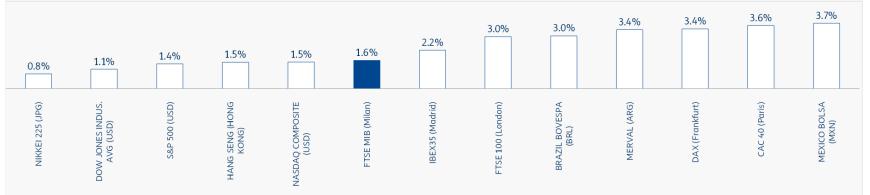


# Weekly Stock Market Report for Telecom Italia Retail Shareholders

September 19<sup>th</sup> – September 23<sup>rd</sup>, 2016



### Weekly Performance of Major Worldwide Market Stock Exchanges



	Index Point as			Performance (Δ%)*					i2 weeks	Daily avera	Market	
	of	1	1	3	6	1	from	Low	High	1	1	Cap.
	23-Sep-16	week	month	months	months	year	Jan. '16	Price	Price	week	month	(mln. local cur.)
Europe						_						
FTSE MIB (Milan)	16,453	1.6%	-1.9%	-8.4%	-10.9%	-21.9%	-23.2%	15,017	22,875	788,863,078	640,999,641	369,512
FTSE 100 (London)	6,909	3.0%	0.6%	9.0%	11.5%	14.5%	10.7%	5,500	6,955	877,576,064	771,483,776	1,925,549
DAX (Frankfurt)	10,627	3.4%	0.3%	3.6%	6.0%	10.6%	-1.1%	8,699	11,431	107,960,506	80,259,028	1,020,522
CAC 40 (Paris)	4,489	3.6%	1.5%	0.5%	1.5%	1.3%	-3.2%	3,892	5,012	114,768,453	87,042,282	1,248,494
IBEX35 (Madrid)	8,824	2.2%	2.8%	-0.7%	-1.2%	-6.9%	-7.6%	7,580	10,632	321,929,075	233,987,154	551,145
America										'		
DOW JONES INDUS. AVG (USD)	18,325	1.1%	-1.2%	1.7%	4.7%	12.6%	5.2%	15,451	18,668	119,247,515	86,606,331	5,491,121
S&P 500 (USD)	2,170	1.4%	-0.8%	2.7%	6.5%	11.9%	6.1%	1,810	2,194	715,669,210	560,024,901	19,574,796
NASDAQ COMPOSITE (USD)	5,325	1.5%	1.2%	8.4%	11.6%	12.0%	6.3%	4,210	5,343	551,623,987	420,214,211	8,067,676
MEXICO BOLSA (MXN)	47,640	3.7%	-0.1%	3.2%	4.4%	10.7%	10.8%	39,924	48,956	275,852,758	226,878,683	2,933,596
MERVAL (ARG)	16,363	3.4%	3.3%	14.9%	30.9%	71.8%	40.1%	8,660	16,643	8,779,669	7,824,785	16,638
BRAZIL BOVESPA (BRL)	58,789	3.0%	1.3%	14.0%	18.3%	29.7%	35.6%	37,046	60,310	343,456,582	352,529,558	1,869,351
Asia												
NIKKEI 225 (JPG)	16,754	0.8%	0.9%	4.3%	-1.7%	-7.3%	-12.0%	14,864	20,012	1,391,047,270	1,176,543,157	299,571,328
HANG SENG (HONG KONG)	23,686	1.5%	3.0%	13.5%	14.9%	11.2%	8.1%	18,279	24,364	1,931,663,667	1,986,697,681	15,073,034

