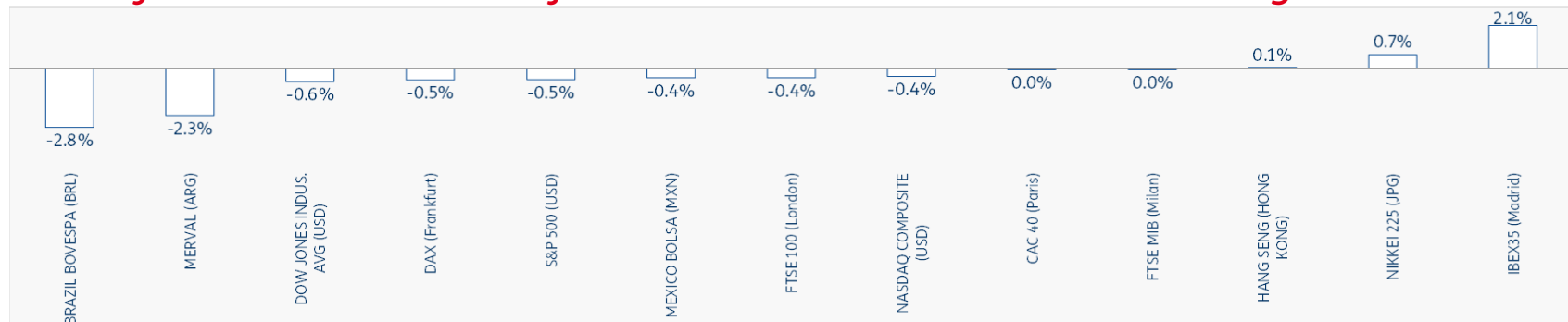


# **Weekly Stock Market Report for Telecom Italia Retail Shareholders**

**March 6<sup>th</sup> – March 10<sup>th</sup>, 2017**

# Weekly Performance of Major Worldwide Market Stock Exchanges

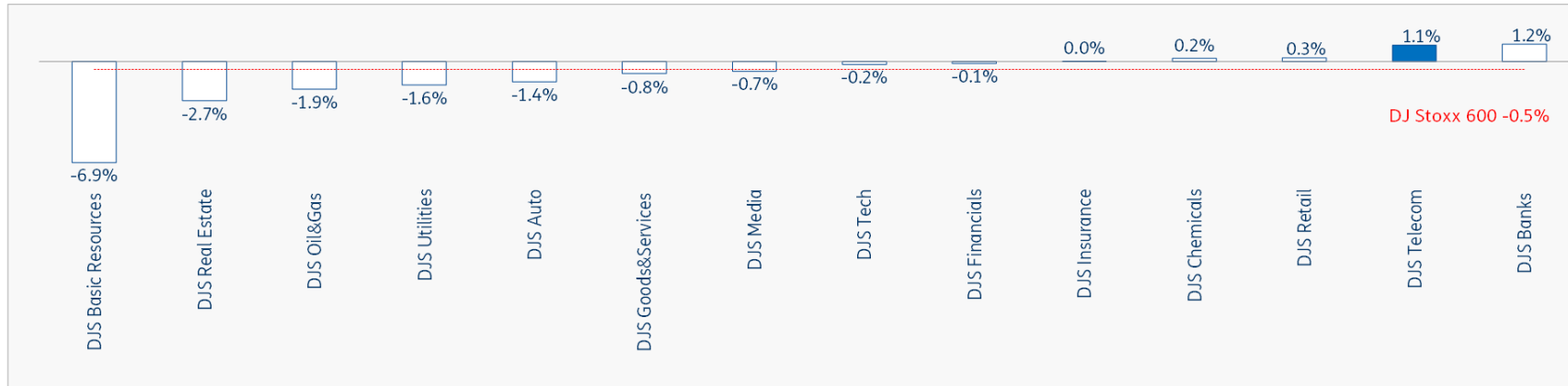


	Index Point as of 10-Mar-17	1 week	1 month	Performance (Δ%)*				Last 52 weeks		Daily average volume **		Market Cap.
				3 months	6 months	1 year	from Jan. '17	Low Price	High Price	1 week	1 month	(mln. local cur.)
Europe												
FTSE MIB (Milan)	19,658	0.0%	4.2%	7.5%	14.6%	8.5%	2.2%	15,017	19,811	518,953,043	539,183,219	460,329
FTSE 100 (London)	7,343	-0.4%	1.2%	5.6%	8.4%	21.6%	2.8%	5,789	7,395	941,583,846	914,033,952	1,976,879
DAX (Frankfurt)	11,963	-0.5%	2.5%	6.8%	13.1%	26.0%	4.2%	9,214	12,083	97,308,242	87,200,443	1,137,064
CAC 40 (Paris)	4,993	0.0%	3.4%	4.8%	11.2%	14.8%	2.7%	3,956	5,022	97,435,893	98,822,621	1,398,837
IBEX35 (Madrid)	10,006	2.1%	6.7%	9.1%	10.9%	14.1%	7.0%	7,580	10,091	322,860,861	359,038,788	618,277
America												
DOW JONES INDUS. AVG (USD)	20,876	-0.6%	3.0%	5.7%	15.4%	22.8%	5.6%	16,822	21,169	78,558,509	87,951,238	5,921,940
S&P 500 (USD)	2,371	-0.5%	2.4%	4.9%	11.4%	19.2%	5.9%	1,969	2,401	510,801,472	559,718,289	21,081,088
NASDAQ COMPOSITE (USD)	5,850	-0.4%	2.0%	7.4%	14.1%	25.5%	8.7%	4,574	5,912	420,900,397	446,444,357	8,805,504
MEXICO BOLSA (MXN)	47,216	-0.4%	-1.2%	0.6%	1.6%	6.5%	3.4%	43,902	48,956	148,529,840	186,454,567	2,900,414
MERVAL (ARG)	18,825	-2.3%	-3.4%	9.5%	17.9%	42.9%	11.3%	11,776	20,235	16,839,111	21,753,481	18,784
BRAZIL BOVESPA (BRL)	64,885	-2.8%	-1.9%	7.2%	11.9%	30.9%	7.7%	46,521	69,488	332,342,758	320,612,731	2,019,308
Asia												
NIKKEI 225 (JPG)	19,605	0.7%	0.7%	1.8%	17.2%	15.7%	2.6%	14,864	19,668	1,092,924,877	1,257,960,459	352,467,744
HANG SENG (HONG KONG)	23,569	0.1%	-0.6%	5.0%	1.5%	16.7%	7.1%	19,595	24,364	1,572,797,926	1,929,011,091	14,920,720
Global Commodities												
Wti Crude Future Apr17	\$ 48.86	-8.2%	-10.1%	-9.5%	-0.4%	n.a.	-12.2%	\$ 40.97	\$ 56.92			
Brent Crude Futr May17	\$ 51.73	-7.1%	-9.3%	-7.7%	2.3%	n.a.	-10.8%	\$ 41.92	\$ 59.53			
