

# Weekly Stock Market Report for Telecom Italia Retail Shareholders

September 5<sup>th</sup> – September 9<sup>th</sup>, 2016



## Weekly Performance of Major Worldwide Market Stock Exchanges

-2.2% -1.7%	-1.1%	-1.0%	-0.9%	-0.8%	-0.8%	-0	.2%	0.2%	0.6%	0.8% 1.	.3%
MEXICO BOLSA (MXN) FTSE 100 (London)	CAC 40 (Paris)	DAX (Frankfurt)	DOW JONES INDUS. AVG (USD)	NASDAQ COMPOSITE (USD)	S&P 500 (USD)		FTSE MIB (Milan)	NIKKEI 225 (JPG)	BRAZIL BOVESPA (BRL)	MERVAL (ARG)	IBEX35 (Madrid) HANG SENG (HONG KONG)
	Index Point as		Pe	rformance ( <b>Δ</b> 9	<b>%)</b> *	Last 52 weeks		2 weeks	Daily aver	Market	
	of 09-Sep-16	1 week	1 month	6 months	1 year	from Jan. '16	Low Price	High Price	1 week	1 month	Cap. (mln. local cur.)
Europe	17.17.0	0.007	0.101		22.74	40.007		00.077			201 500
TSE MIB (Milan)	17,156	-0.2%	2.1%	-5.8%	-22.5%	-19.9%	15,017	22,875	643,976,493	656,934,331	384,520
TSE 100 (London) DAX (Frankfurt)	6,777	-1.7% -1.0%	-1.1%	10.3% 8.7%	8.8% 2.6%	8.6%	5,500	6,955	872,863,949	769,139,366	1,911,963
AC 40 (Paris)	10,573	-1.0%	0.5%	1.5%	-3.7%	-1.6% -3.1%	8,699	11,431 5,012	76,508,565	73,511,091	1,021,718
BEX35 (Madrid)	4,491 9,026	-1.1%	4.2%	3.0%	-3./%	-5.4%	3,892 7,580	10,632	86,642,259 219,149,440	81,258,331 234,560,593	1,257,839 559,911
America	9,020	1.370	4.270	5.0%	-10.170	-3.470	7,300	10,052	213,143,440	254,500,595	555,511
DOW JONES INDUS. AVG (USD)	18,265	-0.9%	-1.5%	7.4%	12.4%	4.8%	15,451	18,668	75,904,389	75,762,860	5,489,432
S&P 500 (USD)	2,154	-0.8%	-1.3%	8.3%	10.9%	5.4%	1,810	2,194	521,956,230	513,947,867	19,608,194
NASDAQ COMPOSITE (USD)	5,188	-0.8%	-0.8%	10.9%	9.0%	3.6%	4,210	5,288	404,236,563	393,591,183	7,971,788
						3.070	1,210	5,200			
					93%	8 7%	39 924	48 956	144 998 421	211 436 225	2 899 496
EXICO BOLSA (MXN)	46,709	-2.2%	-1.9%	5.0%	9.3% 44.2%	8.7% 37.8%	39,924 8,660	48,956	144,998,421	211,436,225	2,899,496
IEXICO BOLSA (MXN) IERVAL (ARG)	46,709 16,096	-2.2% 0.8%	-1.9% 4.1%	5.0% 21.3%	44.2%	37.8%	8,660	16,498	7,229,344	7,032,124	16,453
IEXICO BOLSA (MXN) IERVAL (ARG) RAZIL BOVESPA (BRL)	46,709	-2.2%	-1.9%	5.0%							
VASDAQ COMPOSITE (USD) VEXICO BOLSA (MXN) VERVAL (ARG) SRAZIL BOVESPA (BRL) Asia VIKKEI 225 (JPG)	46,709 16,096	-2.2% 0.8%	-1.9% 4.1%	5.0% 21.3%	44.2%	37.8%	8,660	16,498	7,229,344	7,032,124	16,453



