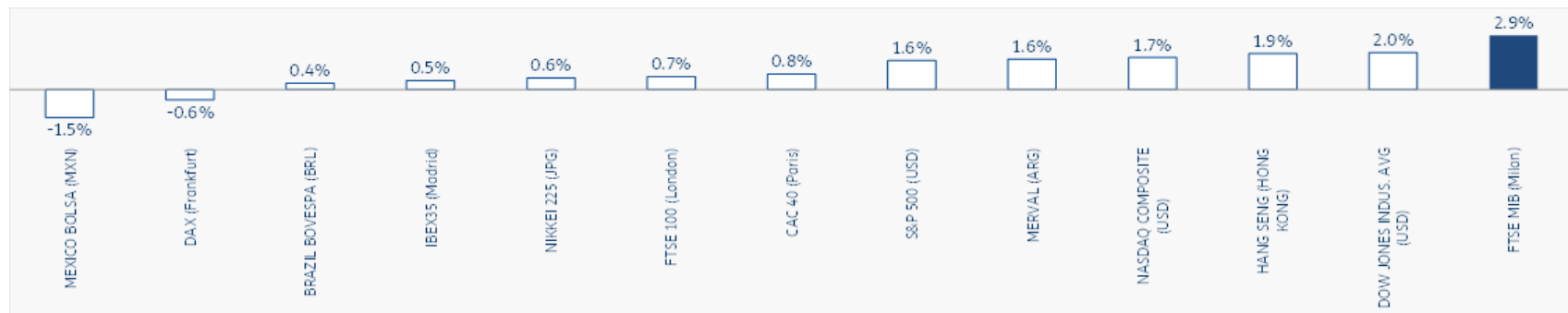


# Weekly Stock Market Report for Telecom Italia Retail Shareholders

January 8<sup>th</sup> – January 12<sup>th</sup>, 2018

# Weekly Performance of Major Worldwide Market Stock Exchanges

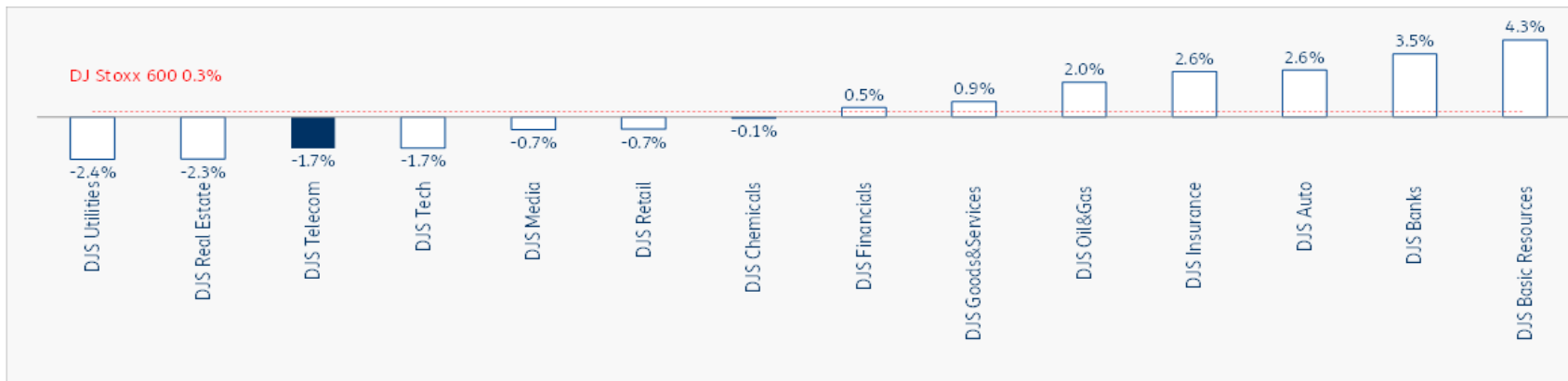


	Index Point as of 12-Jan-18	Performance (Δ%)*						Last 52 weeks		Daily average volume **		Market Cap. (mln. local cur.)
		1 week	1 month	3 months	6 months	1 year	from Jan. '17	Low Price	High Price	1 week	1 month	
<b>Europe</b>												
FTSE MIB (Milan)	23,430	2.9%	6.0%	4.5%	9.0%	20.1%	7.2%	18,424	23,475	409,191,437	383,822,220	536,876
FTSE 100 (London)	7,779	0.7%	3.8%	3.2%	5.4%	6.0%	1.2%	7,094	7,793	832,121,318	656,749,835	2,149,684
DAX (Frankfurt)	13,245	-0.6%	1.1%	1.9%	4.9%	13.9%	2.5%	11,425	13,526	104,862,088	93,890,822	1,236,613
CAC 40 (Paris)	5,517	0.8%	3.1%	3.1%	5.4%	12.1%	3.8%	4,734	5,536	84,944,886	82,040,385	1,550,432
IBEX35 (Madrid)	10,462	0.5%	3.1%	2.0%	-1.8%	10.0%	4.2%	9,237	11,184	203,503,834	265,723,798	663,357
<b>America</b>												
DOW JONES INDUS. AVG (USD)	25,803	2.0%	4.7%	12.8%	19.3%	29.8%	4.4%	19,678	25,810	93,749,389	103,300,209	7,043,592
S&P 500 (USD)	2,786	1.6%	4.1%	9.1%	13.3%	22.5%	4.2%	2,257	2,788	529,475,430	573,991,786	24,696,454
NASDAQ COMPOSITE (USD)	7,261	1.7%	4.7%	9.9%	15.0%	30.3%	5.2%	5,523	7,265	473,844,544	500,994,815	11,080,713
MEXICO BOLSA (MXN)	49,136	-1.5%	2.2%	-1.7%	-4.0%	6.4%	-0.4%	45,715	51,772	183,196,288	185,798,735	#N/A N/A
MERVAL (ARG)	32,720	1.6%	21.1%	20.6%	49.5%	73.3%	8.8%	18,563	32,766	15,755,622	13,963,024	32,720
BRAZIL BOVESPA (BRL)	79,349	0.4%	9.3%	3.1%	21.3%	24.7%	3.9%	60,315	79,440	324,910,256	315,338,554	2,464,367
<b>Asia</b>												
NIKKEI 225 (JPG)	23,654	0.6%	4.9%	11.8%	17.6%	22.6%	3.9%	18,225	23,953	953,040,205	843,587,613	419,534,432
HANG SENG (HONG KONG)	31,413	1.9%	8.9%	10.3%	19.0%	36.9%	5.0%	22,657	31,413	2,211,683,558	2,005,199,360	20,617,974
<b>Global Commodities</b>												
Wti Crude Future Feb18	64.3	4.7%	12.5%	25.3%	37.9%	12.7%	6.4%	43.759998	64.76999664			
Brent Crude Futr Mar18	69.87	3.3%	11.4%	25.3%	41.6%	20.9%	4.5%	46.380001	70.05000305			
