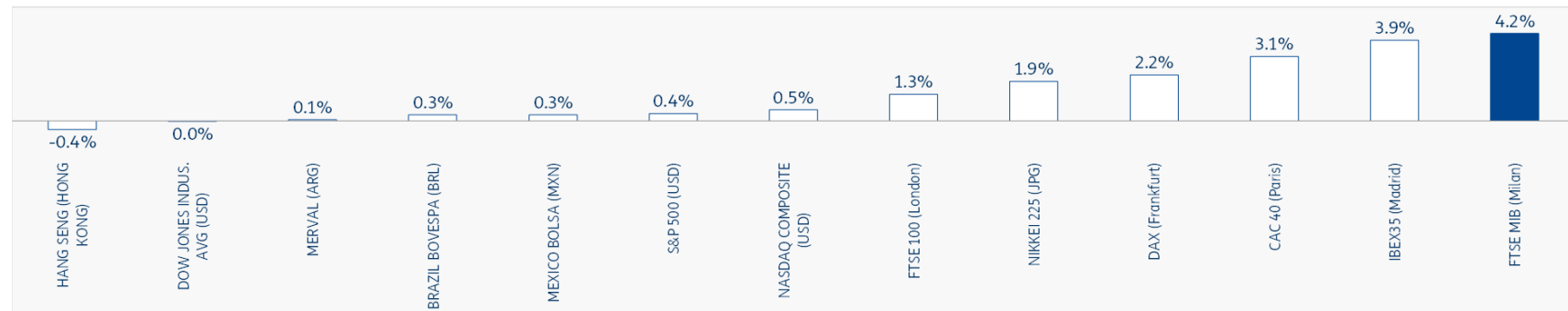


# **Weekly Stock Market Report for Telecom Italia Retail Shareholders**

**May 2<sup>nd</sup> – May 5<sup>th</sup>, 2017**

# Weekly Performance of Major Worldwide Market Stock Exchanges

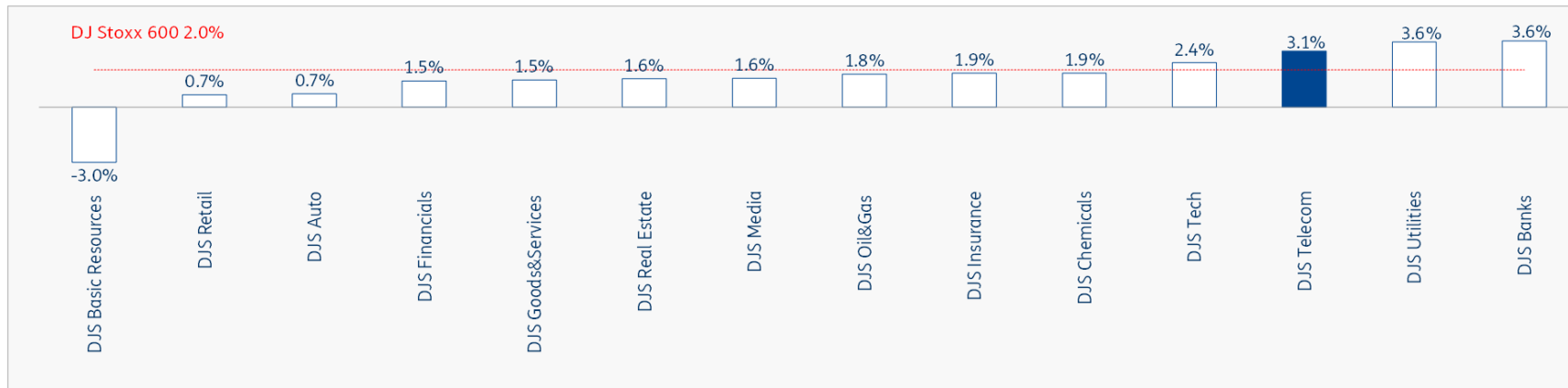


	Index Point as of 05-May-17	1 week***	1 month	Performance (Δ%)*				Last 52 weeks		Daily average volume **		Market Cap.
				3 months	6 months	1 year	from Jan. '17	Low Price	High Price	1 week	1 month	(mln. local cur.)
Europe												
FTSE MIB (Milan)	21,484	4.2%	6.1%	12.4%	31.7%	19.9%	11.7%	15,017	21,498	515,644,205	527,559,775	497,125
FTSE 100 (London)	7,297	1.3%	-0.5%	1.5%	9.0%	19.3%	2.2%	5,789	7,447	797,324,361	854,477,031	1,962,493
DAX (Frankfurt)	12,717	2.2%	4.1%	9.1%	24.0%	29.1%	10.8%	9,214	12,719	96,904,013	96,318,268	1,212,826
CAC 40 (Paris)	5,432	3.1%	6.7%	12.6%	24.1%	25.8%	11.7%	3,956	5,432	121,976,920	109,534,910	1,513,785
IBEX35 (Madrid)	11,135	3.9%	7.0%	17.7%	26.7%	28.1%	19.1%	7,580	11,135	507,891,130	460,881,364	686,742
America												
DOW JONES INDUS. AVG (USD)	20,941	0.0%	1.4%	4.3%	17.0%	18.6%	5.9%	17,063	21,169	84,133,600	79,118,995	5,968,957
S&P 500 (USD)	2,393	0.4%	1.7%	4.1%	14.7%	16.7%	6.9%	1,992	2,401	570,080,070	529,296,499	21,338,010
NASDAQ COMPOSITE (USD)	6,082	0.5%	3.7%	7.3%	20.5%	28.9%	13.0%	4,574	6,103	485,021,683	442,825,861	9,143,896
MEXICO BOLSA (MXN)	49,412	0.3%	0.4%	4.6%	5.8%	9.4%	8.3%	43,902	50,147	176,649,050	168,188,967	3,006,835
MERVAL (ARG)	21,041	0.1%	1.7%	9.6%	25.5%	57.6%	24.3%	12,351	21,315	20,426,609	25,208,595	20,985
BRAZIL BOVESPA (BRL)	65,601	0.3%	1.3%	1.0%	6.5%	27.0%	8.9%	48,067	69,488	346,884,582	323,294,348	2,006,804
Asia												
NIKKEI 225 (JPG)	19,446	1.9%	2.4%	2.8%	13.5%	20.4%	1.7%	14,864	19,668	1,202,286,541	1,224,033,088	345,356,352
HANG SENG (HONG KONG)	24,476	-0.4%	0.3%	5.8%	8.1%	19.7%	11.3%	19,595	24,774	1,678,098,458	1,726,916,753	15,516,526
Global Commodities												
Wti Crude Future Jun17	\$ 46.16	-6.2%	-9.9%	-16.8%	-2.7%	-2.8%	-18.6%	\$ 43.76	\$ 57.95			
Brent Crude Futr Jul17	\$ 48.98	-5.6%	-9.8%	-15.0%	-0.8%	n.a.	-16.4%	\$ 46.22	\$ 60.09			
