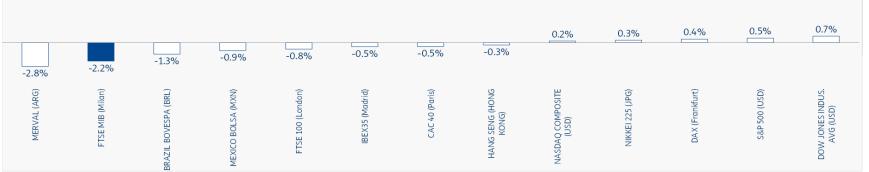


# Weekly Stock Market Report for Telecom Italia Retail Shareholders

February 20<sup>th</sup> – February 24<sup>th</sup>, 2017



### Weekly Performance of Major Worldwide Market Stock Exchanges



	Index Point as		Performance (Δ%)*					Last 5	2 weeks	Daily average volume **		Market	
	of	1	1	3	6	1	from	Low	High	1	1	Cap.	
	24-Feb-17	week	month	months	months	year	Jan. '17	Price	Price	week	month	(mln. local cur.)	
Europe													
FTSE MIB (Milan)	18,597	-2.2%	-4.6%	12.7%	10.1%	11.2%	-3.3%	15,017	19,811	479,109,984	557,259,941	415,282	
FTSE 100 (London)	7,244	-0.8%	1.3%	6.1%	6.0%	23.5%	1.4%	5,789	7,354	973,536,806	886,265,670	1,967,559	
DAX (Frankfurt)	11,804	0.4%	1.8%	10.4%	11.1%	28.8%	2.8%	9,125	12,031	78,705,026	86,611,824	1,135,847	
CAC 40 (Paris)	4,845	-0.5%	0.3%	6.7%	9.2%	16.6%	-0.4%	3,956	4,932	95,295,086	96,769,373	1,372,980	
IBEX35 (Madrid)	9,454	-0.5%	0.7%	9.2%	9.2%	18.0%	1.1%	7,580	9,624	286,828,931	407,267,757	590,431	
America													
DOW JONES INDUS. AVG (USD)	20,773	0.7%	4.3%	8.9%	12.4%	26.0%	5.1%	16,166	20,841	94,325,315	89,530,939	5,916,163	
S&P 500 (USD)	2,359	0.5%	3.5%	7.0%	8.5%	22.3%	5.4%	1,891	2,368	565,212,269	557,897,581	21,079,884	
NASDAQ COMPOSITE (USD)	5,826	0.2%	4.0%	8.3%	11.6%	28.2%	8.2%	4,426	5,868	452,895,757	429,510,190	8,807,574	
MEXICO BOLSA (MXN)	46,737	-0.9%	-2.9%	3.2%	-2.1%	8.2%	2.4%	42,365	48,956	159,720,830	192,604,921	2,897,751	
MERVAL (ARG)	19,144	-2.8%	-1.2%	10.1%	21.0%	51.6%	13.1%	11,776	20,235	24,637,940	24,645,246	19,537	
BRAZIL BOVESPA (BRL)	66,844	-1.3%	1.5%	8.9%	15.8%	58.8%	11.0%	41,211	69,488	316,761,962	319,118,903	2,110,792	
Asia													
NIKKEI 225 (JPG)	19,284	0.3%	-0.9%	4.9%	17.9%	19.1%	0.9%	14,864	19,615	1,292,006,605	1,285,907,829	348,103,328	
HANG SENG (HONG KONG)	23,966	-0.3%	2.6%	5.5%	4.6%	23.8%	8.9%	19,054	24,364	1,927,733,094	1,785,718,948	15,091,328	
					'								
Global Commodities													
Wti Crude Future Apr17	\$ 54.11	0.5%	1.0%	7.3%	8.0%	n.a	-2.8%	\$ 40.97	\$ 56.92				
Brent Crude Futr Apr17	\$ 56.19	0.8%	1.1%	9.6%	9.7%	n.a.	-2.1%	\$ 40.61	\$ 59.02				
Gold Spot \$/Oz	\$ 1,257.48	1.5%	3.7%	6.2%	-5.3%	1.6%	9.1%	\$ 1,121.03	\$ 1,375.45				