Gold Spot \$/Oz	1331.93	0.9%	7.5%	3.0%	9.0%	11.0%	2.0%	1180.63	1357.64			
Silver Spot \$/Oz	17.2075	-0.1%	9.4%	-0.2%	8.1%	2.5%	1.6%	15.1892	18.653			

\* performance calculated on closing price, \*\* n. of traded shares

Source: Bloomberg LP

## Weekly Performance of Major European Sectors



Index	Index Point as of 12-Jan-18	Performance (Δ%)*						Last 52 weeks		Daily average volume **		Market Cap. (mln. local cur.)
		1 week	1 month	3 months	6 months	1 year	from Jan. '17	Low Price	Hlgh Price	1 week	1 month	
DJ Stoxx 600	398.49	0.3%	2.7%	1.8%	3.0%	8.9%	2.4%	359.92	400.31	2,203,440,205	2,022,352,942	10,631,812.00
<b>Sectors</b>												
DJS Telecom	281.22	-1.7%	-0.6%	-2.4%	-4.6%	-6.5%	-0.1%	275.33	314.37	249,752,193	262,304,863	418,781.41
DJS Auto	664.50	2.6%	8.3%	10.7%	17.6%	19.1%	8.1%	526.7	667.11	60,758,926	36,374,475	404,740.78
DJS Banks	193.91	3.5%	5.2%	4.8%	2.5%	10.5%	5.4%	168.02	194.35	663,740,572	571,286,524	1,376,228.93
DJS Basic Resources	500.45	4.3%	12.1%	11.3%	20.2%	18.2%	5.8%	370.78	500.56	99,640,520	87,382,986	363,845.28
DJS Chemicals	981.47	-0.1%	2.2%	2.2%	7.0%	13.2%	3.4%	852.93	1000.64	14,272,490	15,152,994	369,236.60
DJS Oil&Gas	332.49	2.0%	6.7%	7.6%	14.4%	2.3%	5.4%	277.52	332.85	96,622,293	99,350,342	628,979.07
DJS Financials	500.13	0.5%	3.8%	1.8%	3.8%	19.1%	3.0%	414.06	501.55	28,125,070	26,179,258	225,944.30
DJS Goods&Services	554.4	0.9%	4.7%	4.1%	6.3%	17.3%	3.9%	465.99	555.92	188,892,896	149,773,498	1,241,477.75
DJS Insurance	299.89	2.6%	3.6%	4.4%	5.0%	11.2%	4.0%	261.01	300.11	92,148,407	93,583,818	582,293.12
DJS Media	275.64	-0.7%	-0.7%	2.0%	0.1%	-2.2%	0.2%	252.35	295.41	52,141,250	48,612,281	225,727.34
DJS Tech	448.02	-1.7%	0.9%	0.9%	5.6%	20.1%	2.1%	366.22	468.74	50,397,737	58,460,204	436,841.97
DJS Utilities	291.59	-2.4%	-1.5%	-4.3%	-1.4%	7.1%	-0.1%	262.49	312.92	167,563,150	162,704,971	458,842.10
DJS Retail	307.01	-0.7%	1.6%	0.7%	0.0%	-1.5%	0.7%	287.65	330.35	143,519,923	115,209,155	349,167.16
DJS Real Estate	177.33	-2.3%	-0.4%	3.8%	2.8%	7.5%	-1.9%	160.4	183.5	31,019,929	36,289,735	179,028.13

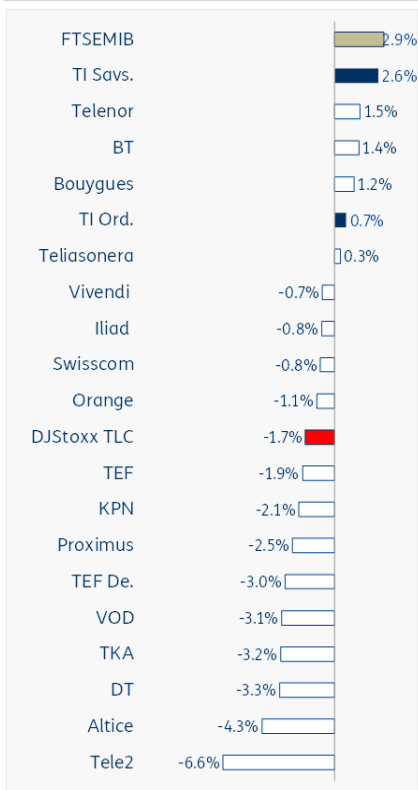
\* performance calculated on closing price. \*\* n. of traded shares.