\* performance calculated on closing price, \*\* n. of traded shares

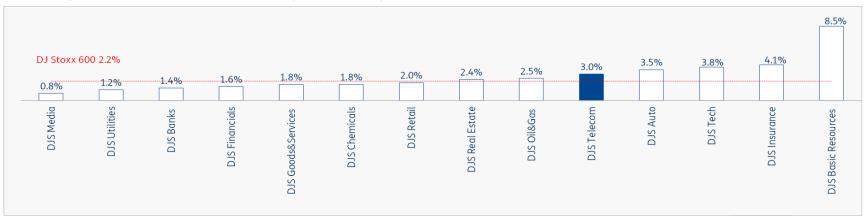


Source: Bloomberg LP

#### Telecom Italia Shareholders' Club

## TI ÖN

### Weekly Performance of Major European Sectors



	Index Point as			Performance (Δ%)*				Last 52 weeks		Daily average volume **		Market	
	of	1	1	3	6	1	from	Low	High	1	1	Cap.	
	23-Sep-16	week	month	months	months	year	Jan. '16	Price	Price	week	month	(mln. local cur.)	
Index													
DJ Stoxx 600	345.34	2.2%	0.5%	-0.3%	1.5%	-0.5%	-5.6%	302.59	387.43	3,070,188,979	2,444,255,974	9,097,106.00	
Sectors													
DJS Telecom	298.81	3.0%	-0.6%	-5.0%	-8.7%	-11.2%	-13.9%	276.64	374.07	253,748,278	201,203,133	421,278.28	
DJS Auto	487.27	3.5%	0.8%	0.7%	-3.2%	3.1%	-13.8%	403.04	600.48	33,165,192	33,377,899	288,474.25	
DJS Banks	141.53	1.4%	3.4%	-6.2%	-5.5%	-23.1%	-22.5%	116.29	198.6	1,422,725,299	1,102,980,343	954,222.31	
DJS Basic Resources	327.74	8.5%	1.8%	11.2%	23.3%	17.6%	33.8%	191.36	329.93	131,170,059	109,049,417	232,978.56	
DJS Chemicals	802.06	1.8%	-1.1%	4.1%	2.1%	2.7%	-2.8%	687.78	896.72	19,619,385	15,569,083	404,579.16	
DJS Oil&Gas	277.96	2.5%	-1.8%	-3.3%	5.3%	8.9%	6.0%	222.42	302.31	177,969,614	141,836,176	490,229.59	
DJS Financials	402.31	1.6%	0.5%	-3.7%	0.1%	-3.1%	-10.2%	342.84	471.18	33,004,228	25,326,823	162,910.63	
DJS Goods&Services	447.63	1.8%	0.6%	2.4%	6.4%	11.4%	4.4%	360.76	460.8	188,853,555	151,015,139	1,021,903.50	
DJS Insurance	239.65	4.1%	4.2%	-3.7%	-5.1%	-5.7%	-16.1%	203.67	299.24	132,703,394	112,663,299	481,367.88	
DJS Media	277.73	0.8%	0.1%	-2.1%	-6.3%	-6.1%	-9.0%	249.39	321.1	59,173,982	50,378,155	246,174.34	
DJS Tech	367.17	3.8%	2.3%	10.6%	9.3%	19.8%	3.2%	295.25	372.94	47,110,458	47,168,242	335,069.16	
DJS Utilities	285.46	1.2%	-0.8%	-3.6%	-0.4%	0.8%	-6.1%	265.83	318.91	163,860,573	134,308,503	417,309.09	
DJS Retail	307.27	2.0%	-0.8%	-2.2%	-4.5%	-6.0%	-8.7%	273.13	368.76	146,406,659	105,735,499	355,086.09	
DJS Real Estate	176.75	2.4%	-2.5%	-4.5%	0.3%	-1.8%	-3.5%	157.29	197.4	34,588,227	25,596,165	171,034.13	

\* performance calculated on closing price. \*\* n. of traded shares.