Gold Spot \$/Oz	\$ 1,227.96	-3.1%	-1.4%	-0.2%	-4.2%	-3.8%	6.5%	\$ 1,121.03	\$ 1,375.45			
Silver Spot \$/Oz	\$ 16.31	-5.6%	-10.3%	-7.9%	-10.3%	-6.1%	2.6%	\$ 15.63	\$ 21.14			

\* performance calculated on closing price, \*\* n. of traded shares

Source: Bloomberg LP

## Weekly Performance of Major European Sectors



Index	Index Point as of 05-May-17	Performance (Δ%)*						Last 52 weeks		Daily average volume **		Market Cap. (mln. local cur.)
		4 Days	1 month	3 months	6 months	1 year	from Jan. '17	Low Price	High Price	1 week	1 month	
DJ Stoxx 600	394.54	2.0%	3.8%	8.4%	20.0%	18.5%	9.2%	307.81	394.54	2,412,174,699	2,487,217,353	10,364,680.00
<b>Sectors</b>												
DJS Telecom	303.46	3.1%	1.5%	7.5%	8.3%	-3.4%	3.8%	268.44	332.79	212,147,235	219,019,774	445,194.24
DJS Auto	582.92	0.7%	5.6%	5.7%	22.5%	23.6%	7.4%	403.04	583.35	43,139,692	42,083,884	343,646.23
DJS Banks	190.4	3.6%	7.9%	7.7%	30.3%	33.6%	11.8%	116.29	190.4	971,162,926	1,066,344,385	1,301,203.24
DJS Basic Resources	393.36	-3.0%	-7.5%	-7.2%	15.6%	42.3%	-0.8%	257.63	454.63	159,715,976	126,577,247	273,901.88
DJS Chemicals	947.79	1.9%	4.1%	9.2%	21.7%	23.3%	10.5%	708.16	947.79	21,489,796	16,764,081	477,516.23
DJS Oil&Gas	313.16	1.8%	-1.0%	0.1%	12.3%	15.3%	-2.9%	259.79	330.86	155,990,268	184,728,787	560,935.28
DJS Financials	485.25	1.5%	6.7%	13.0%	27.4%	22.9%	17.0%	342.84	485.28	31,476,726	33,590,890	210,371.60
DJS Goods&Services	528.97	1.5%	5.6%	11.8%	25.9%	26.8%	13.7%	381.62	528.97	157,872,312	182,420,973	1,155,034.88
DJS Insurance	283	1.9%	3.2%	4.9%	22.0%	17.5%	4.9%	203.67	283.04	92,914,529	116,768,012	565,521.37
DJS Media	291.55	1.6%	1.1%	5.9%	13.7%	3.2%	3.4%	249.39	293.65	72,936,380	62,389,940	242,799.14
DJS Tech	430.82	2.4%	4.3%	12.9%	29.8%	37.2%	17.1%	299.48	430.9	49,286,844	54,130,087	398,839.28
DJS Utilities	297.64	3.6%	2.2%	12.0%	9.6%	3.0%	7.5%	253.87	303.5	143,856,891	178,504,838	457,065.89
DJS Retail	323.32	0.7%	5.0%	5.0%	7.6%	6.0%	2.9%	273.13	323.38	166,357,852	145,051,259	374,091.62
DJS Real Estate	177.22	1.6%	3.9%	8.4%	11.1%	0.3%	5.1%	155.55	186.7	28,193,488	28,854,089	171,747.56