20.3%

15.8%

\$14.62

Silver Spot \$/Oz
\*performance calculated on closing price, \*\* n. of traded shares

\$ 21.14 Source: Bloomberg LP



7.0%

1.9%

\$18.40

-1.0%

12.6%

### Weekly Performance of Major European Sectors



				0.20/	0.20/	0.0%	0.0%	0.3%	0.5%	0.6%	1.0%		
-3.2%	-2.7%	-1.4%	-0.9%	-0.2%	-0.2%	0.0%							
DJS Banks	DJS Basic Resources	DJS Chemicals	DJS Retail	DJS Financials	DJS Media	DJS Auto	DJS Insurance	DJS Goods&Services	DJS Oil&Gas	DJS Real Estate	DJS Utilities	DJS Tech	DJS Telecom

	Index Point as			Performance (Δ%)*				Last 52	2 weeks	Daily avera	Market	
	of	1	1	3	6	1	from	Low	High	1	1	Cap.
	24-Feb-17	week	month	months	months	year	Jan. '17	Price	Price	week	month	(mln. local cur.)
Index												
DJ Stoxx 600	370.01	-0.1%	2.2%	8.2%	7.3%	15.5%	2.4%	307.81	375.43	2,533,975,603	2,643,399,526	9,764,083.00
Sectors												
DJS Telecom	294.91	2.9%	3.3%	7.0%	-1.8%	-5.3%	0.9%	268.44	336.65	267,770,976	278,751,041	420,114.06
DJS Auto	553.85	0.0%	-1.5%	10.7%	14.1%	23.8%	2.0%	403.04	573.59	31,606,306	43,069,914	333,938.50
DJS Banks	169.65	-3.2%	-2.4%	6.8%	21.6%	23.2%	-0.4%	116.29	182	965,184,678	985,862,153	1,147,275.88
DJS Basic Resources	431.3	-2.7%	-2.8%	8.3%	35.9%	84.0%	8.8%	232.36	454.63	120,912,715	130,680,377	315,190.22
DJS Chemicals	869.89	-1.4%	0.1%	8.4%	6.8%	20.8%	1.5%	708.16	893	15,478,713	16,022,321	449,020.44
DJS Oil&Gas	308.15	0.5%	-2.7%	5.3%	8.7%	27.1%	-4.4%	240.37	330.86	161,207,146	168,755,784	558,835.31
DJS Financials	436.75	-0.2%	3.0%	6.7%	8.7%	16.4%	5.3%	342.84	444.04	28,545,352	32,369,674	175,673.64
DJS Goods&Services	480.43	0.3%	1.8%	7.8%	7.2%	23.3%	3.3%	381.62	489.32	192,772,086	193,850,375	1,093,238.75
DJS Insurance	270.09	0.0%	2.1%	5.3%	17.4%	16.6%	0.2%	203.67	276.03	112,135,962	117,477,521	549,969.56
DJS Media	281.17	-0.2%	1.6%	7.5%	0.2%	1.0%	-0.3%	249.39	300.14	61,967,397	65,641,773	251,552.84
DJS Tech	395.27	1.4%	7.0%	13.0%	9.9%	25.2%	7.4%	299.48	400.46	57,557,265	55,144,008	368,263.19
DJS Utilities	276.63	1.0%	2.3%	7.6%	-3.8%	1.2%	-0.1%	253.87	303.5	160,727,211	172,789,716	420,641.94
DJS Retail	305.94	-0.9%	0.3%	-1.0%	-1.6%	0.5%	-2.6%	273.13	330.3	109,008,184	137,180,845	352,996.59
DJS Real Estate	171.03	0.6%	6.2%	7.3%	-5.6%	5.4%	1.4%	155.55	186.7	32,553,595	32,711,969	170,177.33

\* performance calculated on closing price. \*\* n. of traded shares.

