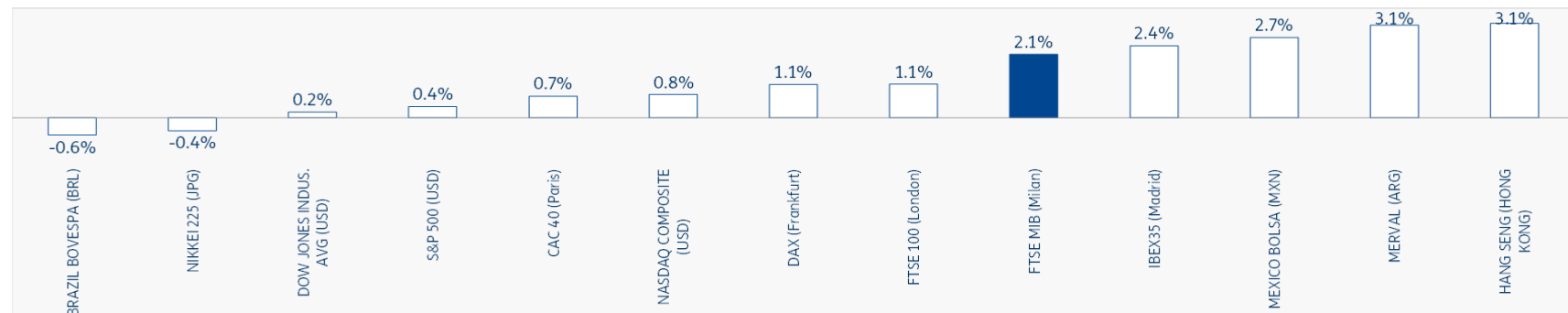


## **Weekly Stock Market Report for Telecom Italia Retail Shareholders**

**March 13<sup>th</sup> – March 17<sup>th</sup>, 2017**

# Weekly Performance of Major Worldwide Market Stock Exchanges

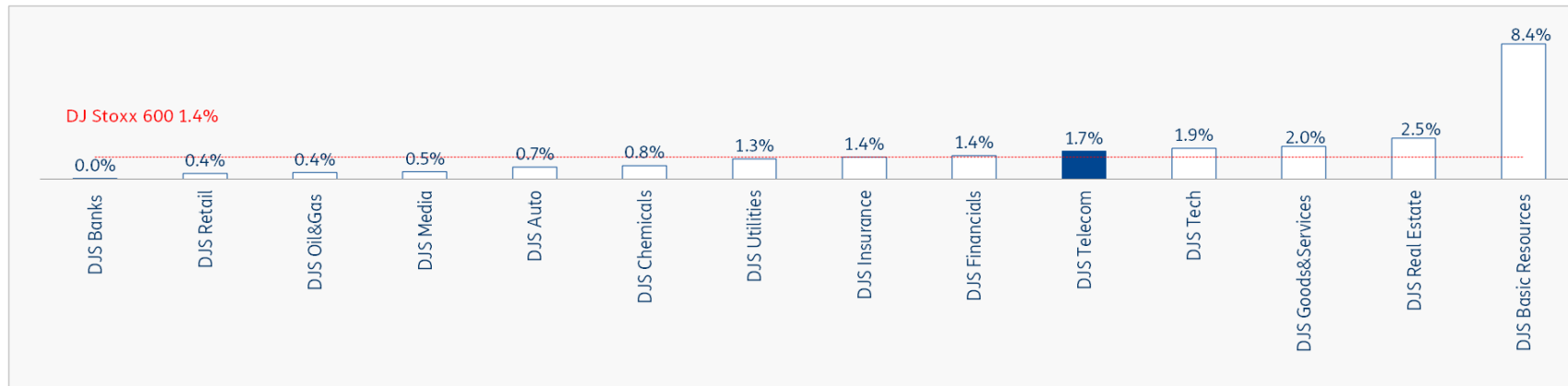


	Index Point as of 17-Mar-17	1 week	1 month	Performance (Δ%)*				Last 52 weeks		Daily average volume **		Market Cap.
				3 months	6 months	1 year	from Jan. '17	Low Price	High Price	1 week	1 month	(mln. local cur.)
Europe												
FTSE MIB (Milan)	20,074	2.1%	5.6%	5.6%	24.0%	7.9%	4.4%	15,017	20,174	574,056,781	542,903,626	471,438
FTSE 100 (London)	7,425	1.1%	1.7%	5.9%	10.7%	19.7%	3.9%	5,789	7,447	934,042,611	913,313,263	2,005,783
DAX (Frankfurt)	12,095	1.1%	2.9%	6.1%	17.7%	22.3%	5.3%	9,214	12,156	104,918,525	89,702,664	1,147,235
CAC 40 (Paris)	5,029	0.7%	3.3%	4.1%	16.1%	13.2%	3.4%	3,956	5,038	97,863,248	99,400,709	1,407,063
IBEX35 (Madrid)	10,246	2.4%	7.8%	8.8%	18.7%	14.1%	9.6%	7,580	10,250	372,045,005	345,339,851	628,921
America												
DOW JONES INDUS. AVG (USD)	20,939	0.2%	1.5%	5.5%	15.5%	19.8%	6.0%	17,063	21,169	76,832,110	84,833,507	5,950,308
S&P 500 (USD)	2,381	0.4%	1.3%	5.5%	11.3%	16.7%	6.4%	1,992	2,401	495,411,987	541,521,237	21,255,406
NASDAQ COMPOSITE (USD)	5,907	0.8%	1.2%	8.6%	12.6%	23.7%	9.7%	4,574	5,912	431,313,766	443,689,983	8,887,254
MEXICO BOLSA (MXN)	48,362	2.7%	2.5%	7.2%	5.3%	6.4%	5.9%	43,902	48,956	180,261,744	186,487,314	2,949,056
MERVAL (ARG)	19,477	3.1%	-1.0%	17.6%	23.1%	50.1%	15.1%	11,776	20,235	22,350,489	22,435,893	19,600
BRAZIL BOVESPA (BRL)	64,290	-0.6%	-5.1%	10.1%	12.7%	26.3%	6.8%	47,770	69,488	312,117,299	321,326,427	2,049,451
Asia												
NIKKEI 225 (JPG)	19,522	-0.4%	1.4%	0.1%	18.4%	16.7%	2.1%	14,864	19,668	1,182,272,525	1,241,447,607	350,509,600
HANG SENG (HONG KONG)	24,310	3.1%	0.7%	11.9%	3.3%	17.6%	10.5%	19,595	24,386	2,063,036,134	2,056,964,860	15,421,702
Global Commodities												
Wti Crude Future Apr17	\$ 48.74	0.7%	-9.3%	-10.8%	4.1%	n.a.	-12.4%	\$ 40.97	\$ 56.92			
Brent Crude Futr May17	\$ 51.73	0.9%	-7.6%	-9.1%	6.2%	n.a.	-10.8%	\$ 41.92	\$ 59.53			