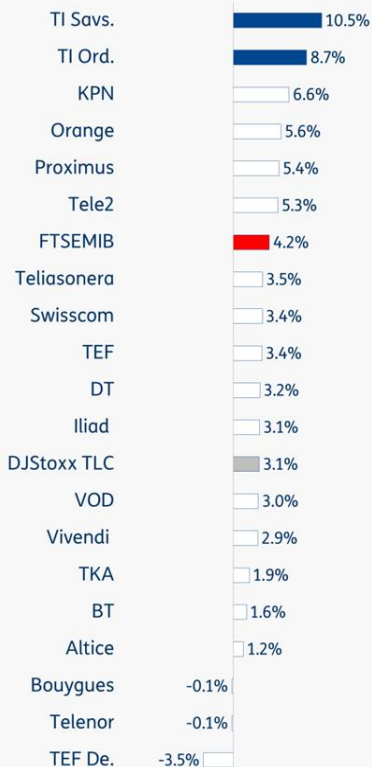
\* performance calculated on closing price. \*\* n. of traded shares.

Source: Bloomberg LP

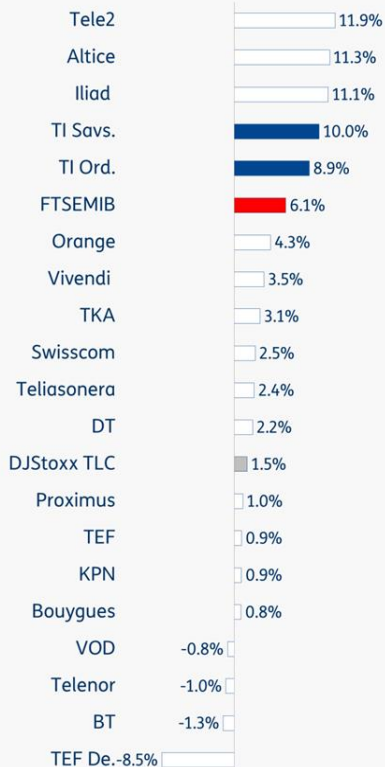
# Europe: Stock Performance of Main TLC Operators



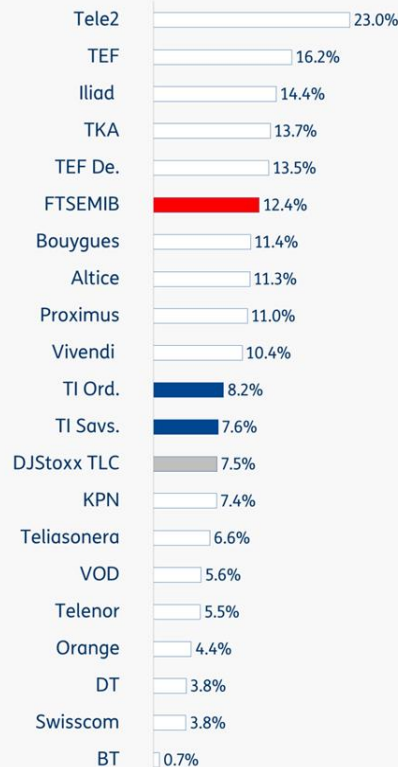
## Last 4 Day Performance



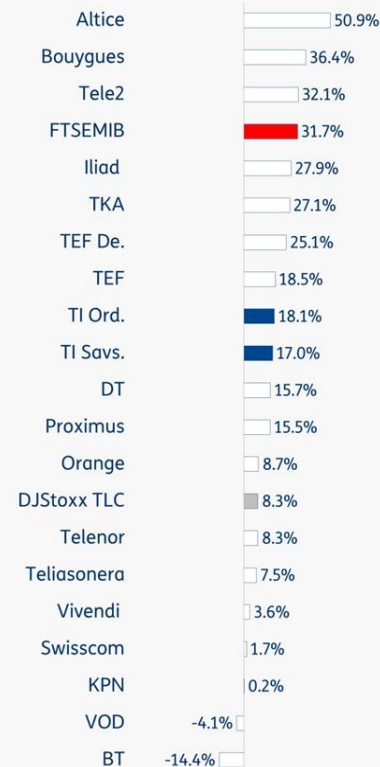
## Last Month Performance



## Last 3 Month Performance



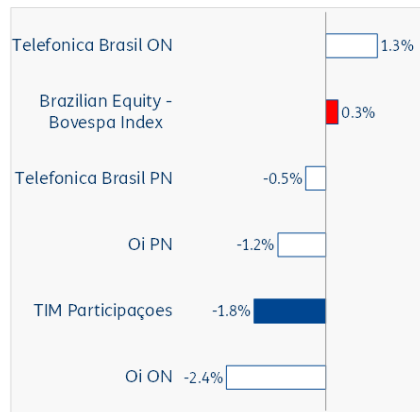
## Last 6 Month Performance



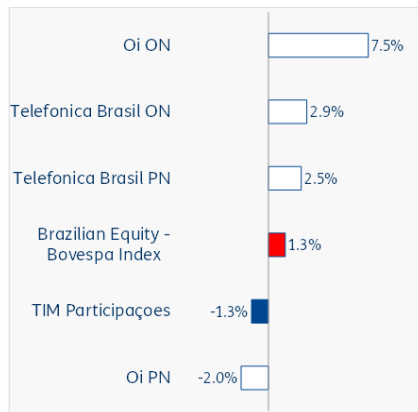
# Latam: Stock Performance of Main TLC Operators