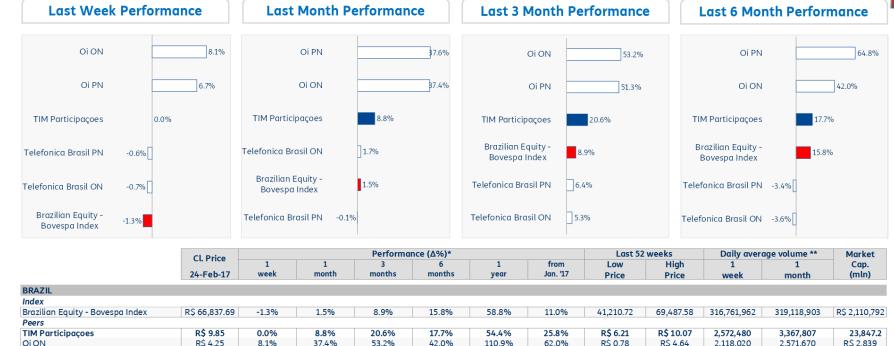
**TIM** 

Source: Bloomberg LP

### Europe: Stock Performance of Main TLC Operators



### Latam: Stock Performance of Main TLC Operators



64.8%

-3.6%

-3 4%

107.7%

19.9%

28.8%

56.0%

3.8%

5.0%

R\$ 0.68

R\$ 31.00

R\$ 35.57

R\$ 3.75

R\$ 41.00

R\$ 50.28

2.902.320

15,740

1.879.520

7,454,887

24,480

1.592.210

Telefonica Brasil ON

Oi PN

R\$ 3.51

R\$ 37.78

6.7%

-0.7%

-0.6%



37.6%

1.7%

-0.1%

51.3%

5.3%

6 4%

R\$ 554 R\$ 21,597

R\$ 51.770

Telefonica Brasil PN

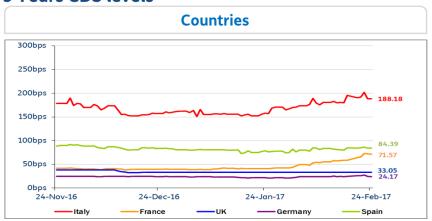
\* performance calculated on closing price

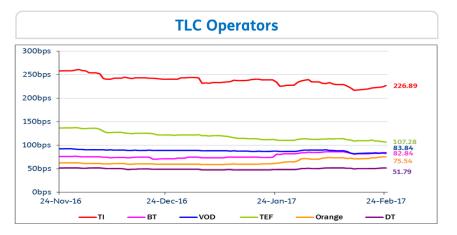
R\$ 46.25

European Telecoms Sector: Credit Outlook Long-term Credit Ratings

	Moo	dy's	S	&P	Fitch		
	rating	outlook	rating	outlook	rating	outlook	
TELECOM ITALIA	Ba1	NEG	BB+	STABLE	BBB-	STABLE	
ALTICE	n.a.	n.a.	B+	STABLE	n.a.	n.a.	
BT GROUP	Baa2	POS	BBB+	STABLE	BBB+	STABLE	
DEUTSCHE TELEKOM	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE	
KPN	Baa3	STABLE	BBB-	STABLE	BBB	STABLE	
ORANGE	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE	
PROXIMUS	A1	STABLE	Α	STABLE	n.a.	n.a.	
SWISSCOM	A2	STABLE	Α	STABLE	n.a.	n.a.	
TELEFONICA	Baa3	STABLE	BBB	STABLE	BBB	STABLE	
TELEKOM AUSTRIA	Baa2	STABLE	BBB	STABLE	n.a.	n.a.	
TELENOR	A3	STABLE	Α	STABLE	NR	n.a.	
TELIASONERA	Baa1	STABLE	A-*	CW NEG	A-	STABLE	
VODAFONE GROUP	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE	
WIND TELECOMUNICAZIONI	B2	POS	BB-	STABLE	B+	STABLE	
OI GROUP	WR*	WR*	D	WR*	С	WR*	

