

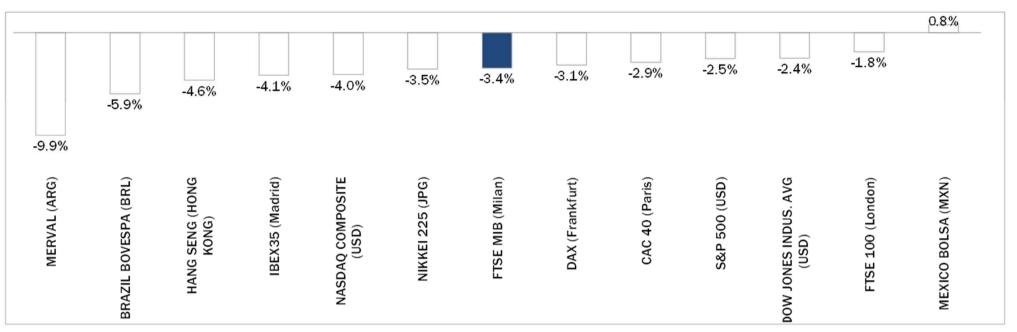
Weekly Stock Market Report for Telecom Italia Retail Shareholders

January 11th – January 15th, 2016



TI ÖN

Weekly Performance of Major Worldwide Market Stock Exchanges



	Index Point as		Performance (∆%)*			Last 52	2 weeks	Daily average	Market		
	of	1	1	6	1	from	Low	High	1	1	Cap.
	15-Jan-16	week	month	months	year	Jan. '16	Price	Price	week	month	(min. local cur.)
Europe											
FTSE MIB (Milan)	19,196	-3.4%	-9.8%	-17.9%	19%	-10.4%	18,066	24,157	637,291,277	539,113,378	423,292
FTSE 100 (London)	5,804	-18%	-3.6%	-14.1%	-10.7%	-7.0%	5,768	7,123	898,049,907	695,905,430	1,655,016
DAX (Frankfurt)	9,545	-3.1%	-8.7%	-17.3%	-4.9%	-11.1%	9,325	12,391	104,304,843	96,028,099	966,651
CAC 40 (Paris)	4,210	-2.9%	-8.8%	-16.6%	-2.6%	-9.2%	4,119	5,284	130,181,515	125,187,084	1,184,019
IBEX35 (Madrid)	8,544	-4.1%	-120%	-24.6%	-14.4%	-10.5%	8,492	11,885	466,237,990	413,135,805	518,717
America											
DOWJONES INDUS. AVG (USD)	15,915	-2.4%	-9.0%	-116%	-7.9%	-8.5%	15,370	18,351	139,933,949	122,266,111	5,000,210
S&P 500 (USD)	1,872	-2.5%	-8.3%	-111%	-5.9%	-8.3%	1,867	2,135	826,169,485	690,443,254	17,513,888
NASDAQ COMPOSITE (USD)	4,445	-4.0%	-10.8%	-126%	-2.5%	-110%	4,292	5,232	546,962,259	473,999,479	7,021,175
MEXICO BOLSA (MXN)	40,582	0.8%	-5.4%	-10.0%	-10%	-5.6%	39,257	46,078	242,390,691	207,860,914	1,960,326
MERVAL (ARG)	10,200	-9.9%	-17.2%	-17.2 %	20.3%	-127%	8,256	14,597	7,732,273	7,273,263	10,665
BRAZIL BOVESPA (BRL)	38,196	-5.9%	-14.8%	-27.8%	-20.4%	-11.8%	38,184	58,575	353,192,262	348,646,708	1,321,828
Asia					,						
NIKKEI 225 (JPG)	17,147	-3.5%	-7.6%	-16.2%	0.2%	-9.9%	16,593	20,953	1,719,788,851	1,398,375,831	316,362,176
HANG SENG (HONG KONG)	19,521	-4.6%	-8.2%	-22.1%	-19.8%	-10.9%	19,500	28,589	1,951,565,133	1,553,974,484	12,066,757
HANG SENG (HONG KONG)	19,521	-4.6%	-8.2%	-22.1%	-19.8%	-10.9%	19,500	28,589	1,951,565,133	1,553,974,484	