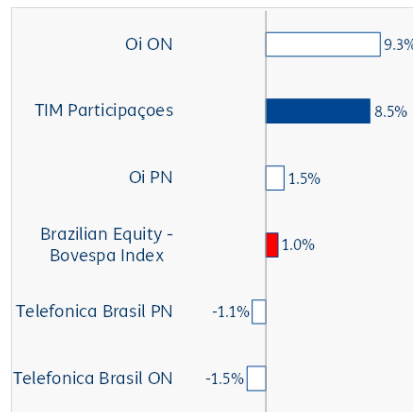
## Last 4 Day Performance



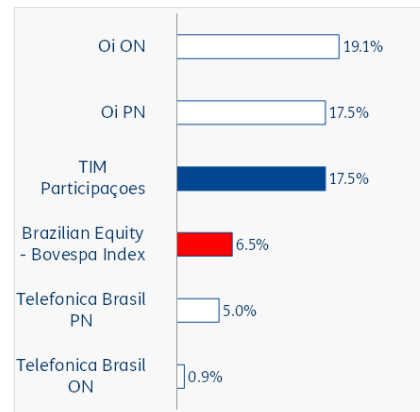
## Last Month Performance



## Last 3 Month Performance



## Last 6 Month Performance



CL Price 05-May-17	Performance (Δ%)*						Last 52 weeks		Daily average volume **		Market Cap. (mln)
	4 Days	1 month	3 months	6 months	1 year	from Jan. '17	Low Price	High Price	1 week	1 month	
R\$ 65,600.88	0.3%	1.3%	1.0%	6.5%	27.0%	8.9%	48,066.67	69,487.58	346,884,582	323,294,348	R\$ 2,006,804
R\$ 10.10	-1.8%	-1.3%	8.5%	17.5%	40.0%	28.7%	R\$ 6.27	R\$ 10.64	3,123,720	2,625,097	R\$ 24,452
R\$ 3.99	-2.4%	7.5%	9.3%	19.1%	386.6%	51.7%	R\$ 0.79	R\$ 5.91	422,800	1,753,420	R\$ 2,665
R\$ 3.36	-1.2%	-2.0%	1.5%	17.5%	220.0%	49.3%	R\$ 0.68	R\$ 5.27	1,682,400	4,538,544	R\$ 530
R\$ 37.48	1.3%	2.9%	-1.5%	0.9%	5.9%	3.0%	R\$ 32.36	R\$ 41.00	9,000	48,417	R\$ 21,425
R\$ 47.04	-0.5%	2.5%	-1.1%	5.0%	11.4%	6.8%	R\$ 39.64	R\$ 50.28	1,655,860	1,732,980	R\$ 52,654

\* performance calculated on closing price

\*\* n. of traded shares

# European Telecoms Sector: Credit Outlook

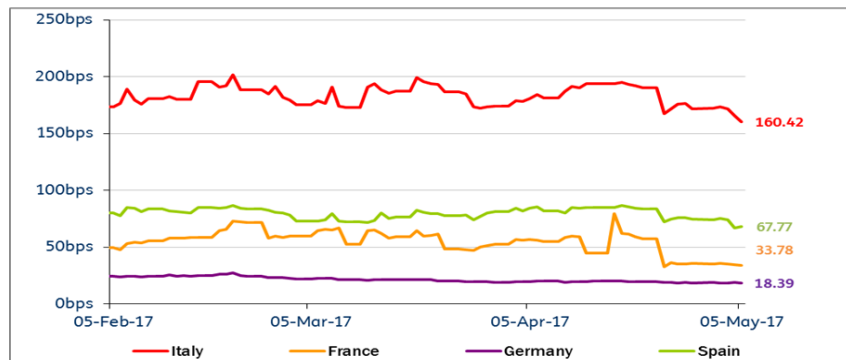
## Long-term Credit Ratings



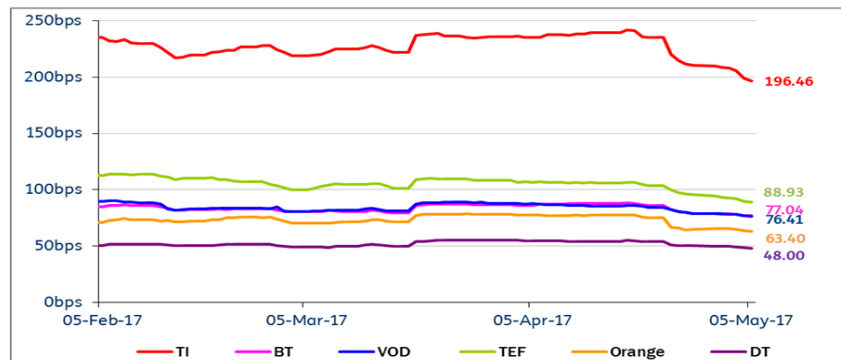
	Moody's		S&P		Fitch	
	rating	outlook	rating	outlook	rating	outlook
TELECOM ITALIA	Ba1	NEG	BB+	STABLE	BBB-	STABLE
ALTICE	n.a.	n.a.	B+	STABLE	n.a.	n.a.
BT GROUP	Baa2	POS	BBB+	STABLE	BBB+	STABLE
DEUTSCHE TELEKOM	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE
KPN	Baa3	STABLE	BBB-	STABLE	BBB	STABLE
ORANGE	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE
PROXIMUS	A1	STABLE	A	STABLE	n.a.	n.a.
SWISSCOM	A2	STABLE	A	STABLE	n.a.	n.a.
TELEFONICA	Baa3	STABLE	BBB	STABLE	BBB	STABLE
TELEKOM AUSTRIA	Baa2	STABLE	BBB	STABLE	n.a.	n.a.
TELENOR	A3	STABLE	A	STABLE	NR	n.a.
TELIA SONERA	Baa1	STABLE	A-	CW NEG	A-	STABLE
VODAFONE GROUP	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE
WIND TELECOMUNICAZIONI	B2	POS	BB-	STABLE	B+	STABLE