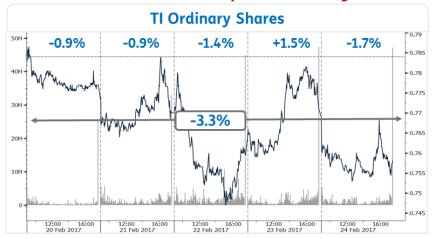
#### **5 Years CDS levels**

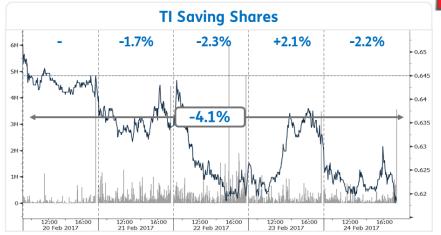


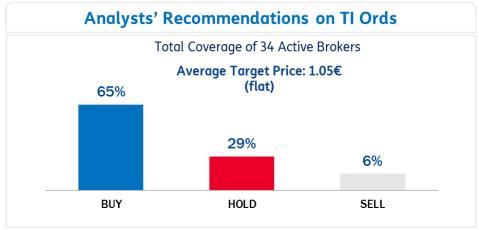




### Telecom Italia Group – Weekly Performance: Price (€) and Volumes (mln)



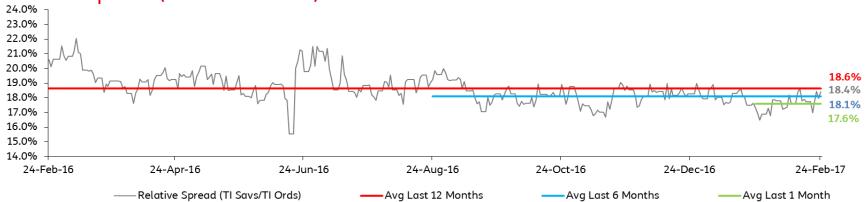




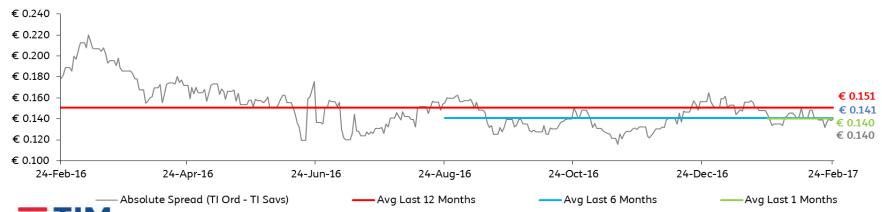


# TI ÖN

### Relative Spread (TI Savs /TI Ords): Evolution over the Last 12 Months



### Absolute Spread (TI Ords – TI Savs): Evolution over the Last 12 Months





# TI ÖN

## Performance Summary of Main European TLC Operators

		CL Price			Performa	nce (Δ%)*			Last 5	2 weeks	Daily averag	je volume **	Market
	Country	(local currency)	1	1	3	6	1	from	Low	High	1	1	Cap.
		24-Feb-17	week	month	months	months	year	Jan. '17	Price	Price	week	month	(all in €mln)
EUROPEAN TLC OPERATOR	RS												
Index													
DJStoxx Telecom	EU	294.91	2.9%	3.3%	7.0%	-1.8%	-5.3%	0.9%	268.44	336.65	267,770,976	278,751,041	
FTSEMIB Index	IT	18,596.66	-2.2%	-4.6%	12.7%	10.1%	11.2%	-3.3%	15,017.42	19,810.77	479,109,984	557,259,941	
TLC Operators													_
Altice	NL	19.94	-2.0%	1.5%	24.0%	41.0%	60.5%	5.9%	12.200	21.235	1,099,198	1,584,348	24,707
Bouygues	FR	35.70	1.9%	2.1%	10.2%	27.3%	3.0%	4.9%	24.745	37.300	809,145	772,348	12,671
BT	GB	332.90	5.3%	9.9%	-7.0%	-15.9%	-27.4%	-9.3%	297.800	496.850	29,712,170	36,279,980	39,094
DT	DE	16.43	3.6%	1.5%	11.7%	9.0%	9.4%	0.5%	13.535	16.665	8,906,085	8,283,709	76,842
Freenet	DE	28.21	2.1%	1.6%	15.3%	10.4%	6.7%	5.4%	22.200	28.610	351,182	379,308	3,612
Orange	FR	14.42	0.2%	-1.4%	5.2%	6.6%	-7.3%	-0.1%	12.375	16.630	6,468,284	5,476,181	38,358
OTE	GR	8.52	1.4%	-4.4%	0.5%	-0.7%	23.5%	-4.6%	6.750	9.710	579,431	439,819	4,176
Iliad	FR	196.40	0.7%	0.6%	10.5%	14.9%	-9.7%	7.5%	166.700	238.100	102,456	124,052	11,562
Inmarsat	GB	702.00	14.1%	10.3%	-2.8%	-13.4%	-27.4%	-6.6%	594.500	1,024.000	3,085,540	3,451,256	3,742