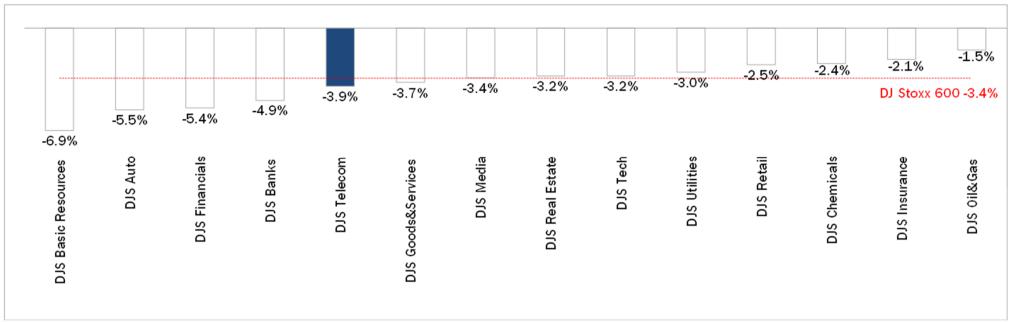
* performance calculated on closing price, ** n. of traded shares

Source: Bloomberg LP



TI ÖN

Weekly Performance of Major European Sectors



	Index Point as	Performance (Δ%)*					Last 52	2 weeks	Daily averag	Market	
	of 15-Jan-16	1 week	1 month	6 months	1 year	from Jan. '16	Low Price	High Price	1 week	1 month	Cap. (min. local cur.)
Index											
DJ Stoxx 600	329.84	-3.4%	-8.3%	-17.5%	-5.3%	-9.8%	327.92	415.18	3,129,405,798	2,533,555,744	8,834,119.00
Sectors											
DJSTelecom	322.61	-3.9%	-5.8%	-16.7%	-22%	-7.1%	316.58	399.43	265,621,526	258,809,509	454,784.44
DJSAuto	471.89	-5.5%	-13.5%	-21.7%	-9.4%	-16.5 %	440.4	694.29	58,843,663	35,942,173	280,994.63
DJS Banks	159.07	-4.9%	-11.3%	-28.4%	-126%	-12.9%	158.32	227.47	1,304,162,406	1,038,650,039	1,072,334.63
DJS Basic Resources	199.53	-6.9%	-14.6%	-46.5%	-44.0%	-18.5%	198.59	437.1	188,824,957	151,291,184	144,706.64
DJS Chemicals	736.92	-24%	-9.3%	-22.3%	-9.7%	-10.7%	732.72	999.46	24,073,615	19,715,430	369,973.19
DJS Oil&Gas	233.62	-15%	-10.5%	-25.5%	-15.6%	-10.9%	231.41	347.07	185,057,066	139,319,472	460,634.63
DJS Financials	386.85	-5.4%	-10.7%	-17.2%	28%	-13.6%	366.78	483.43	32,704,943	26,580,357	163,622.23
DJS Goods&Services	386.09	-3.7%	-89%	-16.3%	-6.5%	-10.0%	384.13	494.3	200,663,757	158,340,283	916,304.13
DJS Insurance	258.06	-21%	-80%	-11.4%	0.0%	-9.6%	244.33	308.93	118,042,085	111,542,013	527,413.25
DJS Media	279.94	-3.4%	-6.5%	-15.5%	-0.1%	-8.3%	273.33	339.86	56,555,057	45,326,450	269,668.41
DJSTech	325.17	-3.2%	-6.9%	-81%	3.9%	-86%	284.27	379.24	119,713,282	79,988,061	342,215.69
DJS Utilities	283.41	-3.0%	-4.9%	-13.4%	-7.5%	-6.7%	278.31	342.48	189,636,029	180,328,592	402,480.88
DJS Retail	308.54	-25%	-8.9%	-16.0%	-4.7%	-8.4%	306.05	383.51	143,410,315	101,770,254	348,838.88
DJS Real Estate	167.12	-3.2%	-7.8%	-11.9%	-3.6%	-8.8%	166.52	201.27	29,290,401	22,391,945	152,800.83

* performance calculated on dosing price. ** n. of traded shares.