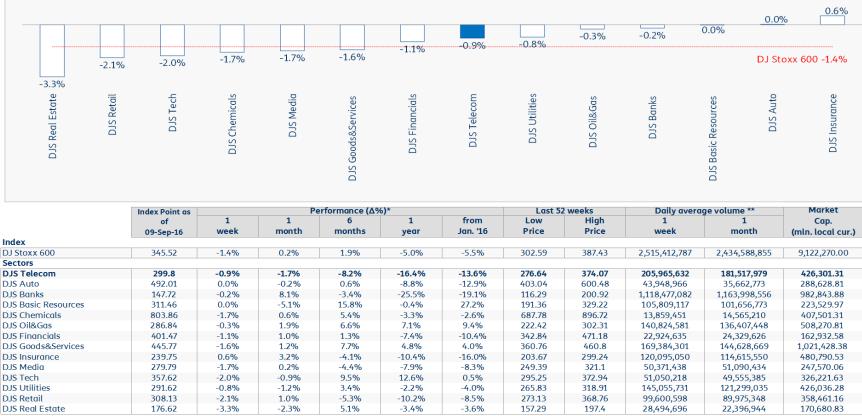
NB: Weekly performances are referred to last 5 open market sessions.

US and LatAm weekly trends are based on market prices at the close of European stock markets on Fridays, at 5:35pm CET.



3.6%

## Weekly Performance of Major European Sectors



\* performance calculated on closing price. \*\* n. of traded shares.

Source: Bloomberg LP





## Europe: Stock Performance of Main TLC Operators



Last We	ek Perform	ance	2016 Year-T	o-Date Perfor	mance
SFR Group		7.7%	Altice		18
Telefonica		6.0%	TDC		8.5%
Altice		1.9%	Telekom Austria		2.9%
Telekom Austria		0.4%	Vodafone Group		0.1%
Proximus		0.1%	Telenor	-2.3%	-
Swisscom		0.0%	Telefonica	-5.0%	-
lliad	-0.5%		Swisscom	-5.6%	-
Telenor	-0.5%		Proximus	-7.3%	-
Teliasonera	-0.6%		Teliasonera	-8.9%	
Orange	-0.6%		KPN	-10.1%	
Tele2	-0.8%		Vivendi	-10.9%	_
DJStoxx Telecom	-0.9%		DT	-11.4%	_
BT	-0.9%		Orange	-12.0%	
Telecom Italia Sav.	-1.1%		Iliad	-13.3%	_
Bouygues	-1.2%		DJStoxx Telecom	-13.6%	
TDC	-1.3%		Tele2	-15.8%	_
KPN	-1.3%		BT	-17.3%	_
Vivendi	-1.5%		Bouygues	-21.3%	_
DT	-1.9%		SFR Group	-22.5%	_
Telecom Italia Ord.	-2.0%		Telecom Italia Sav.	-28.0%	
Vodafone Group	-3.2%		Telefonica Deutschland	-29.3%	-
Telefonica Deutschland	-5.4%		Telecom Italia Ord.	-31.6%	

	18.9%	Telekom A
	8.5%	Vodafone
	2.9%	
	0.1%	(
-2.3%		
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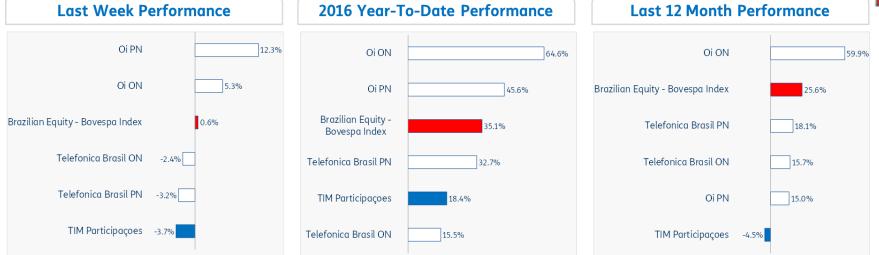
#### Last 12 Month Performance

kom Austria	-3.3%
afone Group	-3.6%
Iliad	-4.0%
Orange	-5.7%
DT	-7.7%
Swisscom	-8.9%
KPN	-10.5%
BT	-10.7%
TDC	-11.0%
Telenor	-13.6%
Proximus	-14.3%
Tele2	-15.3%
oxx Telecom	-16.4%
Bouygues	-17.0%
Vivendi	-18.6%
Teliasonera	-19.8%
Telefonica	-20.6%
m Italia Sav.	-29.1%
m Italia Ord.	-29.3%
SFR Group	-31.1%
Altice	-35.0%
Deutschland	-38.8%