**ETIM** 

Source: Bloomberg LP

### Europe: Stock Performance of Main TLC Operators





### Latam: Stock Performance of Main TLC Operators



	Cl. Price	CL Price Performance (Δ%)*							weeks	Daily aver	Market	
	Curne	1	1	3	6	1	from	Low	High	1	1	Cap.
	23-Sep-16	week	month	months	months	year	Jan. '16	Price	Price	week	month	(mln)
BRAZIL												
Index												
Brazilian Equity - Bovespa Index	R\$ 58,788.71	3.0%	1.3%	14.0%	18.3%	29.7%	35.6%	37,046.07	60,310.50	343,456,582	352,529,558	R\$ 1,869,351
Peers												
TIM Participações	R\$ 7.89	-0.6%	-4.8%	13.4%	-2.2%	-5.1%	15.0%	R\$ 5.63	R\$ 8.87	3,184,060	2,839,713	R\$ 19,126
Oi ON	R\$ 3.40	-8.4%	8.3%	94.8%	211.0%	2.1%	41.2%	R\$ 0.78	R\$ 4.37	2,321,720	3,895,993	R\$ 2,271
Oi PN	R\$ 2.52	-5.6%	15.1%	175.8%	114.5%	-18.8%	28.7%	R\$ 0.68	R\$ 3.95	13,559,180	11,460,710	R\$ 397
Telefonica Brasil ON	R\$ 39.00	5.4%	-0.6%	13.0%	2.1%	24.3%	14.7%	R\$ 28.41	R\$ 41.00	25,700	11,887	R\$ 22,205
Telefonica Brasil PN	R\$ 47.90	3.4%	-0.6%	13.2%	8.0%	26.6%	33.8%	R\$ 31.72	R\$ 50.28	1,452,980	2,190,700	R\$ 53,616

<sup>\*</sup> performance calculated on closing price



<sup>\*\*</sup> n. of traded shares

Fitch

European Telecoms Sector: Credit Outlook

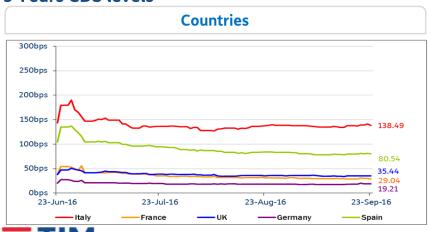
**Long-term Credit Ratings** 

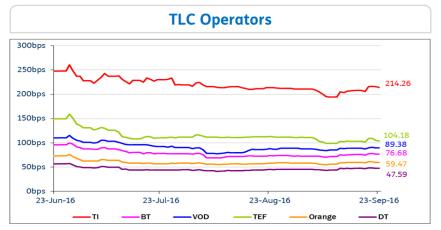
	1-100dy 3			<b>Δ</b> 1	I ICCII		
	rating	outlook	rating	outlook	rating	outlook	
TELECOM ITALIA	Ba1	NEG	BB+	STABLE	BBB-	STABLE	
ALTICE	n.a.	n.a.	B+	STABLE	n.a.	n.a.	
BT GROUP	Baa2	POS	BBB+	STABLE	BBB+	STABLE	
DEUTSCHE TELEKOM	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE	
KPN	Baa3	STABLE	BBB-	STABLE	BBB	STABLE	
ORANGE	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE	
PROXIMUS	A1	STABLE	Α	STABLE	n.a.	n.a.	
SWISSCOM	A2	STABLE	Α	STABLE	n.a.	n.a.	
TELEFONICA	Baa2	NEG	BBB	STABLE	BBB	STABLE	
TELEKOM AUSTRIA	Baa2	STABLE	BBB	STABLE	n.a.	n.a.	
TELENOR	A3	STABLE	Α	STABLE	NR	n.a.	
TELIASONERA	Baa1	STABLE	A- *-	CW NEG	A-	STABLE	
VODAFONE GROUP	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE	
WIND TELECOMUNICAZIONI	B2	POS	BB-	POS	B+	STABLE	
OI GROUP	WR*	WR*	D	WR*	С	WR*	