## 5 Years CDS levels

### Countries



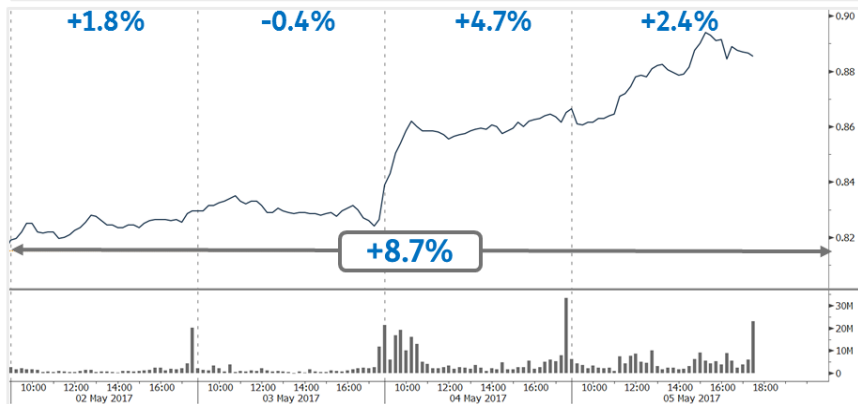
### TLC Operators



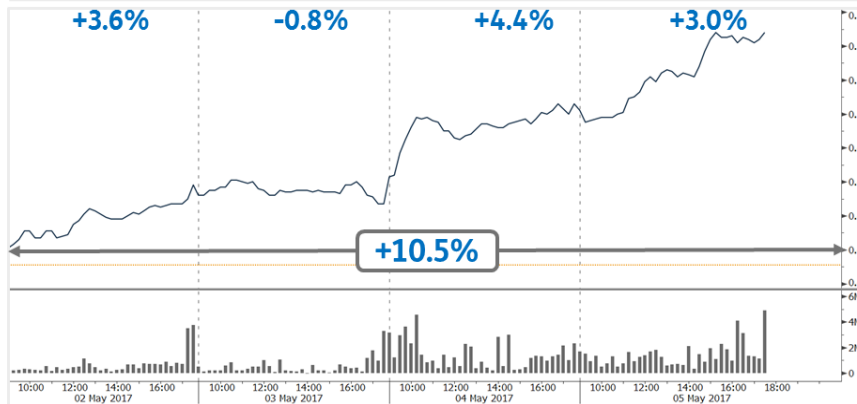
# Telecom Italia Group – Weekly Performance: Price (€) and Volumes (mln)