Gold Spot \$/Oz	\$ 1,201.00	-2.1%	-2.6%	3.1%	-9.1%	-5.6%	4.2%	\$ 1,121.03	\$ 1,375.45			
Silver Spot \$/Oz	\$ 16.93	-4.6%	-5.6%	-1.3%	-10.2%	8.9%	6.5%	\$ 14.79	\$ 21.14			

\* performance calculated on closing price, \*\* n. of traded shares

Source: Bloomberg LP

# Weekly Performance of Major European Sectors



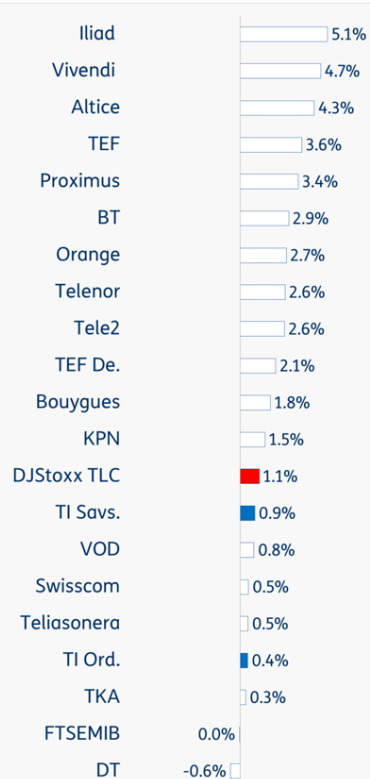
Index	Index Point as of 10-Mar-17	1 week	1 month	Performance (Δ%)*		1 year	from Jan. '17	Last 52 weeks		Daily average volume **		Market Cap. (mln. local cur.)
				3 months	6 months			Low Price	High Price	1 week	1 month	
DJ Stoxx 600	373.23	-0.5%	1.6%	5.0%	8.0%	11.9%	3.3%	307.81	376.15	2,599,466,650	2,633,163,904	9,788,625.00
<b>Sectors</b>												
DJS Telecom	297.45	1.1%	4.5%	4.8%	-0.8%	-7.7%	1.8%	268.44	336.65	218,747,987	262,540,767	420,603.85
DJS Auto	558.61	-1.4%	2.3%	5.1%	13.5%	19.2%	2.9%	403.04	573.59	34,859,486	37,696,921	332,300.41
DJS Banks	178.74	1.2%	3.6%	3.4%	21.0%	17.4%	5.0%	116.29	182	940,058,101	962,426,291	1,204,566.53
DJS Basic Resources	402.91	-6.9%	-8.7%	-2.2%	29.4%	55.7%	1.6%	245.87	454.63	127,415,408	133,020,149	289,955.72
DJS Chemicals	885.75	0.2%	1.1%	5.1%	10.2%	19.1%	3.3%	708.16	893	17,314,899	16,450,547	450,847.82
DJS Oil&Gas	308.03	-1.9%	-1.1%	0.4%	7.4%	18.3%	-4.5%	246.34	330.86	186,099,662	181,644,349	546,238.18
DJS Financials	436.35	-0.1%	0.7%	6.3%	8.7%	11.6%	5.2%	342.84	444.04	36,831,675	34,312,757	174,341.35
DJS Goods&Services	483.97	-0.8%	1.2%	5.5%	19.6%	19.6%	4.1%	381.62	492.76	202,882,278	203,230,878	1,094,351.25
DJS Insurance	274.4	0.0%	1.6%	2.1%	14.5%	11.9%	1.8%	203.67	277.2	139,491,808	121,948,374	555,385.27
DJS Media	276.81	-0.7%	-1.5%	0.2%	-1.1%	-3.6%	-1.8%	249.39	300.14	71,985,345	64,632,914	249,213.73
DJS Tech	400.94	-0.2%	4.2%	14.1%	24.1%	24.1%	9.0%	299.48	403.62	47,907,317	54,961,966	370,039.26
DJS Utilities	277.22	-1.6%	1.1%	4.1%	-4.9%	-1.5%	0.2%	253.87	303.5	190,586,172	171,875,739	424,696.01
DJS Retail	308.16	0.3%	-1.3%	-2.5%	0.0%	-2.9%	-1.9%	273.13	330.3	150,025,167	142,836,310	353,919.65
DJS Real Estate	164.55	-2.7%	-2.2%	0.1%	-6.8%	-2.5%	-2.4%	155.55	186.7	28,611,908	30,640,039	165,807.95

\* performance calculated on closing price. \*\* n. of traded shares.