Gold Spot \$/Oz	\$ 1,228.88	2.3%	-0.8%	7.8%	-6.5%	-2.7%	6.6%	\$ 1,121.03	\$ 1,375.45			
Silver Spot \$/Oz	\$ 17.37	2.6%	-3.8%	8.3%	-9.8%	8.7%	9.3%	\$ 14.79	\$ 21.14			

\* performance calculated on closing price, \*\* n. of traded shares

Source: Bloomberg LP

# Weekly Performance of Major European Sectors



Index	Index Point as of 17-Mar-17	Performance (Δ%)*						Last 52 weeks		Daily average volume **		Market Cap. (mln. local cur.)
		1 week	1 month	3 months	6 months	1 year	from Jan. '17	Low Price	High Price	1 week	1 month	
DJ Stoxx 600	378.32	1.4%	2.2%	5.1%	12.0%	11.0%	4.7%	307.81	378.5	2,701,803,904	2,615,776,883	9,893,829.00
<b>Sectors</b>												
DJS Telecom	302.6	1.7%	5.6%	4.0%	4.3%	-8.2%	3.6%	268.44	333.21	256,955,367	252,505,822	426,474.92
DJS Auto	562.75	0.7%	1.6%	3.6%	19.6%	13.1%	3.7%	403.04	573.59	39,281,079	37,519,614	335,474.35
DJS Banks	178.79	0.0%	2.1%	2.3%	28.1%	16.9%	5.0%	116.29	182	1,004,988,458	969,121,659	1,221,537.07
DJS Basic Resources	436.7	8.4%	-1.5%	11.1%	44.6%	57.8%	10.2%	245.87	454.63	152,285,576	137,456,867	310,990.91
DJS Chemicals	893.23	0.8%	1.3%	4.3%	13.4%	16.9%	4.2%	708.16	897.55	17,002,292	16,578,204	454,149.06
DJS Oil&Gas	309.25	0.4%	0.8%	-2.9%	14.1%	13.3%	-4.1%	246.34	330.86	227,763,770	188,790,185	554,615.14
DJS Financials	442.67	1.4%	1.2%	6.3%	11.8%	10.4%	6.7%	342.84	444.04	34,321,944	33,532,553	176,371.24
DJS Goods&Services	493.82	2.0%	3.1%	6.3%	12.3%	17.9%	6.2%	381.62	493.85	186,358,298	197,504,556	1,111,759.25
DJS Insurance	278.2	1.4%	3.0%	3.3%	20.8%	8.8%	3.2%	203.67	280.15	123,104,553	123,434,529	560,833.53
DJS Media	278.06	0.5%	-1.3%	-0.2%	0.9%	-6.2%	-1.4%	249.39	300.14	62,319,160	64,576,980	247,532.55
DJS Tech	408.66	1.9%	4.9%	12.7%	15.5%	23.6%	11.1%	299.48	408.72	46,666,689	51,583,292	375,476.38
DJS Utilities	280.74	1.3%	2.5%	3.6%	-0.4%	-2.7%	1.4%	253.87	303.5	200,404,025	176,761,635	424,465.88
DJS Retail	309.25	0.4%	0.1%	-0.9%	2.7%	-4.0%	-1.5%	273.13	326.71	120,198,967	125,415,523	353,911.59
DJS Real Estate	168.74	2.5%	-0.8%	3.0%	-2.2%	-5.6%	0.0%	155.55	186.7	36,605,786	31,876,403	166,483.49