S&P

Moody's

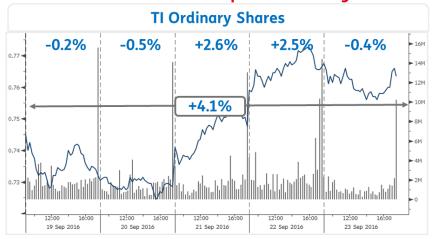
#### **5 Years CDS levels**

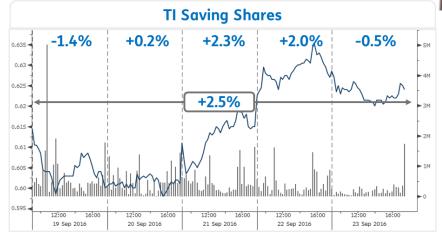


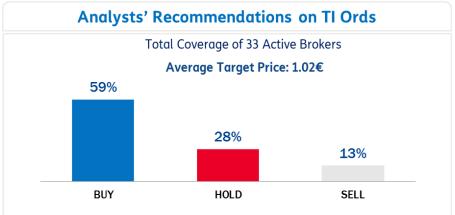




### Telecom Italia Group – Weekly Performance: Price (€) and Volumes (mln)



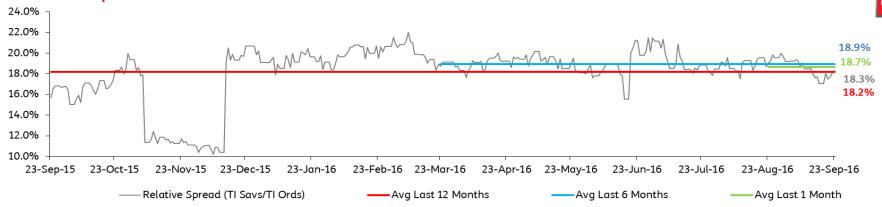




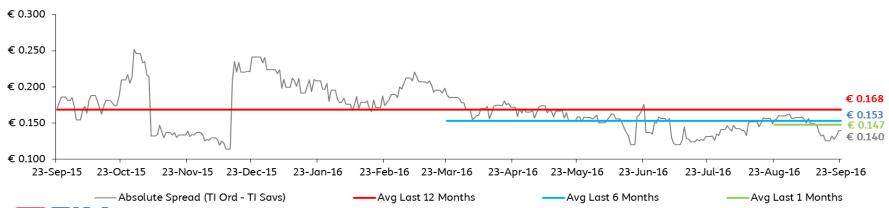


### Relative Spread (TI Savs /TI Ords): Evolution over the Last 12 Months





### Absolute Spread (TI Ords – TI Savs): Evolution over the Last 12 Months





#### Telecom Italia Shareholders' Club

# TI ÖN

### Performance Summary of Main European TLC Operators

		CL Price								2 weeks	Daily avera	Market	
	Country	(local currency)	1	1	3	6	1	from	Low	High	1	1	Cap.
		23-Sep-16	week	month	months	months	year	Jan. '16	Price	Price	week	month	(all in €mln)
<b>EUROPEAN TLC OPERATO</b>	RS												
Index													_
DJStoxx Telecom	EU	298.81	3.0%	-0.6%	-5.0%	-8.7%	-11.2%	-13.9%	276.64	374.07	253,748,278	201,203,133	
FTSEMIB Index	IT	16,452.84	1.6%	-1.9%	-8.4%	-10.9%	-21.9%	-23.2%	15,017.42	22,874.96	788,863,078	640,999,641	
TLC Operators													
Altice	NL	16.40	9.0%	15.7%	9.7%	1.6%	-23.4%	23.8%	9.975	22.635	2,018,676	1,369,628	18,294
Bouygues	FR	29.62	2.6%	6.4%	5.1%	-19.5%	-7.4%	-18.9%	24.745	38.595	1,296,736	883,117	10,236
BT	GB	397.60	4.3%	-0.5%	-9.6%	-10.1%	-3.5%	-15.7%	359.600	502.600	16,082,160	14,751,870	45,697
DT	DE	15.28	5.8%	1.0%	3.0%	-3.3%	-2.6%	-8.5%	13.535	17.570	11,830,690	7,549,299	71,440
Freenet	DE	26.37	2.6%	2.9%	11.7%	1.4%	-8.8%	-15.8%	22.200	32.490	360,963	355,446	3,376
Orange	FR	13.74	2.8%	0.5%	-7.0%	-12.5%	0.2%	-11.3%	12.375	16.975	8,365,921	5,788,620	36,549
OTE	GR	7.92	-2.5%	-7.4%	-9.0%	5.2%	-2.7%	-14.3%	6.550	9.710	1,264,195	640,543	3,882
Iliad	FR	185.35	-2.4%	7.9%	-1.2%	-21.5%	0.8%	-15.8%	167.500	238.100	125,382	104,515	10,886
Inmarsat	GB	694.00	-2.2%	-15.7%	-8.1%	-26.4%	-30.5%	-39.0%	664.000	1,153.000	2,488,465	2,401,553	3,615