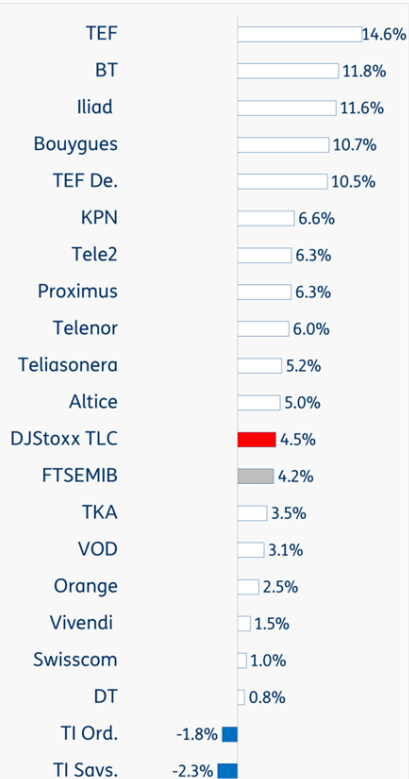
Source: Bloomberg LP

# Europe: Stock Performance of Main TLC Operators

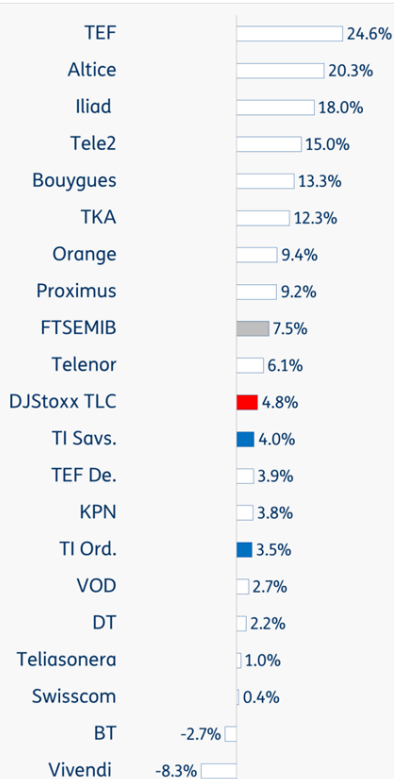
## Last Week Performance



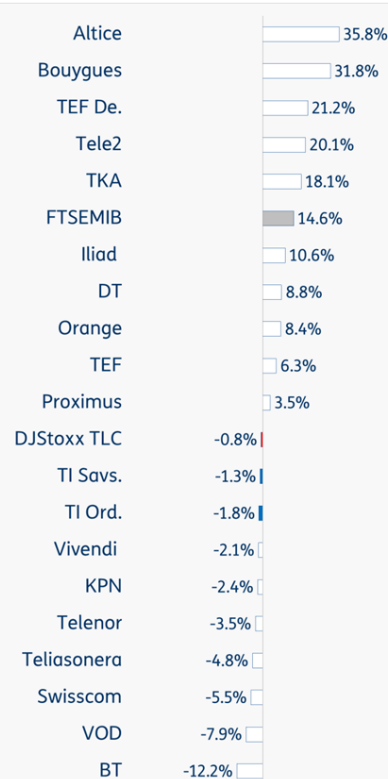
## Last Month Performance



## Last 3 Month Performance



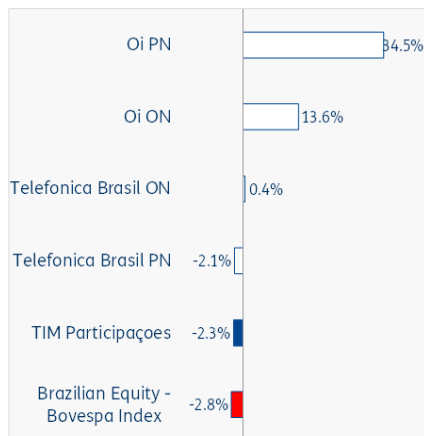
## Last 6 Month Performance



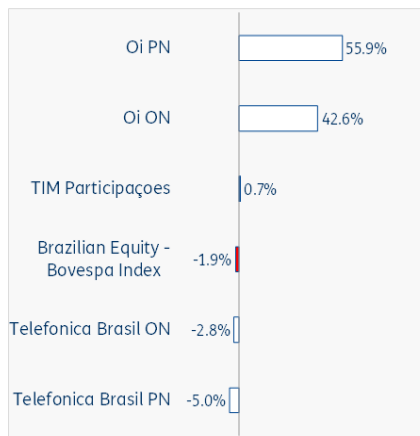
# Latam: Stock Performance of Main TLC Operators