KPN	NL	2.69	3.6%	-0.7%	0.3%	-8.6%	-10.9%	-4.3%	2.510	3.378	13,162,840	14,589,980	11,504
Proximus	BE	28.38	3.2%	4.8%	7.2%	3.1%	-5.6%	3.7%	25.130	31.215	535,373	587,646	9,591
Sunrise	CH	70.95	2.5%	6.2%	12.5%	11.7%	31.0%	5.9%	53.692	71.450	148,425	162,894	3,000
Swisscom	CH	449.60	0.4%	2.8%	3.9%	-4.0%	-4.6%	-1.4%	426.800	528.500	168,645	177,025	21,885
Talk Talk	GB	172.60	6.4%	8.8%	11.1%	-21.4%	-20.8%	2.0%	145.200	280.000	2,024,379	2,843,211	1,945
TDC	DK	37.87	0.9%	-0.7%	8.0%	1.4%	31.1%	4.4%	28.690	40.260	2,490,156	3,232,366	4,136
Tele2	SE	81.20	2.1%	11.7%	15.6%	17.9%	22.8%	11.2%	64.514	81.700	2,395,813	2,599,401	4,357
Telecom Italia Ord.	IT	0.758	-3.3%	-8.8%	7.5%	-6.2%	-12.6%	-9.4%	0.627	1.058	106,068,600	90,935,380	11,524
Telecom Italia Sav.	IT	0.619	-4.1%	-10.0%	8.0%	-5.2%	-6.3%	-10.0%	0.503	0.818	19,704,880	18,336,230	3,728
Telefonica	ES	9.61	3.1%	5.7%	21.4%	8.3%	7.2%	9.0%	7.451	10.345	19,626,100	18,068,320	48,413
Telefonica Deutschland	DE	4.11	4.1%	-1.2%	14.6%	11.4%	-5.6%	1.0%	3.328	4.863	3,682,757	2,361,062	12,225
Telenor	NO	136.40	3.0%	4.9%	9.5%	-6.5%	8.5%	5.7%	122.500	150.900	1,897,485	1,810,762	23,207
Telekom Austria (TKA)	AT	5.94	3.3%	6.6%	13.1%	16.6%	16.6%	5.9%	4.943	5.978	140,553	148,457	3,948
Teliasonera	SE	36.13	2.1%	0.4%	4.2%	-6.0%	-5.8%	-1.6%	33.930	43.430	10,688,830	11,462,450	16,422
Vivendi	FR	16.32	-3.8%	-8.8%	-8.2%	-7.6%	-9.5%	-9.6%	14.870	20.090	3,399,760	3,307,800	21,005
Vodafone Group	GB	202.85	2.4%	1.8%	1.7%	-13.1%	-3.8%	1.5%	186.500	240.100	55,676,920	75,761,890	63,667
<b>EUROPEAN TOWERS OPER</b>	ATORS												
Inwit	IT	4.31	-1.6%	-1.8%	6.8%	-2.2%	-4.3%	18.0%	3.692	4.790	323,468	393,277	2,585
El Towers	IT	48.50	-1.0%	-0.6%	22.4%	11.0%	3.2%	1.9%	37.191	50.242	42,980	64,176	1,371
Rai Way	IT	4.21	-2.0%	6.9%	38.9%	9.3%	-10.8%	17.6%	2.878	4.800	91,651	157,988	1,145
Cellnex Telecom (Abertis)	ES	14.30	-0.2%	6.3%	8.2%	-6.8%	-2.4%	2.1%	12.550	16.410	1,245,403	1,138,029	3,313