## Latam: Stock Performance of Main TLC Operators





	Cl. Price	Performance (∆%)*					Last 5	2 weeks	Daily average volume **		Market
		1	1	6	1	from	Low	High	1	1	Cap.
	09-Sep-16	week	month	months	year	Jan. '16	Price	Price	week	month	(mln)
BRAZIL											
Index											
Brazilian Equity - Bovespa Index	R\$ 58,592.63	0.6%	1.5%	20.4%	25.6%	35.1%	37,046.07	60,310.50	334,328,077	362,138,130	R\$ 1,913,071
Peers											
TIM Participaçoes	R\$ 8.13	-3.7%	-1.6%	8.6%	-4.5%	18.4%	R\$ 5.63	R\$ 8.92	3,312,440	2,315,160	R\$ 19,659
OION	R\$ 3.94	5.3%	29.5%	206.2%	59.9%	64.6%	R\$ 0.78	R\$ 4.37	8,803,220	3,511,410	R\$ 2,632
Oi PN	R\$ 2.84	12.3%	22.4%	105.8%	15.0%	45.6%	R\$ 0.68	R\$ 4.11	26,021,960	8,858,250	R\$ 448
Telefonica Brasil ON	R\$ 39.25	-2.4%	2.7%	12.5%	15.7%	15.5%	R\$ 28.41	R\$ 41.00	6,200	12,217	R\$ 22,347
Telefonica Brasil PN	R\$ 47.41	-3.2%	3.1%	16.8%	18.1%	32.7%	R\$ 31.72	R\$ 50.28	1,789,140	2,159,703	R\$ 53,068

\* performance calculated on closing price

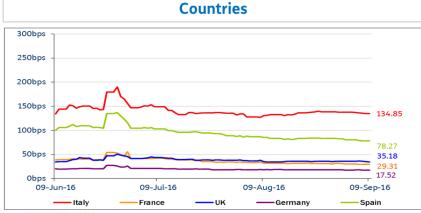
\*\* n. of traded shares



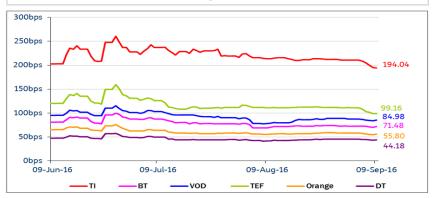
## European Telecoms Sector: Credit Outlook Long-term Credit Ratings

	Моо	dy's	S	&P	Fi	tch
	rating	outlook	rating	outlook	rating	outlook
TELECOM ITALIA	Ba1	NEG	BB+	STABLE	BBB-	STABLE
ALTICE	n.a.	n.a.	B+	STABLE	n.a.	n.a.
BT GROUP	Baa2	POS	BBB+	STABLE	BBB+	STABLE
DEUTSCHE TELEKOM	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE
KPN	Baa3	STABLE	BBB-	STABLE	BBB	STABLE
ORANGE	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE
PROXIMUS	A1	STABLE	A	STABLE	n.a.	n.a.
SWISSCOM	A2	STABLE	A	STABLE	n.a.	n.a.
TELEFONICA	Baa2	NEG	BBB	STABLE	BBB	STABLE
TELEKOM AUSTRIA	Baa2	STABLE	BBB	STABLE	n.a.	n.a.
TELENOR	A3	STABLE	А	STABLE	NR	n.a.
TELIASONERA	Baa1	STABLE	A-	STABLE	A-	STABLE
VODAFONE GROUP	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE
WIND TELECOMUNICAZIONI	B2	POS	BB-	POS	B+	STABLE
OI GROUP	WR*	WR*	D	WR*	С	WR*