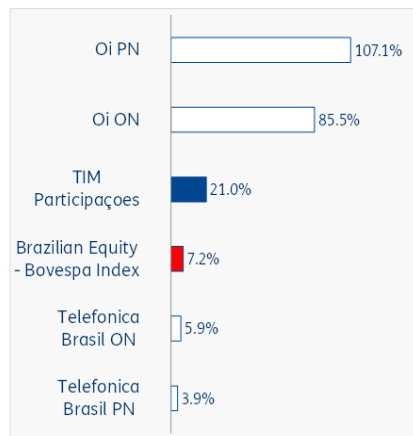
## Last Week Performance



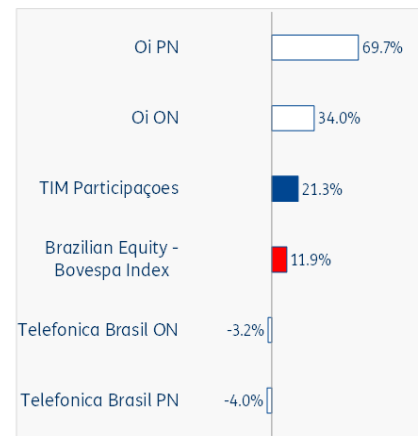
## Last Month Performance



## Last 3 Month Performance



## Last 6 Month Performance



Cl. Price 10-Mar-17	Performance (Δ%)*						Last 52 weeks		Daily average volume **		Market Cap. (mln)
	1 week	1 month	3 months	6 months	1 year	from Jan. '17	Low Price	High Price	1 week	1 month	
R\$ 64,884.53	-2.8%	-1.9%	7.2%	11.9%	30.9%	7.7%	46,520.81	69,487.58	332,342,758	320,612,731	2,019,308
R\$ 9.75	-2.3%	0.7%	21.0%	21.3%	27.6%	24.5%	R\$ 6.27	R\$ 10.07	2,724,420	3,271,247	23,605.1
R\$ 5.36	13.6%	42.6%	85.5%	34.0%	354.2%	103.8%	R\$ 0.78	R\$ 5.91	4,004,020	2,772,040	R\$ 3,581
R\$ 4.99	34.5%	55.9%	107.1%	69.7%	272.4%	121.8%	R\$ 0.68	R\$ 5.27	9,805,320	7,949,967	R\$ 787
R\$ 37.17	0.4%	-2.8%	5.9%	-3.2%	7.4%	2.1%	R\$ 32.36	R\$ 41.00	17,920	21,017	R\$ 21,248
R\$ 45.19	-2.1%	-5.0%	3.9%	-4.0%	10.2%	2.5%	R\$ 39.64	R\$ 50.28	1,499,900	1,623,477	R\$ 50,583

\* performance calculated on closing price

\*\* n. of traded shares

# European Telecoms Sector: Credit Outlook

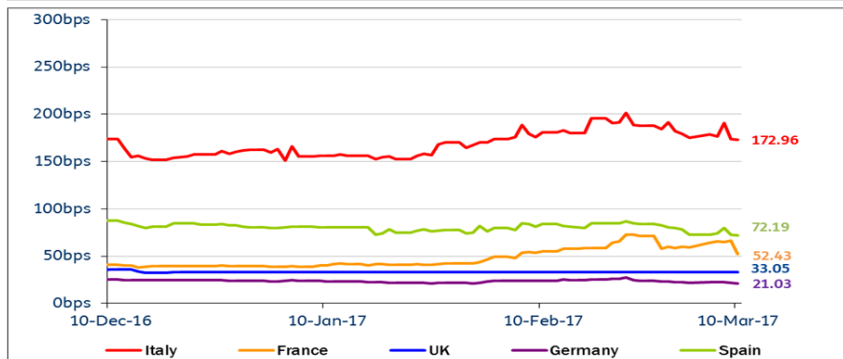
## Long-term Credit Ratings



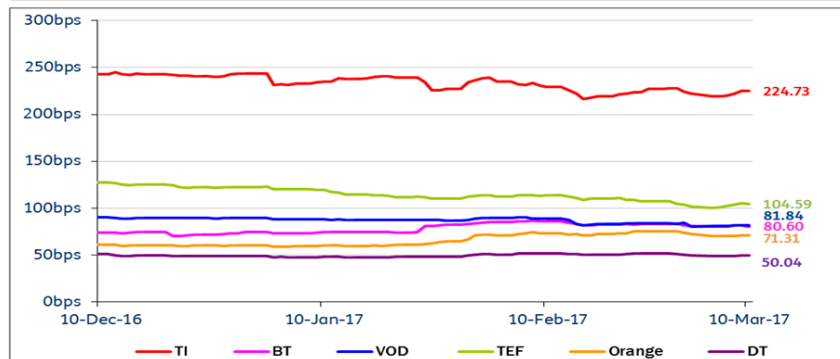
	Moody's		S&P		Fitch	
	rating	outlook	rating	outlook	rating	outlook
TELECOM ITALIA	Ba1	NEG	BB+	STABLE	BBB-	STABLE
ALTICE	n.a.	n.a.	B+	STABLE	n.a.	n.a.
BT GROUP	Baa2	POS	BBB+	STABLE	BBB+	STABLE
DEUTSCHE TELEKOM	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE
KPN	Baa3	STABLE	BBB-	STABLE	BBB	STABLE
ORANGE	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE
PROXIMUS	A1	STABLE	A	STABLE	n.a.	n.a.
SWISSCOM	A2	STABLE	A	STABLE	n.a.	n.a.
TELEFONICA	Baa3	STABLE	BBB	STABLE	BBB	STABLE
TELEKOM AUSTRIA	Baa2	STABLE	BBB	STABLE	n.a.	n.a.
TELENOR	A3	STABLE	A	STABLE	NR	n.a.
TELIA SONERA	Baa1	STABLE	A*	CW NEG	A-	STABLE
VODAFONE GROUP	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE
WIND TELECOMUNICAZIONI	B2	POS	BB-	STABLE	B+	STABLE
OI GROUP	WR*	WR*	D	WR*	C	WR*