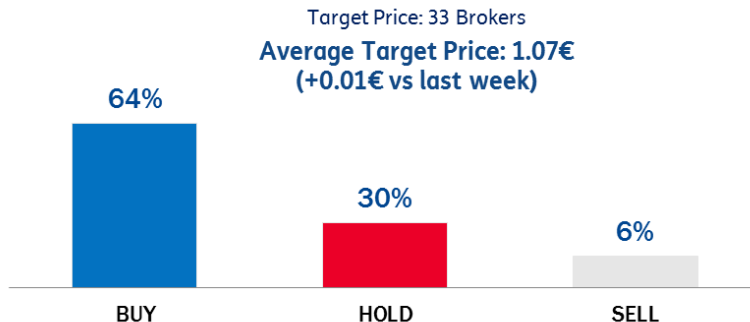
TI Ordinary Shares



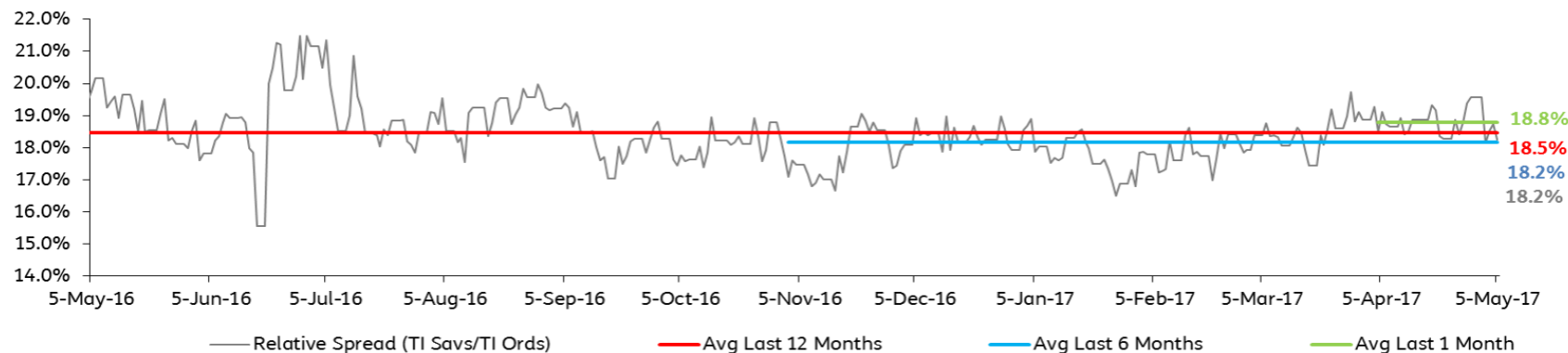
TI Saving Shares



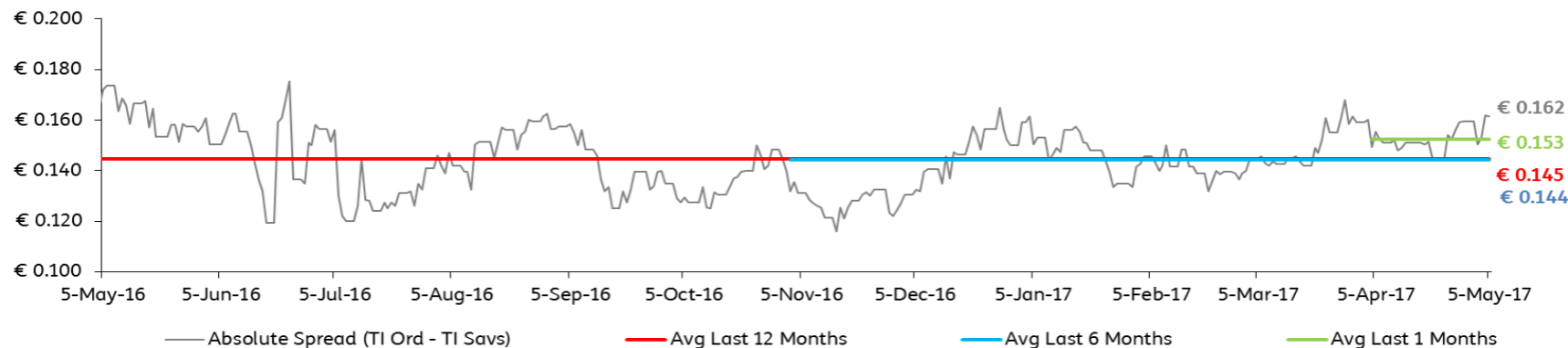
## Analysts' Recommendations on TI Ords



## Relative Spread (TI Savs / TI Ords): Evolution over the Last 12 Months



## Absolute Spread (TI Ords – TI Savs): Evolution over the Last 12 Months





# Performance Summary of Main European TLC Operators



	Country	CL Price (local currency) 05-May-17	Performance (Δ%)*						Last 52 weeks		Daily average volume **		Market Cap. (all in €mln)
			4 Days	1 month	3 months	6 months	1 year	from Jan. '17	Low Price	High Price	1 week	1 month	
EUROPEAN TLC OPERATORS													
Index													
DJStoxx Telecom	EU	303.46	3.1%	1.5%	7.5%	8.3%	-3.4%	3.8%	268.44	332.79	212,147,235	219,019,774	
FTSEMIB Index	IT	21,483.86	4.2%	6.1%	12.4%	31.7%	19.9%	11.7%	15,017.42	21,498.07	515,644,205	527,559,775	
TLC Operators													
Altice	NL	23.08	1.2%	11.3%	11.3%	50.9%	75.6%	22.6%	12.200	23.285	2,409,702	1,828,216	31,961
Bouygues	FR	38.54	-0.1%	0.8%	11.4%	36.4%	34.8%	13.2%	24.745	39.435	1,148,091	993,040	13,703
BT	GB	309.55	1.6%	-1.3%	0.7%	-14.4%	-31.4%	-15.6%	297.800	456.200	18,787,570	20,817,820	36,322
DT	DE	16.61	3.2%	2.2%	3.8%	15.7%	10.7%	1.6%	13.535	16.665	9,634,589	8,223,541	77,683
Freenet	DE	29.59	2.7%	-2.1%	6.1%	17.5%	12.0%	10.6%	22.200	30.590	601,769	501,923	3,789
Orange	FR	15.00	5.6%	4.3%	4.4%	8.7%	4.5%	3.9%	12.375	15.660	8,297,897	7,078,271	39,901
OTE	GR	9.56	7.1%	7.2%	11.2%	20.3%	13.3%	7.1%	7.410	9.710	691,081	496,520	4,686
Iliad	FR	229.85	3.1%	11.1%	14.4%	27.9%	18.9%	25.8%	166.700	229.950	125,888	119,680	13,545
Inmarsat	GB	761.00	-6.9%	-10.3%	23.4%	-0.8%	-11.8%	1.3%	594.500	895.000	2,223,569	2,453,017	4,062
KPN	NL	2.83	6.6%	0.9%	7.4%	0.2%	-8.8%	0.6%	2.510	3.307	23,730,270	15,700,890	12,085