## 5 Years CDS levels



### **TLC Operators**

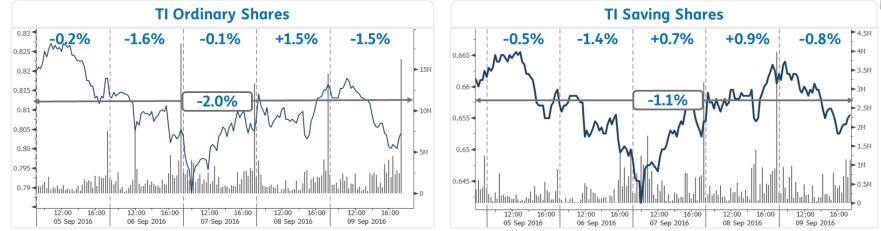


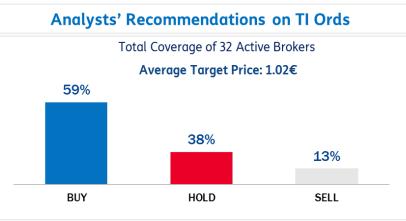


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## Telecom Italia Group – Weekly Performance: Price (€) and Volumes (mln)

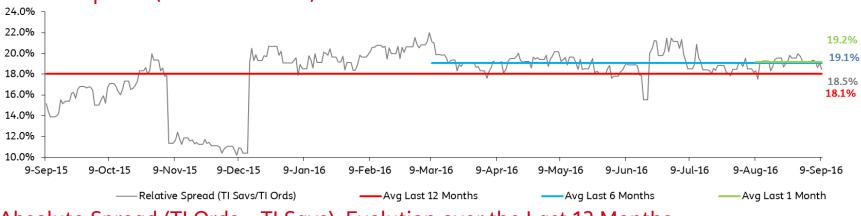




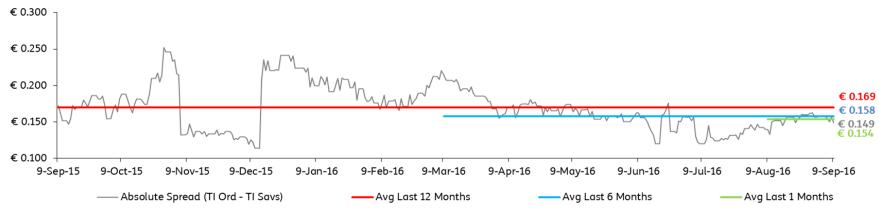




## Relative Spread (TI Savs /TI Ords): Evolution over the Last 12 Months



Absolute Spread (TI Ords – TI Savs): Evolution over the Last 12 Months





## Performance Summary of Main European TLC Operators

		Cl. Price		Performance ( <b>Δ%</b> )*					2 weeks	Daily average volume **		Market
	Country	(local currency)	1	1	6	1	from	Low	High	1	1	Cap.
		09-Sep-16	week	month	months	year	Jan. '16	Price	Price	week	month	(all in €mln)
EUROPEAN TLC OPERATOR	s											
Index	-											
DJStoxx Telecom	EU	299.80	-0.9%	-1.7%	-8.2%	-16.4%	-13.6%	276.64	374.07	205,965,632	181,517,979	
TLC Operators												
Altice	NL	15.75	1.9%	5.0%	12.6%	-35.0%	18.9%	9.975	27.410	1,851,504	1,352,483	17,538
Bouygues	FR	28.76	-1.2%	8.1%	-20.6%	-17.0%	-21.3%	24.745	38.595	830,305	785,498	9,939
BT	GB	390.05	-0.9%	-3.7%	-15.2%	-10.7%	-17.3%	359.600	502.600	17,594,100	16,229,840	45,907
DT	DE	14.78	-1.9%	-6.2%	-3.8%	-7.7%	-11.4%	13.535	17.570	6,007,548	6,437,409	69,125
Freenet	DE	26.31	0.3%	3.9%	-6.1%	-11.3%	-16.0%	22.200	32.490	338,416	355,930	3,369
Orange	FR	13.62	-0.6%	-2.2%	-14.6%	-5.7%	-12.0%	12.375	16.975	4,911,805	4,947,948	36,230
OTE	GR	8.53	-0.7%	0.4%	8.0%	6.5%	-7.7%	6.550	9.710	287,023	362,299	4,181
Iliad	FR	190.80	-0.5%	11.4%	-11.3%	-4.0%	-13.3%	167.500	238.100	160,907	96,060	11,206
Inmarsat	GB	770.50	-1.0%	-8.8%	-17.3%	-24.7%	-32.2%	664.000	1,153.000	2,604,849	2,639,607	4,110
KPN	NL	2.86	-1.3%	-5.4%	-8.3%	-10.5%	-10.1%	2.700	3.378	11,858,320	9,779,364	12,209
Proximus	BE	27.80	0.1%	-1.8%	-5.8%	-14.3%	-7.3%	26.410	32.990	403,319	414,569	9,397