erformance calculated on closing price \*\* n. of traded share



Source: Bloomberg LP

### TI ahmaya ON

# Performance Summary of FTSE MIB

	Cl. Price €								2 weeks	Daily avera	ige volume	Market**	
		1	1	3	6	1	from	Low	High	1	1	Cap.	
landar.	24-Feb-17	week	month	month	months	year	Jan. '17	Price	Price	week	month	mil. Euro	
Index FTSE MIB (Milan)	18,597	-2.2%	-4.6%	12.7%	10.1%	11.2%	-3.3%	15,017	19,811	479,109,984	557,259,941	415,282	
FTSE Italia All-Share (Milan)	20,386	-2.2% -2.2%	-4.6% -4.4%	12.7%	10.1%	11.2%	-3.3% -2.6%	16,545	21,585	588,255,686	718.514.941	512,421	
Stocks FTSE MIB Index	20,300	-2.270	74.470	12./ 70	10.070	11.370	-2.070	10,545	21,505	000,2رد2,000	/10,314,341	312,421	
A2A Spa	1.28	0.0%	-1.5%	15.7%	5.5%	24.4%	3.7%	1.01	1.32	7,207,418	10.159,340	3,994	
AZA Spa Atlantia Spa	21.69	-2.0%	-1.5% -1.9%	15.7%	-6.7%	-3.6%	-2.6%	1.01	24.79	1,479,451	1,859,594	3,994 17,911	
Azimut Holding Spa	15.80	-8.0%	-8.9%	11.3%	12.3%	-5.6%	-0.4%	12.43	22.49	2,144,196	1,485,589	2,263	
Banca Mediolanum Spa	6.17	-13.0%	-16.9%	4.2%	-3.3%	-0.1%	-9.7%	5.50	7.79	4,677,769	2,010,363	4,561	
Banco Bpm Spa	2.16	-15.0%	-25.1%	16.5%	-4.2%	-60.3%	-5.7%	1.76	6.35	28,031,350	28,362,480	3,276	
Bper Banca	4.14	-8.0%	-26.4%	9.4%	18.2%	-9.8%	-18.2%	2.51	5.82	5,202,608	5,577,578	1,993	
Brembo Spa	62.65	0.2%	2.5%	16.4%	21.9%	71.4%	9.0%	35.88	64.95	137,595	130,416	4,184	
Buzzi Unicem Spa	22.74	-2.8%	-4.3%	11.5%	18.3%	72.7%	1.0%	13.05	24.70	633,940	712,431	4,264	
Davide Campari-Milano Spa	9.64	-0.4%	2.0%	8.0%	-1.1%	34.6%	3.8%	7.12	10.28	843,419	963,102	5,599	
Cnh Industrial Nv	8.65	-1.8%	-1.4%	6.3%	27.8%	55.3%	4.7%	5.33	9.09	3,432,601	3,903,042	11,845	
Enel Spa	4.00	-1.0%	-1.9%	7.3%	1.5%	13.0%	-4.5%	3.52	4.24	33,729,740	39,914,740	40,667	
Eni Spa	14.30	1.3%	-6.8%	12.2%	5.8%	21.4%	-7.6%	11.68	15.92	15,055,320	13,842,310	51,969	
Exor Nv	43.92	-2.7%	0.8%	11.5%	20.4%	56.9%	7.2%	27.60	46.48	397,142	486,338	10,585	
Ferrari Nv	61.20	-0.4%	5.4%	17.5%	42.2%	77.9%	10.7%	33.01	63.20	380,270	510,035	11,868	
Fiat Chrysler Automobiles Nv	10.15	-4.6%	0.3%	38.6%	65.2%	84.9%	17.1%	4.89	11.17	11,866,290	21,542,440	15,558	
Finecobank Spa	5.36	-1.1%	-3.6%	13.2%	-2.5%	-20.6%	0.6%	4.57	7.54	1,884,281	2,125,950	3,257	