Source: Bloomberg LP

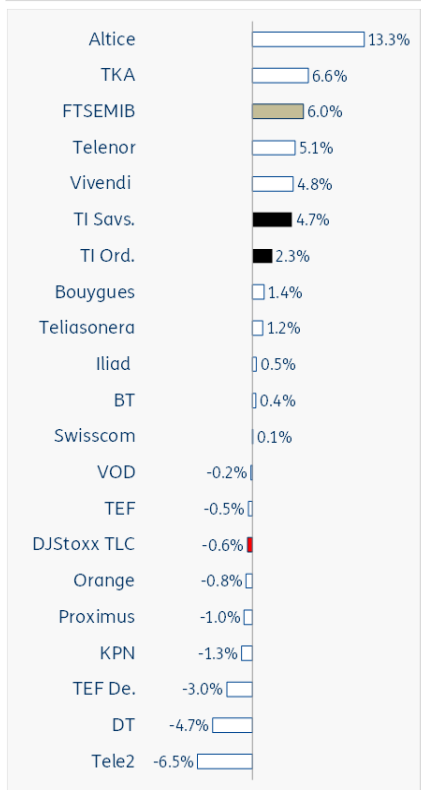
# Europe: Stock Performance of Main TLC Operators



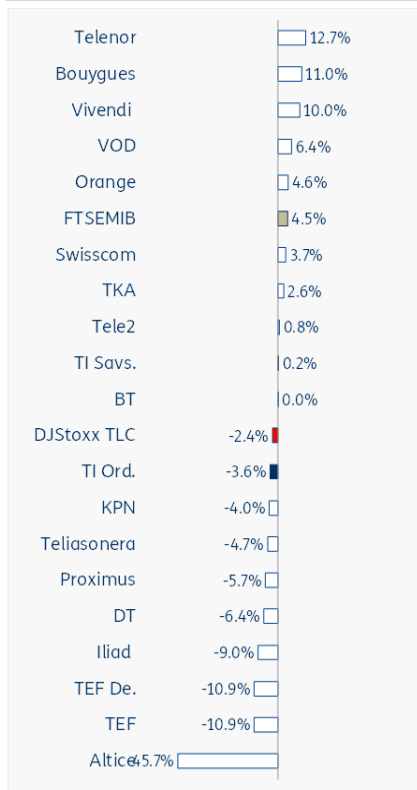
**Last 5 Day Performance**



**Last Month Performance**



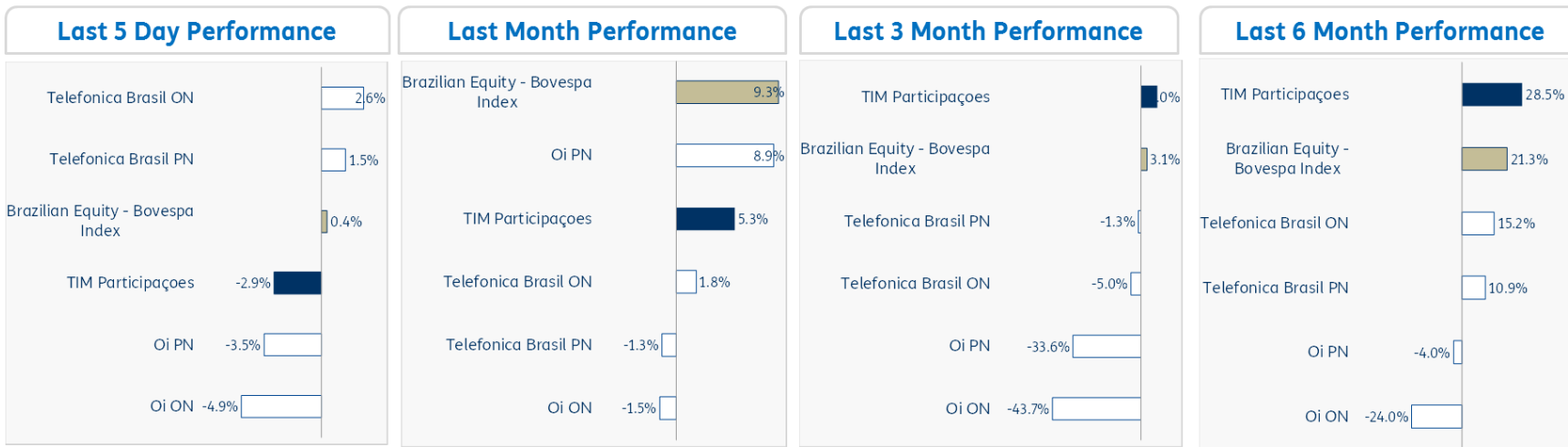
**Last 3 Month Performance**



**Last 6 Month Performance**



# Latam: Stock Performance of Main TLC Operators



Cl. Price 12-Jan-18	Performance (Δ%)*							Last 52 weeks		Daily average volume **		Market Cap. (mln)
	1 week	1 month	3 months	6 months	1 year	from Jan. '17	Low Price	High Price	1 week	1 month		