SFR Group	FR	25.95	7.7%	13.3%	-23.9%	-31.1%	-22.5%	19.505	39.421	908,308	394,046	11,479
Sunrise	СН	66.95	-3.6%	3.0%	11.4%	22.2%	19.1%	46.035	70.000	102,552	87,644	2,750
Swisscom	CH	474.70	0.0%	-2.2%	-7.4%	-8.9%	-5.6%	445.000	528.500	85,798	93,402	22,449
Talk Talk	GB	204.00	0.4%	-7.3%	-14.6%	-33.0%	-6.2%	184.000	327.500	3,098,713	1,578,701	2,305
TDC	DK	37.32	-1.3%	6.9%	21.5%	-11.0%	8.5%	28.240	41.940	2,679,190	2,672,395	4,072
Tele2	SE	71.35	-0.8%	-1.5%	-6.0%	-15.3%	-15.8%	65.850	89.700	1,903,578	1,408,331	3,393
Telecom Italia Ord.	IT	0.80	-2.0%	5.5%	-20.7%	-29.3%	-31.6%	0.627	1.316	61,760,850	65,119,890	10,854
Telecom Italia Sav.	IT	0.66	-1.1%	5.3%	-14.4%	-29.1%	-28.0%	0.503	1.075	13,683,430	18,080,600	3,951
Telefonica	ES	9.73	6.0%	8.1%	-0.2%	-20.6%	-5.0%	7.451	12.570	15,263,140	11,661,540	48,399
Telefonica Deutschland	DE	3.46	-5.4%	-8.6%	-24.5%	-38.8%	-29.3%	3.328	5.994	2,904,915	1,942,963	10,292
Telenor	NO	144.90	-0.5%	0.4%	6.5%	-13.6%	-2.3%	116.800	173.600	1,038,987	1,168,959	23,492
Telekom Austria	AT	5.14	0.4%	-1.5%	-5.4%	-13.0%	2.9%	4.618	5.687	154,865	166,999	3,416
Teliasonera	SE	38.45	-0.6%	-1.5%	-5.4%	-19.8%	-8.9%	35.560	48.380	6,967,589	7,502,367	17,465
Vivendi	FR	17.69	-1.5%	-2.5%	-7.3%	-19.6%	-10.9%	14.870	22.725	2,601,879	2,753,865	22,760
	GB			-1.7%		-18.6%		14.870				
Vodafone Group		221.30	-3.2%	-5.5%	2.7%	-3.0%	0.1%	197.700	240.100	62,853,050	47,591,680	69,627
EUROPEAN TOWERS OPERA												
Inwit	IT	4.64	2.0%	3.9%	3.1%	8.2%	27.1%	3.692	5.180	678,426	382,961	2,784
EI Towers	IT	48.80	2.9%	4.1%	-5.4%	-13.0%	-18.1%	41.000	59.750	36,667	24,459	1,379
Rai Way	IT	3.81	0.0%	-6.5%	-16.8%	-14.6%	-19.2%	3.444	5.450	101,487	52,536	1,036
Cellnex Telecom (Abertis)	ES	16.24	0.1%	2.4%	10.6%	1.4%	16.0%	12.815	17.500	631,671	679,843	3,763
* performance calculated on closing price	e ** n. of trade	d shares										Source: Bloomberg LF