KPN	NL	3.01	7.3%	0.8%	-2.9%	-9.7%	-1.2%	-5.5%	2.700	3.378	12,741,170	9,871,986	12,832
Proximus	BE	27.70	3.2%	0.2%	-0.6%	-7.6%	-11.2%	-7.7%	26.380	32.785	544,418	448,018	9,362
Sunrise	CH	68.45	4.9%	7.6%	12.4%	5.5%	26.9%	21.8%	46.035	70.000	70,560	95,426	2,828
Swisscom	CH	474.00	1.3%	1.2%	2.5%	-8.9%	-1.0%	-5.8%	445.000	528.500	122,381	99,880	22,543
Talk Talk	GB	205.40	3.7%	-5.6%	-9.4%	-15.8%	-34.3%	-5.5%	184.000	327.500	4,345,804	2,468,405	2,266
TDC	DK	39.80	4.6%	7.1%	23.4%	23.2%	8.6%	15.7%	28,240	40.260	3,454,049	2,990,259	4,335
Tele2	SE	72.05	2.4%	0.1%	0.4%	-5.3%	-9.7%	-15.0%	65.850	89.700	1,685,629	1,611,602	3,408
Telecom Italia Ord.	IT	0.76	4.1%	-5.6%	-7.7%	-24.2%	-29.8%	-35.0%	0.627	1.316	91,298,670	72,618,090	10,307
Telecom Italia Sav.	IT	0.62	2.5%	-4.7%	-4.3%	-20.3%	-29.0%	-31.5%	0.503	1.075	20,187,450	18,702,510	3,761
Telefonica	ES	9.53	4.7%	8.1%	3.4%	-3.6%	-12.3%	-6.9%	7.451	12.570	18,032,640	13,506,750	47,409
Telefonica Deutschland	DE	3.79	8.5%	2.4%	0.6%	-21.8%	-33.0%	-22.6%	3.328	5.994	3,186,367	2,228,330	11,268
Telenor	NO	136.70	0.3%	-6.2%	2.8%	0.4%	-14.1%	-7.8%	116.800	173.600	1,554,773	1,237,920	22,539
Telekom Austria (TKA)	AT	5.10	2.1%	0.4%	-4.7%	-6.5%	-1.1%	2.0%	4.618	5.687	444,096	227,371	3,387
Teliasonera	SE	38.45	2.9%	-0.5%	0.5%	-10.1%	-15.1%	-8.9%	35.560	45.750	11,384,310	9,079,422	17,366
Vivendi	FR	17.98	5.1%	2.2%	7.6%	-6.3%	-14.4%	-9.5%	14.870	22.725	5,660,974	3,643,575	23,133
Vodafone Group	GB	220.70	1.0%	-6.1%	1.3%	0.0%	2.2%	-0.1%	197.700	240.100	62,339,380	53,585,970	67,808
											,,		,
<b>EUROPEAN TOWERS OPER</b>	RATORS												
Inwit	IT	4.43	-1.8%	3.5%	7.4%	-1.6%	-2.6%	21.4%	3.692	5.180	348,136	415,527	2,658
El Towers	IT	48.50	3.6%	6.0%	-2.1%	-3.0%	-14.0%	-18.6%	41.000	59.750	15,857	24,649	1,371
Rai Way	IT	3.69	3.1%	-3.6%	-2.8%	-21.7%	-19.7%	-21.7%	3.444	5.450	80,124	69,150	1,005
Cellnex Telecom (Abertis)	ES	16.00	2.2%	3.9%	12.4%	15.1%	1.0%	14.3%	12.815	17.500	848,610	735,493	3,707