Source: Bloomberg LP



Europe: Stock Performance of Main TLC Operators



Last Week Performance

Last Wook	1 Citolinano	C
Orange		0.4%
Vivendi		0.3%
TDC		0.1%
ВТ	-0.5%	
Bouygues	-1.7%	
KPN	-2.0%	
Swisscom	-2.1%	
DT	-2.3%	
Proximus	-2.9%	
Vodafone Group	-3.0%	
Iliad	-3.3%	
DJStoxx Telecom	-3.9%	
Teliasonera	-3.9%	
Telekom Austria	-4.1%	
Tele2	-4.4%	
Telefonica Deutschland	-4.5%	
Telefonica	-5.2%	
Numericable	-7.0%	
Telecom Italia Ord.	-7.1%	
Telecom Italia Sav.	-7.9%	
Telenor	-8.2%	
Altice	-9.3%	

2016 Year-To-Date Performance

LOTO ICUI IO DI	ate i cironnanee
Numericable	5.5%
Iliad	-0.3%
Orange	-0.8%
TDC	-1.2%
ВТ	-1.8%
Vodafone Group	-2.1%
Proximus	-2.4%
Altice	-2.6%
Telekom Austria	-3.6%
Bouygues	-3.9%
Swisscom	-4.9%
Vivendi	-5.3%
KPN	-6.2%
DJStoxx Telecom	-7.1%
DT	-7.8%
Telefonica Deutschland	-8.0%
Tele2	-8.7%
Teliasonera	-8.8%
Telenor	-9.0%
Telefonica	-11.1%
Telecom Italia Ord	14.9%
Telecom Italia Sav1	L5.0%

Last 12 Month Performance

KPN	33.0%
ВТ	15.8%
Telecom Italia Sav.	14.0 %
Bouygues	13.8%
Telecom Italia Ord.	12.7%
Iliad	11.4%
DT	10.6%
Orange	5.3%
DJStoxx Telecom	-2.2% I
Numericable	-3.2%
Telefonica Deutschland	-3.3%
Proximus	-4.6%
Vodafone Group	-5.1%
Vivendi	-8.8%
Swisscom	-9.7%
Tele2	-10.5%
Telekom Austria	-16.2%
Telenor	-17.9%
Altice	-19.9%
Telefonica	-22.0%
Teliasonera	-25.4%
TDC-	31.6%



TI

Latam: Stock Performance of Main TLC Operators

Last Week Performance



2016 Year-To-Date Performance



Last 12 Month Performance





TI

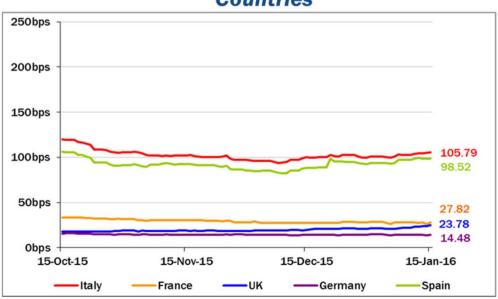
European Telecoms Sector: Credit Outlook

Long-term Credit Ratings

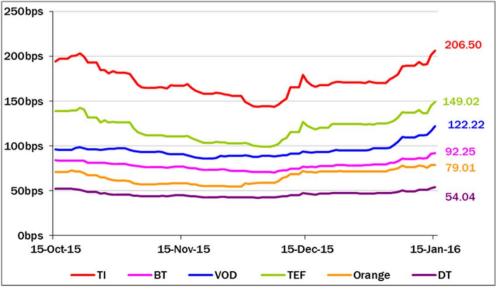
	Mod	ody's	S	&P	Fi	itch
	rating	outlook	rating	outlook	rating	outlook
TELECOM ITALIA	Ba1	NEG	BB+	STABLE	BBB-	STABLE
PROXIMUS	A1	STABLE	Α	STABLE	n.a.	n.a.
BT GROUP	Baa2	POS	BBB	POS	BBB	POS
DEUTSCHE TELEKOM	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE
ORANGE	Baa1	STABLE	BBB+	NEG	BBB+	STABLE
KPN	Baa3	STABLE	BBB-	STABLE	BBB-	POS
OI GROUP	B1	NEG	BB+	NEG	BB	NEG
SWISSCOM	A2	STABLE	Α	STABLE	n.a.	n.a.
TELEFONICA	Baa2	STABLE	BBB	POS	BBB+	STABLE
TELEKOM AUSTRIA	Baa2	STABLE	BBB	STABLE	n.a.	n.a.
TELIASONERA	А3	NEG	A-	STABLE	A-	STABLE
TELENOR	А3	STABLE	Α	STABLE	n.a.	n.a.
VODAFONE GROUP	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE
WIND TELECOMUNICAZIONI	B2	POS	BB-	POS	B+	STABLE
VIMPELCOM	Ba3	STABLE	BB	POS	n.a.	n.a.