## 5 Years CDS levels

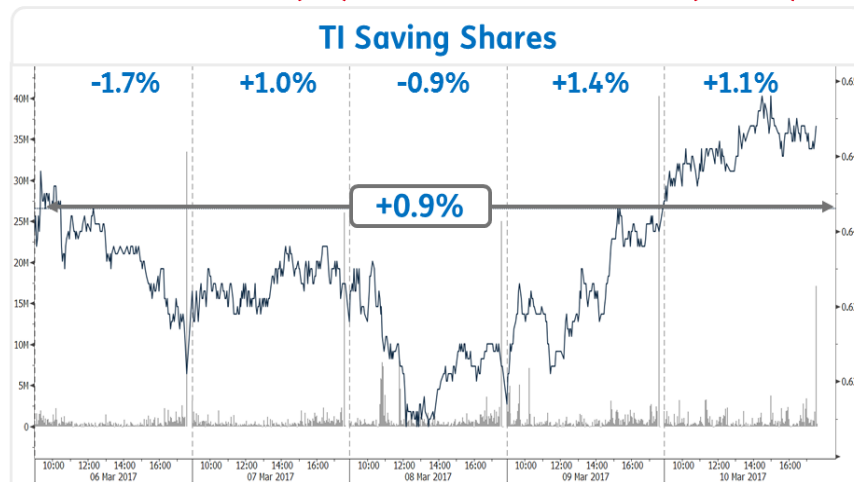
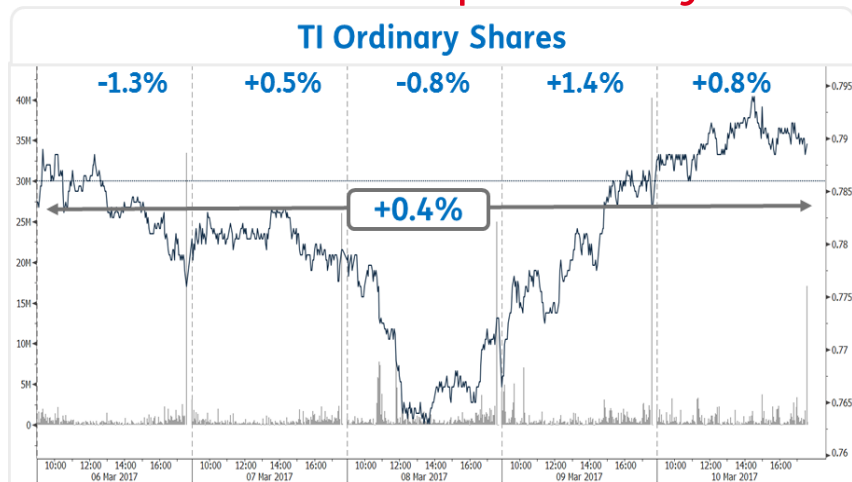
### Countries