Proximus	BE	29.60	5.4%	1.0%	11.0%	15.5%	5.8%	8.2%	25.130	29.725	697,667	583,331	10,006
Sunrise	CH	76.10	2.9%	4.8%	18.0%	23.1%	39.0%	18.8%	54.555	76.800	138,932	157,897	3,154
Swisscom	CH	448.90	3.4%	2.5%	3.8%	1.7%	-7.0%	-1.6%	426.800	489.800	223,033	182,879	21,418
Talk Talk	GB	191.60	-0.8%	-1.1%	19.0%	-5.3%	-26.6%	13.2%	145.200	280.000	1,298,385	1,875,240	2,157
TDC	DK	38.40	5.6%	7.0%	7.1%	7.8%	12.8%	5.9%	28.800	40.260	1,679,231	2,288,406	4,193
Tele2	SE	93.90	5.3%	11.9%	23.0%	32.1%	29.9%	28.5%	64.514	94.000	3,092,396	2,567,558	4,936
Telecom Italia Ord.	IT	0.886	8.7%	8.9%	8.2%	18.1%	1.7%	5.8%	0.627	0.895	93,320,860	81,383,190	13,462
Telecom Italia Sav.	IT	0.724	10.5%	10.0%	7.6%	17.0%	8.2%	5.4%	0.503	0.724	29,130,080	22,102,540	4,364
Telefonica	ES	10.50	3.4%	0.9%	16.2%	18.5%	13.9%	19.0%	7.451	10.630	19,792,340	20,011,350	52,897
Telefonica Deutschland	DE	4.30	-3.5%	-8.5%	13.5%	25.1%	-2.6%	5.5%	3.328	4.748	2,831,997	2,370,863	12,776
Telenor	NO	138.60	-0.1%	-1.0%	5.5%	8.3%	3.3%	7.4%	122.500	150.900	1,929,596	1,685,701	21,986
Telekom Austria (TKA)	AT	6.57	1.9%	3.1%	13.7%	27.1%	23.0%	17.1%	4.943	6.590	143,292	152,062	4,366
TeliaSonera	SE	37.35	3.5%	2.4%	6.6%	7.5%	0.4%	1.7%	33.930	41.300	10,818,720	11,472,260	16,719
Vivendi	FR	18.75	2.9%	3.5%	10.4%	3.6%	11.5%	3.8%	14.870	20.090	5,066,516	4,025,145	24,131
Vodafone Group	GB	204.95	3.0%	-0.8%	5.6%	-4.1%	-6.6%	2.6%	186.500	240.100	50,256,920	55,993,620	64,280
EUROPEAN TOWERS OPERATORS													
Inwit	IT	5.05	-0.6%	2.6%	15.2%	21.7%	13.5%	38.4%	3.692	5.125	411,436	375,645	3,030
EI Towers	IT	53.30	0.6%	0.3%	12.2%	34.3%	12.4%	12.0%	37.191	55.000	36,654	39,725	1,506
Rai Way	IT	4.80	-0.5%	-0.2%	27.6%	40.3%	7.3%	34.0%	2.878	4.916	201,832	191,578	1,305
Cellnex Telecom (Abertis)	ES	16.85	3.8%	9.9%	21.2%	18.7%	19.8%	20.3%	12.550	16.855	1,596,388	1,159,887	3,903