5 Years CDS levels

Countries



TLC Operators





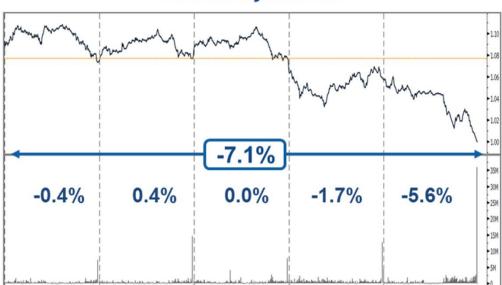
12:00 14:00

12 Jan 2016

TI ÖN

Telecom Italia Group – Weekly Performance: Price (€) and Volumes (mln)

TI Ordinary Shares



12:00 14:00

13 Jan 2016

12:00 14:00

14 Jan 2016

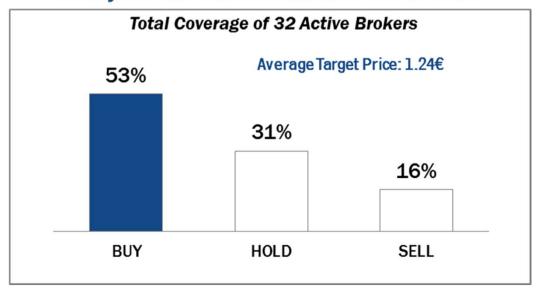
TI Saving Shares



Analysts' Recommendations on TI Ords

14:00

15 Jan 2016

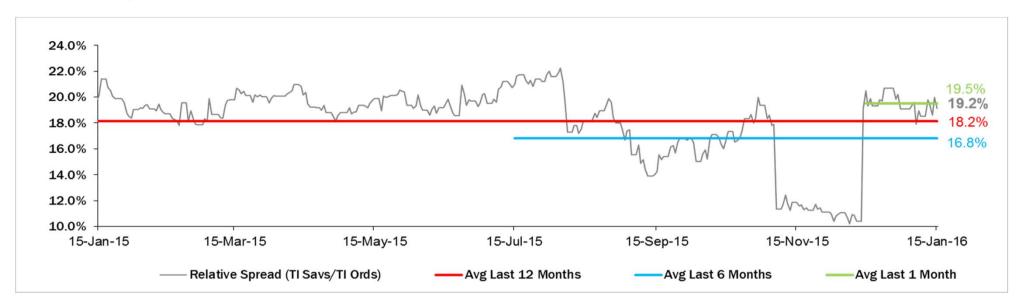




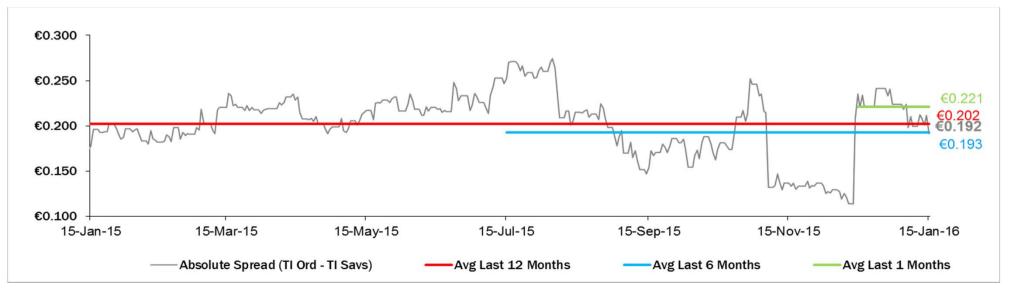
11 Jan 2016

TI ÖN

Relative Spread (TI Savs /TI Ords): Evolution over the Last 12 Months



Absolute Spread (TI Ords – TI Savs): Evolution over the Last 12 Months





Performance Summary of Main European TLC Operators



	Cl. Price (local		Pe	formance (Δ°	%)*		Last 52 weeks		Daily average	Market	
Country	currency)	1	1	6	1	from	Low	High	1	1	Cap.
	15-Jan-16	week	month	months	year	Jan '16	Price	Price	week	month	(all in €min)