# Performance Summary of FTSE MIB

	Cl. Price €			Performance (Δ%	)*		Last 52	2 weeks	Daily average volume		Market**
		1	1	6	1	from	Low	High	1	1	Cap.
Index	09-Sep-16	week	month	months	year	Jan. '16	Price	Price	week	month	mil. Euro
FTSE MIB (Milan)	17,156	-0.2%	2.1%	-5.8%	-22.5%	-19.9%	15,017	22,875	643,976,493	656,934,331	384,520
FTSE Italia All-Share (Milan)	18.823	0.0%	2.0%	-5.0%	-20.7%	-19.0%	16,545	24,608	730,041,574	715,334,244	474,169
Stocks FTSE MIB Index	10,025	0.070	2.070	5.070	2017/0	151070	10,515	21,000	750,011,571	715,55 (211	
A2A Spa	1.26	2.9%	1.0%	19.9%	7.8%	0.1%	0.94	1.37	10,777,850	8,227,372	3,932
Atlantia Spa	23.28	-0.6%	3.7%	-0.5%	-3.0%	-5.0%	20.79	25.74	1,883,074	1,818,292	19,224
Azimut Holding Spa	14.49	1.0%	0.3%	-24.5%	-30.0%	-37.2%	12.43	24.47	954,071	885,844	2,076
Banca Mediolanum Spa	6.49	0.9%	1.7%	-4.2%	-6.5%	-11.3%	5.13	7.97	926,535	937,093	4,793
Banca Monte Dei Paschi Siena	0.24	-0.9%	-2.8%	-54.9%	-87.4%	-80.6%	0.23	1.94	29,000,530	45,315,750	701
Banca Popol Emilia Romagna	3.55	-0.3%	-1.1%	-24.1%	-55.3%	-49.6%	2.51	8.10	5,365,744	5,801,235	1,709
Banca Popolare Di Milano	0.39	-1.2%	-1.5%	-39.4%	-59.8%	-57.8%	0.33	0.98	82,862,570	64,617,770	1,708
Banco Popolare Sc	2.35	2.4%	2.7%	-57.4%	-79.6%	-75.3%	1.76	11.71	18,587,640	12,181,090	1,708
	17.95	-7.2%									
Buzzi Unicem Spa			-4.1%	23.4%	13.9%	8.1%	11.67	19.76	778,680	612,966	3,372
Davide Campari-Milano Spa	9.57 6.52	-4.6% -2.5%	0.2%	22.8%	37.1% -3.5%	19.6% 2.8%	6.85 5.17	10.10	1,095,739	1,237,834	5,555
Cnh Industrial Nv			-2.3%	5.1%				7.03	3,018,530	3,438,097	8,843
Enel Spa	4.05	0.3%	-0.3%	6.9%	-0.4%	4.1%	3.33	4.28	36,809,200	29,326,620	41,175
Eni Spa	13.77	0.4%	1.6%	2.8%	-7.3%	-0.2%	10.93	15.85	15,994,220	13,181,950	50,043
Exor Spa	36.27	-2.7%	1.7%	22.2%	-13.2%	-13.8%	23.13	45.93	284,762	298,262	8,741
Ferrari Nv	43.33	0.1%	0.9%	13.7%	n.a.	n.a.	27.91	46.19	505,587	532,773	8,403
Fiat Chrysler Automobiles Nv	6.03	0.8%	-2.7%	-9.5%	-29.9%	-29.3%	4.89	9.69	18,652,990	15,043,220	7,759
Finecobank Spa	5.37	-2.2%	1.5%	-18.7%	-17.4%	-29.6%	4.93	7.64	1,722,452	1,788,608	3,259