### TLC Operators

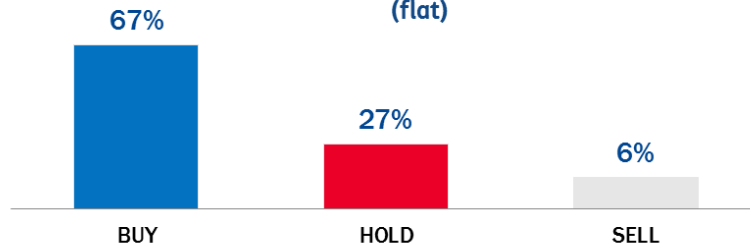


# Telecom Italia Group – Weekly Performance: Price (€) and Volumes (mln)

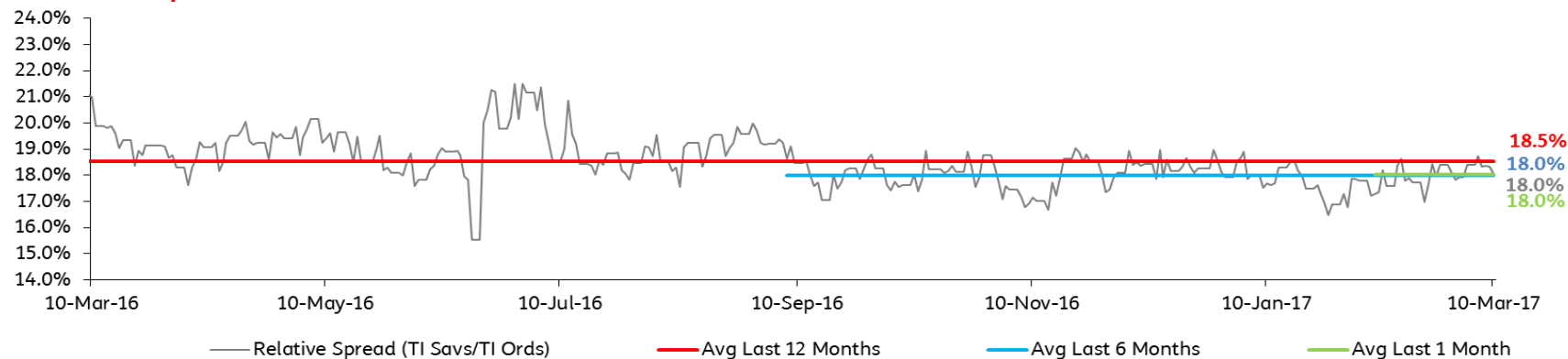


## Analysts' Recommendations on TI Ords

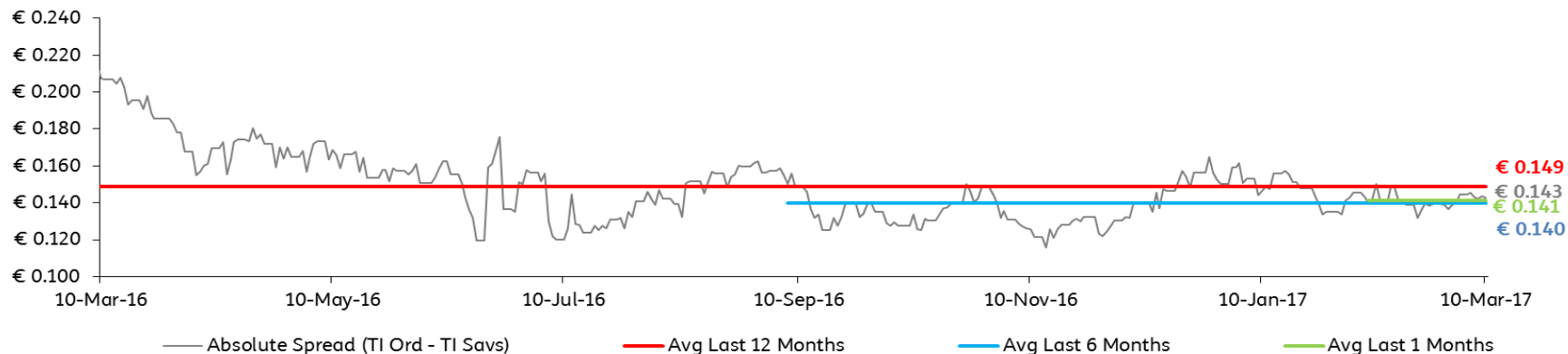
Target Price: 34 Brokers  
Average Target Price: 1.05€  
(flat)