17.500

1659,171

EUROPEANTLC OPERAT	ORS											
Index												
DJStorx Telecom	EU	32261	-3.9%	-5.8%	-16.7%	-2.2%	-7.1%	316.58	399.43	265,621,526	258,809,509	
TLC Operators												
Altice	NL	1291	-9.3%	19.2%	-57.8%	-19.9%	-26%	9.975	35.800	1,835,043	2,740,316	14,396
Bouygues	FR	35.11	-17%	10%	87%	13.8%	-3.9%	30.050	39.240	763,949	963,072	12,118
BT	GB	463.30	-0.5%	-13%	-13%	15.8%	-18%	391500	502600	12,928,970	12,203,320	50,434
C&WComm	GB	65.60	-11.5%	-11.4%	-4.8%	33.6%	-11.7%	48.280	79.850	11,958,930	10,835,070	3,729
DT	DE	15.39	-23%	-5.3%	-8.6%	10.6%	-7.8%	13.375	17.625	10,996,690	11,316,820	70,873
Bisa	FI	33.34	-4.0%	-22%	10.6%	421%	-4.2%	22,700	35.990	413,335	366,021	5,579
Freenet	DE	28.90	-3.2%	-5.6%	-8.4%	15.1%	-7.7%	24.250	33.105	414,800	355,945	3,700
Orange	FR	15.37	0.4%	0.4%	3.0%	5.3%	-0.8%	12 210	16.975	9,126,675	7,919,653	40,700
OTE	GR	7.85	-10.8%	-6.3%	-4.3%	-10.8%	-15.0%	5.750	9.470	646,542	784,998	3,848
lliad	FR	219.40	-3.3%	23%	6.9%	114%	-0.3%	173.050	237.950	90,531	90,234	12,870
Inmarsat	GB	1,03200	-6.7%	-5.6%	8.9%	25.9%	-9.2%	805.000	1,153,000	1,373,389	1,145,078	6,037
KPN	NL	3.27	-20%	-4.5%	-7.1 %	33.0%	-6.2%	2405	3.664	13,808,450	10,575,540	13,981
Numericable	FR	35.35	-7.0%	17.6%	-11.7%	-3.2%	5.5%	28.115	50.896	277,747	261,356	15,492
Proximus	BE	29.27	-29%	4.3%	-13.2%	-4.6%	-24%	27.860	35.880	632,929	550,417	9,894
Sunrise	СН	57.40	-3.1%	-0.2%	-26.2%	na	na	48.400	90.000	116,522	97,112	2,359
Swisscom	ан	478.20	-21%	-19%	-12.9%	-9.7%	-4.9%	471.100	580.500	136,746	127,543	22,619
TalkTalk	GB	196.00	-6.4%	-118%	-48.5%	-37.1%	-9.8%	184.000	415.100	1,706,428	1,425,028	2,437
TDC	DK	33.97	0.1%	3.4%	-35.0%	-31.6%	-12%	31.690	54.050	3,888,335	2,987,974	3,696
Tele2	SE	77.35	-4.4%	-6.8%	-20.8%	-10.5%	-87%	74.850	105.920	2,229,814	1,848,131	3,731
Telecom Italia Ord.	IT	1000	-7.1%	-13.0%	-17.1%	12.7%	-149%	0.856	1316	81,895,700	96,476,160	13,500
Telecom Italia Sav.	IT	0.809	-7.9%	-11.5%	-15.2%	14.0%	-150%	0.686	1.122	23,131,170	40,792,170	4,873
Telefonica	ES	9.10	-5.2%	-15.0%	-32.9%	-22.0%	-11.1%	9.022	14.305	30,658,620	29,884,290	45,254
Telefonica Deutschland	DE	4.50	-4.5%	-8.6%	-15.2%	-3.3%	-80%	4.423	5.994	1,891,059	2,211,951	13,391
Telenor	NO	135.00	-8.2%	-115%	-26.0%	-17.9%	-9.0%	132300	186.100	2,573,961	2,126,220	20,954
Telekom Austria	AT	4.86	-4.1%	-25%	-17.2%	-16.2%	-3.6%	4.714	6.868	289,280	563,905	3,231
Teliasonera	SE	38.49	-3.9%	-7.2%	-24.2%	-25.4%	-8.8%	37.760	55.850	14,337,230	13,169,660	17,771
Vivendi	FR	18.80	0.3%	-19%	-23.3%	-8.8%	-5.3%	18.485	24.830	5,972,886	5,148,769	25,724
Vodafone Group	GB	216.25	-3.0%	3.2%	-8.3%	-5.1%	-21%	201.250	258.000	60,392,190	53,077,360	74,719
ELROPEANTOWERS OF	ERATOR	5										
Inwit	IT	4.76	-5.4%	-14%	142%	na	30.5%	3.650	5.180	666,737	801,190	2858
El Towers	IT	54.75	-16%	-25%	-1.1%	30.8%	-8.1%	40.000	59.750	32,974	32,545	1,547
Rai Way	IT	4.38	-4.5%	-122%	-13%	37.3%	-7.2%	3.152	5.450	66,769	105,882	1,191