## BRAZIL

### Index

Brazilian Equity - Bovespa Index	R\$ 79,349.12	0.4%	9.3%	3.1%	21.3%	24.7%	3.9%	60,314.70	79,440.47	324,910,256	315,338,554	R\$ 2,464,367
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### Peers

<b>TIM Participações</b>	<b>R\$ 12.88</b>	<b>-2.9%</b>	<b>5.3%</b>	<b>8.0%</b>	<b>28.5%</b>	<b>53.2%</b>	<b>-1.7%</b>	<b>R\$ 8.31</b>	<b>R\$ 13.31</b>	<b>2,429,140</b>	<b>2,798,170</b>	<b>R\$ 31,183</b>
Oi ON	R\$ 3.33	-4.9%	-1.5%	-43.7%	-24.0%	10.6%	-8.3%	R\$ 2.94	R\$ 6.24	6,126,180	5,013,237	R\$ 2,225
Oi PN	R\$ 3.32	-3.5%	8.9%	-33.6%	-4.0%	30.2%	-4.3%	R\$ 2.43	R\$ 5.57	1,605,480	5,401,234	R\$ 524
Telefonica Brasil ON	R\$ 41.79	2.6%	1.8%	-5.0%	15.2%	15.4%	1.4%	R\$ 33.67	R\$ 45.80	7,660	19,007	R\$ 23,889
Telefonica Brasil PN	R\$ 50.36	1.5%	-1.3%	-1.3%	10.9%	11.4%	3.6%	R\$ 42.43	R\$ 52.95	1,583,900	1,936,847	R\$ 56,370

\*performance calculated on closing price

\*\* n. of traded shares

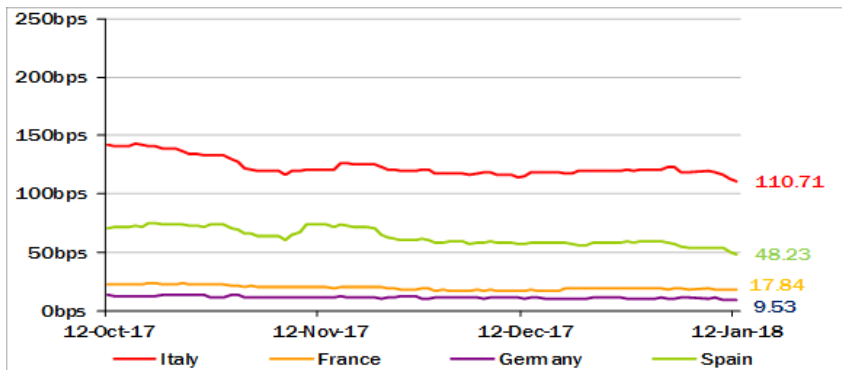
# European Telecoms Sector: Credit Outlook



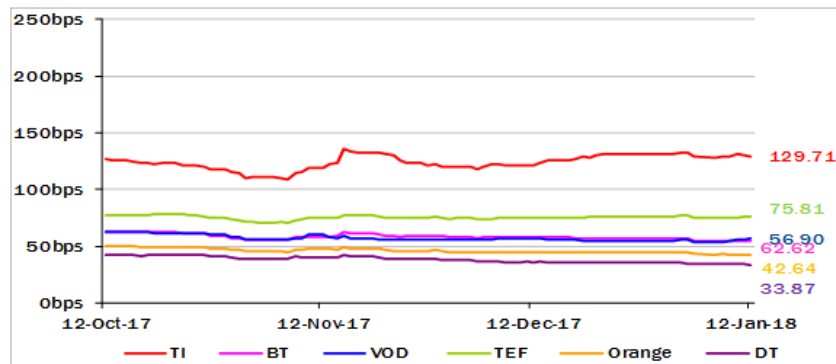
	Moody's		S&P		Fitch	
	rating	outlook	rating	outlook	rating	outlook
TELECOM ITALIA	Ba1	STABLE	BB+	POS	BBB-	STABLE
ALTICE	n.a.	n.a.	B+	NEG	n.a.	n.a.
BT GROUP	Baa2	POS	BBB+	NEG	BBB+	STABLE
DEUTSCHE TELEKOM	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE
KPN	Baa3	STABLE	BBB-	POS	BBB	STABLE
ORANGE	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE
PROXIMUS	A1	STABLE	A	STABLE	n.a.	n.a.
SWISSCOM	A2	STABLE	A	STABLE	n.a.	n.a.
TELEFONICA	Baa3	STABLE	BBB	STABLE	BBB	STABLE
TELEKOM AUSTRIA	Baa2	POS	BBB	POS	n.a.	n.a.
TELENOR	A3	STABLE	A	STABLE	NR	n.a.
TELIASONERA	Baa1	STABLE	A-	NEG	A-	STABLE
VODAFONE GROUP	Baa1	STABLE	BBB+	STABLE	BBB+	STABLE
WIND TELECOMUNICAZIONI	B1	POS	NR	n.a.	B+	STABLE
OI GROUP	WR	n.a.	D	n.a.	C	n.a.