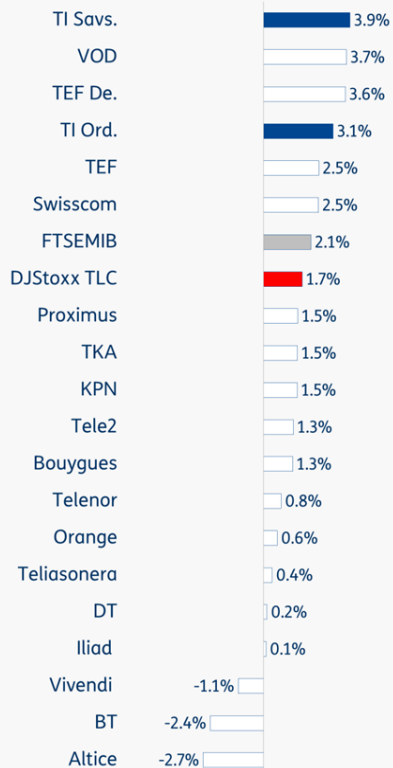
\* performance calculated on closing price. \*\* n. of traded shares.

Source: Bloomberg LP

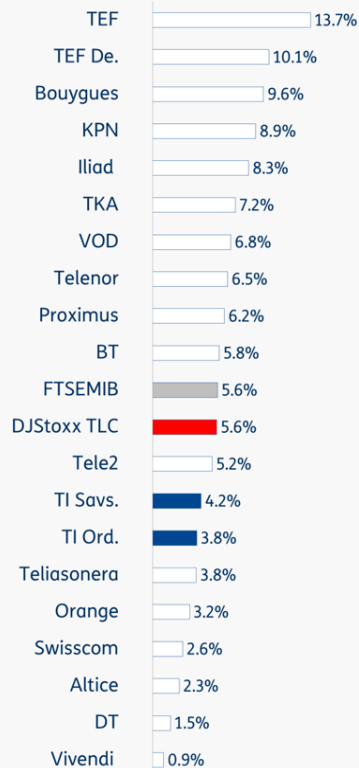
# Europe: Stock Performance of Main TLC Operators



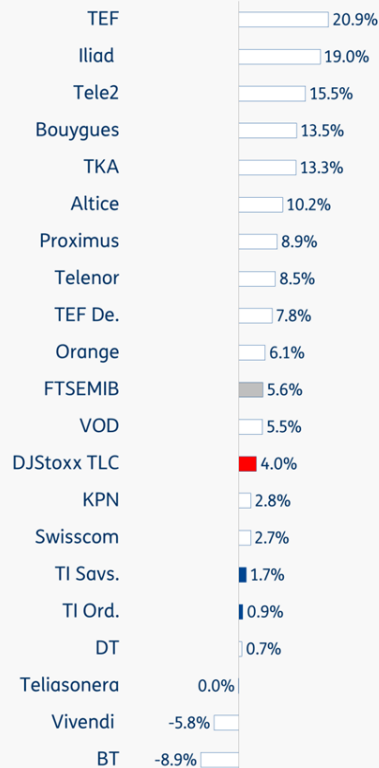
## Last Week Performance



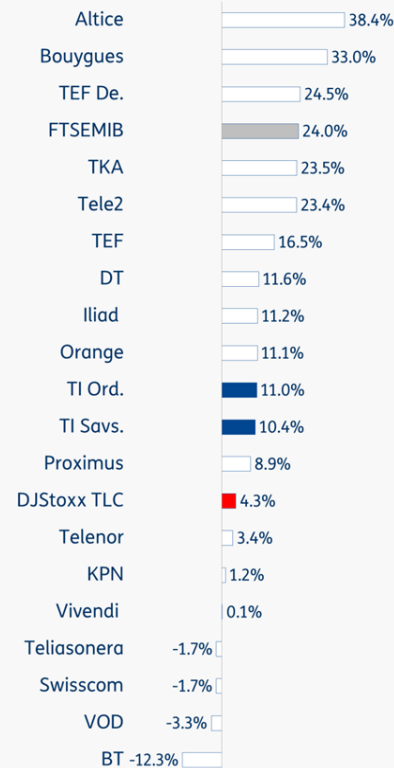
## Last Month Performance



## Last 3 Month Performance



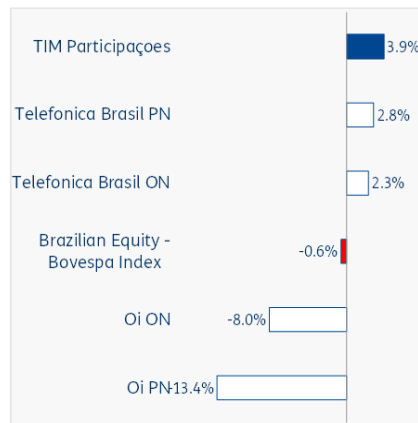
## Last 6 Month Performance



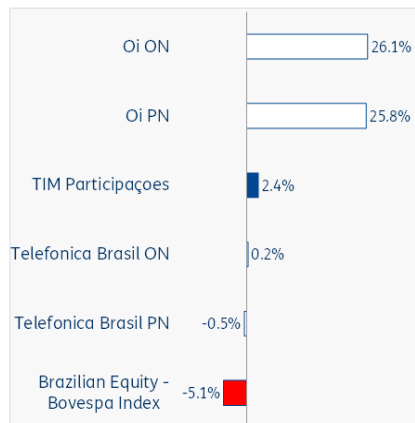
# Latam: Stock Performance of Main TLC Operators