Cellnex Telecom (Abertis) ES

* performance calculated on dosing price

16.10 -2
**n of traded shares

-25%

-3.5%

3,730 Source Bloomberg LP

1,847,370



na

15.0%

14.440

5.3%

Performance Summary of FTSE MIB

	Cl. Price €		Perf	ormance (Δ9	9*		Last 52	2 weeks	Daily avera	Market**	
	15-Jan-16	1 week	1 month	6 months	1 year	from Jan. '16	Low Price	High Price	1 week	1 month	Cap. mil. Euro
Index											
FISEMIB (Milan)	19,196	-3.4%	-9.8%	-17.9%	1.9%	-104%	18,066	24,157	637,291,277	539,113,378	423,292
FTSE Italia All-Share (Milan)	20,889	-3.3%	-9.2%	-161%	4.5%	-10.1%	19,261	25,746	811,451,238	716,665,639	524,390
Stocks FTSE MIB Index			1								
A2A Spa	1.12	-9.2%	-17.1%	-26%	37.8%	-10.6%	0.79	1.37	26,418,970	14,903,060	3,512
Anima Holding Spa	6.85	-4.9%	-15.6%	-14.1%	80.3%	-146%	380	9.87	1,653,867	1,111,896	2,054
Atlantia Spa	22.65	-2.2%	-6.4%	-20%	62%	-7.6%	20.09	2574	1,818,260	1,819,549	18,704
Azimut Holding Spa	19.02	-5.8%	-15.4%	-21.4%	84%	-17.5%	17.32	29.58	1,037,598	836,735	2,725
Banca Mediolanum Spa	6.04	-3.6%	-17.8%	-17.8%	163%	-17.4%	500	8.48	3,159,668	1,700,064	4,462
Banca Monte Dei Paschi Siena	0.90	-13.9%	-26.8%	-49.4%	-52.4%	-27.1%	0.89	264	92,366,570	56,393,680	2,633
Banca Popol Emilia Romagna	6.19	-1.3%	-10.6%	-24.8%	24.2%	-12.1%	474	865	3,098,096	2,500,744	2,977
Banca Popolare Di Milano	0.86	6.2%	-3.0%	-10.8%	489%	-61%	Q57	1.04	69,022,300	38,306,300	3,797
Banco Popolare Sc	11.15	0.0%	-10.1%	-27.9%	21.2%	-130%	880	1655	2,961,164	1,880,977	4,038
Buzzi Unicem Spa	13.67	-10.1%	-13.5%	-1.7%	41.0%	-17.7%	9.50	17.79	1,099,810	713,660	2,605
Davide Campari-Milano Spa	7.60	0.5%	-4.3%	67%	40.0%	-50%	525	852	1,429,418	1,353,588	4,414
Onh Industrial Nv	5.39	-6.3%	-16.1%	-38.5%	-16.8%	-15.1%	537	892	3,872,858	3,958,023	7,314
Enel Spa	3.67	-1.9%	-5.9%	-15.4%	1.4%	-5.7%	341	4.50	42,902,420	38,923,290	34,510
Enel Green Power Spa	1.76	-2.3%	-6.0%	-4.5%	64%	-63%	1.56	204	7,316,197	10,044,730	8,820
Eni Spa	12.55	-1.2%	-8.9%	-21.7%	-10.4%	-9.1%	12.32	17.66	22,890,260	19,250,830	45,609
Exor Spa	31.97	-13.5%	-21.6%	-29.5%	-7.2%	-240%	31.97	47.18	574,899	387,451	7,872
Ferrari Nv	36.95	-8.9%	na	na	na	na	36.58	4619	2,741,197	na	6,981