5 Years CDS levels

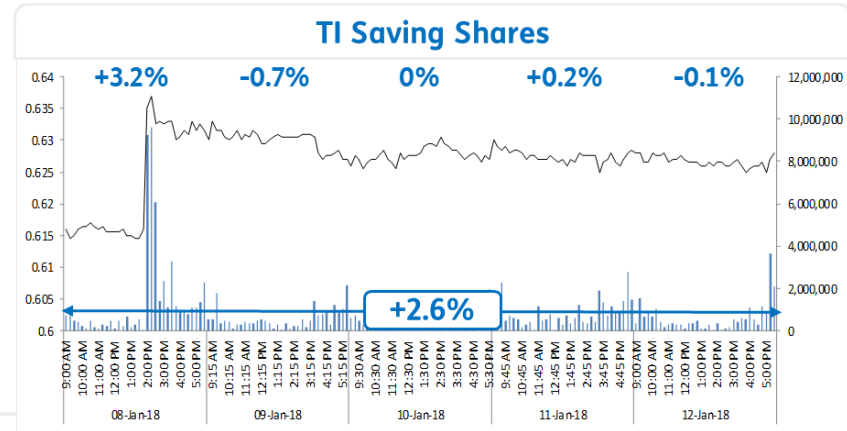
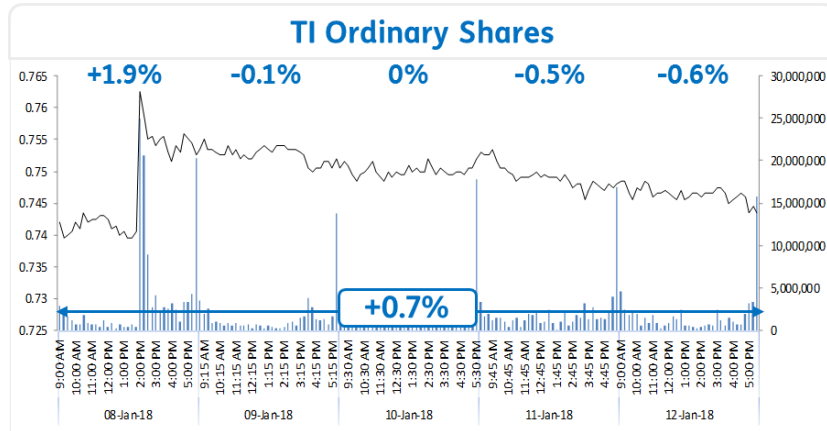
## Countries



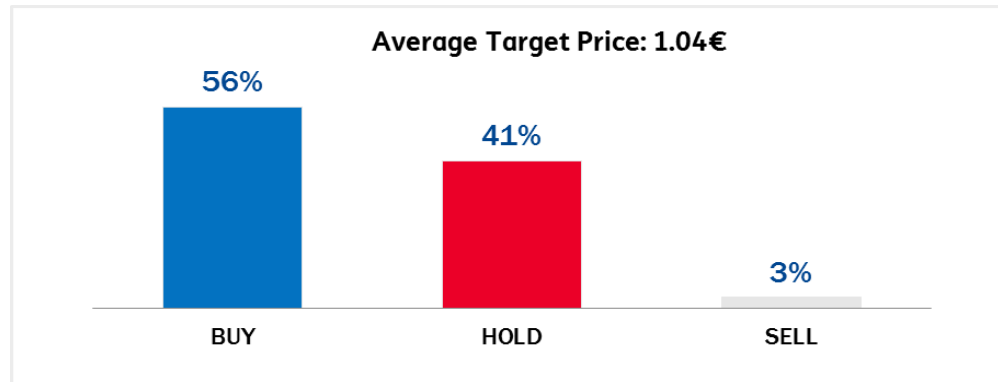
## TLC Operators



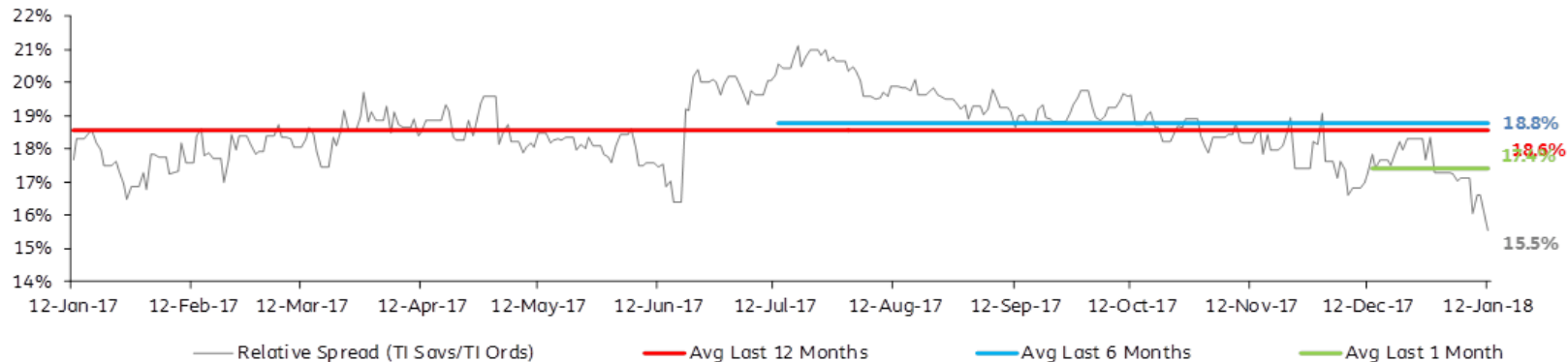
# Telecom Italia Group – Weekly Performance: Price (€) and Volumes (mln)