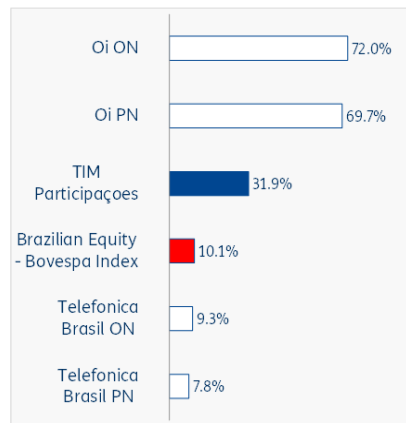
## Last Week Performance



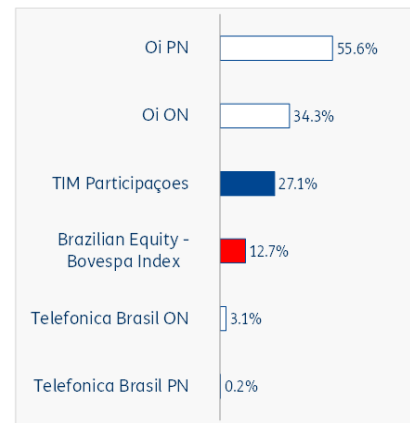
## Last Month Performance



## Last 3 Month Performance



## Last 6 Month Performance



CL. Price 17-Mar-17	Performance (Δ%)*						Last 52 weeks	Daily average volume **			Market Cap. (mln)
	1 week	1 month	3 months	6 months	1 year	from Jan. '17	Low Price	High Price	1 week	1 month	
Braz											
Index											
R\$ 64,295.43	-0.6%	-5.1%	10.1%	12.7%	26.3%	6.8%	47,770.46	69,487.58	312,117,299	321,326,427	2,049,451
Peers											
R\$ 10.09	3.9%	2.4%	31.9%	27.1%	24.4%	28.9%	R\$ 6.27	R\$ 10.35	2,851,040	3,286,130	24,428.2
R\$ 4.95	-8.0%	26.1%	72.0%	34.3%	317.6%	89.0%	R\$ 0.78	R\$ 5.91	4,773,100	2,884,110	R\$ 3,307
R\$ 4.14	-13.4%	25.8%	69.7%	55.6%	231.2%	84.0%	R\$ 0.68	R\$ 5.27	8,970,420	6,664,180	R\$ 653
R\$ 37.99	2.3%	0.2%	9.3%	3.1%	0.1%	4.8%	R\$ 32.36	R\$ 41.00	13,420	20,487	R\$ 21,717
R\$ 46.36	2.8%	-0.5%	7.8%	0.2%	5.4%	5.2%	R\$ 39.64	R\$ 50.28	1,825,840	1,720,700	R\$ 51,893