Fiat Chrysler Automobiles Nv	6.65	-9.6%	-18.9%	-263%	-2.2%	-22.4%	651	10.80	27,810,630	14,762,610	8,507
Finmeccanica Spa	11.54	-6.8%	-10.0%	-7.0%	41.2%	-10.5%	7.81	1394	2,722,164	2,378,121	6672
Assicurazioni Generali	15.40	-2.9%	-8.6%	-9.7%	-9.8%	-9.0%	15.16	1921	7,496,856	6,145,149	23,976
Intesa Sampaolo	280	-3.3%	-9.5%	-19.1%	13.8%	-9.3%	233	365	89,328,610	78,839,250	46,870
Italcementi Spa	10.20	0.0%	0.4%	60.9%	1059%	-0.5%	4.87	10.28	1,320,092	1,136,569	3,563
Luxottica Group Spa	56.55	-0.7%	-6.4%	-11.6%	186%	-64%	46.79	67.80	799.127	699,975	27,351
Mediaset Spa	321	-6.4%	-16.7%	-32.2%	-5.5%	-163%	316	493	6670,196	5,545,252	3,787
Mediobanca Spa	7.83	-2.2%	-8.7%	-125%	164%	-11.9%	638	10.15	2841,596	2,707,787	6815
Monder Spa	12.54	1.5%	-8.1%	-24.0%	5.8%	-29%	11.23	1900	2,486,367	1,591,867	3,137
Prysmian Spa	17.91	-1.6%	-10.2%	-11.0%	22.3%	-11.6%	14.15	22.35	1,127,413	904,434	3,881
SaipemSpa	6.62	-2.1%	-127%	-226%	-10.4%	-11.6%	655	1285	3,392,380	3,053,945	2,922
Salvatore Ferragamo Spa	20.87	4.4%	-4.5%	-20.9%	-1.8%	-40%	18.50	3255	1,365,651	815.486	3,523
Snam Spa	4.94	0.2%	5.3%	7.3%	22.8%	2.2%	388	5.10	16,503,820	16,687,110	17,286
Stmicroelectronics Nv	5.25	-6.0%	-14.6%	-29.1%	-20.3%	-163%	522	960	4,400,857	3.804.365	4,778
Telecom Italia Spa	1,000	-7.1%	-13.0%	-17.1%	12.7%	-149%	0.86	1.32	81,895,700	96,476,160	18,373
Tenaris Sa	9.09	-7.9%	-16.9%	-24.3%	-22.3%	-169%	9.04	1534	5,822,960	3,862,879	10,731
Tema Spa	4.62	-1.3%	-0.7%	86%	267%	-29%	354	4.86	9318347	8,107,713	9,278
Tod'S Spa	68.05	-1.4%	-8.7%	-20.1%	-10.7%	-68%	66.10	9800	104,165	98,291	2083
•	5.30	-28%	-13.3%	-201%	-3.6%	-145%	525	7.88	-	-	4,779
Ubi Banca Spa									5,454,995	4,606,289	
Unicredit Spa	4.40	-5.9%	-14.7%	-28.9%	-13.4%	-14.4%	4.34	661	67,844,590	47,649,670	26,264
Unipol Gruppo Finanziario Sp	4.18	-3.5%	-10.3%	-85%	60%	-122%	387	5.45	2,136,816	2,163,733	3,000

^{**}for FTSEMIBstocks, market call here rejiorted on overall shares custanding

209

29.01

-2.2%

-6.8%

-8.5%

-13.6%



Unipolsai Spa

Yoox Net-A-Porter Group



-4.8%

70.5%

-11.5%

-160%

188

16.57

-87%

-5.4%

280

3678

8,436,296

446,168

6,929,369

731,823

5,908

3,775