Leonardo-Finmeccanica Spa	10.77	4.5%	10.9%	6.7%	-9.8%	-16.5%	8.03	13.94	2,391,210	1,902,401	6,227
Assicurazioni Generali	12.04	3.8%	-0.5%	-7.2%	-27.4%	-28.8%	9.76	18.09	9,582,458	9,308,601	18,781
Intesa Sanpaolo	2.17	-1.2%	12.1%	-13.9%	-32.5%	-29.9%	1.52	3.30	106,903,700	124,130,200	36,258
Italcementi Spa	10.58	-0.1%	-0.1%	2.7%	6.1%	3.2%	9.37	10.65	2,819,166	1,095,957	3,695
Luxottica Group Spa	43.04	-1.4%	-1.4%	-15.3%	-29.4%	-28.7%	41.90	65.90	487,727	535,877	20,823
Mediaset Spa	2.89	-1.6%	4.5%	-20.2%	-35.3%	-24.6%	2.56	4.79	4,892,447	6,958,327	3,414
Mediobanca Spa	6.88	0.5%	4.7%	4.6%	-23.3%	-22.6%	4.60	9.40	4,023,873	4,973,729	5,988
Moncler Spa	15.14	0.6%	-3.0%	-3.6%	-4.7%	17.2%	11.30	16.47	634,515	652,011	3,788
Prysmian Spa	21.58	-1.9%	-0.2%	12.3%	10.8%	6.5%	16.06	22.45	755,972	746,061	4,677
Recordati Spa	26.77	-1.4%	-5.9%	23.4%	27.5%	11.1%	18.80	29.74	367,823	392,981	5,598
Saipem Spa	0.41	0.0%	3.1%	10.0%	-59.6%	-56.4%	0.28	1.14	53,169,220	52,864,290	4,156
Salvatore Ferragamo Spa	21.75	4.4%	5.0%	-2.5%	-8.0%	0.0%	17.26	27.03	783,364	656,516	3,671
Snam Spa	4.95	-1.6%	-3.0%	0.7%	11.8%	2.4%	4.31	5.58	9.070.601	8,175,123	17,321
Stmicroelectronics Nv	6.79	4.3%	2.1%	29.1%	5.8%	8.4%	4.48	7.13	3.556.000	2.703.329	6.185
Telecom Italia Spa	0.80	-2.0%	5.5%	-20.7%	-29.3%	-31.6%	0.63	1.32	61,760,850	65,119,890	14,805
Tenaris Sa	12.00	-2.7%	-4.2%	11.3%	2.7%	9.7%	8.53	13.45	2,359,892	2,694,504	14,166
Terna Spa	4.62	-1.3%	-3.7%	-1.4%	10.2%	-2.8%	4.12	5.12	4,276,696	4,519,976	9,294
Tod'S Spa	53.95	-1.3%	2.5%	-25.2%	-32.2%	-26.1%	45.76	82.75	33,856	36,100	1,785
Ubi Banca Spa	2.48	1.0%	4.7%	-32.4%	-65.0%	-60.0%	2.17	7.26	9,710,774	13,028,480	2,238
Unicredit Spa	2.34	-0.6%	15.0%	-35.3%	-59.5%	-54.4%	1.70	6.17	118.929.800	105,389,400	14,471
Unipol Gruppo Finanziario Sp	2.63	4.6%	2.5%	-22.9%	-38.7%	-44.7%	1.91	4.84	6,288,780	4,063,789	1,890
Unipolsai Spa	1.57	3.1%	2.5%	-18.1%	-22.7%	-33.5%	1.25	2.45	9,451,127	7,009,389	4,440
Yoox Net-A-Porter Group	28.60	0.9%	5.0%	6.7%	0.9%	-17.2%	19.00	36.78	400,937	549,040	3,824
** for FTSE MIB stocks, market cap				0.770	0.570	17.2.70	15.00	5000	-100,007	5-5,0-0	5,027



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