## Relative Spread (TI Saves /TI Ords): Evolution over the Last 12 Months



## Absolute Spread (TI Ords – TI Saves): Evolution over the Last 12 Months





# Performance Summary of Main European TLC Operators



	Country	CL Price (local currency) 10-Mar-17	Performance (Δ%)*						Last 52 weeks		Daily average volume **		Market Cap. (all in €mln)
			1 week	1 month	3 months	6 months	1 year	from Jan. '17	Low Price	High Price	1 week	1 month	
EUROPEAN TLC OPERATORS													
Index													
DJStoxx Telecom	EU	297.45	1.1%	4.5%	4.8%	-0.8%	-7.7%	1.8%	268.44	336.65	218,747,987	262,540,767	
FTSEMIB Index	IT	19,658.37	0.0%	4.2%	7.5%	14.6%	8.5%	2.2%	15,017.42	19,810.77	518,953,043	539,183,219	
TLC Operators													
Altice	NL	21.40	4.3%	5.0%	20.3%	35.8%	47.4%	13.6%	12.200	21.540	1,595,505	1,485,783	26,492
Bouygues	FR	37.92	1.8%	10.7%	13.3%	31.8%	6.8%	11.4%	24.745	37.960	587,183	753,008	13,459
BT	GB	342.45	2.9%	11.8%	-2.7%	-12.2%	-24.2%	-6.7%	297.800	464.950	22,167,270	27,543,900	38,886
DT	DE	16.08	-0.6%	0.8%	2.2%	8.8%	5.1%	-1.7%	13.535	16.665	7,455,657	8,205,847	75,205
Freenet	DE	29.41	1.4%	6.4%	16.0%	11.8%	8.2%	9.9%	22.200	29.485	572,675	413,952	3,766
Orange	FR	14.77	2.7%	2.5%	9.4%	8.4%	-6.2%	2.3%	12.375	16.630	5,766,033	5,568,685	39,276
OTE	GR	8.69	-0.1%	1.0%	-3.1%	1.9%	9.0%	-2.7%	7.240	9.710	571,747	460,130	4,259
Iliad	FR	210.95	5.1%	11.6%	18.0%	10.6%	-5.3%	15.5%	166.700	238.100	160,215	128,989	12,422
Inmarsat	GB	763.00	11.8%	17.0%	4.4%	-1.0%	-16.1%	1.5%	594.500	1,024.000	4,220,451	3,997,634	3,939
KPN	NL	2.79	1.5%	6.6%	3.8%	-2.4%	-10.5%	-0.8%	2.510	3.378	14,571,640	15,548,550	11,918
Proximus	BE	28.78	3.4%	6.3%	9.2%	3.5%	-2.9%	5.2%	25.130	31.215	489,858	612,095	9,727
Sunrise	CH	72.85	3.8%	5.4%	11.9%	8.8%	20.2%	8.7%	57.050	73.600	148,789	160,323	3,041
Swisscom	CH	448.60	0.5%	1.0%	0.4%	-5.5%	-11.3%	-1.6%	426.800	528.500	132,778	175,682	21,560
Talk Talk	GB	174.90	2.0%	5.4%	6.8%	-14.3%	-25.8%	3.4%	145.200	280.000	3,120,189	2,901,088	1,905
TDC	DK	36.23	-2.3%	-0.5%	1.3%	-2.9%	19.3%	-0.1%	28.800	40.260	2,883,330	3,248,580	3,958
Tele2	SE	82.55	2.6%	6.3%	15.0%	20.1%	14.1%	13.0%	64.514	82.850	1,825,330	2,296,910	4,389
Telecom Italia Ord.	IT	0.790	0.4%	-1.8%	3.5%	-1.8%	-20.1%	-5.7%	0.627	1.058	73,869,660	91,456,060	12,003
Telecom Italia Sav.	IT	0.647	0.9%	-2.3%	4.0%	-1.3%	-13.4%	-5.8%	0.503	0.818	12,079,350	17,993,010	3,900
Telefonica	ES	10.35	3.6%	14.6%	24.6%	6.3%	6.5%	17.3%	7.451	10.450	18,251,240	18,326,370	52,116
Telefonica Deutschland	DE	4.19	2.1%	10.5%	3.9%	21.2%	-6.5%	3.0%	3.328	4.863	2,286,703	2,891,049	12,469
Telenor	NO	139.90	2.6%	6.0%	6.1%	-3.5%	2.9%	8.4%	122.500	150.900	1,337,342	1,810,476	22,899
Telekom Austria (TKA)	AT	6.07	0.3%	3.5%	12.3%	18.1%	13.1%	8.2%	4.943	6.150	104,708	160,444	4,034
TeliaSonera	SE	36.60	0.5%	5.2%	1.0%	-4.8%	-11.7%	-0.3%	33.930	43.430	8,982,619	11,593,120	16,487
Vivendi	FR	17.33	4.7%	1.5%	-8.3%	-2.1%	-7.4%	-4.0%	14.870	20.090	4,688,319	3,775,092	22,299
Vodafone Group	GB	203.85	0.8%	3.1%	2.7%	-7.9%	-4.1%	2.0%	186.500	240.100	49,889,640	65,462,830	61,869
EUROPEAN TOWERS OPERATORS													
Inwit	IT	4.63	8.1%	4.2%	12.7%	-0.2%	3.3%	26.8%	3.692	4.732	607,623	475,690	2,778
EI Towers	IT	52.35	7.4%	8.7%	27.1%	15.4%	10.2%	10.0%	37.191	52.750	85,660	65,028	1,480
Rai Way	IT	4.51	2.9%	10.8%	43.6%	18.3%	-0.2%	25.9%	2.878	4.800	197,425	140,033	1,226
Cellnex Telecom (Abertis)	ES	15.25	6.0%	10.1%	14.1%	-6.1%	4.2%	8.9%	12.550	16.410	1,348,858	1,254,140	3,533