\* performance calculated on closing price

\*\* n. of traded shares

# European Telecoms Sector: Credit Outlook

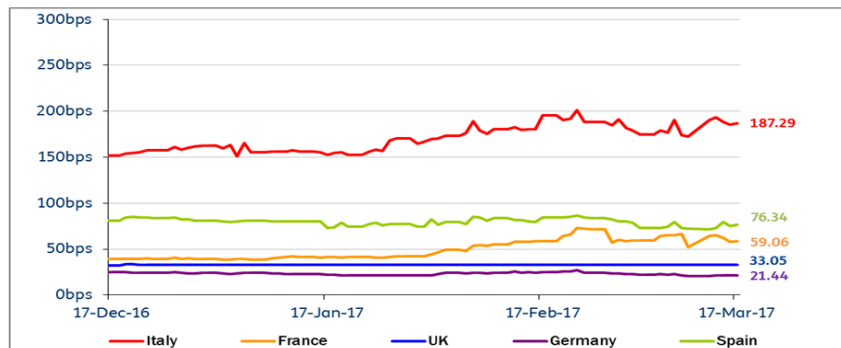
## Long-term Credit Ratings



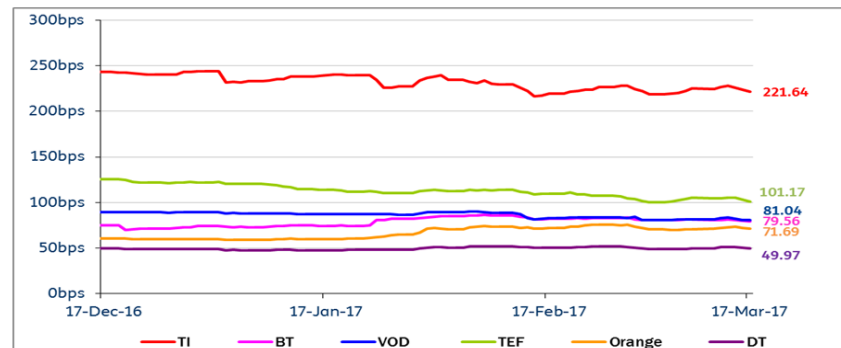
	Moody's		S&P		Fitch	
	rating	outlook	rating	outlook	rating	outlook
TELECOM ITALIA	Ba1	NEG	BB+	STABLE	BBB-	STABLE
ALTICE	n.a.	n.a.	B+	STABLE	n.a.	n.a.
BT GROUP	Baa2	POS	BBB+	STABLE	BBB+	STABLE
DEUTSCHE TELEKOM	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE
KPN	Baa3	STABLE	BBB-	STABLE	BBB	STABLE
ORANGE	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE
PROXIMUS	A1	STABLE	A	STABLE	n.a.	n.a.
SWISSCOM	A2	STABLE	A	STABLE	n.a.	n.a.
TELEFONICA	Baa3	STABLE	BBB	STABLE	BBB	STABLE
TELEKOM AUSTRIA	Baa2	STABLE	BBB	STABLE	n.a.	n.a.
TELENOR	A3	STABLE	A	STABLE	NR	n.a.
TELIASONERA	Baa1	STABLE	A*	CW NEG	A-	STABLE
VODAFONE GROUP	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE
WIND TELECOMUNICAZIONI	B2	POS	BB-	STABLE	B+	STABLE
OI GROUP	WR*	WR*	D	WR*	C	WR*