performance calculated on closing price \*\* n. of traded shar

Source: Bloomberg LP



### Performance Summary of FTSE MIB

	Cl. Price €				ince (Δ%)*				2 weeks	Daily aver	Market**	
	23-Sep-16	1	1	3	6	1	from	Low	High	1	1	Cap. mil. Euro
Index	23-3ep-10	week	month	month	months	year	Jan. '16	Price	Price	week	month	mil. Euro
FTSE MIB (Milan)	16,453	1.6%	-1.9%	-8.4%	-10.9%	-21.9%	-23.2%	15,017	22,875	788,863,078	640,999,641	369,512
FTSE Italia All-Share (Milan)	18,107	1.5%	-1.6%	-7.8%	-10.0%	-20.2%	-22.1%	16,545	24,608	865,685,888	709,985,442	457,948
Stocks FTSE MIB Index	,							,				
A2A Spa	1.24	1.8%	2.0%	3.4%	12.9%	12.1%	-0.9%	0.94	1.37	7,932,495	8,598,124	3,894
Atlantia Spa	22.54	0.8%	-2.2%	-4.7%	-7.3%	-8.2%	-8.0%	20.79	25.74	1,474,867	1,728,766	18,613
Azimut Holding Spa	13.71	5.6%	-1.7%	-29.7%	-30.3%	-27.6%	-40.5%	12.43	24.47	913,439	849,407	1,964
Banca Mediolanum Spa	5.94	-0.5%	-5.7%	-16.5%	-12.5%	-8.5%	-18.7%	5.13	7.97	1,393,761	953,266	4,390
Banca Monte Dei Paschi Siena	0.19	-6.7%	-20.7%	-65.3%	-68.4%	-87.3%	-84.7%	0.18	1.76	76,712,380	41,121,450	552
Banca Popol Emilia Romagna	3.24	-1.0%	-5.4%	-30.0%	-30.7%	-56.1%	-53.9%	2.51	8.04	5,251,078	4,977,928	1,561
Banca Popolare Di Milano	0.35	-2.9%	-8.1%	-31.1%	-51.3%	-61.7%	-62.5%	0.33	0.94	74,393,940	65,429,750	1,518
Banco Popolare Sc	2.06	-4.0%	-7.4%	-32.1%	-61.9%	-79.3%	-78.4%	1.76	10.59	15,533,820	12,626,190	1,702
Buzzi Unicem Spa	17.99	0.4%	-6.4%	6.1%	19.5%	15.0%	8.4%	11.67	19.76	595,749	642,451	3,375
Davide Campari-Milano Spa	9.92	3.6%	1.2%	14.6%	13.6%	40.0%	23.9%	6.85	10.10	1,231,368	1,098,917	5,759
Cnh Industrial Nv	6.52	3.0%	-3.2%	-5.1%	5.4%	6.2%	2.8%	5.17	7.03	2,776,014	3,138,639	8,845
Enel Spa	3.97	2.4%	0.8%	-0.7%	2.2%	2.6%	2.1%	3.33	4.28	37,645,430	31,475,220	40,382
Eni Spa	12.60	-2.4%	-7.5%	-13.6%	-6.5%	-10.3%	-8.7%	10.93	15.85	21,620,400	15,340,800	45,791
Exor Spa	36.72	6.5%	1.7%	3.8%	17.6%	-6.0%	-12.8%	23.13	45.93	459.633	325,922	8.850
Ferrari Nv	45.14	8.6%	4.7%	17.0%	22.7%	n.a.	n.a.	27.91	46.19	647,007	483,261	8,754
Fiat Chrysler Automobiles Nv	5.76	1.1%	-4.5%	-8.6%	-17.7%	-28.8%	-32.4%	4.89	9.69	12,574,740	13,571,050	7,405
Finecobank Spa	5.18	2.0%	-4.0%	-21.8%	-27.5%	-14.1%	-32.1%	4.93	7.64	1,597,248	1,700,937	3,143