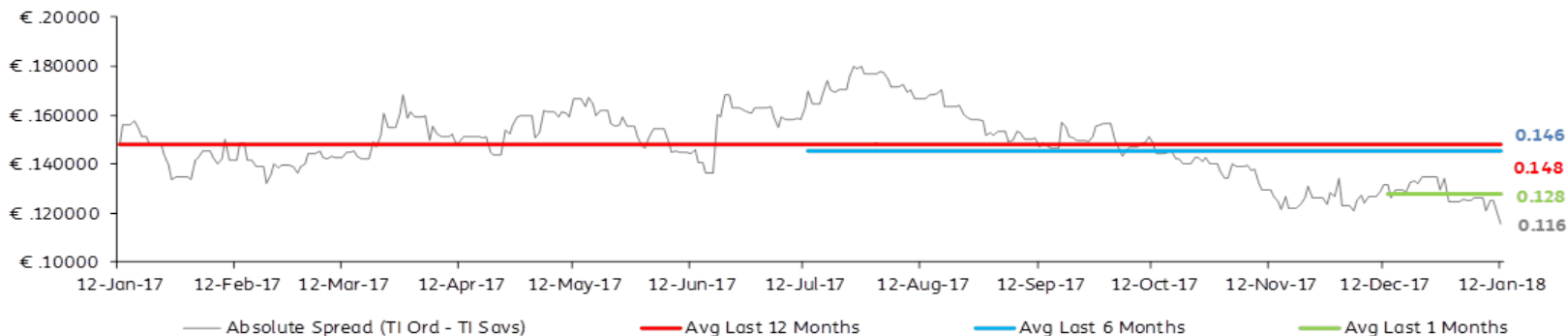
## Analysts' Recommendations on TI Ords



## Relative Spread (TI Savs /TI Ords): Evolution over the Last 12 Months



## Absolute Spread (TI Ords – TI Savs): Evolution over the Last 12 Months





## Performance Summary of Main European TLC Operators



Country	Cl. Price (local currency) 12-Jan-18	Performance (Δ%)*						Last 52 weeks		Daily average volume **		Market Cap. (all in €mln)	
		1 week	1 month	3 months	6 months	1 year	from Jan. '17	Low Price	High Price	1 week	1 month		
<b>EUROPEAN TLC OPERATORS</b>													
<b>Index</b>													
DJStoxx Telecom	EU	281.22	-1.7%	-0.6%	-2.4%	-4.6%	-6.5%	-0.1%	275.33	314.37	24,975,193	262,304,863	
FTSEMIB Index	IT	23,429.83	2.9%	6.0%	4.5%	9.0%	20.1%	7.2%	18,424.31	23,474.51	409,191,437	383,822,220	
<b>TLC Operators</b>													
Altice	NL	9.20	-4.3%	13.3%	-45.7%	-55.0%	-51.3%	5.2%	6.441	23.425	17,385,970	11,706,210	16,697
Boygues	FR	44.66	1.2%	1.4%	11.0%	17.7%	26.6%	3.1%	33.580	44.980	699,795	853,169	16,351
BT	GB	274.90	1.4%	0.4%	0.0%	-8.6%	-29.8%	1.2%	242.200	391.550	19,758,870	18,738,070	30,772
DT	DE	14.46	-3.3%	-4.7%	-6.4%	-8.7%	-11.6%	-2.3%	14.380	18.145	13,892,820	11,488,090	68,851
Freenet	DE	31.90	0.0%	2.5%	9.9%	11.6%	16.0%	3.5%	27.130	32.365	447,681	402,686	4,085
Orange	FR	14.47	-1.1%	-0.8%	4.6%	1.2%	-3.5%	-0.1%	13.500	15.795	6,215,547	7,433,905	38,478
OTE	GR	11.45	0.1%	3.4%	12.4%	6.2%	28.9%	-0.4%	8.330	11.690	365,952	575,337	5,612
Iliad	FR	204.50	-0.8%	0.5%	-9.0%	-3.1%	9.4%	2.4%	183.450	236.700	86,893	98,011	12,072
Inmarsat	GB	528.80	7.4%	18.9%	-16.7%	-29.6%	-25.8%	7.7%	439.400	865.000	2,956,121	4,292,674	2,730
KPN	NL	2.85	-2.1%	-1.3%	-4.0%	-1.7%	1.2%	-2.2%	2.496	3.147	12,226,100	13,760,340	11,957
Proximus	BE	27.19	-2.5%	-1.0%	-5.7%	-12.4%	-1.0%	-0.6%	26.240	32.975	503,750	586,681	9,191
Sunrise	CH	88.90	-1.8%	-0.3%	8.1%	18.3%	38.3%	-0.1%	62.875	93.400	146,070	134,831	3,393
Swisscom	CH	520.40	-0.8%	0.1%	3.7%	11.6%	12.8%	0.4%	429.800	530.600	123,342	157,848	22,864
Talk Talk	GB	134.90	-7.0%	-0.9%	-34.2%	-28.3%	-19.9%	-11.2%	131.300	220.000	2,117,616	1,899,193	1,454
TDC	DK	39.00	-0.5%	2.2%	0.6%	3.4%	4.8%	3.4%	34.900	39.700	2,626,198	2,222,027	4,251
Tele2	SE	96.54	-6.6%	-6.5%	0.8%	5.6%	27.2%	-4.2%	72.300	110.600	6,902,166	3,052,513	4,995
Telecom Italia Ord.	IT	0.74	0.7%	2.3%	-3.6%	-7.6%	-12.8%	3.2%	0.657	0.916	76,488,430	85,546,200	11,304
Telecom Italia Sav.	IT	0.63	2.6%	4.7%	0.2%	-1.9%	-9.8%	5.4%	0.538	0.748	27,571,960	28,571,430	3,785
Telefonica	ES	8.20	-1.9%	-0.5%	-10.9%	-11.8%	-11.1%	0.9%	8.100	10.630	13,387,630	47,588,380	42,570
Telefonica Deutschland	DE	4.10	-3.0%	-3.0%	-10.9%	-8.9%	-0.7%	-2.1%	3.656	4.873	2,660,462	3,284,736	12,196
Telenor	NO	185.95	1.5%	5.1%	12.7%	30.3%	39.5%	5.7%	127.200	188.450	2,125,473	2,113,183	28,920
Telekom Austria (TKA)	AT	8.15	-3.2%	6.6%	2.6%	18.0%	51.2%	5.4%	5.362	8.420	174,474	174,325	5,416
Teliasonera	SE	37.68	0.3%	1.2%	-4.7%	-2.8%	1.2%	3.1%	34.490	40.330	13,398,110	10,627,130	16,609
Vivendi	FR	23.38	-0.7%	4.8%	10.0%	18.0%	28.0%	4.3%	15.960	24.870	6,302,334	3,953,848	30,302
Vodafone Group	GB	229.35	-3.1%	-0.2%	6.4%	4.8%	6.8%	-2.4%	186.500	239.650	57,058,790	46,569,180	69,022
<b>EUROPEAN TOWERS OPERATORS</b>													
Inwit	IT	6.02	-2.6%	-3.2%	5.0%	20.4%	32.5%	64.9%	4.120	6.520	237,198	314,843	3,612
EI Towers	IT	53.00	-0.4%	-3.1%	3.7%	5.0%	9.1%	-0.9%	46.010	56.000	17,239	19,928	1,498
Rai Way	IT	5.16	-2.6%	0.8%	4.4%	13.4%	39.8%	1.7%	3.650	5.540	81,010	92,385	1,404
Cellnex Telecom (Abertis)	ES	21.50	-4.3%	-0.5%	5.7%	15.9%	54.5%	53.6%	13.050	22.660	765,863	1,029,091	4,981