\* performance calculated on closing price

\*\* n. of traded shares

Source Bloomberg LP

## Performance Summary of FTSE MIB



Index	CL Price € 05-May-17	Performance (Δ%)*						Last 52 weeks		Daily average volume		Market** Cap. mil. Euro
		4 days	1 month	3 month	6 months	1 year	from Jan. '17	Low Price	High Price	1 week	1 month	
<b>FTSE MIB (Milan)</b>	<b>21,484</b>	<b>4.2%</b>	<b>6.1%</b>	<b>12.4%</b>	<b>31.7%</b>	<b>19.9%</b>	<b>11.7%</b>	<b>15,017</b>	<b>21,498</b>	<b>515,644,205</b>	<b>527,559,775</b>	<b>497,125</b>
FTSE Italia All-Share (Milan)	23,697	3.9%	6.0%	13.3%	32.1%	20.9%	13.2%	16,545	23,710	701,770,560	694,404,254	600,324
<b>Stocks FTSE MIB Index</b>												
A2A Spa	1.42	4.0%	5.0%	12.2%	20.9%	16.2%	15.4%	1.03	1.46	9,199,939	10,589,250	4,449
Atlantia Spa	24.34	4.6%	-0.7%	11.7%	14.1%	-0.2%	9.3%	19.30	24.60	3,017,959	2,955,183	20,100
Azimut Holding Spa	18.70	4.4%	9.5%	10.8%	34.6%	-5.7%	17.9%	12.43	21.60	1,868,148	1,534,027	2,679
Banca Mediolanum Spa	7.17	2.0%	4.0%	0.4%	19.1%	-0.5%	4.9%	5.50	7.79	1,136,717	1,400,501	5,297
Banco Bpm Spa	2.92	9.4%	7.5%	8.2%	26.9%	-25.0%	27.5%	1.76	4.19	22,458,750	25,846,840	4,427
Bper Banca	5.22	4.0%	14.8%	-5.3%	33.6%	15.5%	3.2%	2.51	5.82	4,824,917	5,477,623	2,512
Brembo Spa	74.60	3.4%	5.5%	20.1%	41.2%	59.8%	29.7%	45.24	74.65	161,850	187,288	4,982
Buzzi Unicem Spa	24.87	5.4%	6.4%	7.1%	40.4%	52.5%	10.5%	14.36	24.97	878,571	832,249	4,696
Davide Campari-Milano Spa	11.20	3.1%	4.1%	16.7%	28.3%	32.3%	20.6%	8.10	11.20	851,305	896,929	6,505
Cnh Industrial Nv	10.04	-0.9%	10.6%	16.3%	55.4%	58.6%	21.5%	5.59	10.46	4,555,758	3,575,870	13,665
Enel Spa	4.58	4.9%	4.4%	16.9%	19.9%	16.3%	9.3%	3.54	4.59	31,303,990	36,165,770	46,543
Eni Spa	14.59	2.2%	-3.7%	0.4%	15.9%	6.8%	-5.7%	12.18	15.92	14,790,100	14,613,830	53,023
Exor Nv	53.75	4.3%	12.1%	24.2%	51.5%	63.5%	31.2%	29.95	53.75	453,375	458,587	12,954
Ferrari Nv	74.75	8.3%	9.2%	22.5%	62.2%	97.5%	35.2%	33.01	75.35	716,021	669,088	14,122
Fiat Chrysler Automobiles Nv	10.28	-1.1%	7.0%	0.6%	67.7%	54.0%	18.6%	4.89	11.17	17,436,520	17,372,740	15,838
Fincobank Spa	6.79	4.0%	7.9%	21.4%	34.7%	2.6%	27.4%	4.57	6.86	2,048,814	2,354,170	4,126
Assicurazioni Generali	15.25	5.0%	5.2%	1.8%	37.8%	17.3%	8.0%	9.76	16.00	6,760,739	7,441,340	23,818
Intesa Sanpaolo	2.84	6.3%	13.0%	27.0%	41.7%	28.0%	17.1%	1.52	2.87	127,271,800	133,436,900	47,543
Italgas Spa	4.35	4.8%	7.3%	n.a.	n.a.	n.a.	16.3%	3.10	4.35	2,501,605	2,607,477	3,518
Leonardo Spa	15.34	6.3%	16.1%	23.1%	46.8%	43.5%	15.0%	8.03	15.60	2,766,744	2,448,697	8,869
Luxottica Group Spa	54.05	1.6%	6.2%	8.2%	15.5%	9.6%	5.8%	39.92	56.90	626,084	471,922	26,184
Mediaset Spa	3.70	-1.4%	-2.3%	-6.2%	53.0%	-4.3%	-9.9%	2.20	4.81	4,878,803	5,090,605	4,373
Mediobanca Spa	9.18	4.0%	11.2%	12.7%	44.3%	42.8%	18.4%	4.60	9.30	4,864,283	4,289,272	8,055
Moncler Spa	22.80	0.6%	6.5%	28.7%	52.9%	55.6%	37.9%	13.43	23.51	1,125,624	1,083,905	5,785
Poste Italiane Spa	6.38	1.4%	2.5%	4.8%	7.8%	-5.8%	1.2%	5.48	7.04	2,799,221	2,992,800	8,333
Prismian Spa	26.80	1.1%	4.1%	5.7%	25.7%	32.2%	9.8%	17.87	26.84	930,770	949,713	5,808
Recordati Spa	34.23	0.6%	5.3%	27.5%	36.0%	50.7%	27.2%	22.17	34.50	678,704	504,689	7,158
Saipem Spa	0.40	0.8%	-6.6%	-14.7%	7.8%	2.0%	-25.4%	0.34	0.58	79,225,760	89,944,720	4,033
Salvatore Ferragamo Spa	29.70	1.0%	7.0%	11.5%	37.9%	50.6%	32.4%	17.26	29.72	462,869	453,172	5,013
Snam Spa	4.23	4.1%	4.8%	15.7%	11.8%	-4.4%	8.0%	3.41	4.47	9,509,276	10,089,330	14,794
Stmicroelectronics Nv	15.04	1.3%	4.7%	13.2%	85.9%	208.1%	39.3%	4.61	15.34	6,533,241	4,925,118	13,703
<b>Telecom Italia Spa</b>	<b>0.89</b>	<b>8.7%</b>	<b>8.9%</b>	<b>8.2%</b>	<b>18.1%</b>	<b>1.7%</b>	<b>5.8%</b>	<b>0.63</b>	<b>0.89</b>	<b>93,320,860</b>	<b>81,383,190</b>	<b>17,826</b>
Tenaris Sa	14.11	-1.9%	-11.8%	-13.3%	9.6%	25.9%	-16.9%	10.99	17.44	4,687,042	3,481,184	16,657
Terna Spa	4.85	4.8%	3.7%	15.5%	14.8%	-1.9%	11.4%	3.83	5.05	6,637,546	6,174,107	9,748
Ubi Banca Spa	4.06	5.0%	17.7%	26.2%	75.9%	24.6%	55.4%	1.90	4.09	10,322,440	12,225,600	3,968
Unicredit Spa	16.22	8.6%	14.7%	23.7%	52.4%	6.1%	18.4%	8.53	16.48	22,274,080	21,418,970	36,116
Unipol Gruppo Finanziario Sp	4.26	4.2%	10.9%	20.0%	63.5%	17.5%	24.5%	1.91	4.29	3,666,893	2,944,795	3,059
Yoox Net-A-Porter Group	25.60	4.9%	17.1%	6.0%	2.0%	7.9%	-5.0%	19.00	29.30	1,016,339	850,537	3,426

\*\* for FTSE MIB stocks, market cap here reported on overall shares outstanding