Leonardo-Finmeccanica Spa	10.22	-1.2%	-0.3%	0.4%	-9.1%	-12.0%	-20.8%	8.03	13.94	1,837,975	1,810,564	5,909
Assicurazioni Generali	11.20	1.8%	-4.1%	-14.6%	-15.4%	-29.1%	-33.8%	9.76	18.09	24,024,870	12.480.450	17.471
Intesa Sanpaolo	2,00	-0.9%	2.9%	-11.6%	-18.5%	-34.8%	-35.4%	1.52	3.30	104,381,100	106,694,400	33,420
talcementi Spa	10.57	-0.3%	0.0%	0.2%	2.8%	5.7%	3.1%	9.37	10.65	1,400,367	1,380,479	3,692
Luxottica Group Spa	44.05	3.8%	0.6%	-6.0%	-11.0%	-26.3%	-27.1%	41.90	65.90	571,321	504,763	21,315
Mediaset Spa	2.78	2.7%	-3.3%	-29.1%	-23.9%	-36.5%	-27.4%	2.56	4.79	4,116,088	5,706,454	3,286
Mediobanca Spa	6.18	0.0%	-4.9%	-8.4%	-6.5%	-27.5%	-30.5%	4.60	9.40	4,641,500	4,216,296	5,379
Moncler Spa	15.28	0.8%	-1.9%	-3.5%	4.4%	-5.7%	18.3%	11.30	16.47	1,431,133	794,625	3,823
Prysmian Spa	23.41	7.1%	6.4%	8.1%	19.3%	23.5%	15.5%	16.06	23.66	1,138,478	781,493	5,073
Recordati Spa	27.50	2.3%	0.3%	2.5%	26.7%	28.4%	14.2%	18.80	23.00	371,534	363,167	5,751
	0.37	3.7%	-11.1%	-8.6%	0.4%	-60.4%	-60.8%	0.28		72,225,370		3,741
Saipem Spa	22.59	9.5%	9.1%	12.5%	2.6%	-3.2%	3.9%	17.26	1.14 27.03	801,793	56,759,280 646,996	3,813
Salvatore Ferragamo Spa	4.89	2.0%	-2.2%	-5.2%	-7.7%	11.8%	1.3%	4.31	5.58			17,132
Snam Spa	7.20		4.6%	32.5%				4.48	7.30	11,432,810 5,359,020	9,102,725	6,554
Stmicroelectronics Nv		5.0%			45.4%	20.2%	14.8%				3,172,605	
Telecom Italia Spa	0.76	4.1%	-5.6%	<b>-7.7%</b>	-24.2%	-29.8%	-35.0%	0.63	1.32	91,298,670	72,618,090	14,069
Tenaris Sa	11.63	-0.8%	-9.3%	-11.2%	8.4%	3.8%	6.3%	8.53	13.45	3,483,047	2,657,205	13,730
Terna Spa	4.55	1.3%	-3.2%	-6.5%	-8.3%	9.0%	-4.3%	4.12	5.12	6,442,927	4,837,215	9,145
Tod'S Spa	47.84	1.0%	-13.2%	-12.0%	-26.4%	-40.3%	-34.5%	45.76	82.55	75,262	51,558	1,583
Ubi Banca Spa	2.10	-3.3%	-11.6%	-35.5%	-44.5%	-67.8%	-66.1%	2.05	7.19	15,844,660	12,533,800	1,894
Unicredit Spa	2.15	9.1%	2.8%	-21.1%	-40.0%	-60.9%	-58.2%	1.70	6.17	160,866,200	107,760,100	13,284
Unipol Gruppo Finanziario Sp	2.37	-1.3%	-2.9%	-21.0%	-34.1%	-40.4%	-50.2%	1.91	4.84	5,562,344	4,561,946	1,703
Unipolsai Spa	1.46	1.5%	-1.2%	-10.9%	-27.7%	-24.1%	-38.1%	1.25	2.45	6,158,744	6,632,096	4,134
Yoox Net-A-Porter Group	28.29	4.2%	0.3%	17.8%	6.2%	4.9%	-18.1%	19.00	36.78	416,718	468,081	3,782

\*\* for FTSE MIB stocks, market cap here reported on overall shares oustanding