\* performance calculated on closing price

\*\* n. of traded shares

Source Bloomberg LP

## Performance Summary of FTSE MIB



Index	CL Price € 12-Jan-18	Performance (Δ%)*						Last 52 weeks		Daily average volume		Market** Cap. mL Euro
		1 week	1 month	3 months	6 months	1 year	from Jan. '17	Low Price	High Price	1 week	1 month	
<b>FTSE MIB (Milan)</b>	<b>23,430</b>	<b>2.9%</b>	<b>6.0%</b>	<b>4.5%</b>	<b>9.0%</b>	<b>20.1%</b>	<b>7.2%</b>	<b>18,424</b>	<b>23,475</b>	<b>409,191,437</b>	<b>383,822,220</b>	<b>536,876</b>
FTSE Italia All-Shore (Milan)	25,846	2.7%	5.8%	4.2%	9.0%	21.3%	6.8%	20,180	25,886	1,206,599,706	1,308,461,097	673,390
<b>Stocks FTSE MIB Index</b>												
A2A Spa	1.52	-4.5%	-2.4%	5.5%	3.5%	17.5%	-1.3%	1.22	1.65	9,304,512	8,885,663	4,768
Atlantia Spa	26.34	-3.0%	-1.5%	-4.0%	6.1%	18.8%	0.1%	20.91	28.61	1,666,724	1,603,502	21,751
Azimut Holding Spa	16.69	3.3%	-4.0%	-8.2%	-8.2%	-5.0%	4.5%	15.06	19.57	1,058,596	855,947	2,391
Banca Mediolanum Spa	7.28	1.3%	0.7%	0.8%	-0.8%	-3.4%	0.9%	6.13	7.68	1,324,864	1,758,805	5,388
Banco Bpm Spa	2.92	10.8%	13.3%	-3.6%	-6.9%	5.2%	11.6%	2.16	3.58	26,329,610	25,871,860	4,430
Bper Banca	4.56	7.2%	9.4%	3.8%	-7.9%	-14.1%	8.3%	3.81	5.82	5,615,737	5,886,604	2,195
Brembo Spa	13.34	1.3%	5.5%	-7.7%	-1.6%	8.3%	5.3%	11.81	15.28	777,462	686,328	4,455
Buzzi Unicem Spa	24.10	1.0%	8.0%	3.0%	6.6%	0.0%	7.1%	19.00	25.22	659,515	599,332	4,539
Davide Campari-Milano Spa	6.34	-0.3%	-1.5%	-2.5%	2.3%	36.1%	-1.6%	4.62	6.95	2,412,289	3,678,033	7,365
Cnh Industrial Nv	12.31	5.4%	10.6%	22.7%	18.4%	44.1%	10.2%	8.02	12.39	3,503,418	2,954,344	16,690
Enel Spa	5.25	-1.8%	-1.7%	1.5%	5.5%	26.0%	2.2%	3.82	5.59	28,628,140	28,802,870	53,324
Eni Spa	14.72	2.0%	5.5%	5.4%	11.2%	-6.1%	6.7%	12.94	15.69	12,150,870	12,394,360	53,495
Exor Nv	61.10	7.0%	18.5%	12.4%	20.4%	43.1%	19.6%	40.45	61.90	679,661	453,739	14,725
Ferrari Nv	97.10	4.0%	8.1%	-0.7%	19.2%	71.7%	11.0%	55.55	105.30	554,988	488,884	18,253
Fiat Chrysler Automobiles Nv	19.13	6.8%	27.5%	27.2%	84.1%	109.1%	28.3%	8.48	19.93	22,595,480	12,576,730	29,529
Fincobank Spa	9.60	7.7%	12.1%	30.5%	33.2%	73.9%	12.5%	5.28	9.74	2,781,214	2,041,877	5,834