## 5 Years CDS levels

### Countries



### TLC Operators



# Telecom Italia Group – Weekly Performance: Price (€) and Volumes (mln)



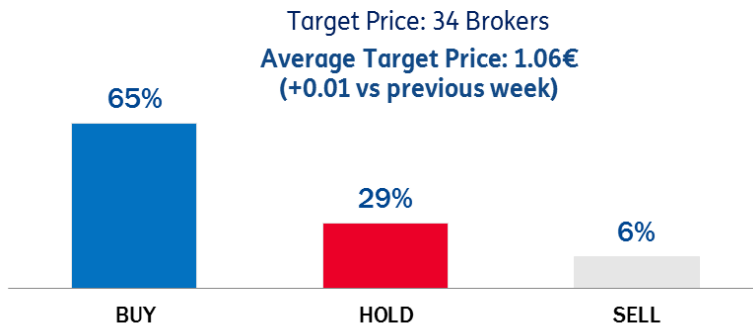
**TI Ordinary Shares**



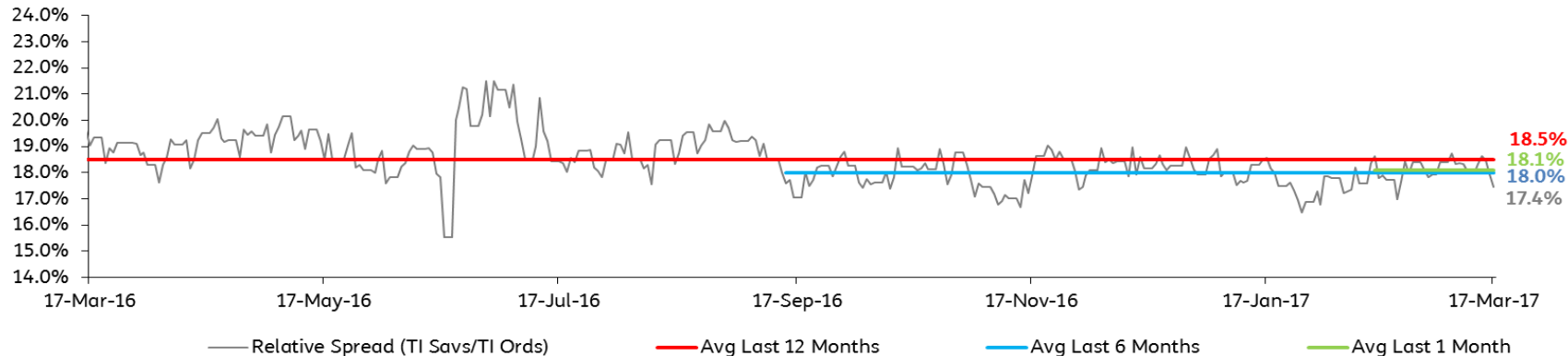
**TI Saving Shares**



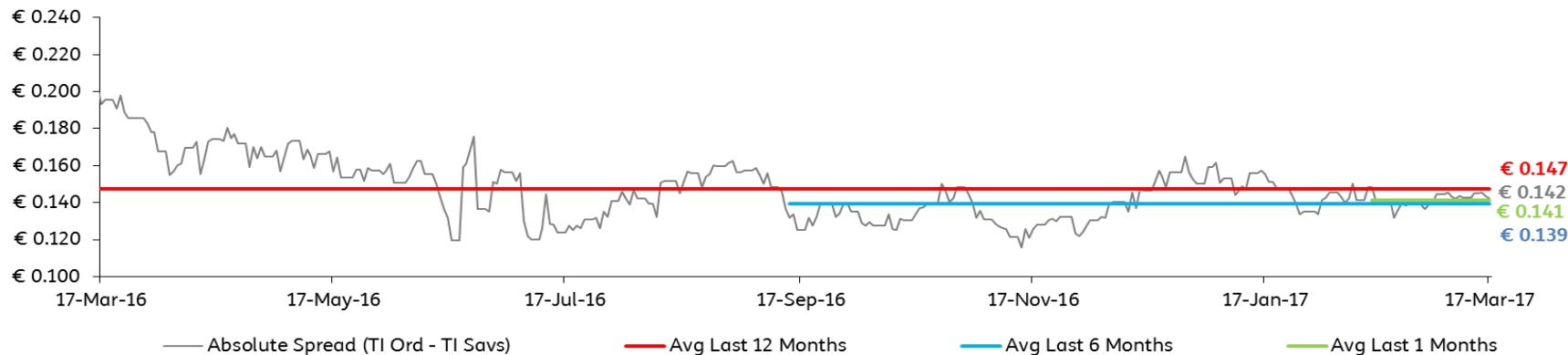
## Analysts' Recommendations on TI Ords



## Relative Spread (TI Savs /TI Ords): Evolution over the Last 12 Months



## Absolute Spread (TI Ords – TI Savs): Evolution over the Last 12 Months





# Performance Summary of Main European TLC Operators



Country	CL Price (local currency) 17-Mar-17	Performance (Δ%)*						Last 52 weeks		Daily average volume **		Market Cap. (all in €mln)
		1 week	1 month	3 months	6 months	1 year	from Jan. '17	Low Price	High Price	1 week	1 month	

## EUROPEAN TLC OPERATORS

### Index

DJStoxx Telecom	EU	302.60	1.7%	5.6%	4.0%	4.3%	-8.2%	3.6%	268.44	333.21	256,955,367	252,505,822
FTSEMIB Index	IT	20,074.28	2.1%	5.6%	5.6%	24.0%	7.9%	4.4%	15,017.42	20,173.73	574,056,781	542,903,626

### TLC Operators

Altice	NL	20.82	-2.7%	2.3%	10.2%	38.4%	23.5%	10.6%	12.200	21.540	2,120,942	1,579,748	25,834
Bouygues	FR	38.41	1.3%	9.6%	13.5%	33.0%	5.7%	12.8%	24.745	39.055	1,007,774	783,257	13,635
BT	GB	334.35	-2.4%	5.8%	-8.9%	-12.3%	-25.1%	-8.9%	297.800	457.250	31,124,360	25,733,380	38,387
DT	DE	16.11	0.2%	1.5%	0.7%	11.6%	2.0%	-1.5%	13.535	16.665	6,719,275	8,062,984	75,322
Freenet	DE	29.82	1.4%	7.9%	14.7%	16.0%	6.1%	11.4%	22.200	29.815	434,328	426,102	3,818
Orange	FR	14.86	0.6%	3.2%	6.1%	11.1%	-6.1%	2.9%	12.375	16.450	6,005,160	5,681,027	39,515
OTE	GR	8.72	0.3%	3.8%	0.7%	7.4%	9.7%	-2.4%	7.240	9.710	373,507	443,964	4,274