Assicurazioni Generali	14.10	-5.1%	-8.6%	25.3%	21.1%	17.7%	-0.1%	9.76	16.00	8,190,413	13,406,700	21,994	
Intesa Sanpaolo	2.08	-4.3%	-9.4%	1.8%	3.9%	-8.1%	-14.4%	1.52	2.79	95,318,540	122,178,200	34,785	
Italgas Spa	3.75	-1.6%	-0.2%	14.0%	n.a.	n.a.	0.3%	3.10	4.28	2,152,092	2,565,819	3,034	
Leonardo Spa	12.25	3.6%	-4.1%	1.2%	17.8%	34.2%	-8.2%	8.03	13.76	1,950,266	2,377,144	7,082	
Luxottica Group Spa	49.36	1.0%	-1.5%	1.7%	12.7%	-4.3%	-3.4%	39.92	56.90	555,780	1,000,911	23,903	
Mediaset Spa	3.84	-2.7%	-9.0%	66.8%	31.3%	28.4%	-6.5%	2.20	4.81	4,497,919	5.904.159	4,538	
Mediobanca Spa	7.45	-2.7% -7.5%	-12.6%	18.5%	14.4%	24.2%	-4.0%	4.60	9.09	4,508,054	5,969,374	6,500	
Moncler Spa	17.70	-7.5%	-12.6%	17.9%	13.5%	33.5%	7.1%	13.22	18.40	587,853	875,558	4,429	
Poste Italiane Spa	5.94	-0.5%	-1.8%	5.5%	-5.4%	0.5%	-5.8%	5.48	7.04	2,768,148	2,734,866	7,758	
Poste Italiane Spa Prysmian Spa	24.00	-1.9% -0.2%	-2.5%	8.3%	-5.4% 8.7%	35.5%	-5.8%	17.37	25.50	1,244,294	1,042,734	7,758 5,201	
Recordati Spa	29.50	2.2%	8.3%	16.3%	7.1%	39.9%	9.6%	20.66	29.75	494,909	442,259	6,169	
Saipem Spa	0.42	-9.0%	-15.5%	2.2%	1.6%	20.2%	-21.4%	0.30	0.58	58,262,700	77,517,630	4,254	
Salvatore Ferragamo Spa	26.48	1.2%	3.8%	34.3%	26.4%	35.3%	18.1%	17.26	27.08	480,744	763,206	4,470	
Snam Spa	3.73	-2.0%	0.2%	7.9%	-9.6%	-7.6%	-4.8%	3.41	4.60	9,126,372	10,982,170	13,050	
Stmicroelectronics Nv	14.16	6.5%	28.3%	51.4%	107.9%	181.8%	31.1%	4.48	14.68	5,479,028	5,635,139	12,900	
Telecom Italia Spa	0.76	-3.3%	-8.8%	7.5%	-6.2%	-12.6%	-9.4%	0.63	1.06	106,068,600	90,935,380	15,252	
Tenaris Sa	15.53	-2.1%	-7.4%	5.9%	22.0%	73.0%	-8.5%	8.60	17.44	2,481,824	2,247,854	18,334	
Terna Spa	4.37	0.0%	1.6%	12.6%	-6.6%	-6.7%	0.4%	3.83	5.12	9,521,617	7,567,689	8,784	
Ubi Banca Spa	2.83	-7.4%	-20.4%	36.9%	17.3%	-16.5%	8.5%	1.90	4.23	10,693,260	17,407,420	2,769	
Unicredit Spa	12.16	-5.7%	-10.0%	22.1%	7.5%	-25.9%	-11.2%	8.53	20.72	25,144,830	28,192,670	27,026	
Unipol Gruppo Finanziario Sp	3.46	-2.4%	-6.1%	25.2%	42.9%	11.1%	0.9%	1.91	3.92	4,091,034	3,985,707	2,480	
Yoox Net-A-Porter Group	22.00	-5.1%	-14.5%	-11.6%	-21.5%	-13.1%	-18.3%	19.00	29.30	706,790	900,984	2,944	

<sup>\*\*</sup> for FTSE MIB stocks, market cap here reported on overall shares oustanding