Assicurazioni Generali	15.67	3.1%	1.4%	1.2%	1.8%	11.8%	3.1%	13.21	16.08	6,708,276	5,464,063	24,474
Intesa Sanpaolo	3.03	7.5%	7.8%	5.8%	5.7%	26.5%	9.2%	2.00	3.05	106,200,100	86,248,510	50,722
Italgas Spa	4.87	-3.1%	-6.4%	n.a.	n.a.	n.a.	-4.2%	3.47	5.40	2,454,818	2,452,772	3,944
Leonardo Spa	10.85	4.3%	9.1%	-28.5%	-30.2%	-17.0%	9.4%	9.52	16.11	4,869,641	4,204,637	6,273
Luxtottica Group Spa	50.90	-0.5%	0.3%	10.3%	-2.3%	2.7%	-0.5%	45.32	56.90	450,792	558,014	24,687
Mediaset Spa	3.27	-2.6%	0.9%	2.7%	-2.1%	-22.0%	1.4%	2.81	4.30	3,489,208	4,198,455	3,867
Mediobanca Spa	9.77	2.7%	2.4%	7.1%	8.6%	21.7%	3.3%	7.26	9.95	4,402,501	3,233,855	8,637
Moncler Spa	25.16	-3.0%	3.6%	2.3%	17.4%	44.0%	-3.5%	17.22	26.58	929,118	878,211	6,408
Poste Italiane Spa	6.49	1.3%	6.1%	5.3%	6.7%	5.3%	6.5%	5.81	6.54	2,800,584	3,265,642	8,477
Prysmian Spa	28.74	1.1%	6.6%	0.6%	6.2%	15.1%	5.7%	23.31	30.17	800,633	903,554	6,250
Recordati Spa	38.60	0.6%	4.3%	-3.0%	8.8%	39.4%	4.2%	26.10	40.80	245,428	319,081	8,072
Soipem Spa	4.05	3.7%	21.2%	15.0%	15.8%	-20.9%	6.5%	2.94	5.43	11,764,760	12,630,650	4,099
Salvatore Ferragamo Spa	22.26	-2.0%	-1.4%	-2.9%	-4.7%	-9.7%	0.5%	20.42	29.88	543,125	542,132	3,757
Snam Spa	4.06	-1.7%	-0.3%	-3.3%	3.9%	6.7%	-0.4%	3.51	4.51	10,890,070	10,267,660	14,227
Stmicroelectronics Nv	19.98	2.8%	7.6%	18.2%	44.2%	82.0%	9.8%	10.56	21.59	2,568,067	4,061,757	18,204
<b>Telecom Italia Spa</b>	<b>0.74</b>	<b>0.7%</b>	<b>2.3%</b>	<b>-3.6%</b>	<b>-7.6%</b>	<b>-12.8%</b>	<b>3.2%</b>	<b>0.66</b>	<b>0.92</b>	<b>76,488,430</b>	<b>85,546,200</b>	<b>15,089</b>
Tenaris Sa	14.20	4.3%	10.0%	2.2%	0.2%	-16.0%	7.0%	11.01	17.33	3,479,588	3,584,758	16,764
Terna Spa	4.88	-2.3%	-2.9%	-2.8%	0.2%	12.6%	0.7%	4.03	5.34	6,796,738	6,332,474	9,805
Ubi Banca Spa	4.06	5.8%	9.1%	-0.6%	1.6%	25.8%	11.2%	2.67	4.63	12,402,060	11,331,900	4,641
Unicredit Spa	17.47	7.5%	6.1%	2.6%	2.3%	30.6%	12.1%	11.93	18.38	16,926,450	17,280,340	38,906
Unipol Gruppo Spa	4.30	5.2%	12.1%	12.3%	8.6%	21.0%	10.0%	3.22	4.38	4,329,028	2,821,655	3,085
Yoox Net-A-Porter Group	29.56	-2.3%	-4.3%	-11.9%	14.5%	4.5%	1.5%	21.33	34.50	576,179	598,421	3,963

\*\* for FTSE MIB stocks, market cap here reported on overall shares outstanding