Iliad	FR	211.20	0.1%	8.3%	19.0%	11.2%	-10.3%	15.6%	166.700	238.100	132,915	129,875	12,436
Inmarsat	GB	796.50	4.4%	29.5%	7.9%	12.3%	-13.2%	6.0%	594.500	1,024.000	3,376,386	3,815,683	4,158
KPN	NL	2.83	1.5%	8.9%	2.8%	1.2%	-15.0%	0.7%	2.510	3.378	13,554,600	14,287,100	12,098
Proximus	BE	29.22	1.5%	6.2%	8.9%	8.9%	-4.8%	6.8%	25.130	31.215	514,042	568,584	9,875
Sunrise	CH	75.10	3.1%	8.4%	17.4%	15.1%	21.4%	12.1%	57.050	75.650	167,101	160,413	3,154
Swisscom	CH	459.60	2.5%	2.6%	2.7%	-1.7%	-11.8%	0.8%	426.800	528.500	125,746	168,458	22,220
Talk Talk	GB	185.00	5.8%	14.1%	12.1%	-6.6%	-23.8%	9.3%	145.200	280.000	2,165,825	2,517,246	2,038
TDC	DK	36.94	2.0%	-1.5%	4.3%	-2.9%	19.2%	1.9%	28.800	40.260	3,144,957	3,033,443	4,035
Tele2	SE	83.65	1.3%	5.2%	15.5%	23.4%	13.8%	14.5%	64.514	83.900	1,806,220	2,070,268	4,500
Telecom Italia Ord.	IT	0.814	3.1%	3.8%	0.9%	11.0%	-19.6%	-2.7%	0.627	1.056	94,357,010	91,989,120	12,375
Telecom Italia Sav.	IT	0.672	3.9%	4.2%	1.7%	10.4%	-14.4%	-2.2%	0.503	0.818	13,534,720	16,853,250	4,051
Telefonica	ES	10.60	2.5%	13.7%	20.9%	16.5%	6.5%	20.2%	7.451	10.630	19,799,040	19,066,290	53,401
Telefonica Deutschland	DE	4.35	3.6%	10.1%	7.8%	24.5%	-7.6%	6.8%	3.328	4.863	2,583,156	2,863,506	12,924
Telenor	NO	141.00	0.8%	6.5%	8.5%	3.4%	5.4%	9.3%	122.500	150.900	1,761,703	1,708,580	23,301
Telekom Austria (TKA)	AT	6.16	1.5%	7.2%	13.3%	23.5%	12.5%	9.9%	4.943	6.200	136,467	156,447	4,095
TeliaSonera	SE	36.74	0.4%	3.8%	0.0%	-1.7%	-12.4%	0.1%	33.930	43.430	10,042,610	10,758,350	16,786
Vivendi	FR	17.13	-1.1%	0.9%	-5.8%	0.1%	-9.5%	-5.1%	14.870	20.090	2,965,206	3,831,977	22,048
Vodafone Group	GB	211.40	3.7%	6.8%	5.5%	-3.3%	-3.8%	5.8%	186.500	240.100	57,436,410	58,885,890	64,872