\* performance calculated on closing price

\*\* n. of traded shares

Source: Bloomberg LP

## Performance Summary of FTSE MIB



Index	CL Price € 10-Mar-17	Performance (Δ%)*						Last 52 weeks		Daily average volume		Market** Cap. mil. Euro
		1 week	1 month	3 month	6 months	1 year	from Jan. '17	Low Price	High Price	1 week	1 month	
<b>FTSE MIB (Milan)</b>	<b>19,658</b>	<b>0.0%</b>	<b>4.2%</b>	<b>7.5%</b>	<b>14.6%</b>	<b>8.5%</b>	<b>2.2%</b>	<b>15,017</b>	<b>19,811</b>	<b>518,953,043</b>	<b>539,183,219</b>	<b>460,329</b>
FTSE Italia All-Share (Milan)	21,565	0.2%	4.5%	8.2%	14.6%	9.4%	3.0%	16,545	21,708	645,432,678	677,639,265	552,059
<b>Stocks FTSE MIB Index</b>												
A2A Spa	1.32	-1.7%	1.1%	11.5%	4.9%	23.1%	7.1%	1.03	1.36	9,851,009	10,517,940	4,126
Atlantia Spa	22.39	-1.3%	2.3%	4.0%	-3.8%	-6.0%	0.6%	19.30	24.79	1,700,253	1,825,732	18,489
Azimut Holding Spa	15.81	-2.4%	-7.2%	-0.5%	9.1%	-18.2%	-0.3%	12.43	22.49	1,344,758	1,539,700	2,265
Banca Mediolanum Spa	6.54	1.3%	-6.3%	-5.6%	0.8%	-4.9%	-4.2%	5.50	7.79	1,661,254	2,189,684	4,835
Banco Bpm Spa	2.58	3.1%	10.0%	14.8%	10.1%	-52.3%	12.7%	1.76	6.21	21,861,630	26,595,400	3,915
Bper Banca	4.68	-0.3%	-1.5%	-0.8%	31.9%	-0.7%	-7.4%	2.51	5.82	7,739,639	6,157,645	2,254
Brembo Spa	64.95	-1.3%	4.6%	18.3%	23.7%	50.2%	13.0%	43.05	66.60	206,101	148,106	4,338
Buzzi Unicem Spa	23.36	-3.6%	-0.1%	3.7%	30.1%	61.0%	3.8%	14.30	24.70	471,928	730,553	4,389
Davide Campari-Milano Spa	9.78	0.3%	2.5%	5.1%	2.2%	24.7%	5.2%	7.76	10.28	889,698	936,152	5,677
Cnh Industrial Nv	9.03	0.3%	0.9%	9.5%	38.6%	50.6%	9.3%	5.33	9.22	3,010,741	3,810,655	12,260
Enel Spa	4.18	1.2%	3.3%	5.4%	3.2%	9.8%	-0.2%	3.54	4.24	38,613,350	37,636,320	42,497
Eni Spa	14.63	-4.2%	1.6%	2.7%	6.2%	13.1%	-5.4%	12.18	15.92	18,031,810	15,477,970	53,168
Exor Nv	46.18	0.8%	6.7%	16.8%	27.3%	58.4%	12.7%	28.90	46.79	358,380	429,804	11,129
Ferrari Nv	61.55	-1.8%	0.9%	14.5%	42.0%	67.2%	11.3%	33.01	63.20	428,013	494,880	11,628
Fiat Chrysler Automobiles Nv	10.18	-3.0%	0.3%	27.9%	69.0%	57.5%	17.5%	4.89	11.17	12,579,660	15,310,080	15,559
Finecobank Spa	5.95	4.2%	10.0%	16.1%	10.8%	-13.1%	11.6%	4.57	7.54	2,108,177	2,269,045	3,616
Assicurazioni Generali	14.18	1.6%	-1.5%	1.1%	17.8%	9.4%	0.4%	9.76	16.00	8,095,587	9,965,707	22,119
Intesa Sanpaolo	2.43	4.1%	14.0%	3.2%	12.3%	-4.4%	0.2%	1.52	2.79	133,941,700	124,320,100	40,716
Italgas Spa	3.88	1.2%	2.5%	10.0%	n.a.	n.a.	3.7%	3.10	4.28	1,738,686	2,231,301	3,136
Leonardo Spa	12.96	-5.8%	9.5%	-2.6%	20.3%	31.4%	-2.8%	8.03	13.84	2,339,759	2,909,710	7,493
Luxottica Group Spa	50.55	2.1%	1.4%	0.0%	17.4%	0.5%	-1.1%	39.92	56.90	579,947	634,622	24,480
Mediaset Spa	4.03	4.3%	4.4%	46.3%	39.3%	14.0%	-2.0%	2.20	4.81	3,522,508	3,927,603	4,756
Mediobanca Spa	8.40	4.1%	7.8%	13.4%	22.2%	25.8%	8.3%	4.60	9.09	5,008,204	5,245,581	7,333
Moncler Spa	19.56	2.4%	10.2%	16.4%	29.2%	29.4%	18.3%	13.43	19.64	1,419,942	1,223,237	4,895
Poste Italiane Spa	6.46	6.3%	7.6%	4.4%	4.2%	5.4%	2.4%	5.48	7.04	4,840,116	3,329,151	8,431
Prysmian Spa	23.72	-1.2%	-3.6%	-1.2%	9.9%	26.8%	-2.8%	17.87	25.50	1,245,477	1,153,197	5,141
Recordati Spa	30.82	1.5%	9.2%	18.5%	15.1%	44.8%	14.5%	21.23	30.95	467,102	486,742	6,445
Saipem Spa	0.40	-5.2%	-13.4%	-7.2%	-1.7%	-24.5%	-0.3%	0.58	0.58	81,215,220	82,334,370	4,084
Salvatore Ferragamo Spa	28.33	1.8%	8.0%	32.4%	30.3%	29.6%	26.3%	17.26	28.50	671,599	771,378	4,782
Snam Spa	3.86	-0.1%	2.5%	5.4%	-5.4%	-1.3%	3.41	4.60	4.60	11,450,630	10,997,170	13,519
Stmicroelectronics Nv	14.20	-3.7%	11.5%	42.2%	109.1%	175.2%	31.5%	4.48	14.85	6,562,520	5,975,505	12,937
<b>Telecom Italia Spa</b>	<b>0.79</b>	<b>0.4%</b>	<b>-1.8%</b>	<b>3.5%</b>	<b>-1.8%</b>	<b>-20.1%</b>	<b>-5.7%</b>	<b>0.63</b>	<b>1.06</b>	<b>73,869,660</b>	<b>91,456,060</b>	<b>15,903</b>
Tenaris Sa	14.72	-4.7%	-8.6%	-9.1%	22.7%	41.4%	-13.3%	10.06	17.44	2,864,556	2,482,849	17,378
Terna Spa	4.35	-2.2%	1.1%	5.7%	-5.9%	-7.9%	0.0%	3.83	5.12	7,428,953	7,788,136	8,743
Ubi Banca Spa	3.38	3.1%	14.3%	41.5%	36.3%	-9.0%	29.5%	1.90	4.23	18,191,450	14,756,910	3,305
Unicredit Spa	14.30	2.1%	13.1%	14.1%	21.9%	-22.9%	4.4%	8.53	20.72	21,785,160	30,249,780	31,824
Unipol Gruppo Finanziario Sp	3.78	0.4%	15.4%	16.0%	43.7%	12.4%	10.5%	1.91	3.92	3,227,000	3,948,077	2,715
Yoox Net-A-Porter Group	22.91	-2.5%	-3.0%	-14.1%	-19.9%	-9.8%	-15.0%	19.00	29.30	1,023,684	897,312	3,066

\*\* for FTSE MIB stocks, market cap here reported on overall shares outstanding