEMIB (Milan)	21,015	-4.6%	-6.1%	-9.3%	9.4%	10.5%	17,729	24,157	515,372,813	551,239,828	438,959
FTSE Italia All-Share (Milan)	22,753	-4.4%	-56%	-80%	12.1%	13.0%	18,795	25,746	707,132,230	771,192,863	541,200
Stocks FTSE MIB Index		Was a second	10.00			10					
A2ASpa	1.29	-3.7%	65%	16.2%	53.9%	53.7%	α77	1.36	9,518,212	13,800,750	4,032
Anima Holding Spa	7.92	-69%	-9.2%	-1.8%	96.0%	90.1%	3.80	9.87	748,628	1,482,111	2,373
Ansaldo Sts Spa	9.73	-0.4%	-0.1%	3.6%	16.7%	16.8%	7.95	9.83	594,773	629,077	1,946
Atlantia Spa	23.78	-0.3%	-1.7%	5.1%	23.3%	23.0%	1805	2574	2,025,979	2,419,658	19,637
Azimut Holding Spa	2238	-4.2%	-22%	-129%	30.3%	27.1%	1628	29.58	832,821	1,118,992	3,206
Banca Monte Dei Paschi Siena	1.20	-130%	-22.1%	-35.1%	-49.4%	-37.0%	1.20	264	74,181,120	47,779,220	3,530
Banca Popol Emilia Romagna	662	-82%	-86%	-155%	23.2%	21.1%	4.70	865	2,961,152	2,795,535	3,186
Banca Popolare Di Milano	0.86	-7.2%	-4.7%	-84%	57.0%	58.9%	0.50	1.04	37,674,660	38,129,250	3,786
Banco Popolare Sc	11.96	-83%	-10.7%	-21.9%	15.0%	18.9%	871	1655	1,983,123	2,528,003	4,332
Buzzi Unicem Spa	1626	-16%	-0.7%	23.7%	49.0%	54.7%	9.50	17.79	671,710	902,395	3,095
Davide Campari-Milano Spa	7.86	-1.4%	-1.8%	17.3%	46.5%	52.3%	4.89	852	1,756,730	1,790,389	4,565
Onh Industrial Nv	650	-28%	0.5%	-19.3%	3.7%	-3.0%	566	892	4,343,370	5,401,335	8,742
Enel Spa	3.88	-47%	-56%	-9.2%	29%	4.9%	3.36	4.50	37,175,500	40,715,270	36,466
Enel Green Power Spa	1.87	-4.5%	-3.8%	4.6%	4.9%	7.6%	1.56	204	10,173,420	20,655,470	9,330
Eni Spa	1364	-66%	-81%	-166%	-5.1%	-6.0%	1298	17.66	21,738,680	16,916,780	49,570
Exor Spa	40.34	-29%	-100%	-7.0%	19.7%	18.5%	3218	47.18	346,553	540,614	9,933
Fiat Chrysler Automobiles Nv	1248	-25%	-4.4%	-11.2%	35.8%	30.0%	900	1629	9,985,808	10,659,060	15,945
Finmeccanica Spa	1290	-3.8%	26%	10.5%	70.1%	66.8%	7.08	1394	2,345,355	3,689,693	7,458
Assicurazioni Generali	1689	-26%	-4.3%	-0.1%	-0.2%	-0.6%	1516	1921	5,533,855	5,962,611	26,296
Intesa Sanpado	302	-4.7%	-4.6%	-82%	20.7%	24.6%	222	365	80,481,880	85,890,190	50,438
Italcementi Spa	10.22	-0.1%	0.3%	66.2%	117.3%	1069%	441	10.28	832,699	1,103,764	3,570
Luxottica Group Spa	59.55	-40%	-7.4%	-3.1%	37.1%	32.5%	41.70	67.80	587,143	611,551	28,798
Mediaset Spa	382	-7.5%	-105%	-10.4%	9.5%	11.2%	3.15	493	7,289,436	9,020,767	4,517
Mediobanca Spa	843	-63%	-9.2%	-65%	23.6%	24.5%	626	10.15	3,169,697	3,485,523	7,312
MedidanumSpa	7.37	-51%	-57%	-25%	41.3%	39.3%	4.84	848	972,683	1,874,803	5,445
Monder Spa	13.85	-7.4%	-128%	-187%	29.9%	24.6%	1032	1900	965,404	1,427,367	3,464
Prysmian Spa	19.78	-1.4%	29%	-1.9%	32.8%	30.6%	1399	22.35	875,916	1,209,534	4,287
SaipemSpa	7.47	-3.7%	-10.4%	-256%	-140%	-14.8%	6.86	1285	5,711,195	4,395,470	3,298
Salvatore Ferragamo Spa	21.66	-28%	-122%	-21.0%	6.7%	6.1%	1887	32.55	737,369	1,017,344	3,656
Snam Spa	4.76	-29%	0.3%	8.1%	16.6%	16.0%	3.81	501	15,014,320	13,902,260	16,656
Strricroelectronics Nv	618	-82%	-68%	-17.4%	23%	-0.2%	5.57	9.60	4,325,947	4,328,603	5,630
Telecom Italia Spa	1.099	-5.8%	-6.5%	-4.8%	16.6%	24.6%	0.845	1.316	95,583,740	130,802,700	20,774
Tenaris Sa	10.85	-3.7%	-65%	-156%	-120%	-12.9%	9.96	1534	4,760,573	4,529,904	12,809
Tema Spa	461	-1.7%	-0.1%	10.2%	22.5%	22.6%	3.54	4.86	8,054,116	9,678,121	9,266
Tod's Spa	74.95	-1.4%	-5.4%	-9.5%	12.0%	4.1%	65.05	98.00	105,685	159,850	2,294
Ubi Banca Spa	583	-4.8%	-105%	-22.8%	-4.0%	-2.2%	5.18	7.88	5,054,040	4,835,123	5,257
Unicredit Spa	5.08	-5.4%	-142%	-20.5%	-10.2%	-4.9%	4.82	661	43,015,750	45,996,020	30,303
Unipol Gruppo Finanziario Sp	455	-24%	-36%	-0.5%	6.9%	10.3%	3.80	5.45	2,654,780	2,757,226	3,262
Unipolsai Spa	228	-4.6%	-3.8%	-66%	-0.3%	21%	1.88	280	6,637,075	9,364,686	6340
Yoox Net-A-Porter Group	33.41	-62%	7.4%	8.1%	78.5%	81.6%	1551	3678	1,272,419	923,180	4,348
TOUR NEL-A-HOITER GROUP	3341	-G2%	7.47/0	8.1%	78.5%	810%	1221	30.18	1,2/2,419	923,180	4,348

<sup>\*\*</sup> for FTSEMIBstods, market cap here reported on overall shares oustanding