## EUROPEAN TOWERS OPERATORS

Inwit	IT	4.70	1.5%	7.3%	14.0%	4.2%	1.1%	28.7%	3.692	4.738	567,960	527,703	2,819
EI Towers	IT	51.50	-1.6%	5.1%	14.1%	18.4%	12.3%	8.2%	37.191	52.750	56,157	65,858	1,456
Rai Way	IT	4.73	5.0%	10.1%	37.5%	32.1%	2.6%	32.2%	2.878	4.800	461,892	197,118	1,288
Cellnex Telecom (Abertis)	ES	15.84	3.9%	10.5%	19.1%	1.2%	11.5%	13.1%	12.550	16.410	1,509,634	1,258,586	3,670

\* performance calculated on closing price

\*\* n. of traded shares

Source: Bloomberg LP



NB: Weekly performances are referred to last 5 open market sessions.

## Performance Summary of FTSE MIB



Index	CL Price € 17-Mar-17	Performance (Δ%)*						Last 52 weeks		Daily average volume		Market** Cap. mil. Euro
		1 week	1 month	3 months	6 months	1 year	from Jan. '17	Low Price	High Price	1 week	1 month	
<b>FTSE MIB (Milan)</b>	<b>20,074</b>	<b>2.1%</b>	<b>5.6%</b>	<b>5.6%</b>	<b>24.0%</b>	<b>7.9%</b>	<b>4.4%</b>	<b>15,017</b>	<b>20,174</b>	<b>574,056,781</b>	<b>542,903,626</b>	<b>471,438</b>
FTSE Italia All-Share (Milan)	22,043	2.2%	5.8%	6.7%	23.6%	8.9%	5.3%	16,545	22,116	717,697,696	675,711,420	566,363
<b>Stocks FTSE MIB Index</b>												
A2A Spa	1.35	2.5%	5.9%	13.3%	10.6%	21.0%	9.8%	1.03	1.36	8,635,579	9,887,397	4,229
Atlantia Spa	23.72	5.9%	7.2%	7.3%	6.1%	-2.1%	6.6%	19.30	24.79	2,307,310	1,822,385	19,588
Azimut Holding Spa	16.04	1.5%	-6.6%	-0.9%	23.6%	-17.1%	1.1%	12.43	22.49	1,937,956	1,612,969	2,298
Banca Mediolanum Spa	6.61	1.0%	-6.9%	-4.7%	10.6%	-4.2%	-3.3%	5.50	7.79	2,397,831	2,329,900	4,883
Banco Bpm Spa	2.65	2.6%	4.2%	9.3%	23.7%	-46.5%	15.6%	1.76	5.82	29,931,040	27,230,310	4,015
Bper Banca	4.72	0.8%	4.9%	-5.7%	44.1%	1.1%	-6.7%	2.51	5.82	6,679,292	6,440,608	2,272
Brembo Spa	67.75	4.3%	8.3%	25.2%	30.3%	55.1%	17.8%	43.10	67.75	197,097	158,449	4,525
Buzzi Unicem Spa	23.71	1.5%	1.3%	7.7%	32.4%	58.3%	5.3%	14.34	24.70	560,210	698,714	4,446
Davide Campari-Milano Spa	10.11	3.4%	4.5%	10.3%	5.6%	15.9%	8.8%	8.10	10.28	830,466	900,998	5,872
Cnh Industrial Nv	9.06	0.3%	2.8%	9.2%	43.2%	49.5%	9.6%	5.33	9.31	3,497,687	3,597,402	12,386
Enel Spa	4.21	0.7%	4.2%	4.7%	8.5%	7.1%	0.5%	3.54	4.25	35,932,570	36,784,300	42,802
Eni Spa	14.92	2.0%	5.7%	-0.9%	15.6%	9.6%	-3.6%	12.18	15.92	17,765,900	15,985,660	54,222
Exor Nv	48.01	4.0%	6.4%	16.2%	39.3%	58.0%	17.2%	28.90	48.01	386,946	417,796	11,570
Ferrari Nv	63.75	3.6%	3.7%	13.7%	53.4%	68.1%	15.3%	33.01	64.95	623,531	480,828	12,044
Fiat Chrysler Automobiles Nv	10.74	5.5%	0.9%	26.4%	88.4%	55.7%	23.9%	4.89	11.17	15,536,100	15,045,440	16,388
Fincobank Spa	6.25	5.0%	15.3%	14.4%	23.0%	-9.6%	17.3%	4.57	7.54	2,157,824	2,205,838	3,798
Assicurazioni Generali	14.60	3.0%	-1.7%	1.4%	32.7%	5.2%	3.4%	9.76	16.00	8,752,063	9,255,620	22,774
Intesa Sanpaolo	2.48	2.1%	14.4%	2.8%	23.2%	-1.5%	2.3%	1.52	2.62	150,193,700	128,759,200	41,565
Italgas Spa	3.95	2.0%	3.7%	9.8%	n.a.	n.a.	5.7%	3.10	4.28	2,864,805	2,184,572	3,198
Leonardo Spa	13.60	4.9%	15.0%	1.5%	31.5%	26.2%	1.9%	8.03	14.18	4,247,252	3,039,204	7,863
Luxottica Group Spa	51.05	1.0%	4.4%	0.0%	20.3%	4.8%	-0.1%	39.92	56.90	512,513	568,003	24,722
Mediaset Spa	3.94	-2.1%	-0.2%	11.1%	45.4%	5.3%	-4.1%	2.20	4.81	4,407,680	4,038,654	4,654
Mediobanca Spa	8.33	-0.9%	3.5%	7.2%	34.8%	24.6%	7.4%	4.60	9.09	4,851,019	5,131,007	7,272
Moncler Spa	20.24	3.5%	13.8%	23.0%	33.5%	38.1%	22.4%	13.43	20.24	1,025,888	1,234,298	5,065
Poste Italiane Spa	6.50	0.6%	7.3%	2.2%	6.9%	1.5%	3.0%	5.48	7.04	5,085,348	3,604,710	8,483
Prismian Spa	24.35	2.7%	1.2%	0.7%	11.4%	23.9%	-0.2%	17.87	25.50	1,120,854	1,178,618	5,277
Recordati Spa	31.90	3.5%	10.5%	19.3%	18.6%	46.4%	18.5%	21.27	31.92	405,341	492,949	6,671
Salpem Spa	0.40	0.1%	-12.5%	-17.3%	13.3%	8.2%	-24.4%	0.30	0.58	86,482,170	80,851,040	4,090
Salvatore Ferragamo Spa	27.68	-2.3%	5.8%	23.7%	34.2%	25.9%	23.4%	17.26	28.60	994,863	726,156	4,672
Snam Spa	3.93	1.7%	3.3%	4.2%	-0.9%	-8.0%	0.4%	3.41	4.60	14,539,180	11,428,280	13,751
Stmicroelectronics Nv	14.54	2.4%	9.3%	39.4%	112.1%	183.2%	34.6%	4.48	14.85	5,276,400	5,517,675	13,246
<b>Telecom Italia Spa</b>	<b>0.81</b>	<b>3.1%</b>	<b>3.8%</b>	<b>0.9%</b>	<b>11.0%</b>	<b>-19.6%</b>	<b>-2.7%</b>	<b>0.63</b>	<b>1.06</b>	<b>94,357,010</b>	<b>91,989,120</b>	<b>16,426</b>
Tenaris Sa	15.23	3.5%	-4.0%	-6.6%	29.9%	39.5%	-10.3%	10.06	17.44	3,880,157	2,655,471	17,980
Terna Spa	4.50	3.4%	3.0%	6.3%	0.2%	-7.8%	3.4%	3.83	5.12	6,583,927	7,654,749	9,045
Ubi Banca Spa	3.39	0.4%	10.9%	27.8%	56.3%	-10.9%	29.9%	1.90	4.02	15,957,600	14,412,720	3,317
Unicredit Spa	14.60	2.1%	13.2%	1.4%	48.0%	-22.3%	6.6%	8.53	19.91	20,657,950	29,676,790	32,492
Unipol Gruppo Finanziario Sp	3.85	1.8%	8.8%	14.7%	60.1%	4.8%	12.5%	1.91	3.92	3,313,825	3,786,625	2,764
Yoox Net-A-Porter Group	22.22	-3.0%	-4.2%	-16.8%	-18.2%	-12.1%	-17.5%	19.00	29.30	1,115,226	925,772	2,973

\*\* for FTSE MIB stocks, market cap here reported on overall shares outstanding